

DJ MEDIAPRINT & LOGISTICS LIMITED

(Formerly known as D J Logistic Solutions Private Limited)



DJMLCS/BSE385/2025-26

Date: 31st January, 2026

To,
The Manager-Listing
The Corporate Relation Department,
Bombay Stock Exchange of India Ltd
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400 001.
BSE Scrip Code-543193

To,
The Manager-Listing
The Listing Department,
National Stock Exchange of India Ltd
Exchange Plaza, 5th Flr, Plot No C/1
G Block, BKC, Mumbai-400051.
NSE Symbol-DJML

ISIN: INEOB1K01014

Dear Sir/Madam,

Sub: Investors Presentation - Financial Results Q3/FY 2025-26

Please find enclosed the Investor Presentation on the Un-audited Financial Results (Standalone & Consolidated) for the quarter and nine months ended December 31, 2025.

The Investor Presentation is also being uploaded on the Company's website www.djcorp.in.

Request you to kindly take the same on record.

Thanking you,

Yours Sincerely,

For DJ Mediaprint & Logistics Limited

Khushboo Mahesh Lalji

Company Secretary & Compliance Officer

M.No.: A53405

Encl: a/a

DJ MEDIAPRINT & LOGISTICS LIMITED

A BSE & NSE Listed Company

TRANSFORMING TODAY'S STRENGTHS
INTO TOMORROW'S OPPORTUNITIES



BSE Scrip Code-543193

NSE Symbol- DJML

INVESTOR PRESENTATION

Q3 - FY 2025-26

www.djcorp.in

WELCOME

to **DJ Mediaprint & Logistics Ltd.**
We value your trust and interest
in our organization. At DJML, we
are committed to sustainable
growth, transparent governance,
and long-term value creation for
our investors. ”

DJML AT A GLANCE

DJ Mediaprint & Logistics Limited, is a professionally managed, integrated print, media, and logistics solutions provider. The Company operates a diversified business model, offering end-to-end services under one umbrella, enabling seamless execution across design, printing, data handling, mailing, and logistics. With a strong emphasis on quality, security, and timely delivery, DJML has built long-standing relationships with clients across sectors, positioning itself as a reliable and scalable service partner.



RISING BEYOND CONNECTING INDIA

18+

Locations across India

1000+

Active Business Clients

4,00,000 SQ.FT+

Warehousing Space

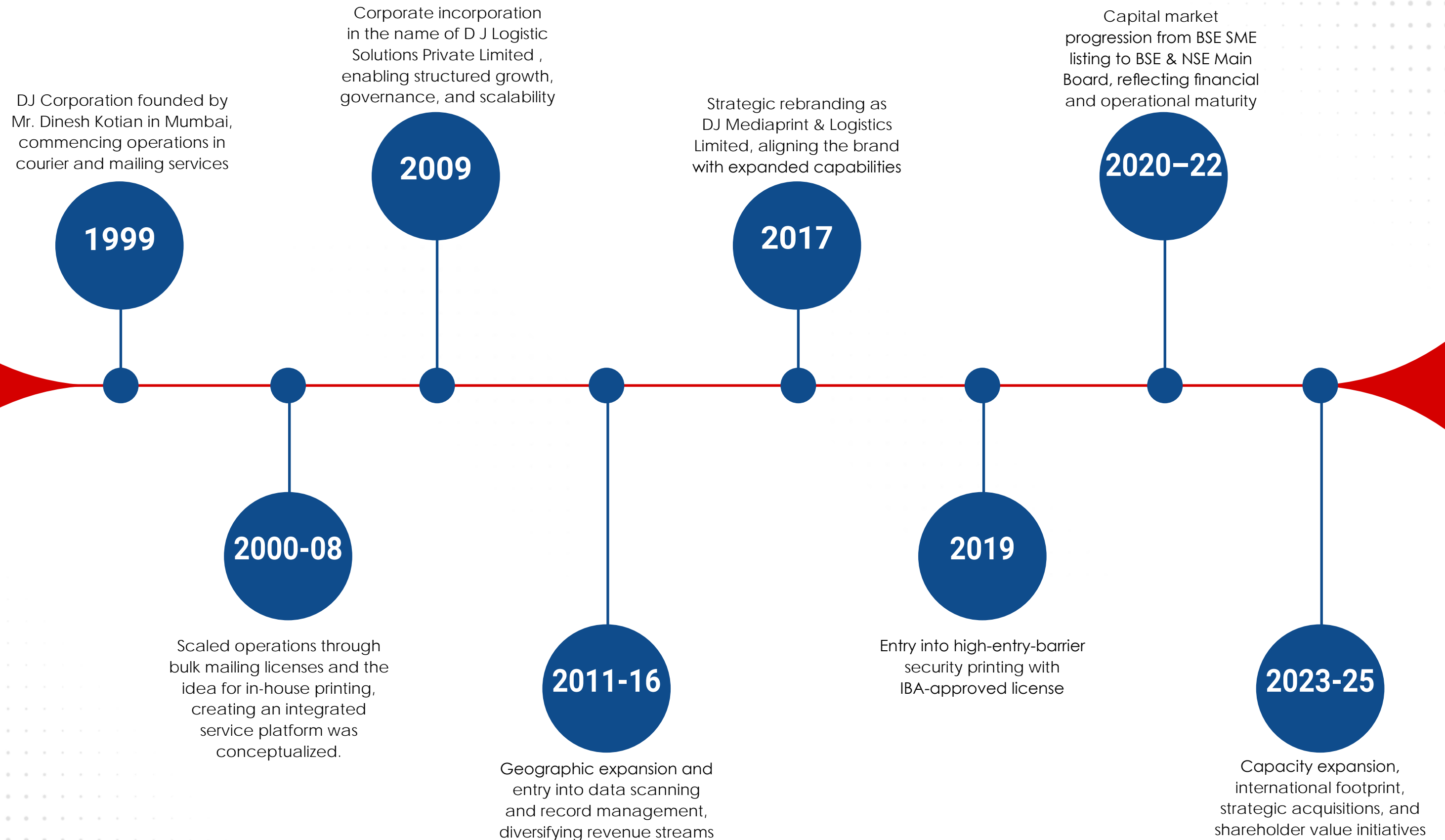
40,000 SQ.FT+

Office Space

Over the years, the Company has demonstrated consistent growth and strategic evolution. DJ Corporation was started by Mr. Dinesh Kotian in 1999, D J Logistic Solutions Private Limited transitioned into a corporate structure in 2009, expanded its service portfolio, and rebranded as DJ Mediaprint & Logistics Limited in 2017. Institutional credibility was further strengthened through multiple quality certifications, listing on the BSE SME platform in 2020, and successful migration to the BSE and NSE Main Board in 2022, reflecting operational maturity and strong governance standards. Operations are supported by integrated infrastructure, advanced technology, and a pan-India footprint, with robust data security and process controls.

Driven by a skilled workforce and a culture that balances human expertise with technological innovation, the Company remains focused on long-term value creation. Diversified revenue streams, a resilient supply chain model, and consistent improvement in profitability underscore DJML's strong fundamentals. Going forward, the Company remains committed to strengthening its core businesses, exploring adjacent growth opportunities, and maintaining high standards of quality, compliance, and customer satisfaction to support sustainable growth.

25+ YEARS OF VALUE CREATION (SINCE 1999)



OUR FOUNDER & MANAGING DIRECTOR



Mr. Dinesh Kotian

Founder & Managing Director

A visionary leader with over 25 years of experience across the printing and logistics sectors, the Founder & Managing Director has been the driving force behind DJML's strategic evolution and sustained growth. As the principal architect of the Company's expansion and diversification, he has successfully built DJML into an integrated solutions platform with a clear long-term vision, strong market positioning, and a resilient business model.

He continues to lead from the front by driving innovation, operational scalability, and governance discipline, ensuring that strategic intent is translated into consistent execution. His focus on sustainable value creation, customer-centric solutions, and disciplined risk management enables DJML to remain agile in a dynamic business environment while maintaining strong alignment between strategy, performance, and shareholder interests.

LEADERSHIP STRENGTH



Mr. Deepak Bhojane

Whole-time Director

Seasoned professional with 20+ years of industry experience and deep understanding of sales, client servicing, and operational coordination. Plays a critical role in balancing revenue growth with customer satisfaction, strengthening long-term client relationships and business stability.



Mr. Deepak Salvi

Whole-time Director

A seasoned operations professional with over 22 years of experience, Mr. Deepak Salvi oversees DJML's overall operations across pan-India and international markets. His execution-driven approach ensures operational efficiency, service reliability, and scalable infrastructure, supporting consistent performance and sustainable growth.



Mr. Devadas Alva

Non-Executive Director

An experienced governance and compliance professional, Mr. Devadas Alva provides strategic oversight on regulatory compliance, administration, and human resources. His guidance strengthens corporate governance, risk management, and organizational discipline, enhancing long-term stakeholder confidence.

A well-diversified Board combining visionary leadership, operational depth, financial expertise, legal oversight, governance discipline, and future-focused insight, positioning **DJ Mediaprint & Logistics Limited** for sustainable growth and long-term shareholder value.



Mr. Dwarka Gattani

Non-Executive Director

A qualified Chartered Accountant with over 20 years of experience in investment banking, debt syndication, and management consultancy. Mr. Gattani brings strong financial acumen, strategic thinking, and expertise in structuring complex debt and equity transactions. His deep understanding of financial analysis, modeling, and planning strengthens capital strategy, risk evaluation, and long-term financial decision-making.



Ms. Vedika Patil

Independent Director

A globally recognized young economist and Guinness World Record holder, Ms. Vedika Patil brings advanced economic insight, analytical rigor, and a future-ready perspective to the Board. With academic credentials from the University of Oxford and professional exposure at Amazon UK and the Bank of London, she contributes to economic policy evaluation, strategic decision-making, ethical governance, and youth-driven innovation.



Mr. Ganesh Dhonde

Independent Director

A multidisciplinary professional with qualifications in Commerce, Law, and Management, Mr. Ganesh Dhonde brings over 22 years of experience across law enforcement, legal practice, and academic leadership. Founder of Jurisquare Advocates and a visiting faculty at leading management institutions, he provides strong legal oversight, governance support, and strategic advisory capabilities, reinforcing compliance, risk management, and institutional discipline.



Mr. Navinchandra Sanil

Independent Director

A seasoned professional with over 35 years of diverse experience, Mr. Navinchandra Rama Sanil brings strong expertise public relations, and administration. A former Indian Defence (Civilian) official, he provides disciplined oversight, reputation management, and relationship-building capabilities, strengthening governance standards and stakeholder confidence.

OUR SERVICES



CONTENT
WRITING SERVICES



DESIGNING
SERVICES



COMMERCIAL &
SECURITY PRINTING



MAILING
SERVICES



SCANNING
SERVICES



STORAGE & RECORD
MANAGEMENT SERVICES



MANPOWER
SUPPLY SERVICES



NEWSPAPER
ADVERTISING SERVICES



LOGISTICS &
CARGO SERVICES



EMAIL MANAGEMENT, BULK SMS
& WHATSAPP SERVICES



CUSTOMIZED SOFTWARE
SOLUTIONS SERVICES



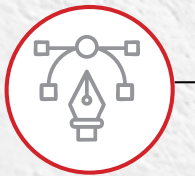
MOBILITY & SUPPORT
SERVICES

WE ENSURES FAST, SECURE AND ACCURATE
COMMUNICATION DELIVERY EVERY TIME



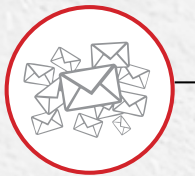
Variable Data Printing

Fast, secure personalized printing



Artwork & Design

In-house creative & compliant artwork



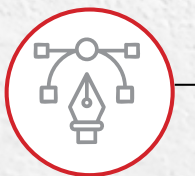
Bulk Mailing

India Post-authorized nationwide mailer



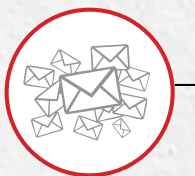
Network

Pan-India dispatch centers



Pre-Mail

Addressing, inserting,
sealing & barcoding



RTO Management

Scanning and reporting of returns



PRINT TO POST
SERVICES

**Seamlessly Connecting Data,
Design & Delivery**

RECORD MANAGEMENT SERVICES

Our RMS/DMS platforms ensure accurate, transparent, and compliant management of both physical and digital records

Customized to Client Needs

4,00,000+ sq. ft.
storage across
15+ Centers in India

Integrates physical storage with digital access

SECURE STORAGE

SMART ACCESS

SEAMLESS CONTROL

Online and mobile access for real-time tracking

INFRASTRUCTURE & SECURITY EXCELLENCE



24x7 surveillance, restricted access & secured logistics



Fire detection & suppression systems (VESDA, CO/ABC)



ISO-certified operations ensuring confidentiality



Real-time online access, retrievals & MIS reporting

DJML delivers secure, automated, and scalable record management — reducing risk, saving space and keeping every record accessible and future-ready.

CENTRALIZED DIGITAL
STORAGE WITH VERSION
CONTROL AND INSTANT
RETRIEVAL

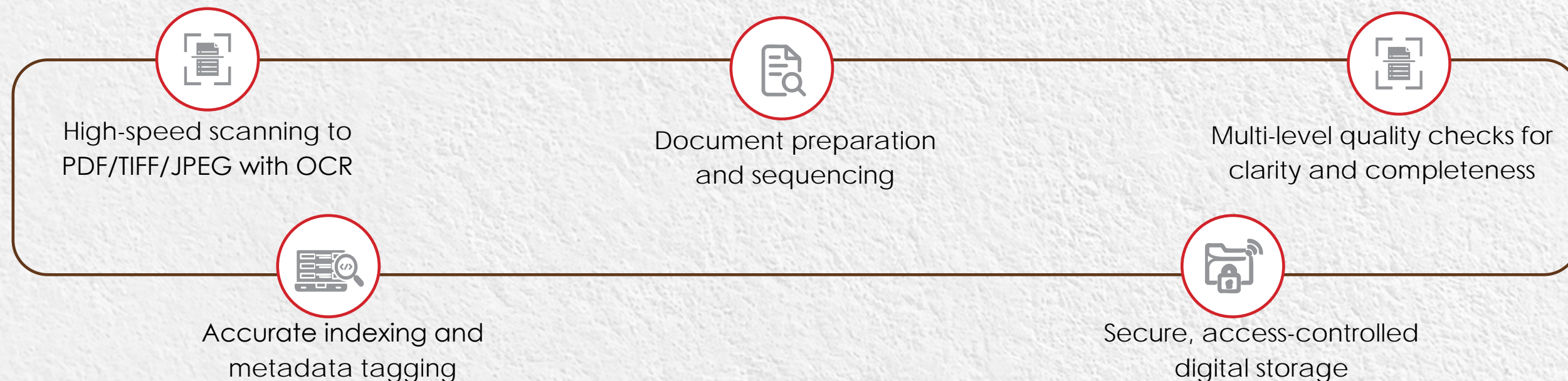
SMART DASHBOARDS AND ADVANCED SEARCH FOR FASTER INSIGHTS

Seamless integration with
enterprise systems and workflow

Smart dashboards and advanced
search for faster insights

SCANNING & DIGITIZATION SOLUTIONS

Transforming Information into Digital Assets



ADVERTISING AND MEDIA SOLUTIONS

Strategic Reach | Creative Impact | Nationwide Presence

DJML, a registered Advertising Agency, offers integrated
PRINT, PR, TV, AND OUTDOOR ADVERTISING SOLUTIONS
supported by strong media networks and expert in-house teams



Print ads for results, tenders,
IPOs and notices



PR & IR support with press
releases and media coverage



TV campaigns and
spot placements



Outdoor media across hoardings,
billboards and transit



In-house creative, content, and
compliance services

DJML ensures your brand achieves maximum visibility
strategically, creatively and nationwide



LOGISTICS & CARGO SERVICES

Driving Efficiency | Delivering Reliability

DJML delivers tech-enabled logistics and cargo solutions for seamless operations across India.

Secure, tech-enabled storage with efficient inventory, dispatch and delivery management

Cargo Transportation
(FTL & LTL)



Safe, on-time FTL & LTL delivery across India

Project Logistics



End-to-end handling with site coordination

ODC
Consignments



Expert heavy & oversized cargo movement



DJML ENSURES RELIABLE, COST-EFFECTIVE AND
TRANSPARENT LOGISTICS OPERATIONS NATIONWIDE

SECURITY PRINTING SOLUTIONS

Trusted | Certified | Secure



OUR EXPERTISE

DJML, an IBA-approved Security Printer, delivers secure, high-quality printing for banks and institutions.

- MICR & Non-MICR Cheques
- Banker's Cheques, Demand Drafts, Passbooks, Deposit Slips
- Personalized & Non-Personalized Instruments
- Security Documents for Banking, Railways, Airlines, and Telecom



UV waterless printing for
tamper proof quality



Anti-counterfeit safeguards
and color calibration



Variable Data Printing (VDP)
for personalized output



Pre-mailing: addressing, folding,
sealing & gumming

MOBILITY & SUPPORT SERVICES

**24×7 OPERATIONS
AND SUPPORT
CONTROL CENTERS**

DJML delivers integrated mobility and manpower solutions designed to support corporates, institutions and events with safety, scalability and efficiency



OUR CAPABILITIES



Corporate
Transport & Fleet
Management



Customized
Mobility



Security
Staffing

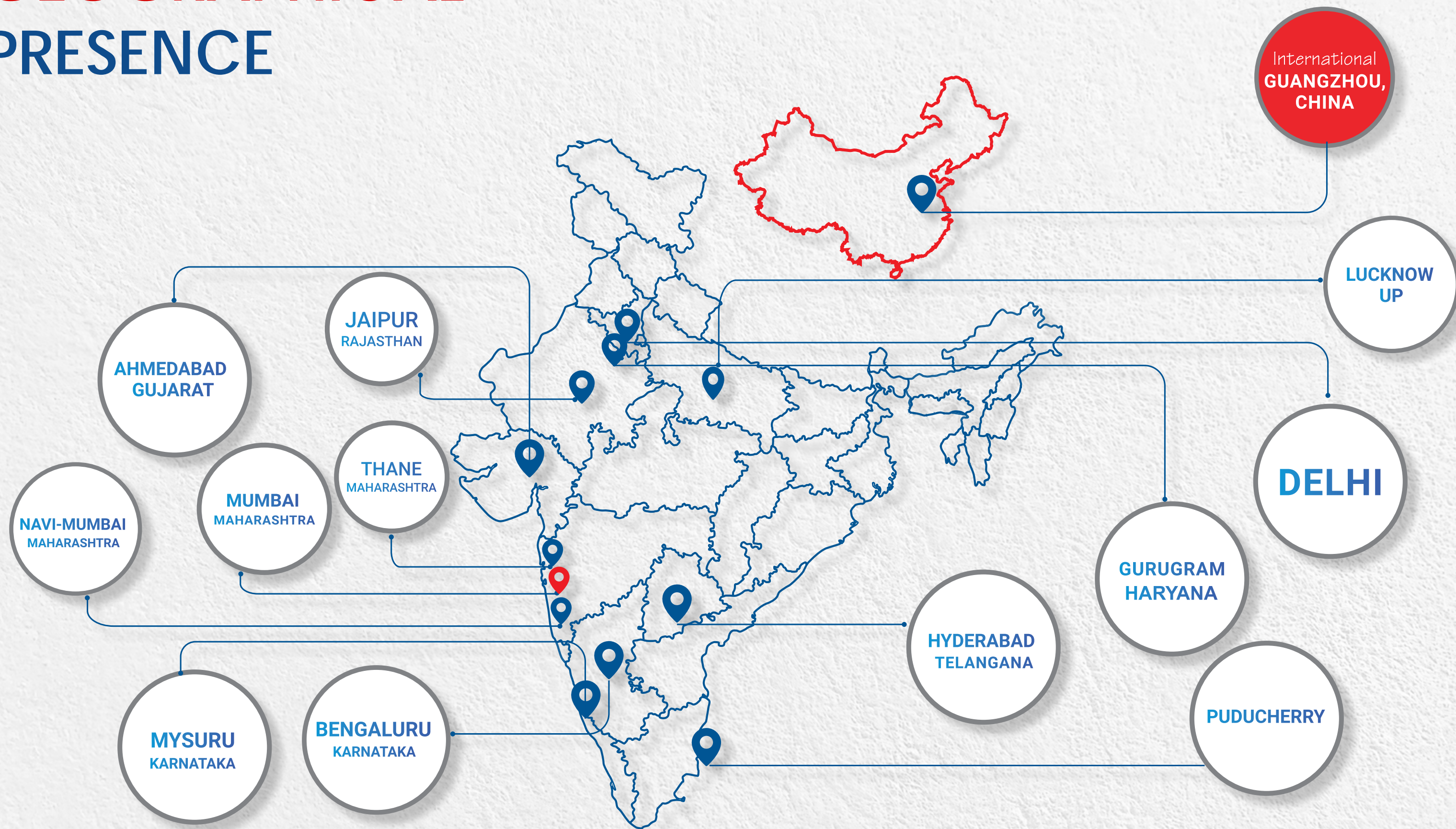


Chauffeur &
Valet Services

**OPTIMIZED ROUTES FOR TIME AND
COST EFFICIENCY**

**REAL-TIME GPS TRACKING
FOR ALL VEHICLES**

GEOGRAPHICAL PRESENCE



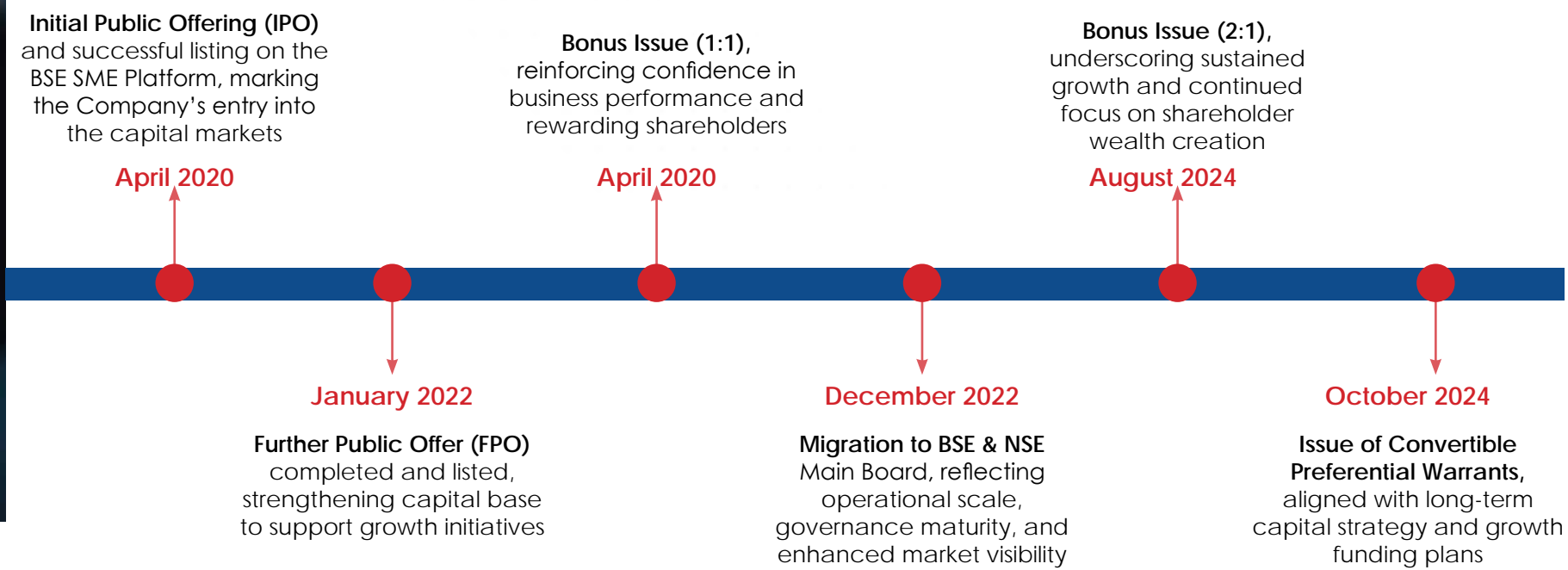
WHY DJML IS INVESTOR-FRIENDLY?



CORPORATE ACTIONS | DELIVERING CONSISTENT SHAREHOLDER VALUE

DJ Mediaprint & Logistics Limited has demonstrated active capital market participation and a strong commitment to shareholder value creation through timely and value-accretive corporate actions.

CAPITAL MARKET MILESTONES



Consistent capital market engagement, disciplined fundraising, and repeated shareholder rewards reflect DJML's strong governance, growth orientation, and commitment to long-term investor value.

PARTNERSHIPS AND ACQUISITIONS

Building a Diversified, Scalable Growth Platform

DJ Mediaprint & Logistics Limited is executing a clear, acquisition-led growth strategy focused on diversification, scalability, and long-term value creation.

Proven Track Record of Strategic Acquisitions

2016 Entry into Record Management

DJML successfully entered the Record Storage and Information Management segment through the acquisition of Pan Secure Record Storage LLP. This acquisition expanded the Company's service portfolio to include secure physical and digital record management solutions, catering to regulated industries and large enterprises.

2025 Expansion into Mobility & Manpower Services

In January 2025, DJML acquired a 51% controlling stake in Sai Links, unlocking access to the fast-growing mobility and workforce solutions Market



Expanded
addressable market



Diversified and recurring
revenue streams



Enhanced asset utilisation
and operational leverage



Strong cross-selling
opportunities across clients

STRENGTHENING THE PAN-INDIA OPERATIONAL FOOTPRINT

Recent Infrastructure Additions & Capacity Build-Up

During the recent year, the Company has accelerated its infrastructure expansion by adding strategically located, fully operational facilities across key regional markets, reinforcing its commitment to scale, service excellence, and pan-India presence.



Mysuru, Karnataka

8,000 sq. ft.

fully equipped Record Management
Services (RMS) Centre

Bhiwandi, Maharashtra

15,000 sq. ft.

storage and warehousing facility

Delhi (NCR)

7500 sq. ft.

fully equipped RMS Centre

Belapur, Navi Mumbai, Maharashtra

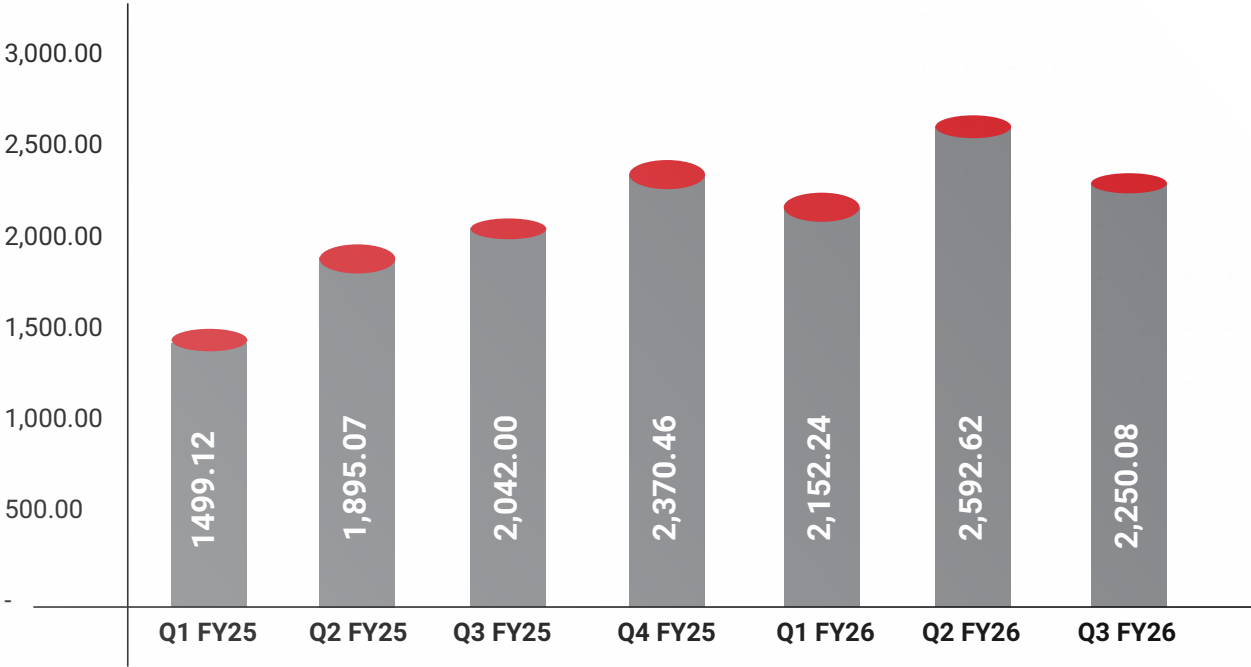
2,000 sq. ft.

administrative office

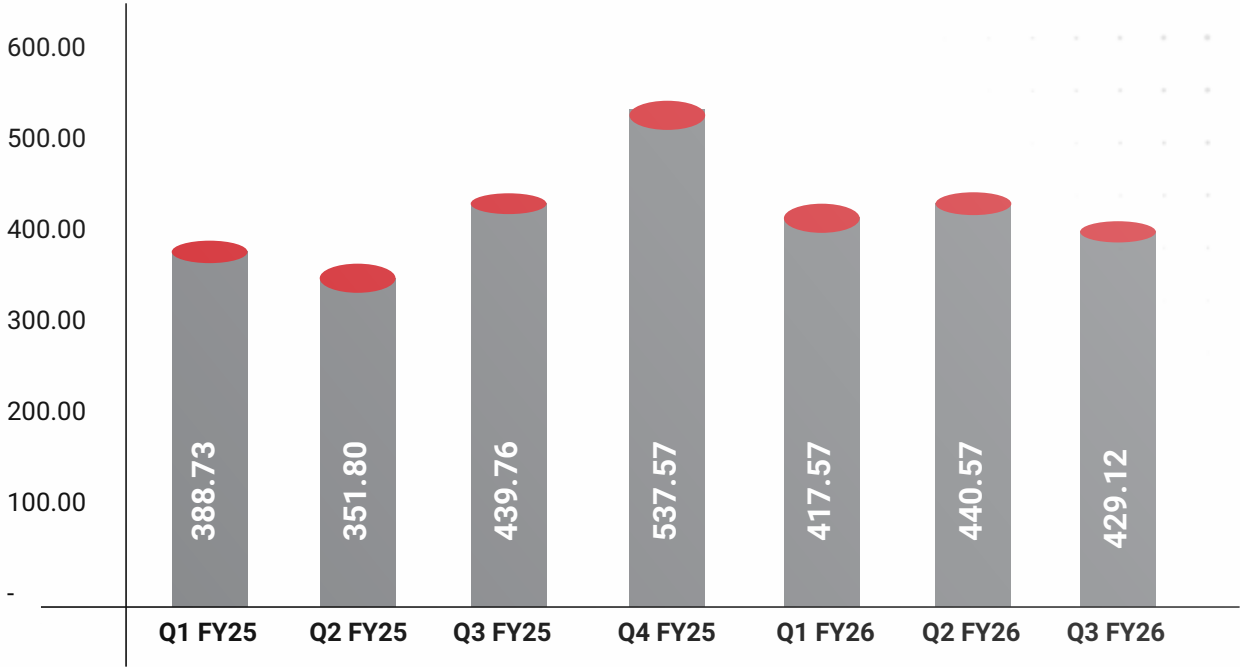
CONSISTENT IMPROVEMENT IN BUSINESS PERFORMANCE

Driving Efficiency, Profitability & Scale

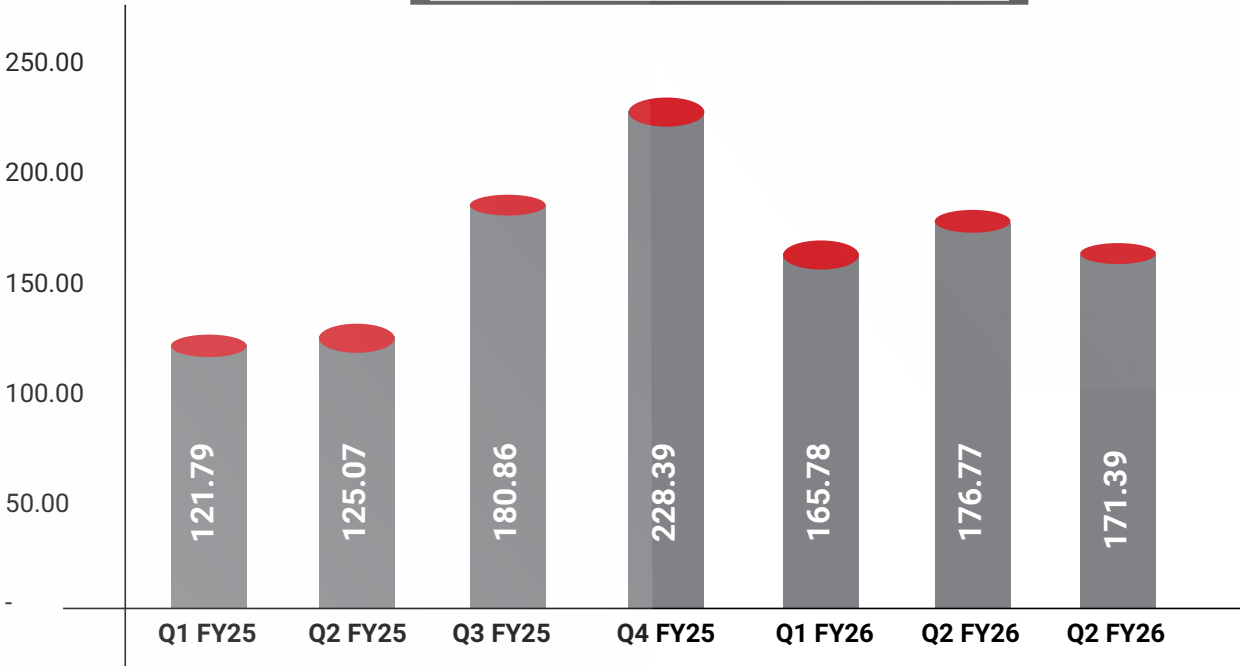
REVENUE TREND (₹ In Lakhs)



EBITDA TREND (₹ In Lakhs)



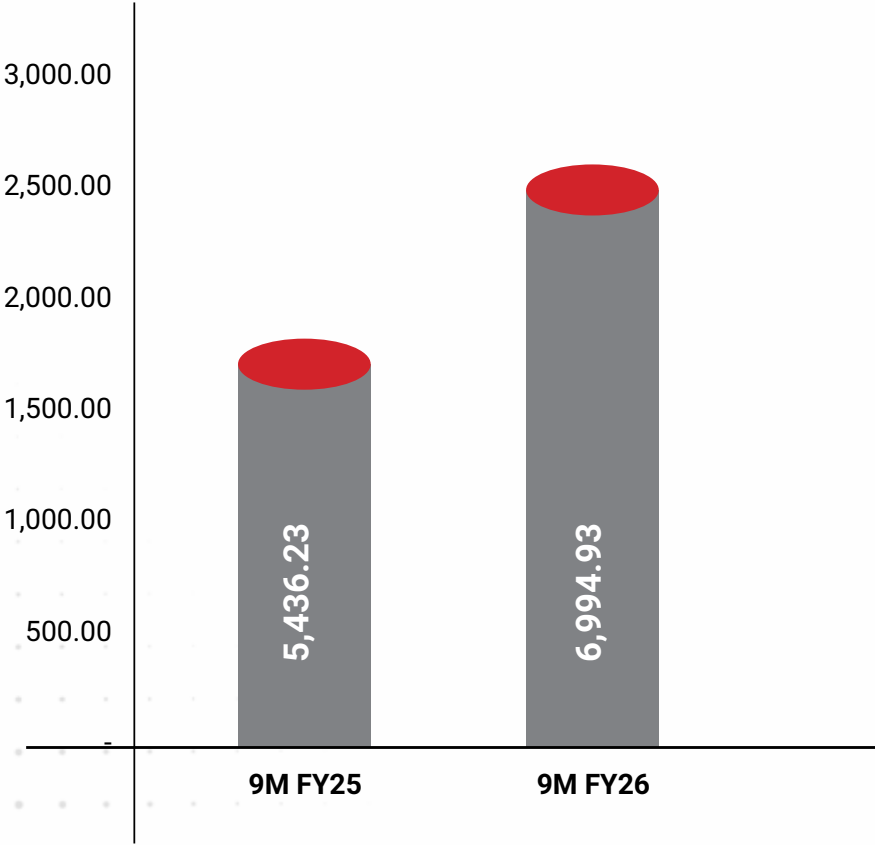
PAT TREND (₹ In Lakhs)



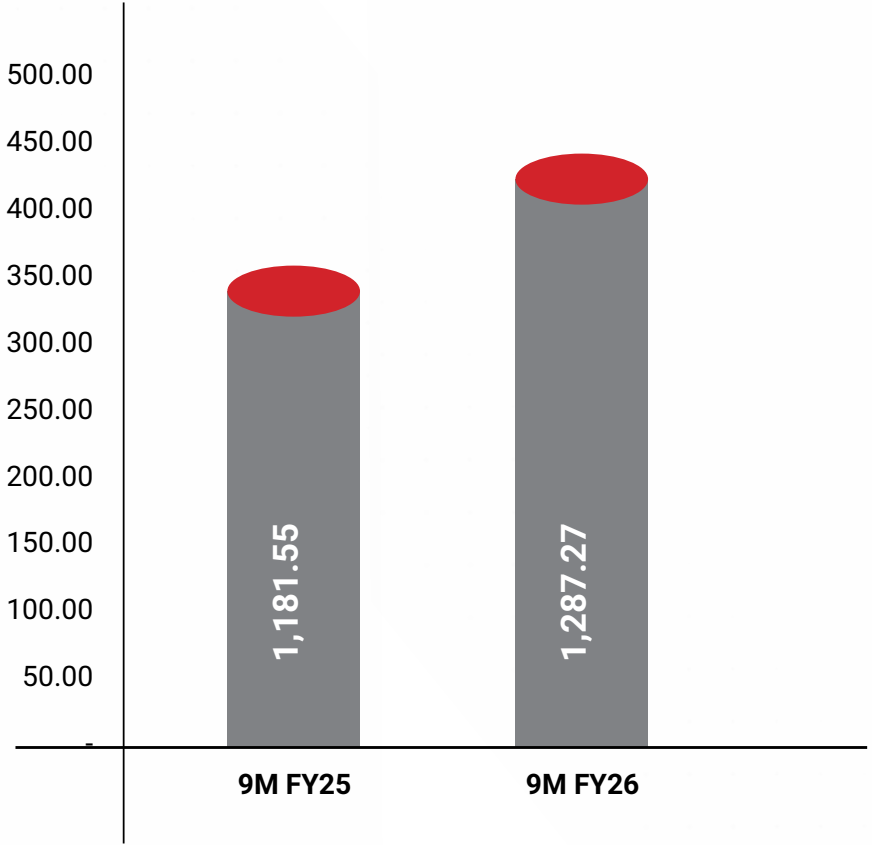
Q2 FY26 STANDALONE PERFORMANCE HIGHLIGHTS

Strengthening Fundamentals, Delivering Results

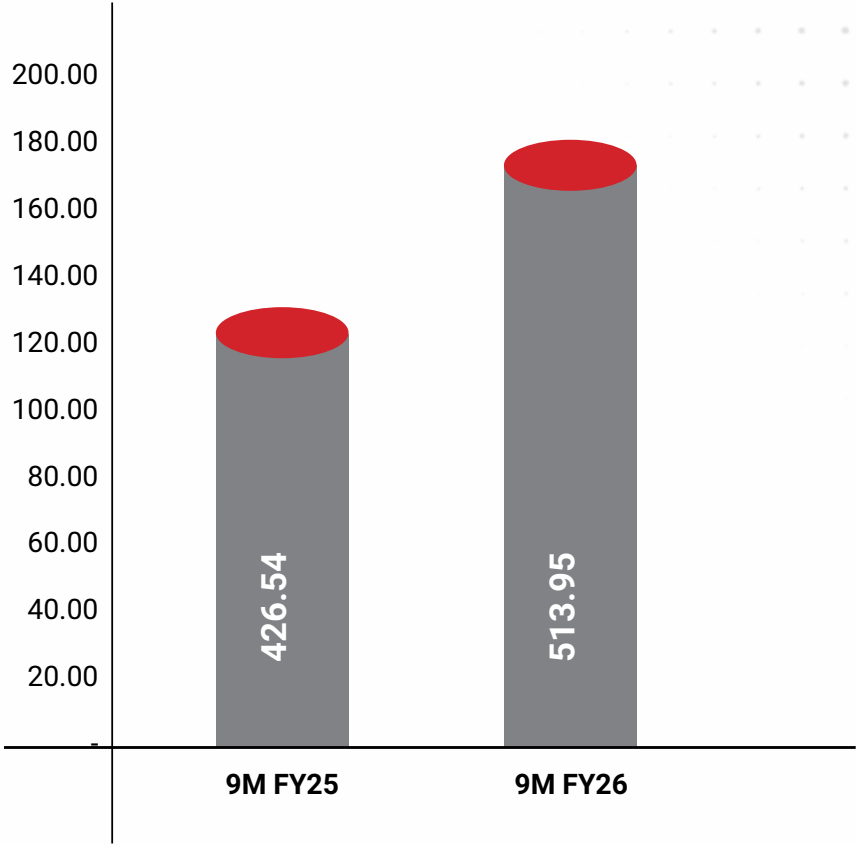
REVENUE (₹ In Lakhs)



EBITDA (₹ In Lakhs)



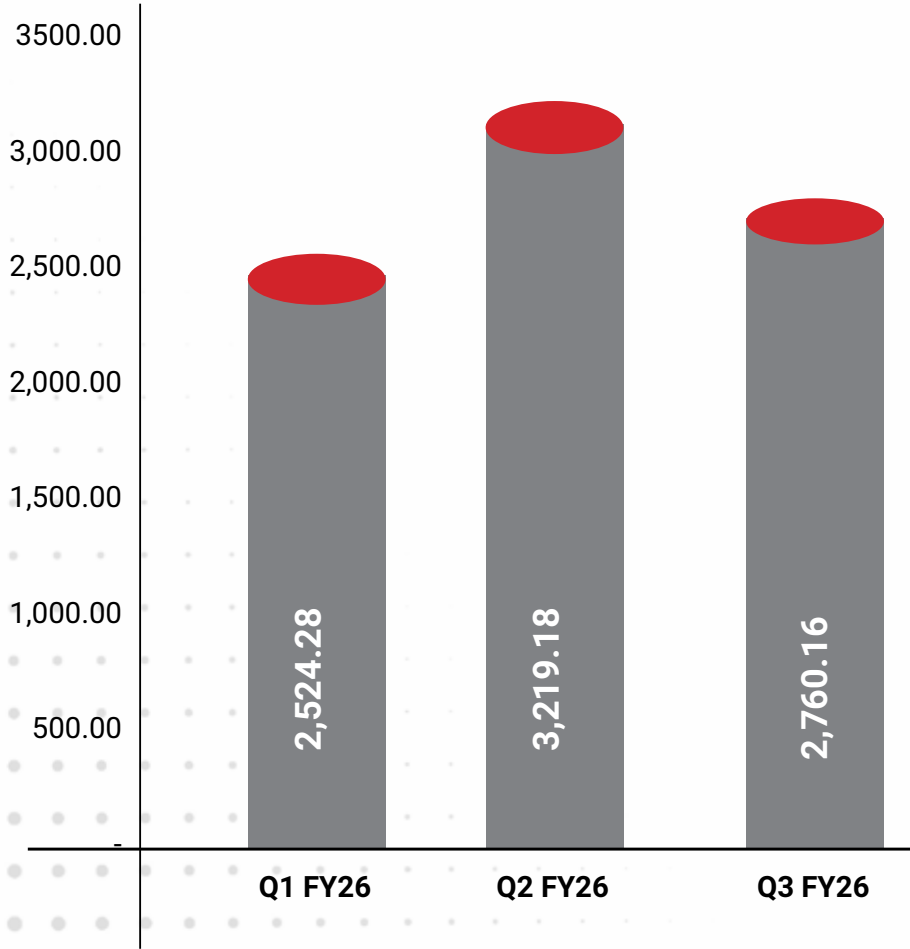
PAT (₹ In Lakhs)



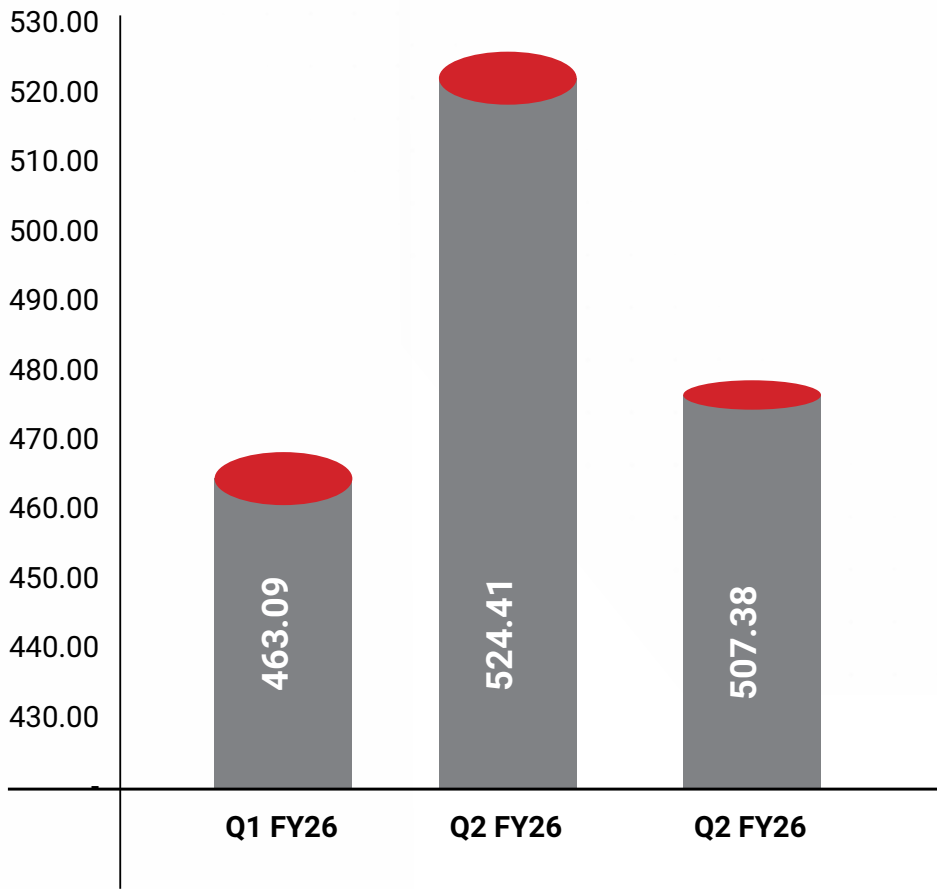
Q2 FY26 PERFORMANCE HIGHLIGHTS

CONSOLIDATED

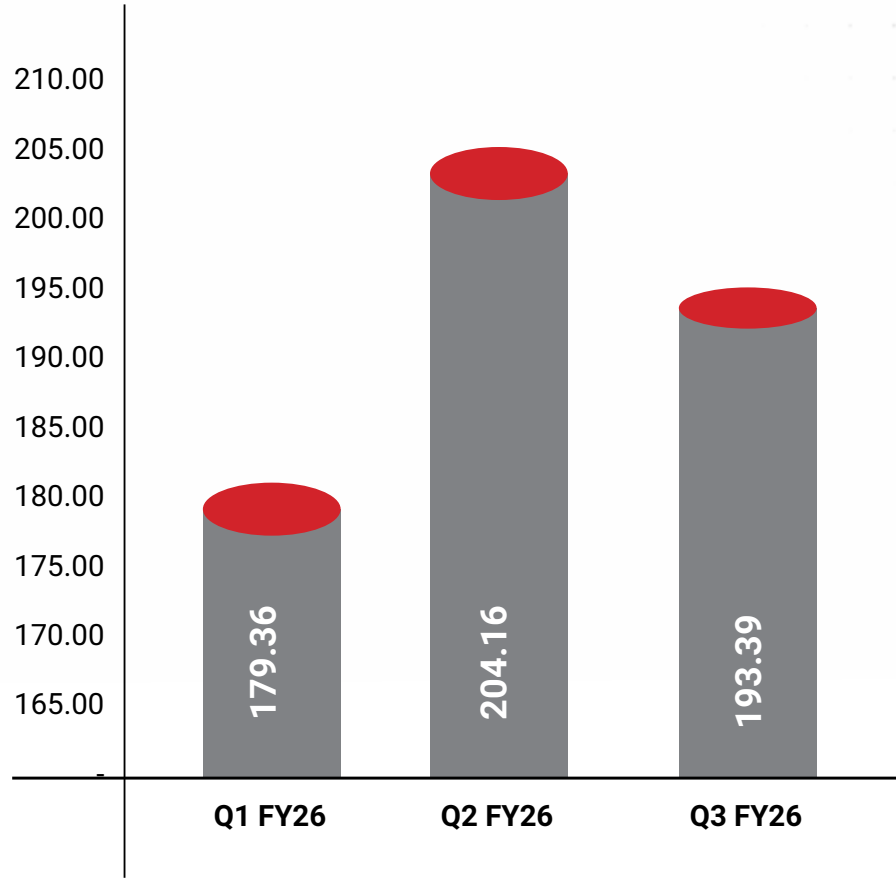
REVENUE (₹ In Lakhs)



EBITDA (₹ In Lakhs)



PAT (₹ In Lakhs)



PROFIT & LOSS STATEMENT (STANDALONE)

Particulars (Rs. Lakhs)	9M FY26	9M FY25	YoY	FY25
Revenue from Operations	6,994.93	5,436.23		7,806.69
Other Income	16.15	16.39		22.44
Total Income	7,011.08	5,452.63	28.58	7,829.13
Cost of materials consumed	6,843.59	3,641.57		5,950.70
Purchase of Stock in Trade	267.96	25.80		69.58
Changes in Inventories of Finished Goods, WIP & Stock in Trade	(1,841.30)	(394.43)		(1,342.87)
Employee Benefit Expenses	305.35	243.81		346.94
Other Administrative Expenses	148.21	754.33		1,077.78
EBITDA	1,287.27	1,181.55	8.95	1,727.01
Depreciation and Amortization Expense	463.68	484.33		660.27
EBIT	823.59	697.22		1,066.75
Finance Cost	185.78	198.04		261.83
Profit before Tax	637.81	499.17		804.92
Current Tax	160.71	125.64		202.60
Deffered Tax	(36.85)	(53.00)		(70.04)
Short/Excess Tax				17.44
Profit After Tax	513.95	426.54	20.49	654.91
Other Comrehensive Income	1.12	4.13		(0.09)
Total Comprehensive Income	515.07	430.67		654.82
PAT Margin (%)	7.36	7.92		8.39
EPS (in Rs.)	1.50	1.31		2.02

PROFIT & LOSS STATEMENT (CONSOLIDATED)

Particulars (Rs. Lakhs)	Q3 FY26	Q2 FY26	Q1 FY26
Revenue from Operations	2,760.16	3,219.18	2,524.28
Other Income	6.51	19.68	7.54
Total Income	2,766.67	3,238.86	2,531.82
Cost of materials consumed	2,969.96	2,300.69	2,592.77
Purchase of Stock in Trade	111.32	112.59	44.05
Changes in Inventories of Finished Goods, WIP & Stock in Trade	(1,063.92)	14.74	(792.12)
Employee Benefit Expenses	168.68	179.31	145.33
Other Administrative Expenses	73.25	107.12	78.70
EBITDA	507.38	524.41	463.09
Depreciation and Amortization Expense	193.51	176.89	162.54
EBIT	313.87	347.52	300.55
Finance Cost	71.19	84.91	78.11
Profit before Tax	242.69	262.60	222.44
Current Tax	64.03	66.25	57.38
Deffered Tax	(14.74)	(7.81)	(14.30)
Short/Excess Tax	-	-	-
Profit After Tax	193.39	204.16	179.36
Other Comrehensive Income	0.76	(0.76)	1.12
Total Comprehensive Income	194.15	203.40	180.48
PAT Margin (%)	7.03	6.32	7.15
EPS (in Rs.)	0.56	0.63	0.56

WITH A CLEAR STRATEGY,
STRONG FUNDAMENTALS,
AND DISCIPLINED EXECUTION,
WE ARE WELL-POSITIONED
TO DELIVER SUSTAINABLE
LONG-TERM VALUE FOR
ALL OUR STAKEHOLDERS.



Thank You!



REGISTERED OFFICE

24, 1st Floor, Palkhiwala House, Tara Manzil,
1st Dhobi Talao Lane, Mumbai – 400 002.

CORPORATE OFFICE

UP Warehouse, Mafco Yard, Plot No. 4 to 9,
1st Floor, Sector-18, Vashi, Navi Mumbai – 400 703.
Email : sales@djcorp.in | Web : www.djcorp.in

CONTACT US!

Dhanraj Kunder

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ghanraj.kunder@djcorp.in

Khushboo Lalji

Company Secretary, DJ Mediaprint & Logistics Limited
cs@djcorp.in