Dixon Technologies (India) Ltd.

(Formerly Known as Dixon Technologies (India) Pvt. Ltd)

CIN: L32101UP1993PLC066581

Regd. Office: B-14 & 15, Phase-II, Noida-201305, (U.P.) India,Ph.: 0120-4737200 E-mail: info@dixoninfo.com. Website: http://www.dixoninfo.com, Fax: 0120-4737263

31st October, 2018

То	То			
Secretary	Secretary			
Listing Department	Listing Department			
BSE Limited	National Stock Exchange of India Limited			
Department of Corporate Services	Exchange Plaza, Bandra Kurla Complex			
Phiroze Jeejeebhoy Towers,	Mumbai - 400 051			
Dalal Street, Mumbai – 400 001				
Scrip Code - 540699	Scrip Code- DIXON			
ISIN: INE935N01012	ISIN: INE935N01012			

Dear Sir/Madam,

Sub: Investor presentation on Financial Results for Q2 Results **Ref:** Regulation 30 and 46 of SEBI (LODR) Regulations, 2015

In furtherance to our intimation dated 29th October, 2018 with respect to Conference Call with Investors on Q2- FY 2019 Results and in compliance with the provisions of Regulation 30 and Regulation 46 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, please find enclosed herewith Financial Results update 'Investor Presentation Q2-FY 2019'. The same is being uploaded on the Company's website.

We request you to kindly take this on your record.

Thanking You,

For DIXON TECHNOLOGIES (INDIA) LIMITED

Ashish Kumar

(Group Company Secretary & Compliance Officer)

Encl: as above





EARNINGS PRESENTATION Q2&H1, FY 18-19

Disclaimer



'forward

statements'

Company's

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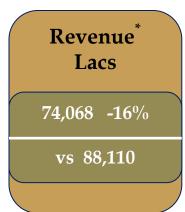
Key Business Updates - Q2 & H1 FY 18-19

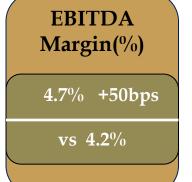


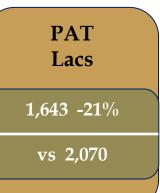
	Commenced production of LED TV's for Xiaomi
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Key Financials - Q2, FY 18-19 vs Q2, FY 17-18



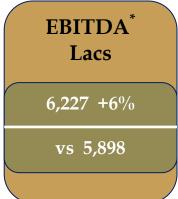


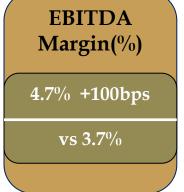


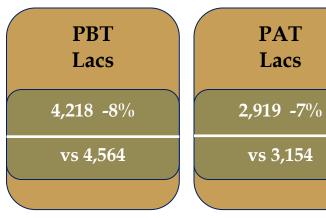


Key Financials - H1, FY 18-19 vs H1, FY 17-18

F	Revenue [*] Lacs
13	3,483 -15%
v	vs 1,57,814







Consolidated Results Summary Q2 & H1,FY 18-19 VS Q2 & H1,FY 17-18

Particulars (INR Lacs)	Q2, FY 18-19	Q2, FY 17-18	% Change	H1,FY 18-19	H1,FY 17-18	% Change
Operating Profit	3,297	3,500	-6 %	5,897	5,619	5%
Operating Profit Margin	4.5%	4.0%	0.5%	4.4%	3.6%	0.8%
EBITDA	3,480	3,717	-6 %	6,227	5,898	6%
EBITDA Margin	4.7%	4.2%	0.5%	4.7%	3.7%	1.0%
EBIT	2,980	3,331	-11%	5,267	5,227	1%
PBT	2,466	2,982	-17 %	4,218	4,564	-8%
PBT Margin	3.3%	3.4%	-0.1%	3.2%	2.9%	0.3%
PAT	1,643	2,070	-21 %	2,919	3,154	-7 %
PAT Margin	2.2%	2.4%	-0.2%	2.2%	2.0%	0.2%
EPS	14.5	18.8	-23%	25.8	28.6	-10%

Adjusting revenue of mobile & Lighting 'CFL' business the revenue de-growth would have been -6% YOY in Q2, FY 18-19 as against -16%

Segment Wise Performance: Q2, FY 18-19 vs Q2, FY 17-18



Particulars (INR Lacs)	Q2, FY 18-19	Q2, FY 17-18	% change	Q2, FY 18-19	Q2, FY 17-18	% change
R	% of Total Revenue					
Total	73,885	87,893	-16 %	100%	100%	-
Oper	rating Profit			Operating Profit Margin %		
Total	3,297	3,500	-6 %	4.5%	4.0%	0.5%

Segment Wise Performance: H1, FY 18-19 vs H1, FY 17-18



Particulars (INR Lacs)	H1, FY 18-19	H1, FY 17-18	% change	H1, FY 18-19	H1, FY 17-18	% change
	Revenues			º/o o :	f Total Revenu	e
Total	133,153	156,362	-15 %	100%	99%	1%
Total Revenue	133,153	157,536	-15 %	100%	100%	-
	Operating Profit			Operating Profit Margin %		
Total	5,897	5,619	5%	4.4%	3.6%	0.8%

Segment Wise Volume: Q2, FY 18-19 vs Q2, FY 17-18



Particulars (Lacs)	Q2, FY 18-19	Q2, FY 17-18	% Change (YOY)
Total	378.0	327.3	16%

Segment Wise Volume: H1, FY 18-19 vs H1, FY 17-18

Particulars (Lacs)	H1, FY 18-19	H1, FY17-18	% Change (YOY)
Total	712.7	652.7	10%

^{*} Consumer Electronics include AC PCB's

ODM Revenue Share (%) - Q2 & H1,FY 18-19 vs Q2 & H1, FY 17-18



Particulars (%)	Q2, FY 18-19	Q2, FY 17-18	% change	H1, FY 18-19	H1, FY 17-18	% change

Segment Wise - ROCE (%)

Doublesslave (IND Lace)	Capital Employed			ROCE		
Particulars (INR Lacs)	H1, FY 18-19	FY 17-18	% change	H1, FY 18-19	FY 17-18	% change
Total	43,336	35,876	21%			

Expenditure Analysis: Q2, FY 18-19 vs Q2, FY 17-18



Particulars (As a % of operating revenues)	Q2, FY 18-19	Q2, FY 17-18	% Change

Expenditure Analysis: H1, FY 18-19 vs H1, FY 17-18

Particulars (As a % of operating revenues)	H1, FY 18-19	H1, FY 17-18	% Change

Consolidated Balance sheet



Particulars (INR Lacs)		30 Sep '18	31 Mar '18
Net Fixed Assets	(A)	23,302	19,498
Non Current Financial Assets	(B)	15	471
Other Non Current Assets	(C)	1,572	1,383
Cash & Cash Equivalents	(D)	5,082	5,524
Current Assets			
Total Current Assets		88,172	71,710
Less: Current Liabilities & Provisions		72,071	61,857
Net Current Assets	(E)	16,071	9,455
Total Assets (A+B+C+D+E)		46,041	36,730
Total Shareholder funds	(A)	34,140	31,497
Total Debt	(B)	10,801	4,463
Other Non Current Liabilities	(C)	1,100	770
Total Liabilities (A+B+C)		46,041	36,331

30 Sep '18	31 Mar '18	Change
5,719	(1,061)	6,780
0.32	0.14	-
0.17	(0.03)	-
	5,719	5,719 (1,061) 0.32 0.14

Key Ratios



Particulars	H1, FY 18-19
Cash Conversion Cycle / Working Capital Days (A+B-C)	(1)
ROCE (%)*	24.3%
ROE (%) **	18.7%

ROCE =



THANK YOU