

January 17, 2019

Q3FY19 Result Update

☑ Change in Estimates | ■ Target | ■ Reco

Change in Estimates

Rating	Current		Previous	
	FY20E	FY21E	FY20E	FY21E
Target Price	BUY		BUY	
Target Price	102		102	
NII (Rs. m)	50,314	60,016	50,784	60,804
% Chng.			(0.9)	(1.3)
Op. Profit (Rs. m)	33,247	40,179	34,278	41,920
% Chng.			(3.0)	(4.2)
EPS (Rs.)	8.1	10.0	8.3	10.6
% Chng.			(2.9)	(5.8)

Key Financials

	FY18	FY19E	FY20E	FY21E
NII (Rs m)	35,828	41,932	50,314	60,016
Op. Profit (Rs m)	22,910	27,452	33,247	40,179
PAT (Rs m)	8,788	12,038	16,052	19,768
EPS (Rs.)	4.8	6.1	8.1	10.0
Gr. (%)	(1.5)	27.9	32.9	23.2
DPS (Rs.)	0.9	1.1	1.5	1.9
Yield (%)	1.0	1.2	1.7	2.1
NIM (%)	3.0	2.9	3.0	3.1
RoAE (%)	8.3	9.5	11.7	13.0
RoAA (%)	0.7	0.8	0.9	1.0
P/BV (x)	1.4	1.3	1.2	1.1
P/ABV (x)	1.7	1.6	1.4	1.3
PE (x)	18.6	14.5	10.9	8.9
CAR (%)	14.7	13.2	12.5	12.0

Key Data

FED.BO | FB IN

52-W High / Low	Rs.110 / Rs.67
Sensex / Nifty	36,374 / 10,905
Market Cap	Rs.176bn / \$ 2,476m
Shares Outstanding	1,984m
3M Avg. Daily Value	Rs.2356.35m

Shareholding Pattern (%)

Promoter's	-
Foreign	38.00
Domestic Institution	31.00
Public & Others	31.00
Promoter Pledge (Rs bn)	

Stock Performance (%)

	1M	6M	12M
Absolute	(4.5)	0.4	(15.7)
Relative	(4.7)	0.8	(18.6)

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On a steady path

Quick Pointers

- Sustained growth in business with loans growing at 24% YoY and CASA growing at 24% YoY
- Continued robustness in fee income growth for consecutive quarter which was primary reason of driving PPOP growth.

FB's earnings of Rs3.3bn (PLe: Rs2.9bn) was better than expectations on back of relatively lower provisioning and strong other income. NII growth has been slower at 13.4% YoY, lower than B/s growth from last two quarters as NIMs pick up has been slower. Asset quality saw slight deterioration with slippages similar to trend levels with this quarter led from SME. Key positives were sustained CASA growth of 24% YoY, PCR improved to 46% and strong other income led from fee income. Bank's ROA improvement delta lies in NIM recovery & lowering opex/assets which restricts our trading multiples to 1.5x despite strong loan growth, improving fees and stable liability franchise. We retain BUY with TP of Rs102 (unchanged) based on 1.5x Sep-20 ABV.

- **Strong non-interest income helps PPOP:** Bank from last two quarters has been to see strong uptick in fees/fx income growth offsetting the slower NII growth of 13% which has been growing slower than B/s growth of 17-18% as NIMs of 3.17% (up 2bps QoQ) have been not been able to pick up materially, as cost of funds have also seen sharp increase similar to yields. Bank's PPOP growth of 26% YoY though helped from strong other income was partially offset by high opex cost from gratuity/pension/CSR spending.
- **Business momentum remains strong:** Bank's loan growth of 24% YoY has held strong continued to be led from retail & corporate, with all non-gold segments continuing to contribute in retail and bank lowering exposure in NBFC/HFC and diversifying in other segments. On liabilities, CASA growth of 24% continued on sustainable trajectory strong build-up in CA momentum and with CASA mix steady at 33.1%.
- **Slippages remain at trend levels:** Fresh slippages of Rs4.26bn (1.65% of loans) continues to be at trend levels which is continued to be led by SME segment with bank up fronting some flood hit restructured accounts into NPA. This led to slight asset quality deterioration sequentially with GNPA's/NNPA's at 3.14%/1.72% but PCR moving up by 230bps QoQ to 46%. Bank's retail and corporate slippages were lower, while going ahead bank expects slippages from SME also should come off significantly keeping overall slippage guidance of Rs14-15.0bn with credit cost of 65-70bps for FY19.
- **Return ratios improvement happening gradually:** Bank's Q3FY19 exit ROAs/ROEs were 1.0%/10.5% which has been seeing improvement on revenue recovery led by good fee income. We believe, return ratios will continue to improve gradually but delta lies in improvement of NIMs beyond 3.4% (3.2% currently) and opex/assets coming of below 2% on sustained basis which should lead to ROEs towards 15% which can attract multiples of 2.0x which in mean while looks slight distant.

Exhibit 1: Stable operating performance; lower provisions lift earnings

NII growth held back at 13% YoY with uptick in cost of funds (9bps YoY) and delay in pass through of rates (yield increase meagre 7bps YoY)

Other income growth was strong as core fee income inched up by 34% (contributes ~60% in Other income)

Staff expense increased on gratuity/pension related costs, while other opex has been high on increased CSR spending

Provisions came in lower on write-back in investment provisions and NPA provisions

Loan growth was driven by Retail, corporate and Agri book

NIMs improved by 2bps QoQ on back incremental yields picking up mainly from corporate book

Asset quality marginally deteriorated with quarterly slippage rate of 4-5bn continuing from last three quarters. Current quarter slippages were 4.26bn

CASA held steady with strong growth supported by CA (grew 30% YoY)

P&L Statement (Rs m)	Q3FY19	Q3FY18	YoY gr. (%)	Q2FY19	QoQ gr. (%)
Interest Income	29,544	25,012	18.1	27,649	6.9
Interest Expended	18,771	15,512	21.0	17,425	7.7
Net interest income (NII)	10,773	9,500	13.4	10,225	5.4
-Treasury income	550	290	89.7	510	7.8
Other income	3,456	2,286	51.1	3,229	7.0
Total income	14,228	11,786	20.7	13,454	5.8
Operating expenses	7,150	6,167	15.9	6,478	10.4
-Staff expenses	3,537	3,005	17.7	3,089	14.5
-Other expenses	3,614	3,163	14.3	3,388	6.6
Operating profit	7,078	5,619	26.0	6,976	1.5
Core operating profit	6,528	5,329	22.5	6,466	1.0
Total provisions	1,901	1,624	17.0	2,888	(34.2)
Profit before tax	5,177	3,995	29.6	4,088	26.6
Tax	1,841	1,390	32.5	1,427	29.0
Profit after tax	3,336	2,605	28.1	2,660	25.4
Balance sheet (Rs m)					
Deposits	12,34,570	10,05,370	22.8	1,181,824	4.5
Advances	10,55,500	8,49,530	24.2	1,009,409	4.6
Ratios (%)					
Profitability ratios					
NIM	3.2	3.3	(16)	3.2	2
RoaA	0.9	0.9	3	0.8	15
RoaE	10.4	8.7	170	8.5	187
Asset Quality					
Gross NPL (Rs m)	33,612	21,612	55.5	31,845	5.5
Net NPL (Rs m)	18,173	11,567	57.1	17,963	1.2
Gross NPL ratio	3.14	2.52	62.00	3.11	3
Net NPL ratio	1.72	1.36	36.00	1.78	(6)
Coverage ratio (Calc)	45.9	46.5	(55)	43.6	234
Business & Other Ratios					
Low-cost deposit mix	32.6	33.0	(33)	32.9	(25)
Cost-income ratio	50.3	52.3	(207)	48.1	210
Non int. inc / total income	24.3	19.4	489	24.0	29
Credit deposit ratio	85.5	84.5	100	85.4	8
CAR	13.0	14.4	(144)	13.3	(32)
Tier-I	12.4	13.8	(140)	12.8	(35)

Source: Company, PL

Q3FY19 Concall Highlights

Business Outlook

- Bank has strategized separate models for attracting CA and SA. Sales force, RMs are pushing aggressively with bundle of products to propel CA, while SA is being routed by providing user friendly digital interface.
- TrueNorth 26% stake money came in this quarter. FedFina is being run professionally and expects 25-30% profit growth in current fiscal.
- Bank hasn't added single branch in last four years, in spite deposit growth has been northwards of 20% due to **sales force origination policy**. However, bank mulls 40-45 incremental branches to be required in FY22.
- Portfolio buyout of 3bn was executed in current quarter which was offset by 3bn of sell down.

Income & Margins

- NIM continued its improvement trajectory at 3.17% (+3bps QoQ, +5bps from 1QFY19). Further, management expects ending 4Q19 at 3.20% and RoA of 1% (3Q19: 0.91%)
- Other income shoots up 51% YoY due to 34% YoY spurt in core fee income (with near equal contribution from corporate and retail), also strong growth from third party product distribution fee (440mn, +37% YoY). Additionally, gold loan book (69bn) attracts significant processing fees.
- Incremental yield improvement in corporate book is best of the lot at 50bps, while other verticals are witnessing yield improvement of 12-15bps. Incremental blended yield on corporate book stood at 8.7%.

Opex

- Operating expenses inched up 16% YoY led by 18% surge in employee cost due to one-off pension event, wherein expense of ~350mn was booked because of adjustment in discount rate.
- Further, productivity rise in FedServ (backend support with office in Vizag and Cochin), is expected to flow in from 2Q20. Meanwhile, cost related to its commencing would be amortized.
- CSR for FY19 amounts to 260-300mn, of which bank has only committed 140mn till now, one-off from this might be coming in 4Q19.
- Bank is opting for digital route for growing personal loan book (currently 8bn, 0.8% of book) via 'Click & Take' mechanism. Savings account are primary originators of such loans. Also, total digital transactions on bank's platform have risen to 30bn from 5bn six months back. This would translate into realization of operating leverage and consequently improving cost to income ratio from current levels of 50%.

Asset Quality

- Bank decided to book upfront slippages with respect to Kerala floods. Current quarter, bank booked 1bn in slippage from exposed chunk of 5bn. 4Q19 would see fall of remaining, which would nearly be offset by benefit to be received from MSME dispensation in that quarter. MSME dispensation received in current quarter was nil.
- Bank has exposure to 3 SPVs of IL&FS and all three (classified as standard accounts) are escrowing in interest and principal payments. Total exposure stands at 2.45bn, prudent provisioning of 7.5% is undertaken on these.
- Bank guided for 14-15bn in slippages for FY19, 13.9bn have already shown up in 9 months prompting bank to mention total count to not breach 15.5bn mark. Agri slippage of 710mn is pre-dominantly on account of political announcements made by State Governments.
- One-time restructuring MSME eligible book is 200bn.

Capital Raising

- Bank felt comfortable with current capital structure and feels no entailment of capital raising till Tier I is above 12% benchmark. Tier I (including FY19 profits) turns out to be around 13.5% for bank. Reported Tier I (excl profits) stood at 12.4%

Loan growth was across segments except SME

Both commercial banking and business banking (under SME) slowing their pace

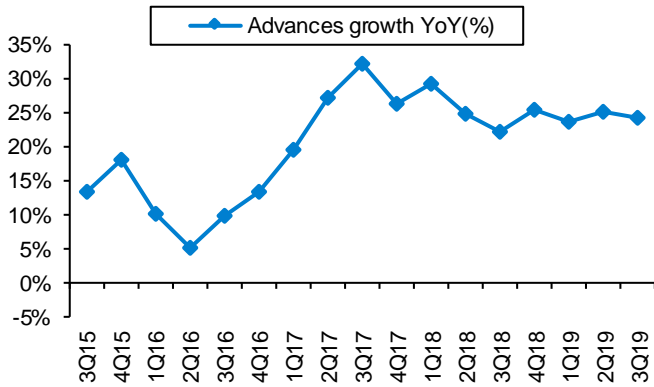
Housing spearheading retail growth in support with mortgage

Exhibit 2: Major loan verticals flourishing

Advances break-up (Rs m)	Q3FY19	Q3FY18	YoY gr. (%)	Q2FY19	QoQ gr. (%)
Advances	10,70,650	8,89,490	20.4	1,037,550	3.2
Retail	2,97,260	2,42,930	22.4	2,78,140	6.9
SME	2,01,590	1,84,930	9.0	1,95,230	3.3
Agriculture	1,06,170	85,100	24.8	1,01,750	4.3
Corporate	4,65,630	3,76,530	23.7	4,62,430	0.7
Retail Loans break-up					
Housing	1,45,600	1,07,580	35.3	1,35,820	7.2
Gold	16,310	18,900	(13.7)	17,340	(5.9)
Mortgage	53,730	44,260	21.4	51,110	5.1
Others	81,620	72,190	13.1	73,870	10.5

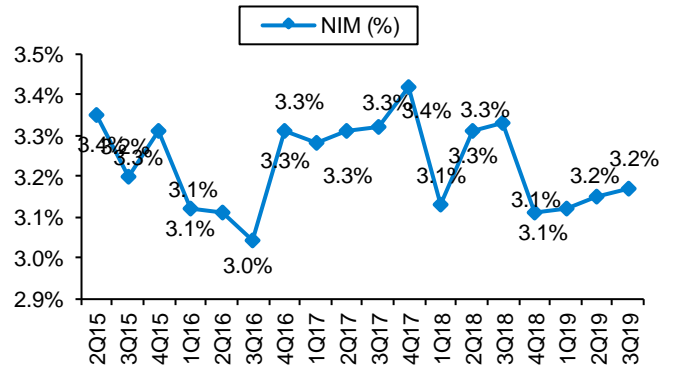
Source: Company, PL

Exhibit 3: Advance growth keeping up the momentum



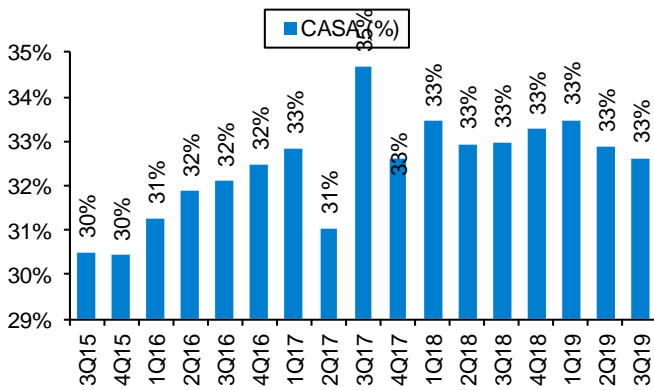
Source: Company, PL

Exhibit 4: Margins seeing gradual up trending



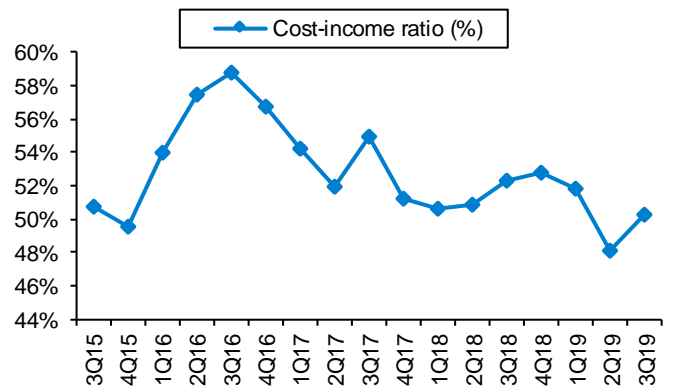
Source: Company, PL

Exhibit 5: CASA mix steady



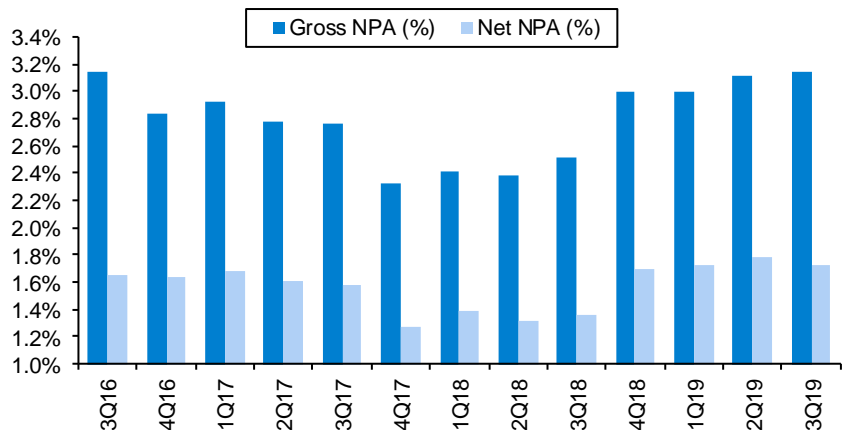
Source: Company, PL

Exhibit 6: One-off spiked cost to income ratio



Source: Company, PL

Exhibit 7: Asset quality has been steady despite higher trending slippages



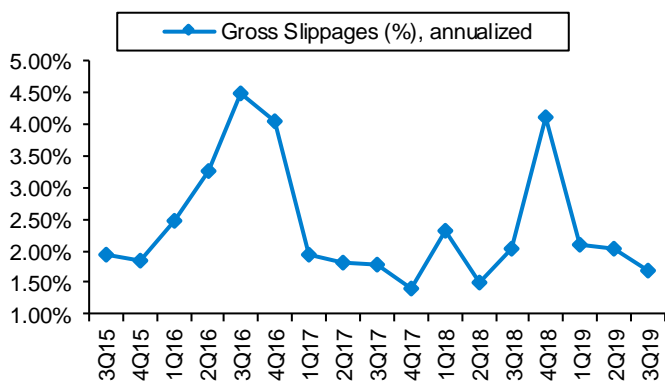
Source: Company, PL

Exhibit 8: Slippages similar to similar trends with SME impact higher

Movement of NPL	Q3FY19	Q3FY18	YoY gr. (%)	Q2FY19	QoQ gr. (%)
Opening advances	31,942	19,712	62.0	28,685	11.4
Additions	4,260	4,110	3.6	4,820	(11.6)
Reduction	2,590	2,210	17.2	1,660	56.0
Closing	33,612	21,612	55.5	31,845	5.5
Slippages (%)	1.61	1.94	(32)	1.91	(30)
Segmental fresh slippages:					
Retail	1,080	1,500	(28.0)	1,200	(10.0)
Agri	710	420	69.0	650	9.2
SME	1,920	1,220	57.4	1,690	13.6
Corporate	560	980	(42.9)	1,230	(54.5)
Retail (% annualized)	1.45	2.47	(41.2)	1.73	(15.8)
Agri (% annualized)	1.41	0.91	55.1	1.33	5.8
SME (% annualized)	2.50	1.81	38.1	2.28	9.6
Corporate (% annualized)	0.48	1.04	(53.8)	1.06	(54.8)

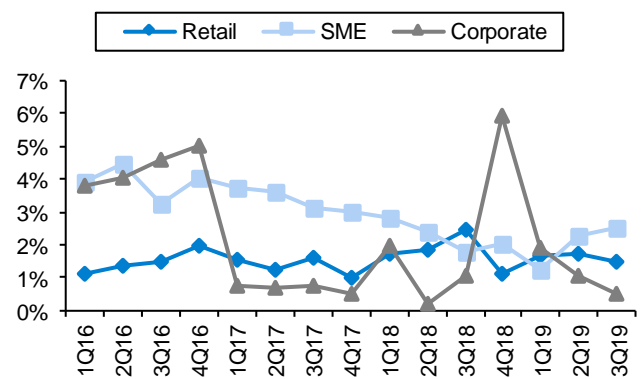
Source: Company, PL

Exhibit 9: Slippages rate has been coming off



Source: Company, PL

Exhibit 10: SME continues to remain a pain point



Source: Company, PL

Exhibit 11: Return ratios likely to see improvement with improvement in asset quality

ROA Tree	FY13	FY14	FY15	FY16	FY17	FY18	FY19E	FY20E	FY21E
NII/Assets	3.1%	3.2%	3.2%	3.0%	3.1%	3.0%	2.9%	3.0%	3.1%
Fees/Assets	0.7%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.7%
Investment profits/Assets	0.3%	0.2%	0.3%	0.2%	0.3%	0.2%	0.1%	0.1%	0.1%
Net revenues/Assets	4.1%	4.1%	4.4%	4.0%	4.2%	3.9%	3.8%	3.9%	3.9%
Opex/Assets	-1.8%	-2.0%	-2.2%	-2.3%	-2.2%	-2.0%	-1.9%	-1.9%	-1.8%
Provisions/Assets	-0.4%	-0.4%	-0.1%	-0.9%	-0.6%	-0.8%	-0.6%	-0.5%	-0.5%
Taxes/Assets	-0.6%	-0.5%	-0.7%	-0.3%	-0.5%	-0.4%	-0.5%	-0.5%	-0.5%
Total Costs/Assets	-2.8%	-3.0%	-3.0%	-3.4%	-3.3%	-3.2%	-3.0%	-2.9%	-2.9%
ROA	1.3%	1.2%	1.4%	0.6%	0.8%	0.7%	0.8%	1.0%	1.0%
Equity/Assets	9.5%	9.4%	9.9%	9.6%	8.6%	8.8%	8.9%	8.2%	7.7%
ROE	13.9%	12.6%	13.7%	6.0%	9.8%	8.3%	9.5%	11.7%	13.0%

Source: Company, PL

Exhibit 12: Change in estimates table – We conservatively reduce our estimates with reference to yield & efficiency

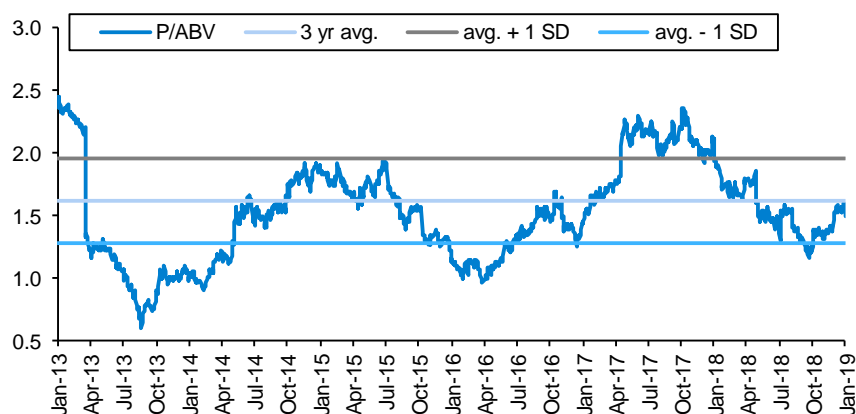
Rs (mn)	Old			Revised			% Change		
	FY19E	FY20E	FY21E	FY19E	FY20E	FY21E	FY19E	FY20E	FY21E
Net interest income	42,126	50,784	60,804	41,932	50,314	60,016	(0.5)	(0.9)	(1.3)
Operating profit	27,921	34,278	41,920	27,452	33,247	40,179	(1.7)	(3.0)	(4.2)
Net profit	11,776	16,432	20,853	12,038	16,052	19,768	2.2	(2.3)	(5.2)
EPS, Rs.	6.0	8.3	10.6	6.1	8.1	10.0	1.9	(2.9)	(5.8)
ABV per share, Rs.	55.3	62.9	71.4	54.9	62.4	70.5	(0.8)	(0.8)	(1.3)
Price target, Rs.	102			102					
Recommendation	BUY			BUY					

Source: Company, PL

Exhibit 13: We retain TP of Rs102 (unchanged) based on 1.5x Sep-20 ABV

PT calculation and upside	
Terminal growth	5.0%
Market risk premium	6.0%
Risk-free rate	8.0%
Adjusted beta	1.05
Cost of equity	14.3%
Fair price - P/ABV	102
Target P/ABV	1.5
Target P/E	11.3
Current price, Rs	89
Upside (%)	15%
Dividend yield (%)	2%
Total return (%)	17%

Source: Company, PL

Exhibit 14: One-year forward P/ABV chart


Source: Company, PL



Income Statement (Rs. m)

Y/e Mar	FY18	FY19E	FY20E	FY21E
Int. Earned from Adv.	75,388	92,195	114,357	140,419
Int. Earned from invt.	19,174	20,315	20,787	21,075
Others	2,008	1,873	1,634	2,016
Total Interest Income	97,529	115,373	137,969	164,907
Interest Expenses	61,701	73,441	87,655	104,891
Net Interest Income	35,828	41,932	50,314	60,016
Growth(%)	14.7	15.8	18.1	17.6
Non Interest Income	11,591	12,982	14,540	16,285
Net Total Income	47,419	54,914	64,854	76,300
Growth(%)	11.8	17.6	18.8	18.8
Employee Expenses	12,425	13,667	15,307	17,144
Other Expenses	10,853	12,752	14,983	17,531
Operating Expenses	24,509	27,462	31,607	36,121
Operating Profit	22,910	27,452	33,247	40,179
Growth(%)	19.0	19.8	21.1	20.9
NPA Provision	7,527	7,193	7,816	8,880
Total Provisions	9,472	8,932	8,740	9,999
PBT	13,439	18,520	24,507	30,181
Tax Provision	4,650	6,482	8,455	10,412
Effective tax rate (%)	34.6	35.0	34.5	34.5
PAT	8,788	12,038	16,052	19,768
Growth(%)	5.8	37.0	33.3	23.2

Balance Sheet (Rs. m)

Y/e Mar	FY18	FY19E	FY20E	FY21E
Face value	2	2	2	2
No. of equity shares	1,972	1,985	1,985	1,985
Equity	3,944	3,970	3,970	3,970
Networth	122,102	131,546	144,015	159,244
Growth(%)	36.5	7.7	9.5	10.6
Adj. Networth to NNPA's	15,520	18,534	16,166	15,340
Deposits	1,119,925	1,321,511	1,559,383	1,840,072
Growth(%)	14.7	18.0	18.0	18.0
CASA Deposits	376,867	444,028	526,292	623,785
% of total deposits	33.7	33.6	33.8	33.9
Total Liabilities	1,383,140	1,610,501	1,880,880	2,202,311
Net Advances	919,575	1,135,675	1,385,523	1,676,483
Growth(%)	25.4	23.5	22.0	21.0
Investments	307,811	317,206	317,435	321,168
Total Assets	1,383,140	1,610,501	1,880,880	2,202,311
Growth (%)	20.3	16.4	16.8	17.1

Asset Quality

Y/e Mar	FY18	FY19E	FY20E	FY21E
Gross NPAs (Rs m)	27,956	34,757	32,418	32,671
Net NPAs (Rs m)	15,520	18,534	16,166	15,340
Gr. NPAs to Gross Adv.(%)	3.0	3.1	2.3	1.9
Net NPAs to Net Adv. (%)	1.7	1.6	1.2	0.9
NPA Coverage %	44.5	46.7	50.1	53.0

Profitability (%)

Y/e Mar	FY18	FY19E	FY20E	FY21E
NIM	3.0	2.9	3.0	3.1
RoAA	0.7	0.8	0.9	1.0
RoAE	8.3	9.5	11.7	13.0
Tier I	14.2	13.2	12.5	12.0
CRAR	14.7	13.2	12.5	12.0

Source: Company Data, PL Research

Quarterly Financials (Rs. m)

Y/e Mar	Q4FY18	Q1FY19	Q2FY19	Q3FY19
Interest Income	25,480	26,674	27,649	29,544
Interest Expenses	16,148	16,873	17,425	18,771
Net Interest Income	9,332	9,801	10,225	10,773
YoY growth (%)	9.6	10.8	17.7	21.0
CEB	1,820	1,600	2,000	2,060
Treasury	-	-	-	-
Non Interest Income	3,142	2,709	3,229	3,456
Total Income	28,621	29,382	30,878	33,000
Employee Expenses	3,308	3,450	3,089	3,537
Other expenses	3,280	3,030	3,388	3,614
Operating Expenses	6,588	6,480	6,478	7,150
Operating Profit	5,886	6,029	6,976	7,078
YoY growth (%)	7.2	8.1	19.6	26.0
Core Operating Profits	5,666	5,539	6,466	6,528
NPA Provision	2,630	1,660	-	1,750
Others Provisions	3,715	1,992	2,888	1,901
Total Provisions	3,715	1,992	2,888	1,901
Profit Before Tax	2,170	4,038	4,088	5,177
Tax	721	1,411	1,427	1,841
PAT	1,450	2,627	2,660	3,336
YoY growth (%)	(43.5)	25.0	0.9	28.1
Deposits	1,119,925	1,112,420	1,181,824	1,234,570
YoY growth (%)	14.7	16.1	21.6	22.8
Advances	919,575	942,970	1,009,409	1,055,500
YoY growth (%)	25.4	23.6	25.2	24.2

Key Ratios

Y/e Mar	FY18	FY19E	FY20E	FY21E
CMP (Rs)	89	89	89	89
EPS (Rs)	4.8	6.1	8.1	10.0
Book Value (Rs)	62	66	73	80
Adj. BV (70%)(Rs)	52	55	62	70
P/E (x)	18.6	14.5	10.9	8.9
P/BV (x)	1.4	1.3	1.2	1.1
P/ABV (x)	1.7	1.6	1.4	1.3
DPS (Rs)	0.9	1.1	1.5	1.9
Dividend Payout Ratio (%)	18.7	18.0	18.5	19.1
Dividend Yield (%)	1.0	1.2	1.7	2.1

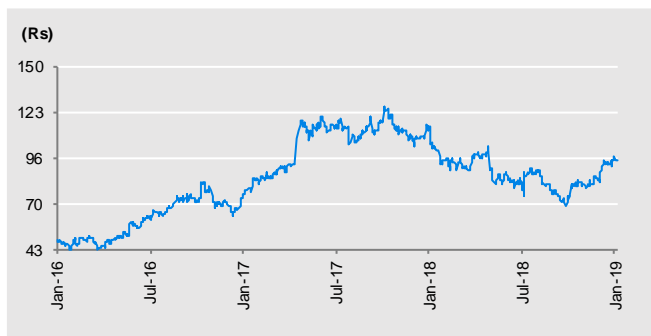
Efficiency

Y/e Mar	FY18	FY19E	FY20E	FY21E
Cost-Income Ratio (%)	51.7	50.0	48.7	47.3
C-D Ratio (%)	82.1	85.9	88.9	91.1
Business per Emp. (Rs m)	168	201	238	282
Profit per Emp. (Rs lacs)	7	10	13	16
Business per Branch (Rs m)	1,629	1,887	2,178	2,508
Profit per Branch (Rs m)	7	9	12	14

Du-Pont

Y/e Mar	FY18	FY19E	FY20E	FY21E
NII	2.83	2.80	2.88	2.94
Total Income	3.74	3.67	3.72	3.74
Operating Expenses	1.94	1.83	1.81	1.77
PPoP	1.81	1.83	1.90	1.97
Total provisions	0.75	0.60	0.50	0.49
RoAA	0.57	0.88	0.98	1.52
RoAE	8.31	9.49	11.65	13.04

Source: Company Data, PL Research

Price Chart
Recommendation History


No.	Date	Rating	TP (Rs.)	Share Price (Rs.)
1	13-Apr-18	BUY	134	99
2	9-May-18	BUY	128	101
3	10-Jul-18	BUY	128	83
4	18-Jul-18	BUY	119	88
5	5-Oct-18	BUY	119	68
6	16-Oct-18	BUY	102	82
7	7-Jan-19	BUY	102	95

Analyst Coverage Universe

Sr. No.	CompanyName	Rating	TP (Rs)	Share Price (Rs)
1	Axis Bank	Accumulate	681	637
2	Bank of Baroda	BUY	161	123
3	Bank of India	Reduce	89	106
4	Federal Bank	BUY	102	95
5	HDFC Bank	BUY	2,310	2,121
6	HDFC Standard Life Insurance Company	BUY	440	393
7	ICICI Bank	BUY	415	368
8	ICICI Prudential Life Insurance Company	BUY	507	320
9	IDFC Bank	Accumulate	55	46
10	IndusInd Bank	BUY	1,765	1,602
11	Jammu & Kashmir Bank	BUY	76	37
12	Kotak Mahindra Bank	Hold	1,291	1,247
13	Max Financial Services	BUY	629	436
14	Punjab National Bank	Hold	79	81
15	SBI Life Insurance Company	BUY	779	602
16	South Indian Bank	BUY	22	15
17	State Bank of India	BUY	355	296
18	Union Bank of India	Reduce	79	91
19	YES Bank	Accumulate	231	187

PL's Recommendation Nomenclature (Absolute Performance)

Buy	: > 15%
Accumulate	: 5% to 15%
Hold	: +5% to -5%
Reduce	: -5% to -15%
Sell	: < -15%
Not Rated (NR)	: No specific call on the stock
Under Review (UR)	: Rating likely to change shortly



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