

# DJ MEDIAPRINT & LOGISTICS LIMITED

(Formerly known as D J Logistic Solutions Private Limited)



DJMLCS/BSE385/2025-26

Date: 31<sup>st</sup> January, 2026

To,  
The Manager-Listing  
The Corporate Relation Department,  
Bombay Stock Exchange of India Ltd  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai 400 001.  
**BSE Scrip Code-543193**

To,  
The Manager-Listing  
The Listing Department,  
National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Flr, Plot No C/1  
G Block, BKC, Mumbai-400051.  
**NSE Symbol-DJML**

**ISIN: INEOB1K01014**

Dear Sir/Madam,

### **Sub: Investors Presentation - Financial Results Q3/FY 2025-26**

Please find enclosed the Investor Presentation on the Un-audited Financial Results (Standalone & Consolidated) for the quarter and nine months ended December 31, 2025.

The Investor Presentation is also being uploaded on the Company's website [www.djcorp.in](http://www.djcorp.in).

Request you to kindly take the same on record.

Thanking you,

Yours Sincerely,

For DJ Mediaprint & Logistics Limited



**Khushboo Mahesh Lalji**

**Company Secretary & Compliance Officer**

**M.No.: A53405**

**Encl: a/a**

# DJ MEDIAPRINT & LOGISTICS LIMITED

A BSE & NSE Listed Company

TRANSFORMING TODAY'S STRENGTHS  
INTO TOMORROW'S OPPORTUNITIES



BSE Scrip Code-543193

NSE Symbol- DJML

INVESTOR PRESENTATION  
Q3 - FY 2025-26

[www.djcorp.in](http://www.djcorp.in)

# WELCOME

to DJ Mediaprint & Logistics Ltd.  
We value your trust and interest  
in our organization. At DJML, we  
are committed to sustainable  
growth, transparent governance,  
and long-term value creation for  
our investors.

“

# DJML AT A GLANCE

DJ Mediaprint & Logistics Limited, is a professionally managed, integrated print, media, and logistics solutions provider. The Company operates a diversified business model, offering end-to-end services under one umbrella, enabling seamless execution across design, printing, data handling, mailing, and logistics. With a strong emphasis on quality, security, and timely delivery, DJML has built long-standing relationships with clients across sectors, positioning itself as a reliable and scalable service partner.



## RISING BEYOND CONNECTING INDIA

**18+**

Locations across India

**1000+**

Active Business Clients

**4,00,000 SQ.FT+**

Warehousing Space

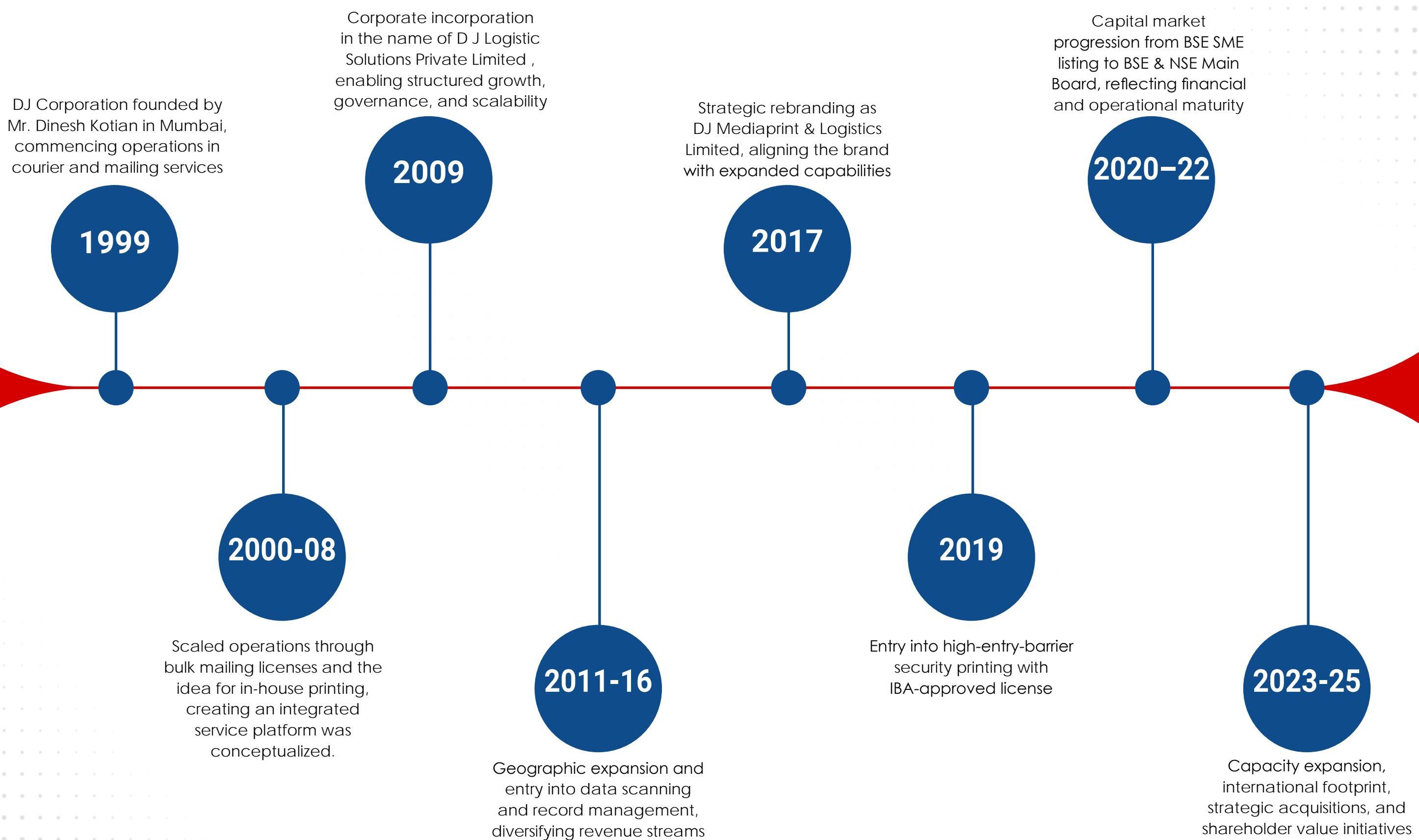
**40,000 SQ.FT+**

Office Space

Over the years, the Company has demonstrated consistent growth and strategic evolution. DJ Corporation was started by Mr. Dinesh Kotian in 1999, D J Logistic Solutions Private Limited transitioned into a corporate structure in 2009, expanded its service portfolio, and rebranded as DJ Mediaprint & Logistics Limited in 2017. Institutional credibility was further strengthened through multiple quality certifications, listing on the BSE SME platform in 2020, and successful migration to the BSE and NSE Main Board in 2022, reflecting operational maturity and strong governance standards. Operations are supported by integrated infrastructure, advanced technology, and a pan-India footprint, with robust data security and process controls.

Driven by a skilled workforce and a culture that balances human expertise with technological innovation, the Company remains focused on long-term value creation. Diversified revenue streams, a resilient supply chain model, and consistent improvement in profitability underscore DJML's strong fundamentals. Going forward, the Company remains committed to strengthening its core businesses, exploring adjacent growth opportunities, and maintaining high standards of quality, compliance, and customer satisfaction to support sustainable growth.

# 25+ YEARS OF VALUE CREATION (SINCE 1999)



# OUR FOUNDER & MANAGING DIRECTOR



**Mr. Dinesh Kotian**

Founder & Managing Director

A visionary leader with over 25 years of experience across the printing and logistics sectors, the Founder & Managing Director has been the driving force behind DJML's strategic evolution and sustained growth. As the principal architect of the Company's expansion and diversification, he has successfully built DJML into an integrated solutions platform with a clear long-term vision, strong market positioning, and a resilient business model.

He continues to lead from the front by driving innovation, operational scalability, and governance discipline, ensuring that strategic intent is translated into consistent execution. His focus on sustainable value creation, customer-centric solutions, and disciplined risk management enables DJML to remain agile in a dynamic business environment while maintaining strong alignment between strategy, performance, and shareholder interests.

# LEADERSHIP STRENGTH



**Mr. Deepak Bhojane**  
**Whole-time Director**

Seasoned professional with 20+ years of industry experience and deep understanding of sales, client servicing, and operational coordination. Plays a critical role in balancing revenue growth with customer satisfaction, strengthening long-term client relationships and business stability.



**Mr. Deepak Salvi**  
**Whole-time Director**

A seasoned operations professional with over 22 years of experience, Mr. Deepak Salvi oversees DJML's overall operations across pan-India and international markets. His execution-driven approach ensures operational efficiency, service reliability, and scalable infrastructure, supporting consistent performance and sustainable growth.



**Mr. Devadas Alva**  
**Non-Executive Director**

An experienced governance and compliance professional, Mr. Devadas Alva provides strategic oversight on regulatory compliance, administration, and human resources. His guidance strengthens corporate governance, risk management, and organizational discipline, enhancing long-term stakeholder confidence.

A well-diversified Board combining visionary leadership, operational depth, financial expertise, legal oversight, governance discipline, and future-focused insight, positioning **DJ Mediaprint & Logistics Limited** for sustainable growth and long-term shareholder value.



### **Mr. Dwarka Gattani**

**Non-Executive Director**

A qualified Chartered Accountant with over 20 years of experience in investment banking, debt syndication, and management consultancy. Mr. Gattani brings strong financial acumen, strategic thinking, and expertise in structuring complex debt and equity transactions. His deep understanding of financial analysis, modeling, and planning strengthens capital strategy, risk evaluation, and long-term financial decision-making.



### **Ms. Vedika Patil**

**Independent Director**

A globally recognized young economist and Guinness World Record holder, Ms. Vedika Patil brings advanced economic insight, analytical rigor, and a future-ready perspective to the Board. With academic credentials from the University of Oxford and professional exposure at Amazon UK and the Bank of London, she contributes to economic policy evaluation, strategic decision-making, ethical governance, and youth-driven innovation.



### **Mr. Ganesh Dhone**

**Independent Director**

A multidisciplinary professional with qualifications in Commerce, Law, and Management, Mr. Ganesh Dhone brings over 22 years of experience across law enforcement, legal practice, and academic leadership. Founder of Jurisquare Advocates and a visiting faculty at leading management institutions, he provides strong legal oversight, governance support, and strategic advisory capabilities, reinforcing compliance, risk management, and institutional discipline.



### **Mr. Navinchandra Sanil**

**Independent Director**

A seasoned professional with over 35 years of diverse experience, Mr. Navinchandra Rama Sanil brings strong expertise in public relations and administration. A former Indian Defence (Civilian) official, he provides disciplined oversight, reputation management, and relationship-building capabilities, strengthening governance standards and stakeholder confidence.

# OUR SERVICES



CONTENT  
WRITING SERVICES



DESIGNING  
SERVICES



COMMERCIAL &  
SECURITY PRINTING



MAILING  
SERVICES



SCANNING  
SERVICES



STORAGE & RECORD  
MANAGEMENT SERVICES



MANPOWER  
SUPPLY SERVICES



NEWSPAPER  
ADVERTISING SERVICES



LOGISTICS &  
CARGO SERVICES



EMAIL MANAGEMENT, BULK SMS  
& WHATSAPP SERVICES



CUSTOMIZED SOFTWARE  
SOLUTIONS SERVICES



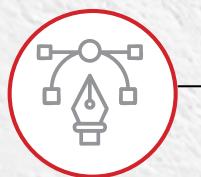
MOBILITY & SUPPORT  
SERVICES

WE ENSURES FAST, SECURE AND ACCURATE  
COMMUNICATION DELIVERY EVERY TIME



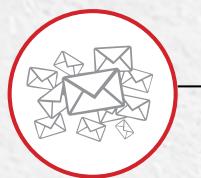
**Variable Data Printing**

Fast, secure personalized printing



**Artwork & Design**

In-house creative & compliant artwork



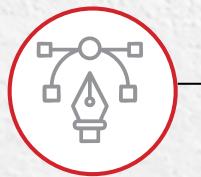
**Bulk Mailing**

India Post-authorized nationwide mailer



**Network**

Pan-India dispatch centers



**Pre-Mail**

Addressing, inserting,  
sealing & barcoding



**RTO Management**

Scanning and reporting of returns



# PRINT TO POST SERVICES

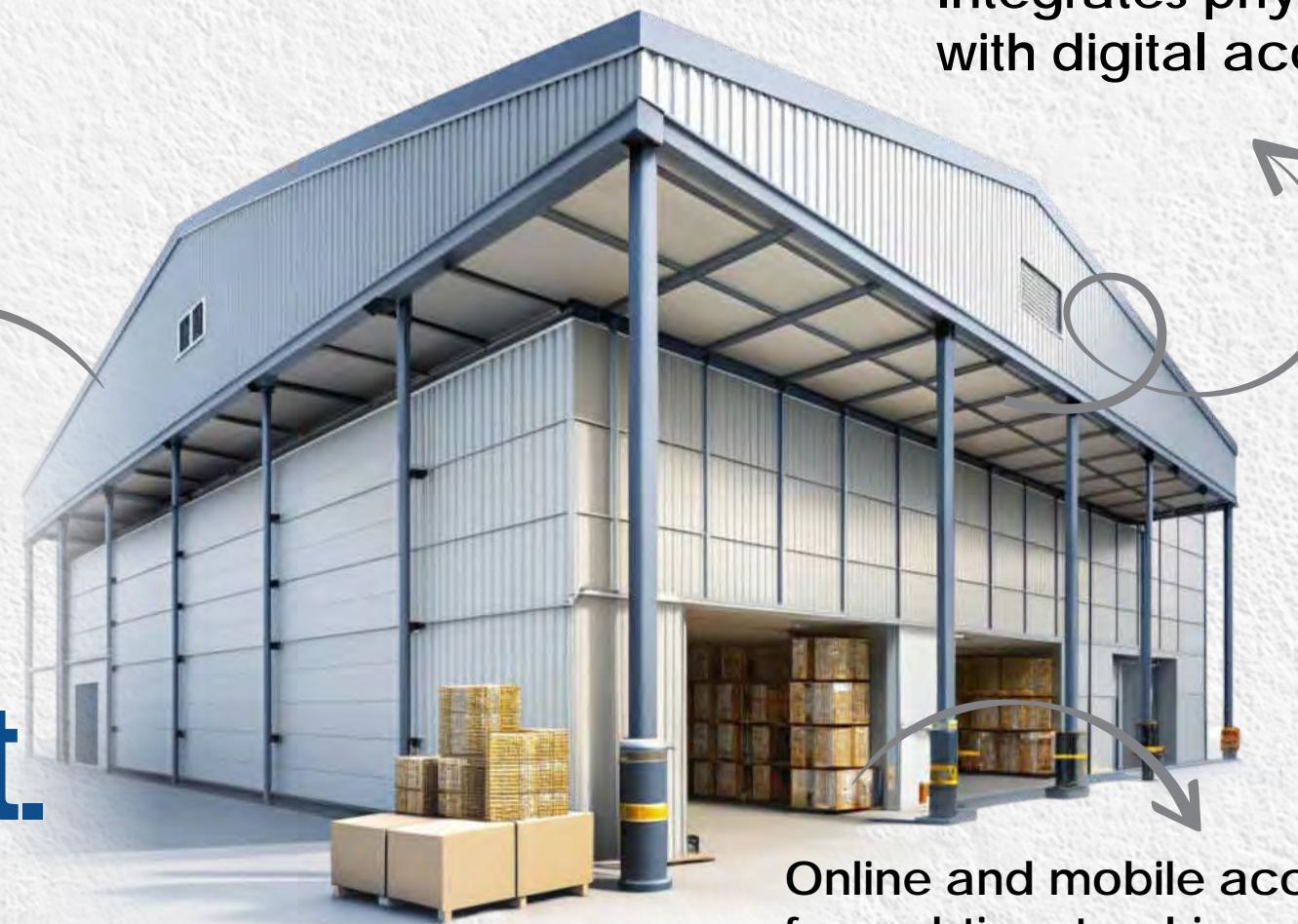
**Seamlessly Connecting Data,  
Design & Delivery**

# RECORD MANAGEMENT SERVICES

Our RMS/DMS platforms ensure accurate, transparent, and compliant management of both physical and digital records

Customized to Client Needs

**4,00,000+ sq. ft.**  
storage across  
15+ Centers in India

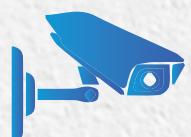


Integrates physical storage with digital access

SECURE STORAGE

SMART ACCESS

SEAMLESS CONTROL



24x7 surveillance, restricted access & secured logistics



Fire detection & suppression systems (VESDA, CO/ABC)



ISO-certified operations ensuring confidentiality



Real-time online access, retrievals & MIS reporting

DJML delivers secure, automated, and scalable record management — reducing risk, saving space and keeping every record accessible and future-ready.



CENTRALIZED DIGITAL  
STORAGE WITH VERSION  
CONTROL AND INSTANT  
RETRIEVAL

## SMART DASHBOARDS AND ADVANCED SEARCH FOR FASTER INSIGHTS

Seamless integration with  
enterprise systems and workflow

Smart dashboards and advanced  
search for faster insights

# SCANNING & DIGITIZATION SOLUTIONS

Transforming Information into Digital Assets



High-speed scanning to  
PDF/TIFF/JPEG with OCR



Document preparation  
and sequencing



Multi-level quality checks for  
clarity and completeness



Accurate indexing and  
metadata tagging



Secure, access-controlled  
digital storage

Strategic Reach | Creative Impact | Nationwide Presence

DJML, a registered Advertising Agency, offers integrated  
**PRINT, PR, TV, AND OUTDOOR ADVERTISING SOLUTIONS**  
supported by strong media networks and expert in-house teams



Print ads for results, tenders,  
IPOs and notices



PR & IR support with press  
releases and media coverage



TV campaigns and  
spot placements



Outdoor media across hoardings,  
billboards and transit



In-house creative, content, and  
compliance services

DJML ensures your brand achieves maximum visibility  
strategically, creatively and nationwide

# ADVERTISING AND MEDIA SOLUTIONS



# LOGISTICS & CARGO SERVICES

Driving Efficiency | Delivering Reliability

DJML delivers tech-enabled logistics and cargo solutions for seamless operations across India.

Cargo Transportation  
(FTL & LTL)



Safe, on-time FTL & LTL  
delivery across India

Project  
Logistics



End-to-end handling  
with site coordination

ODC  
Consignments



Expert heavy & oversized  
cargo movement



DJML ENSURES RELIABLE, COST-EFFECTIVE AND  
TRANSPARENT LOGISTICS OPERATIONS NATIONWIDE

Secure, tech-enabled  
storage with efficient  
inventory, dispatch and  
delivery management

# SECURITY PRINTING SOLUTIONS

Trusted | Certified | Secure

## OUR EXPERTISE

DJML, an IBA-approved Security Printer, delivers secure, high-quality printing for banks and institutions.

- MICR & Non-MICR Cheques
- Banker's Cheques, Demand Drafts, Passbooks, Deposit Slips
- Personalized & Non-Personalized Instruments
- Security Documents for Banking, Railways, Airlines, and Telecom



UV waterless printing for tamper proof quality



Anti-counterfeit safeguards and color calibration



Variable Data Printing (VDP) for personalized output



Pre-mailing: addressing, folding, sealing & gumming

# MOBILITY & SUPPORT SERVICES

**24x7 OPERATIONS  
AND SUPPORT  
CONTROL CENTERS**

DJML delivers integrated mobility and manpower solutions designed to support corporates, institutions and events with safety, scalability and efficiency

## OUR CAPABILITIES



Corporate  
Transport & Fleet  
Management



Customized  
Mobility



Security  
Staffing



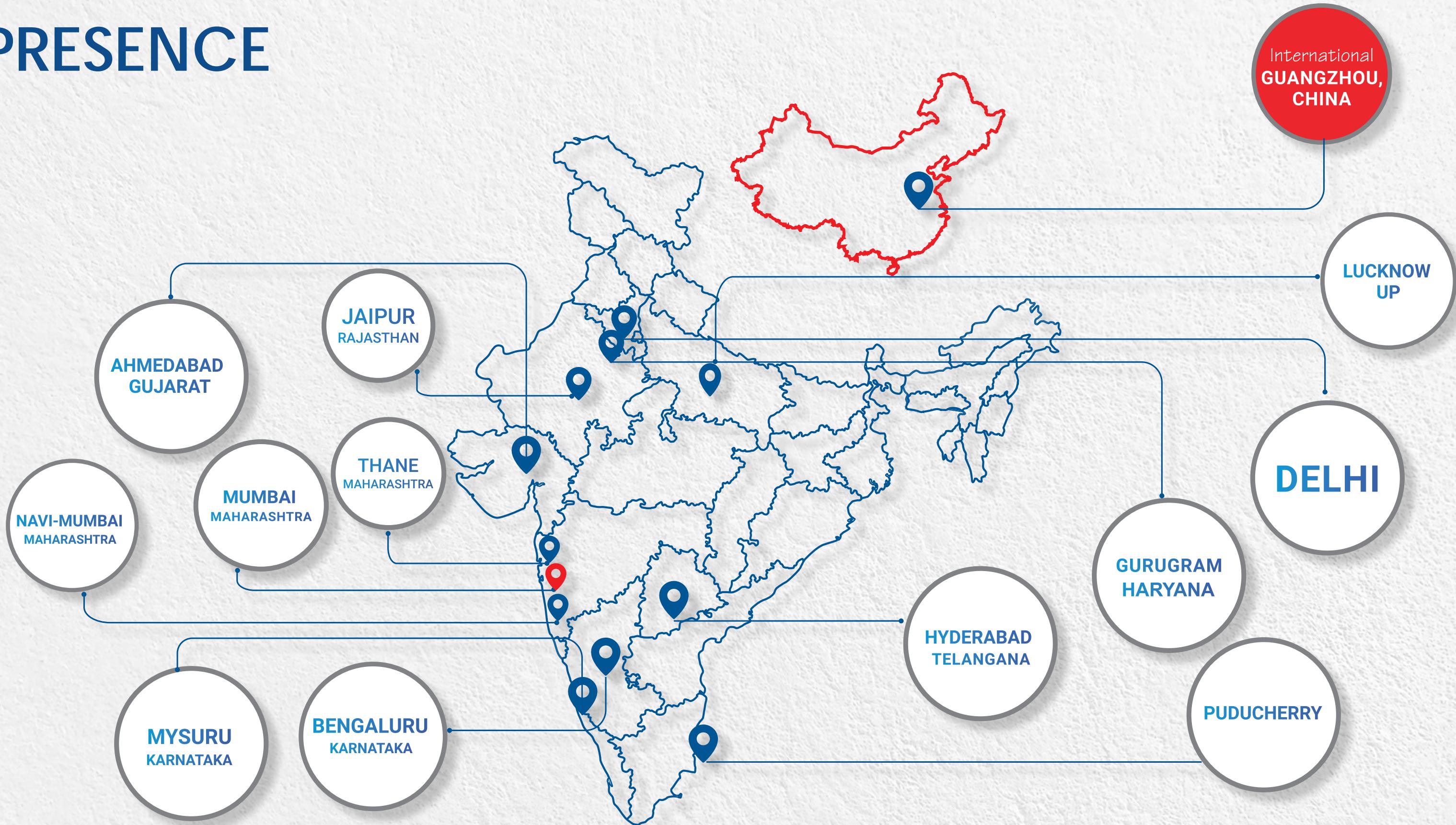
Chauffeur &  
Valet Services



**OPTIMIZED ROUTES FOR TIME AND COST EFFICIENCY**

**REAL-TIME GPS TRACKING  
FOR ALL VEHICLES**

# GEOGRAPHICAL PRESENCE



# WHY DJML IS INVESTOR-FRIENDLY?



Consistent capital market engagement, disciplined fundraising, and repeated shareholder rewards reflect DJML's strong governance, growth orientation, and commitment to long-term investor value.

## CORPORATE ACTIONS | DELIVERING CONSISTENT SHAREHOLDER VALUE

DJ Mediaprint & Logistics Limited has demonstrated active capital market participation and a strong commitment to shareholder value creation through timely and value-accretive corporate actions.

## CAPITAL MARKET MILESTONES

Initial Public Offering (IPO) and successful listing on the BSE SME Platform, marking the Company's entry into the capital markets

April 2020

Bonus Issue (1:1), reinforcing confidence in business performance and rewarding shareholders

April 2020

Bonus Issue (2:1), underscoring sustained growth and continued focus on shareholder wealth creation

August 2024

January 2022

December 2022

October 2024

Further Public Offer (FPO) completed and listed, strengthening capital base to support growth initiatives

Migration to BSE & NSE Main Board, reflecting operational scale, governance maturity, and enhanced market visibility

Issue of Convertible Preferential Warrants, aligned with long-term capital strategy and growth funding plans

# PARTNERSHIPS AND ACQUISITIONS

# Building a Diversified, Scalable Growth Platform

DJ Mediaprint & Logistics Limited is executing a clear, acquisition-led growth strategy focused on diversification, scalability, and long-term value creation.

## Proven Track Record of Strategic Acquisitions

## Entry into Record Management

DJML successfully entered the Record Storage and Information Management segment through the acquisition of Pan Secure Record Storage LLP. This acquisition expanded the Company's service portfolio to include secure physical and digital record management solutions, catering to regulated industries and large enterprises.

## Expansion into Mobility & Manpower Services

In January 2025, DJML acquired a 51% controlling stake in Sai Links, unlocking access to the fast-growing mobility and workforce solutions Market



## Expanded addressable market



## Diversified and recurring revenue streams



## Enhanced asset utilisation and operational leverag



Strong cross-selling opportunities across clients

# STRENGTHENING THE PAN-INDIA OPERATIONAL FOOTPRINT

## *Recent Infrastructure Additions & Capacity Build-Up*

During the recent year, the Company has accelerated its infrastructure expansion by adding strategically located, fully operational facilities across key regional markets, reinforcing its commitment to scale, service excellence, and pan-India presence.



### **Mysuru, Karnataka**

**8,000 sq. ft.**

fully equipped Record Management Services (RMS) Centre

### **Bhiwandi, Maharashtra**

**15,000 sq. ft.**

storage and warehousing facility

### **Delhi (NCR)**

**7500 sq. ft.**

fully equipped RMS Centre

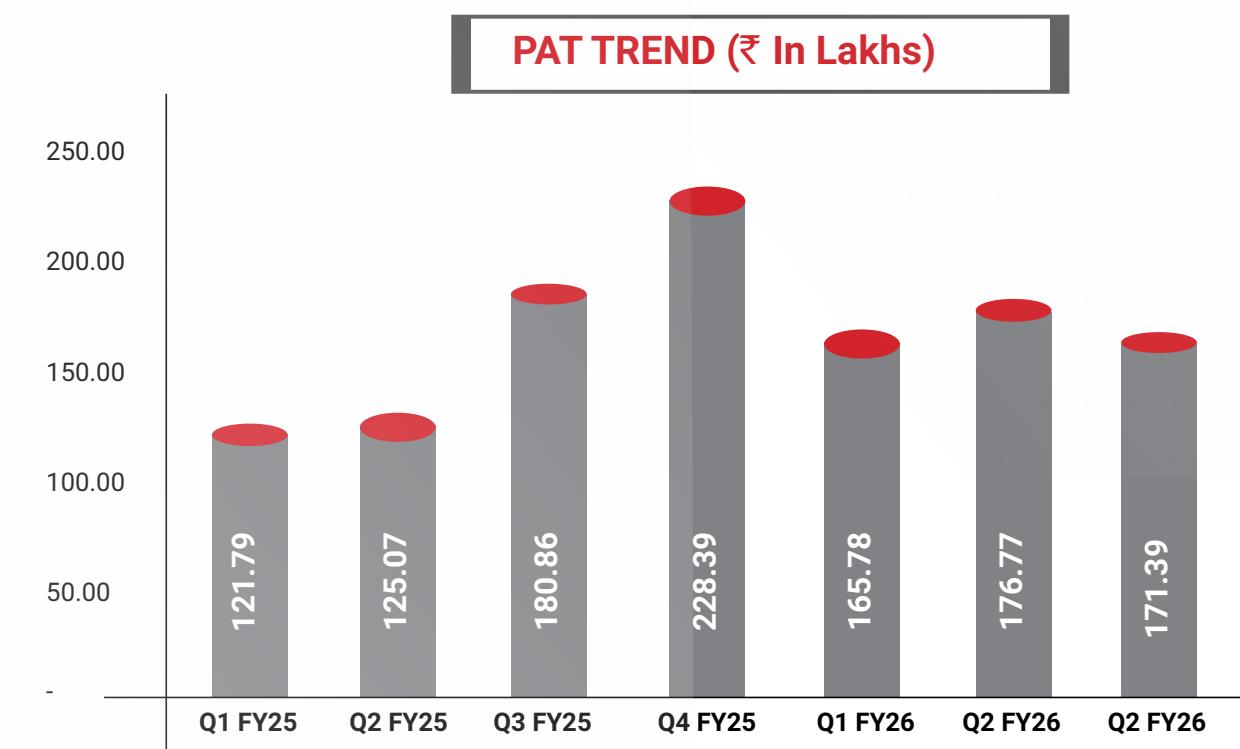
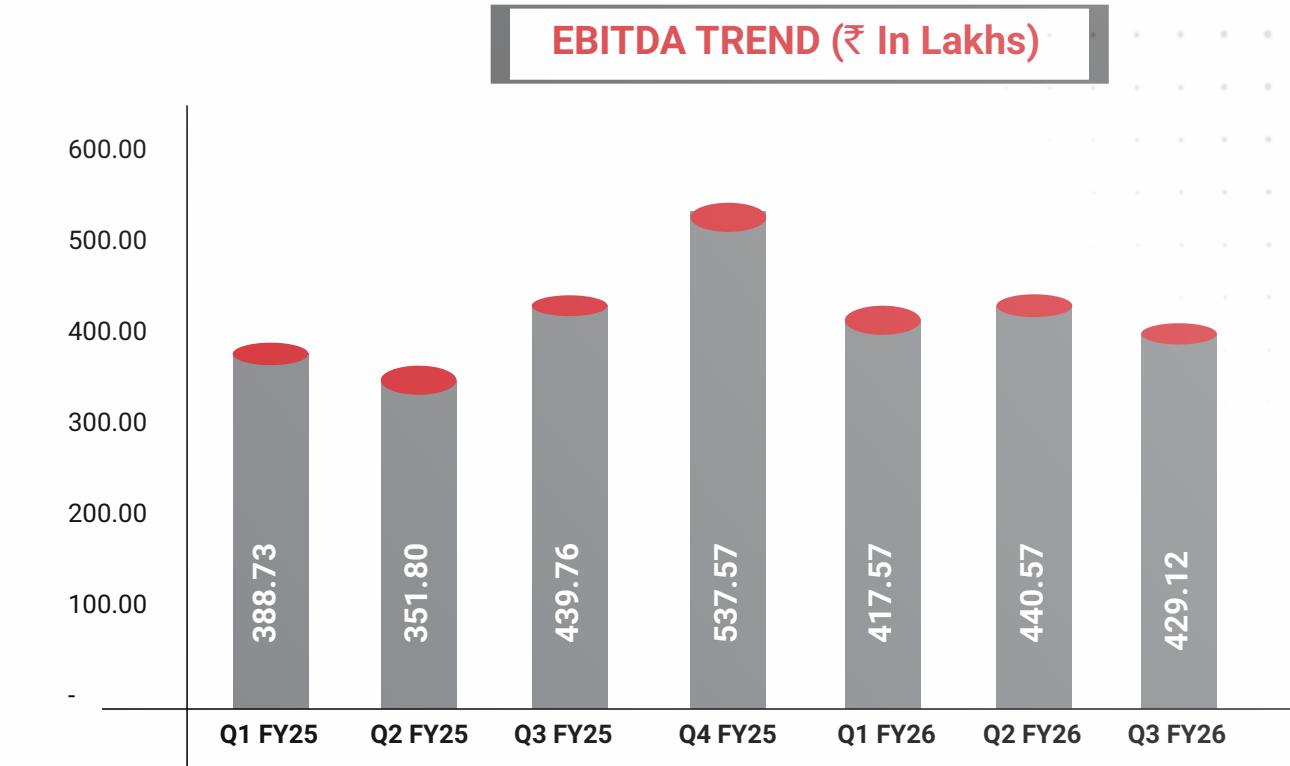
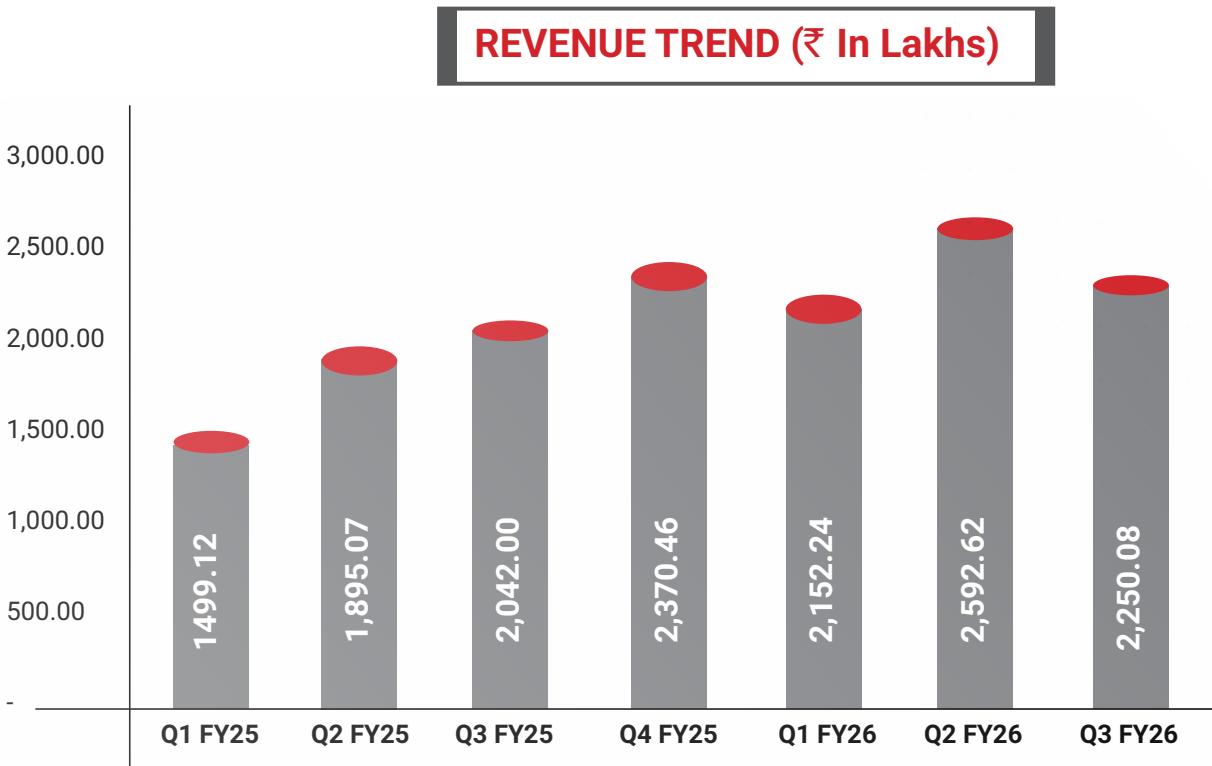
### **Belapur, Navi Mumbai, Maharashtra**

**2,000 sq. ft.**

administrative office

# CONSISTENT IMPROVEMENT IN BUSINESS PERFORMANCE

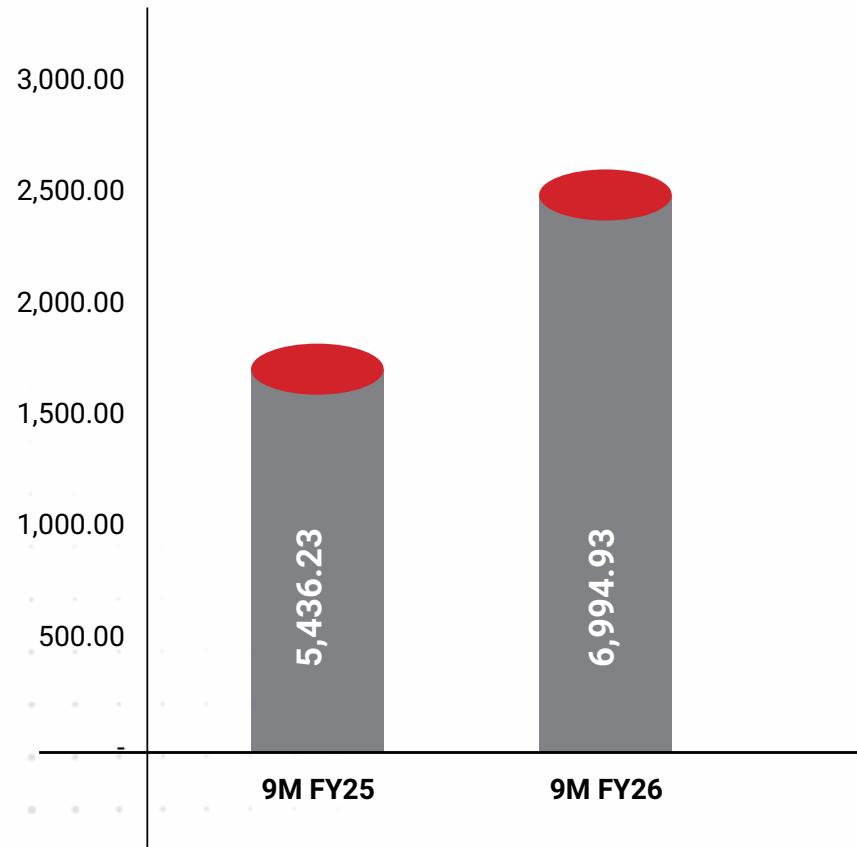
*Driving Efficiency, Profitability & Scale*



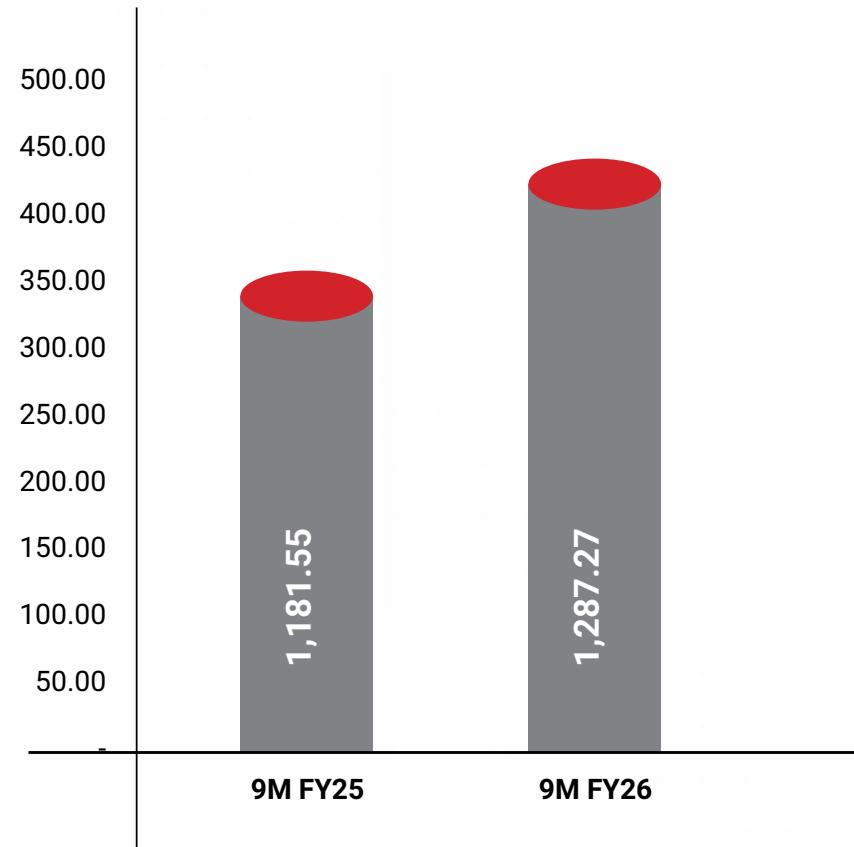
# Q2 FY26 STANDALONE PERFORMANCE HIGHLIGHTS

*Strengthening Fundamentals, Delivering Results*

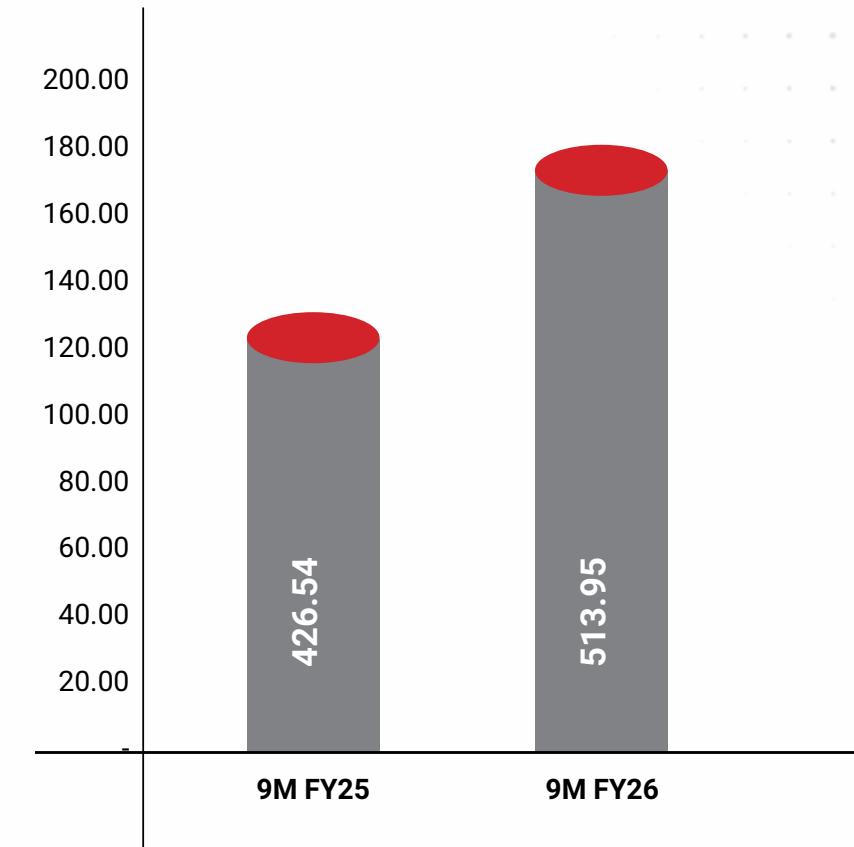
**REVENUE (₹ In Lakhs)**



**EBITDA (₹ In Lakhs)**



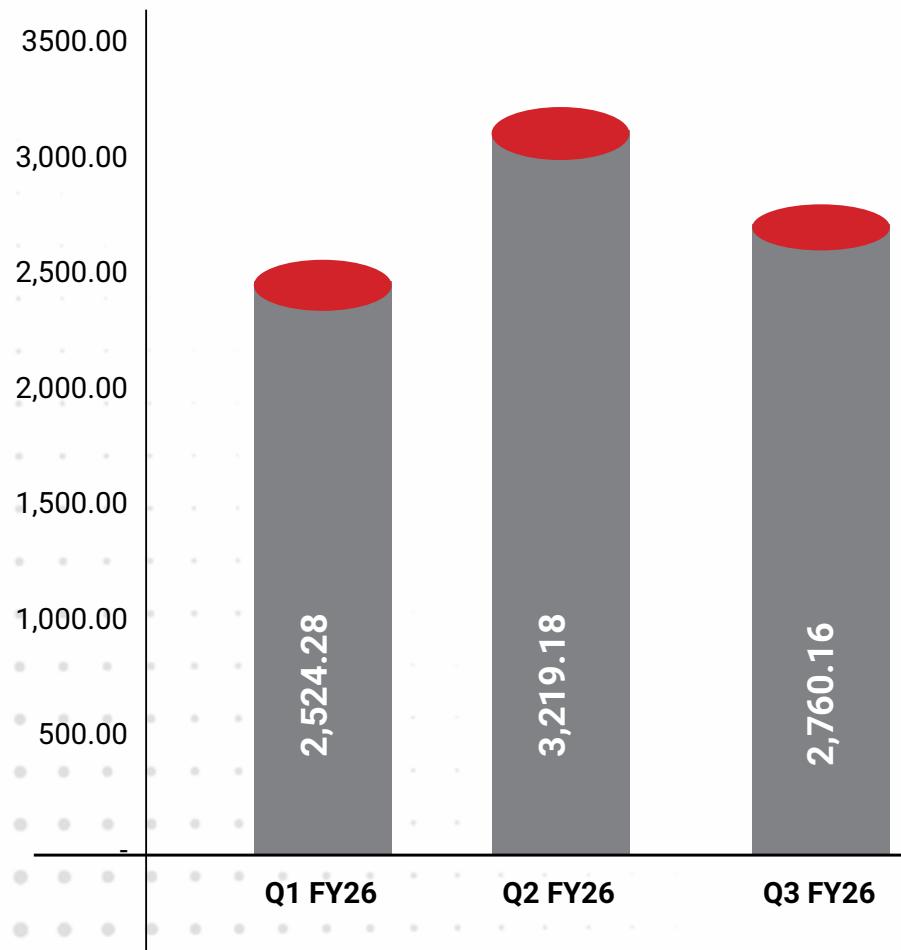
**PAT (₹ In Lakhs)**



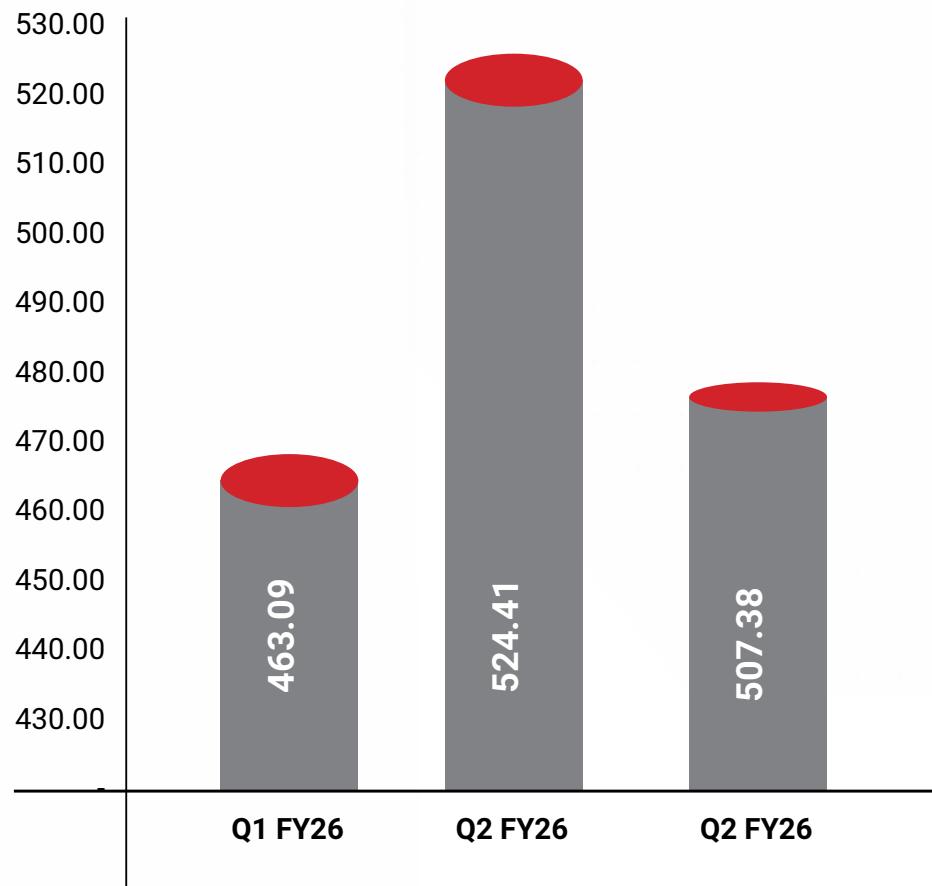
# Q2 FY26 PERFORMANCE HIGHLIGHTS

## CONSOLIDATED

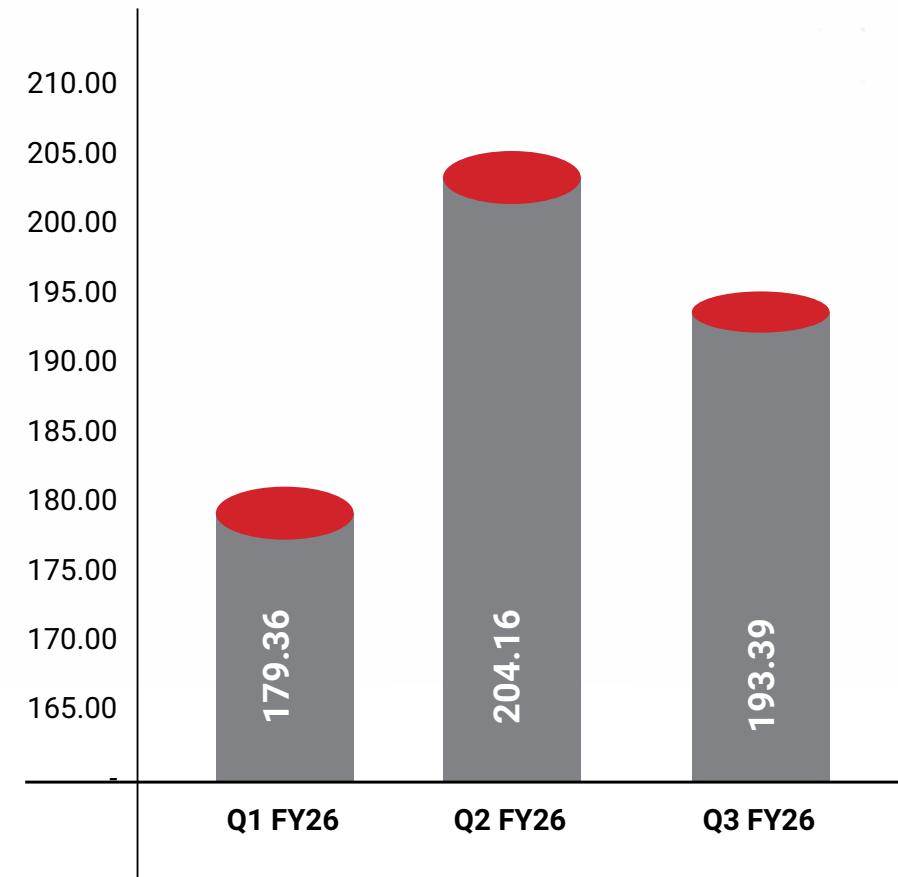
REVENUE (₹ In Lakhs)



EBITDA (₹ In Lakhs)



PAT (₹ In Lakhs)



# PROFIT & LOSS STATEMENT (STANDALONE)

Particulars (Rs. Lakhs)	9M FY26	9M FY25	YoY	FY25
Revenue from Operations	6,994.93	5,436.23		7,806.69
Other Income	16.15	16.39		22.44
<b>Total Income</b>	<b>7,011.08</b>	<b>5,452.63</b>	<b>28.58</b>	<b>7,829.13</b>
Cost of materials consumed	6,843.59	3,641.57		5,950.70
Purchase of Stock in Trade	267.96	25.80		69.58
Changes in Inventories of Finished Goods, WIP & Stock in Trade	(1,841.30)	(394.43)		(1,342.87)
Employee Benefit Expenses	305.35	243.81		346.94
Other Administrative Expenses	148.21	754.33		1,077.78
<b>EBITDA</b>	<b>1,287.27</b>	<b>1,181.55</b>	<b>8.95</b>	<b>1,727.01</b>
Depreciation and Amortization Expense	463.68	484.33		660.27
<b>EBIT</b>	<b>823.59</b>	<b>697.22</b>		<b>1,066.75</b>
Finance Cost	185.78	198.04		261.83
<b>Profit before Tax</b>	<b>637.81</b>	<b>499.17</b>		<b>804.92</b>
Current Tax	160.71	125.64		202.60
Deffered Tax	(36.85)	(53.00)		(70.04)
Short/Excess Tax				17.44
<b>Profit After Tax</b>	<b>513.95</b>	<b>426.54</b>	<b>20.49</b>	<b>654.91</b>
Other Comrehensive Income	1.12	4.13		(0.09)
<b>Total Comprehensive Income</b>	<b>515.07</b>	<b>430.67</b>		<b>654.82</b>
<b>PAT Margin (%)</b>	<b>7.36</b>	<b>7.92</b>		<b>8.39</b>
EPS (in Rs.)	1.50	1.31		2.02

# PROFIT & LOSS STATEMENT (CONSOLIDATED)

Particulars (Rs. Lakhs)	Q3 FY26	Q2 FY26	Q1 FY26
Revenue from Operations	2,760.16	3,219.18	2,524.28
Other Income	6.51	19.68	7.54
<b>Total Income</b>	<b>2,766.67</b>	<b>3,238.86</b>	<b>2,531.82</b>
Cost of materials consumed	2,969.96	2,300.69	2,592.77
Purchase of Stock in Trade	111.32	112.59	44.05
Changes in Inventories of Finished Goods, WIP & Stock in Trade	(1,063.92)	14.74	(792.12)
Employee Benefit Expenses	168.68	179.31	145.33
Other Administrative Expenses	73.25	107.12	78.70
<b>EBITDA</b>	<b>507.38</b>	<b>524.41</b>	<b>463.09</b>
Depreciation and Amortization Expense	193.51	176.89	162.54
<b>EBIT</b>	<b>313.87</b>	<b>347.52</b>	<b>300.55</b>
Finance Cost	71.19	84.91	78.11
<b>Profit before Tax</b>	<b>242.69</b>	<b>262.60</b>	<b>222.44</b>
Current Tax	64.03	66.25	57.38
Deffered Tax	(14.74)	(7.81)	(14.30)
Short/Excess Tax	-	-	-
<b>Profit After Tax</b>	<b>193.39</b>	<b>204.16</b>	<b>179.36</b>
Other Comrehensive Income	0.76	(0.76)	1.12
<b>Total Comprehensive Income</b>	<b>194.15</b>	<b>203.40</b>	<b>180.48</b>
<b>PAT Margin (%)</b>	<b>7.03</b>	<b>6.32</b>	<b>7.15</b>
EPS (in Rs.)	0.56	0.63	0.56

WITH A CLEAR STRATEGY,  
STRONG FUNDAMENTALS,  
AND DISCIPLINED EXECUTION,  
WE ARE WELL-POSITIONED  
TO DELIVER SUSTAINABLE  
LONG-TERM VALUE FOR  
ALL OUR STAKEHOLDERS.



# Thank You!



## REGISTERED OFFICE

24, 1<sup>st</sup> Floor, Palkhiwala House, Tara Manzil,  
1<sup>st</sup> Dhobi Talao Lane, Mumbai – 400 002.

## CORPORATE OFFICE

UP Warehouse, Mafco Yard, Plot No. 4 to 9,  
1<sup>st</sup> Floor, Sector-18, Vashi, Navi Mumbai – 400 703.  
Email : [sales@djcorp.in](mailto:sales@djcorp.in) | Web : [www.djcorp.in](http://www.djcorp.in)

## CONTACT US!

**Dhanraj Kunder**  
CFO, DJ Mediaprint & Logistics Limited  
[dhanraj.kunder@djcorp.in](mailto:dhanraj.kunder@djcorp.in)

## Khushboo Lalji

Company Secretary, DJ Mediaprint & Logistics Limited  
[cs@djcorp.in](mailto:cs@djcorp.in)