

## Further tones down revenue guidance for FY20E...

Ashoka Buildcon's (ABL) revenues de-grew 7.7% YoY to ₹ 983.6 crore on account of the impact of prolonged monsoons in certain regions. EBITDA margins contracted 132 bps YoY to 12.6%. RPAT grew 37.6% YoY to ₹ 85.5 crore (our estimate: ₹ 97.0 crore) on account of a lower tax rate (24.2% in Q3FY20 vs. 31.2% in Q3FY19) and higher other income at ₹ 36.9 crore in Q3FY20 vs. ₹ 25.4 crore in Q3FY19.

### Order book at ₹ 8,092 crore as of Q3FY20

ABL's orderbook (OB) was at ₹ 8,092.4 crore, implying OB-to-bill ratio of 2.0x TTM revenues, giving us comfort on execution ahead. Of this, road projects comprise ₹ 5,981 crore, (HAM projects: ₹ 3,411 crore, EPC projects: ₹ 2,570 crore), power T&D ~₹ 1,046 crore, Railways ₹ 993 crore, and CGD ₹ 73 crore. This OB does not include Tumkur-Shivamogga P-IV (TSP-IV) HAM project worth ₹ 869.6 crore and recently won Kandi Ramsanpalle HAM project worth ₹ 586.0 crore. The company has identified projects worth ₹ 30,000 crore for bidding in the next two months and expects ₹ 3,000-4,000 crore order inflow in February, March, 2020. On the execution front, prolonged monsoons impacted project execution up to first week of December. On the new projects front, Kandi Ramsanpalle could start in four months as ~95% land is available while TSP-IV may take another six months to start as only 60% land is at 3G stage of Q3FY20. On account of slower execution in Q2FY20, Q3FY20, the management has revised its revenue growth guidance to 15% in FY20E. Overall, we conservatively build in construction revenue growth at 13.6% CAGR to ₹ 4,929.8 crore in FY19-21E.

### SBI-Macquarie exit still awaited

ABL has infused ₹ 490 crore up to Q3FY20 in the seven HAM. It is further expected to infuse ₹ 76 crore in Q4FY20, ~₹ 240 crore in FY21E and balance ₹ 130 crore in FY22E. This is including equity requirement in the two new HAM projects i.e. TSP-IV and Kandi project, where the company has to infuse ~₹ 129 crore and ₹ 76 crore, respectively. Secondly, ABL expects to have clarity on SBI-Macquarie deal by March, 2020 end. In the seven asset portfolios with Macquarie, equity invested is ₹ 1,900 crore (including loss funding) while the portfolio's net debt is at ₹ 3,713 crore.

### Valuation & Outlook

SBI-Macquarie stake exit remains the key overhang on the company. Nonetheless, we expect ABL's execution to pick up pace, going ahead, in FY21 with most of its HAM projects under execution and huge opportunities ahead. We conservatively build in construction revenue growth at 13.6% CAGR to ₹ 4,929.8 crore in FY19-21E. We maintain our SoTP-based target price of ₹ 120/share but assign a **HOLD** rating post the ~12% run up in the stock price since our last update.

#### Key Financial Summary

₹ crore	FY17	FY18	FY19	FY20E	FY21E	CAGR FY19-21E
Net Sales	2972.8	3601.0	4930.1	5501.1	6328.8	13.3%
EBITDA	952.8	1139.5	1394.3	1472.9	1650.6	8.8%
EBITDA Margin (%)	32.1	31.6	28.3	26.8	26.1	
PAT	-222.4	-118.7	19.9	-38.4	59.8	73.4%
EPS (₹)	-7.9	-4.2	-1.4	-1.4	2.1	
P/E (x)	-13.4	-25.1	-74.0	-77.4	49.8	
EV/EBITDA (x)	7.8	6.7	6.0	5.9	5.0	
RoNW (%)	-47.4	-37.6	-14.0	-15.5	19.4	
RoCE (%)	10	11	14	14	17	

Source: Company, ICICI Direct Research



#### Particulars

Particular	Amount (₹ crore)
Market Capitalization	2,975.6
Total Debt	4,933.6
Cash	253.2
EV	7,656.0
52 week H/L (₹)	155 / 90
Equity capital	140.4
Face value	₹ 5

#### Key Highlights

- ABL's revenues de-grew 7.7% YoY to ₹ 983.6 crore in Q3FY20
- Orderbook at ₹ 8,092.4 crore as of Q3FY20, implying orderbook-to-bill ratio of 2.0x TTM revenues
- Company has toned down its revenue guidance to 15% in FY20E
- Downgrade stock from BUY to HOLD with target price of ₹ 120/share

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**Exhibit 1: Variance Analysis**

Particulars	Q3FY20	Q3FY20E	Q3FY19	YoY (%)	Q2FY20	QoQ (%)	Comments
Income from Operations	983.6	1,185.1	1,065.1	-7.7	822.3	19.6	Topline growth miss on account of weaker-than-expected execution during the quarter
Other Income	36.9	35.0	25.4	45.2	39.2	-5.8	
Operating Expenses	773.4	924.4	830.5	-6.9	626.2	23.5	
Employee Expenses	52.9	65.2	43.0	23.0	43.5	21.5	
Other expenditure	32.9	47.4	42.9	-23.3	29.7	10.6	
EBITDA	124.3	148.1	148.8	-16.4	122.9	1.2	
EBITDA Margin(%)	12.6	12.5	14.0	-132 bps	14.9	-230 bps	
Depreciation	28.4	27.2	20.2	40.6	27.2	4.4	
Interest	20.0	23.1	23.9	-16.4	23.1	-13.5	
PBT	112.9	132.9	90.3	25.0	111.8	1.0	
Taxes	27.4	35.9	28.2	-2.8	39.1	-30.0	
PAT	85.5	97.0	62.2	37.6	72.7	17.7	PAT growth higher on account of lower tax rate and higher other income

Source: Company, ICICI Direct Research

**Exhibit 2: Change in estimates**

Particulars (₹ Crore)	FY18	FY19	FY20E		% Change	FY21E		Comments	
			Old	New		Introduced			
Revenue	3,601.0	4,930.1	5,801.1	5,501.1	-5.2	6,379.8	6,328.8	-0.8	Incorporate management guidance
EBITDA	1,139.5	1,394.3	1,508.9	1,472.9	-2.4	1,656.7	1,650.6	-0.4	
EBITDA Margin (%)	31.6	28.3	26.0	26.8	78 bps	26.0	26.1	08 bps	
PAT	-118.7	-40.2	-47.4	-38.4	-18.9	55.6	59.8	7.5	
Diluted EPS (₹)	-4.2	-1.4	-1.7	-1.4	-18.9	2.0	2.1	7.5	

Source: Company, ICICI Direct Research

**Exhibit 3: Assumptions**

EPC	FY15	FY16	FY17	FY18	FY19	Current FY20E	Current FY21E	Earlier FY20E	Earlier FY21E	Comments
Order Inflow	1,623	2,822	3,926	4,358	6,300	5,000	7,000	4,000	7,000	We tweak our estimates
Order Backlog	3,106	4,111	7,005	5,849	8,394	7,748	9,399	7,448	9,048	

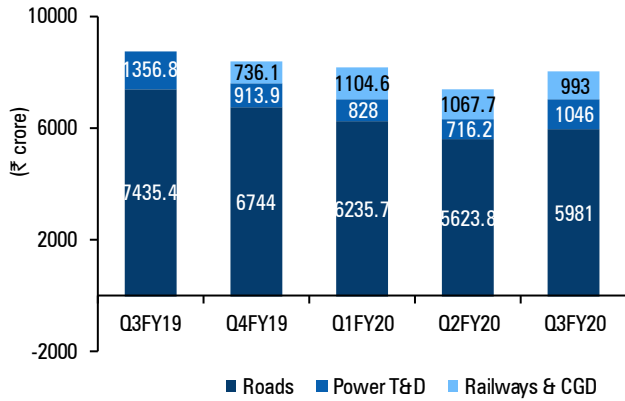
Source: Company, ICICI Direct Research

## Conference call highlights

- Q3FY20 performance:** The impact of monsoon affected project execution up to the first week of December. Two major projects impacted were Vadodara-Mumbai Expressway and Karnataka projects. At Vadodara-Mumbai Expressway, the entire work in the under bridge was completely washed away. Hence, the company had to redo it
- Order book:** ABL's current order book was at ₹ 8,092.4 crore. This does not include Tumkur-Shivamogga P-IV HAM project worth ₹ 869.6 crore, and recently won Kandi Ramsanpalle HAM project worth ₹ 586.0 crore. On the order inflows (OI) front, in Q3FY20, it received LoA for road project worth ₹ 1,080 crore, Kandi Ramsanpalle HAM project worth ₹ 586.0 crore (EPC value). Going ahead, the company has identified projects worth ₹ 30,000 crore for bidding in the next two months and expects ₹ 3,000-4,000 crore order inflow in February, March, 2020
- Management guidance:** On the financial guidance front, it has lowered its revenue growth guidance to 15% in FY20E after factoring in the impact of prolonged monsoons in Q2FY20 and Q3FY20. Furthermore, even at the current order book position, the company is aiming at 10-15% revenue growth in FY21E
- HAM projects update:** Execution on all seven operational HAM projects is under way. For the Tumkur-Shivamogga Package-IV (TSP-IV) & Kandi Ramsanpalle HAM projects, the company has signed the concession agreement with NHAI and are in the process of signing up debt. Financial closure for both projects would follow. Kandi Ramsanpalle is in an advanced stage (95% of land available) and could start in four months from now. On the other hand, TSP-IV may take another six months to start as only 60% land is at the 3G stage of Q3FY20
- Equity commitment:** ABL has infused total ₹ 490 crore up to Q3FY20 in the seven HAM. It is further expected to infuse ₹ 76 crore in Q4FY20, ~₹ 240 crore in FY21E and balance ₹ 130 crore in FY22E. This is including equity requirement in the two new HAM projects i.e. TSP-IV and Kandi project, where the company has to infuse ~₹ 129 crore and ₹ 76 crore, respectively
- Debt update:** ABL's consolidated debt was at ₹ 5,881.0 crore as of Q3FY20. Of this, ₹ 514.6 crore is standalone debt (₹ 215.9 equipment loan, ₹ 148.6 WC loan and ₹ 150.0 crore NCDs) & ₹ 5,216.4 crore is project debt
- Capex:** The management has guided for ~₹ 50 crore capex in FY20E and ₹ 75-80 crore in FY21E
- Asset monetisation:** ABL expects to have clarity on the SBI-Macquarie deal by March, 2020 end. In the seven asset portfolio with Macquarie, total equity invested is ₹ 1,900 crore (including loss funding) while the portfolio's net debt is at ₹ 3,713 crore. Going ahead, the company is also looking to monetise HAM projects, going ahead
- Ashoka GVR Mudhol Nipani SPV:** ABL acquired the remaining 29% of equity in Ashoka GVR Mudhol Nipani Roads held by GVR Infra Projects. With this, the company now holds 99.99% equity share in this SPV. The consideration of ₹ 35.7 crore for the transaction has already been paid in cash

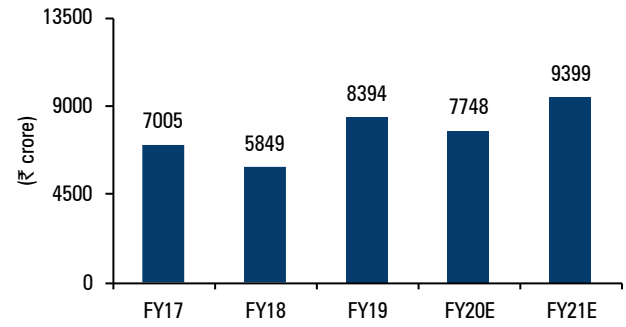
## Company Analysis

Exhibit 4: Quarterly order book trend



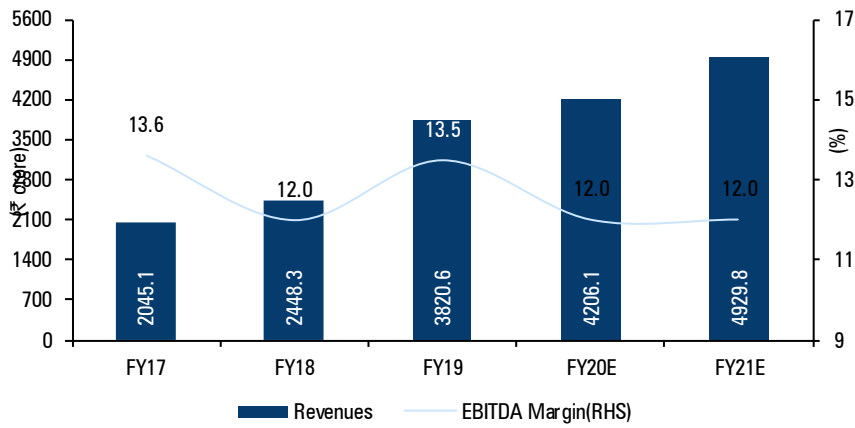
Source: Company, ICICI Direct Research

Exhibit 5: Annual order book trend



Source: Company, ICICI Direct Research

Exhibit 6: Annual EPC revenue, EBITDA margin trend



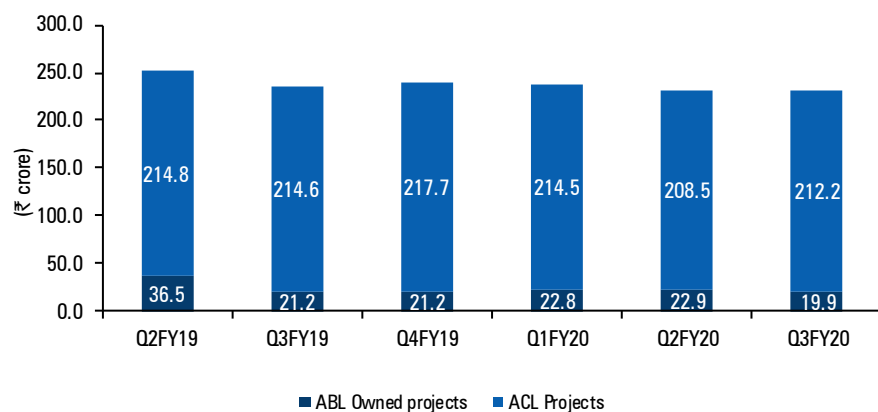
Source: Company, ICICI Direct Research

Exhibit 7: Quarterly gross toll collection trend

(₹ crore)	Q3FY20	Q2FY20	Q1FY20	Q4FY19	Q3FY19	YoY (%)	QoQ (%)
<b>ABL Owned Projects</b>							
Ahmednagar - Aurangabad	6.1	9.7	8.4	7.5	7.8	-21.3%	-36.7%
Wainganga Bridge	7.4	7.2	7.7	7.9	7.4	0.3%	1.9%
Katni Bypass	5.4	5.0	6.0	5.4	5.5	-0.6%	8.8%
Others#	1.0	1.1	0.8	0.5	0.6	56.5%	-8.5%
<b>Sub-total</b>	<b>19.9</b>	<b>22.9</b>	<b>22.8</b>	<b>21.2</b>	<b>21.2</b>	<b>-6.2%</b>	<b>-13.3%</b>
<b>Sub-total (like-to-like basis)</b>	<b>18.9</b>	<b>21.9</b>	<b>22.0</b>	<b>20.7</b>	<b>20.6</b>	<b>-8.1%</b>	<b>-13.6%</b>
<b>ACL Projects</b>							
Belgaum Dharwad	23.4	21.3	23.7	23.5	23.3	0.4%	10.1%
Dhankuni – Kharagpur	90.6	91.5	90.5	88.4	86.7	4.5%	-1.0%
Bhandara	18.0	16.8	17.4	17.8	16.8	6.7%	6.7%
Durg	20.0	19.0	19.8	20.7	19.9	0.2%	4.9%
Jaora – Nayagaon	43.9	43.2	46.0	49.0	49.7	-11.8%	1.4%
Pimpalgaon – Nashik – Gonde	-	-	-	-	-	-	-
Sambalpur	16.4	16.6	17.1	18.4	18.1	-9.3%	-1.0%
<b>Sub-total</b>	<b>212.2</b>	<b>208.5</b>	<b>214.5</b>	<b>217.7</b>	<b>214.6</b>	<b>-1.1%</b>	<b>1.8%</b>
<b>Sub-total (like-to-like basis)</b>	<b>212.2</b>	<b>208.5</b>	<b>214.5</b>	<b>217.7</b>	<b>214.6</b>	<b>-1.1%</b>	<b>1.8%</b>
<b>Grand Total</b>	<b>232.1</b>	<b>231.4</b>	<b>237.3</b>	<b>238.9</b>	<b>235.8</b>	<b>-1.6%</b>	<b>0.3%</b>
<b>(Grand total) like-to-like basis</b>	<b>231.1</b>	<b>230.3</b>	<b>236.5</b>	<b>238.4</b>	<b>235.2</b>	<b>-1.7%</b>	<b>0.3%</b>

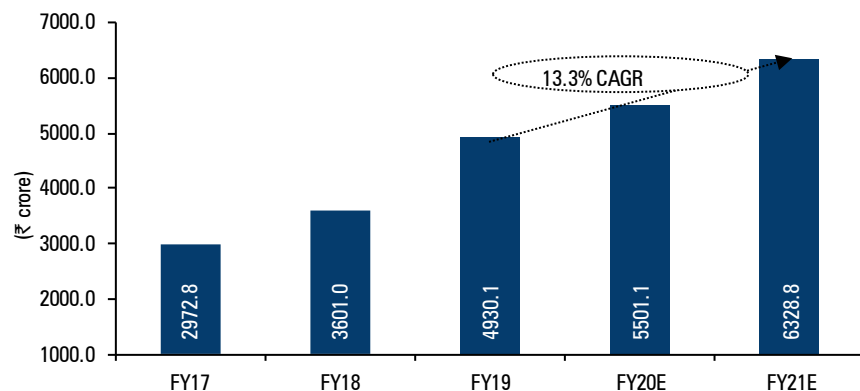
Source: ICICI Direct Research, Company

Exhibit 8: Gross toll collection trend



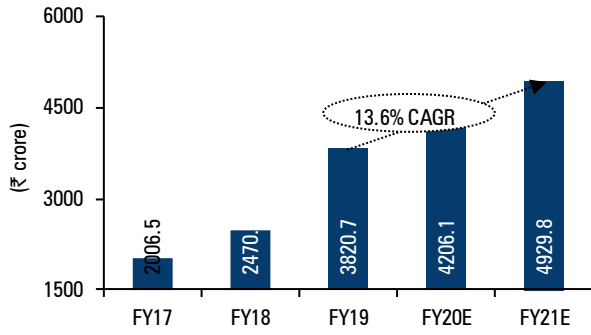
Source: Company, ICICI Direct Research

Exhibit 9: Consolidated revenue trend



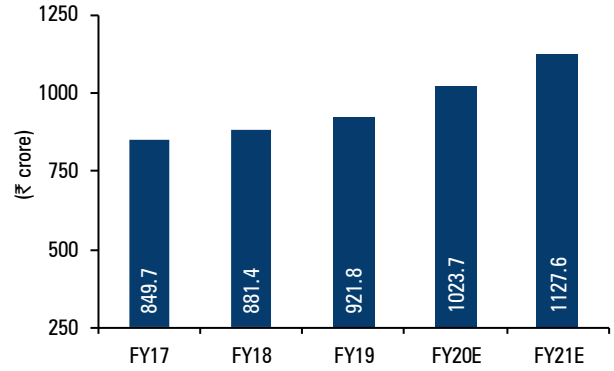
Source: Company, ICICI Direct Research

Exhibit 10: EPC revenue to grow at 14.2% CAGR in FY19-21E



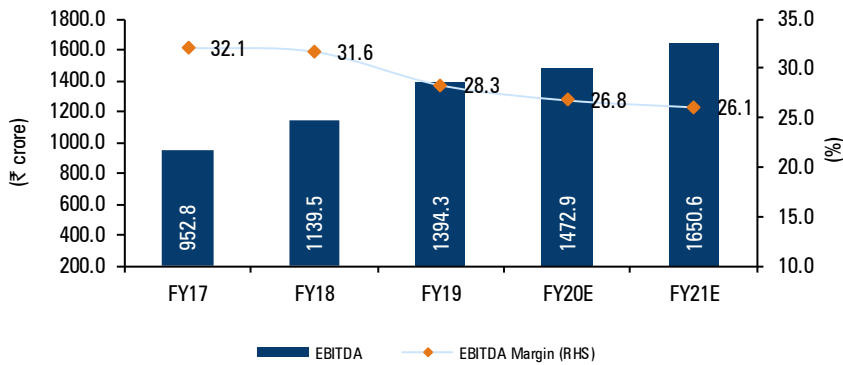
Source: Company, ICICI Direct Research

Exhibit 11: BOT revenue to grow moderately



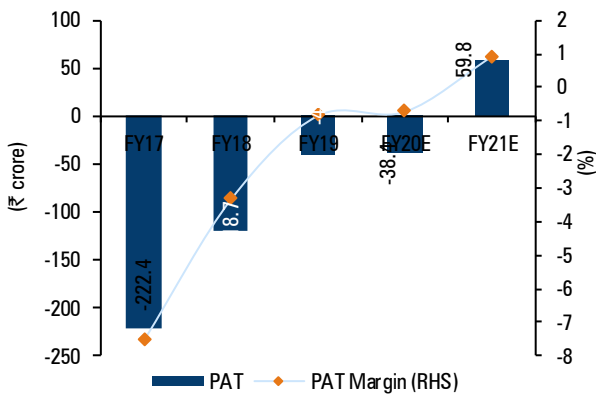
Source: Company, ICICI Direct Research

Exhibit 12: Consolidated EBITDA margin trend



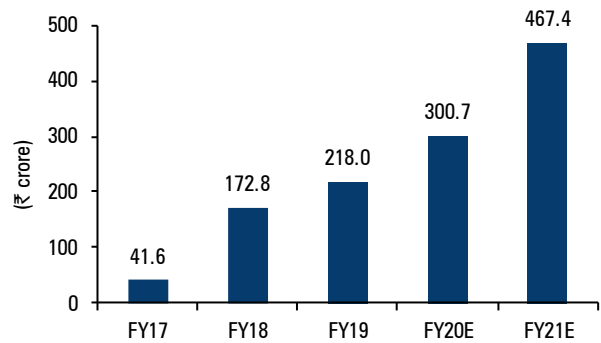
Source: Company, ICICI Direct Research

Exhibit 13: PAT trend...



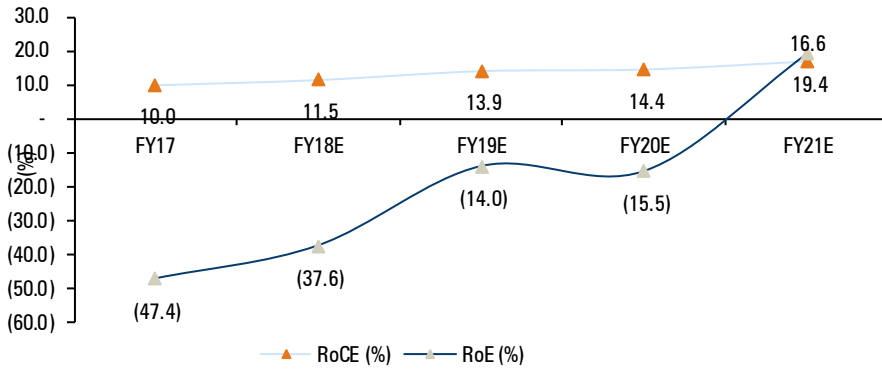
Source: Company, ICICI Direct Research

Exhibit 14: Cash profit to remain healthy



Source: Company, ICICI Direct Research

Exhibit 15: Return ratios trend



Source: Company, ICICI Direct Research

## Valuation & Outlook

The SBI-Macquarie stake exit remains the key overhang on the company. Nonetheless, we expect ABL's execution to pick up pace, going ahead, in FY21 with most of its HAM projects under execution and huge opportunities ahead. We conservatively build in construction revenue growth at 13.6% CAGR to ₹ 4,929.8 crore in FY19-21E. We maintain our SoTP-based target price of ₹ 120/share but assign a **HOLD** rating post the ~12% run up in the stock price since our last update.

Exhibit 16: ABL valuation

Project Name	Stake (%)	Length (km)	TPC (₹ crore)	Debt (₹ crore)	Equity (₹ crore)	Eq share (₹ crore)	CoE(%)	ABL Equity Value (₹ cr)	Value/share (₹)
<b>Ashoka Buildcon Limited (ABL) - BOT</b>									
Aurangabad - Ahmednagar	100.0	42.0	102.7	35.7	67.0	67.0	13.0	0.0	0.0
Katni Bypass	99.9	17.6	70.9	53.5	17.4	17.4	13.0	62.0	2.2
Nashirabad ROB	100.0	4.0	14.7	13.3	1.5	1.5	13.0	4.0	0.1
Sheri Nallah Bridge	100.0	4.0	14.2	7.2	7.0	7.0	13.0	0.0	0.0
Dhule Bypass	99.9	6.0	5.8	5.2	0.6	0.6	13.0	8.4	0.3
Dewas Bypass	100.0	20.0	61.3	36.0	25.3	25.3	13.0	64.2	2.3
Indore Edalabad	99.7	203.0	165	101.5	63.5	63.3	13.0	450.2	16.0
Wainganga Bridge	50.0	13.0	40.9	35.0	5.9	3.0	13.0	91.7	3.3
FOB Eastern Expressway	100.0	NA	3.7	1.8	2.0	2.0	13.0	0.7	0.0
KSHIP	51.0	110.0	471.0	287.0	47.0	24.0	13.0	59.7	2.1
<b>Total (ABL)-BOT (A)</b>		<b>419.6</b>	<b>950.2</b>	<b>576.1</b>	<b>237.1</b>	<b>210.9</b>		<b>741.0</b>	<b>26.4</b>
<b>EPC (B)</b>	<b>100.0</b>	5x FY21E EV/EBITDA						<b>2957.9</b>	<b>105.4</b>
<b>ACL stake valuation ( C)</b>	<b>61.0</b>					<b>50% Holding company Discount</b>		<b>593.8</b>	<b>21.2</b>
<b>Less Standalone debt (D)</b>								<b>900.0</b>	<b>32.1</b>
<b>Total SoTP Valuation (A+B+C-D)</b>								<b>3392.6</b>	<b>120.9</b>
<b>Rounded off Target Price</b>									<b>120.0</b>

Source: Company, ICICI Direct Research

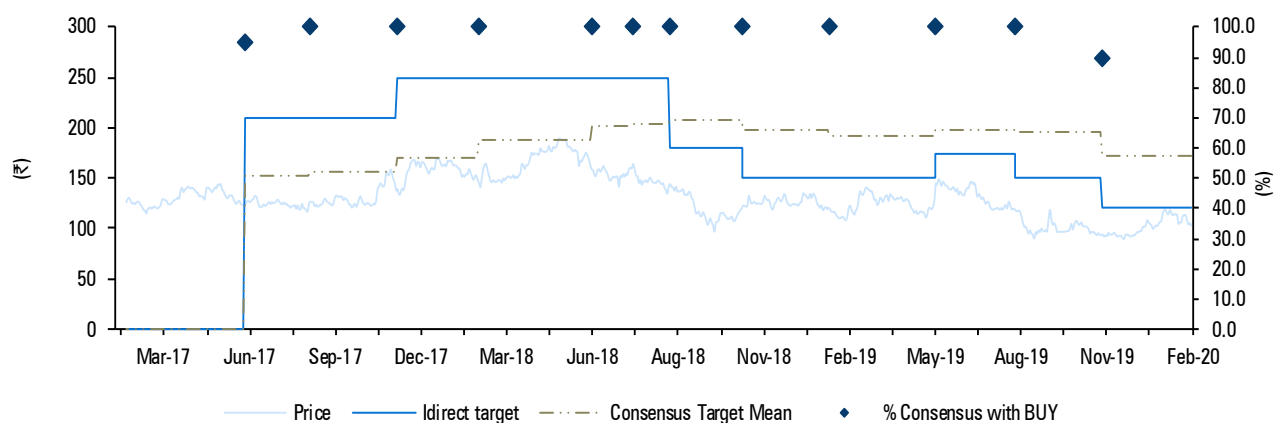
Exhibit 17: ACL valuation

Project Name	Stake (%)	Length (km)	TPC (₹ crore)	Debt (₹ crore)	Equity (₹ crore)	ACL share (₹ crore)	CoE(%)	ACL Equity Value
<b>Ashoka Concession Limited (ACL)</b>								
Bhandara	51.0	82.6	528.0	354.5	173.5	60.0	14.0	-64.0
Durg Chhattisgarh	51.0	71.1	630.5	410.0	220.5	100.2	14.0	64.0
Jaora Nayagaon	46.2	85.1	865.1	554.5	310.6	69.0	14.0	627.8
Belgaum Dharwad	100.0	82.0	694.1	479.0	185.0	185.0	14.0	266.9
Sambalpur Baragarh	100.0	88.0	1142.2	810.0	332.2	332.2	14.0	-114.8
Dankuni Kharagpur	100.0	11.6	2205.2	1516.2	689.0	689.0	14.0	923.1
Chennai ORR	50.0	32.0	1450.0	1080.0	173.0	86.5	14.0	243.9
<b>ACL Valuation</b>		<b>452.4</b>	<b>7515.0</b>	<b>5204.2</b>	<b>2083.8</b>	<b>1521.8</b>		<b>1946.8</b>
<b>ACL stake (%)</b>								<b>61.0</b>
<b>ACL stake value</b>								<b>1187.5</b>

Source: Company, ICICI Direct Research



Exhibit 18: Recommendation History vs. Consensus



Source: Bloomberg, Company, ICICI Direct Research

Exhibit 19: Top 10 Shareholders

Rank	Name	Latest Date	Filing % O/S	Position (m)	Change (m)
1	Parakh Shobha	30-Jun-19	13.55	38.0	0.0
2	Katariya Ashok M	30-Jun-19	10.61	29.8	0.0
3	Katariya Ashish Asho	30-Jun-19	9.32	26.2	0.0
4	Hdfc Asset Managemen	31-Jan-20	9.24	25.9	0.0
5	Reliance Capital Tru	31-Dec-19	7.63	21.4	3.4
6	Katariya Asha Ashok	30-Jun-19	7.11	20.0	0.0
7	Parakh Satish D	30-Jun-19	4.02	11.3	0.0
8	Katariya Astha Ashis	30-Jun-19	3.99	11.2	0.0
9	Icici Prudential Ass	31-Jan-20	3.58	10.0	-0.6
10	L&T Mutual Fund	31-Jan-20	3.03	8.5	-0.1

Source: Reuters, ICICI Direct Research

Exhibit 20: Shareholding Pattern

(in %)	Dec-18	Mar-19	Jun-19	Sep-19	Dec-19
Promoter	54.3	54.3	54.3	54.3	54.3
Public	45.8	45.7	45.7	45.7	45.7
Others					
Total	100.0	100.0	100.0	100.0	100.0

Source: Company, ICICI Direct Research

## Financial summary

Exhibit 21: Profit and loss statement				
	₹ crore			
(₹ Crore)	FY18	FY19	FY20E	FY21E
<b>Net Sales</b>	<b>3,601.0</b>	<b>4,930.1</b>	<b>5,501.1</b>	<b>6,328.8</b>
Other income	51.6	77.1	87.1	95.5
Total Revenue	3,652.6	5,007.2	5,588.2	6,424.3
Raw Material Expense	95.9	175.8	(874.5)	(959.0)
Operating Expenditure	1,392.0	1,683.3	3,408.8	3,918.8
Cost of materials sold	832.5	1,508.3	1,271.7	1,463.0
Employee benefit expenses	141.1	168.4	222.2	255.4
Total Operating Expenditure	2,461.5	3,535.8	4,028.2	4,678.2
<b>EBITDA</b>	<b>1,139.5</b>	<b>1,394.3</b>	<b>1,472.9</b>	<b>1,650.6</b>
Interest	993.8	1,021.3	1,061.7	1,035.7
Depreciation	291.4	258.2	339.2	407.6
Other income	51.6	77.1	87.1	95.5
PBT	(94.2)	131.7	159.2	302.8
Taxes	83.7	170.9	211.0	264.1
PAT before MI	(177.9)	(39.2)	(51.8)	38.7
Minority Interest	-	-	-	-
Share of Profit from Associates	59.2	(1.0)	13.4	21.1
PAT	(118.7)	(40.2)	(38.4)	59.8
<b>Adjusted EPS (Diluted)</b>	<b>(4.2)</b>	<b>(1.4)</b>	<b>(1.4)</b>	<b>2.1</b>

Source: Company, ICICI Direct Research

Exhibit 22: Cash flow statement				
	₹ crore			
(₹ Crore)	FY18	FY19	FY20E	FY21E
Profit after Tax	(118.7)	(40.2)	(38.4)	59.8
Depreciation	291.4	258.2	339.2	407.6
Interest	993.8	1,021.3	1,061.7	1,035.7
Others	(103.2)	(154.2)	(174.2)	(191.0)
Cash Flow before wc changes	1,198.7	1,333.2	1,486.3	1,671.7
Changes in WC	190.2	(1,402.0)	(34.5)	245.2
Taxes Paid	(84.8)	(170.9)	(211.0)	(264.1)
<b>Net CF from operating activities</b>	<b>1,304.1</b>	<b>(239.7)</b>	<b>1,240.8</b>	<b>1,652.7</b>
(Purchase)/Sale of Fixed Assets	(160.0)	(268.9)	(103.0)	(139.8)
Change in Others - Premium Paya	46.8	66.7	(561.4)	(325.0)
<b>Net CF from Investing activities</b>	<b>(111.8)</b>	<b>(95.7)</b>	<b>(577.3)</b>	<b>(369.4)</b>
Increase/Decrease in NW	(34.9)	11.2	-	-
Increase/Decrease in Debt	296.6	802.3	296.2	(270.9)
Interest Paid	(993.8)	(1,021.3)	(1,061.7)	(1,035.7)
Change in Minority Interest	(23.2)	25.3	80.3	107.1
<b>Net CF from Financing activities</b>	<b>(755.4)</b>	<b>(182.6)</b>	<b>(685.2)</b>	<b>(1,199.4)</b>
Net Cash flow	437.0	(518.1)	(21.7)	83.9
Opening Cash	102.3	253.2	234.2	212.6
<b>Closing Cash/ Cash Equivalent</b>	<b>253.2</b>	<b>234.2</b>	<b>212.6</b>	<b>296.5</b>

Source: Company, ICICI Direct Research

Exhibit 23: Balance sheet				
	₹ crore			
(₹ Crore)	FY18	FY19	FY20E	FY21E
<b>Liabilities</b>				
Equity Capital	93.6	140.4	140.4	140.4
Reserve and Surplus	222.3	146.5	108.1	167.9
Total Shareholders funds	315.9	286.9	248.4	308.2
Minority Interest	93.7	119.0	199.3	306.4
Total Debt	4,933.6	5,735.8	6,032.0	5,761.1
Deferred Tax Liability	0.7	0.7	0.7	0.7
Other- NHAI Premium Payable	2,491.5	2,558.3	1,996.9	1,671.8
<b>Total Liabilities</b>	<b>9,195</b>	<b>10,182</b>	<b>9,958</b>	<b>9,529</b>
<b>Assets</b>				
Gross Block	9,349.7	9,621.0	9,481.9	9,288.1
Less Acc. Dep	1,474.8	1,731.0	1,786.2	1,860.2
Net Block	7,874.8	7,890.0	7,695.7	7,427.9
Capital WIP	46.4	41.9	-	-
Total Fixed Assets	7,921.2	7,931.9	7,695.7	7,427.9
Investments	247.1	283.5	283.5	283.5
Inventory	419.4	426.5	467.9	538.3
Sundry Debtors	815.5	1,316.4	1,375.3	1,582.2
Loans & Advances	198.2	244.8	1,430.3	1,645.5
Cash & Bank Balances	253.2	234.2	212.6	296.5
Other Current Assets	941.6	212.2	232.8	267.9
Total Current Assets	2,628.0	2,434.1	3,718.9	4,330.3
Other Current Liabilities	4,115.0	3,398.7	3,729.1	4,290.1
Provisions	595.8	835.3	835.3	835.3
Net Current Assets	(2,082.8)	(1,800.0)	(845.5)	(795.1)
<b>Total Assets</b>	<b>9,195</b>	<b>10,182</b>	<b>9,958</b>	<b>9,529</b>

Source: Company, ICICI Direct Research

Exhibit 24: Key ratios				
	FY18	FY19	FY20E	FY21E
<b>Per Share Data (₹)</b>				
EPS - Diluted	(4.2)	(1.4)	(1.4)	2.1
Cash EPS	6.2	7.8	10.7	16.6
Book Value	11.3	10.2	8.9	11.0
<b>Operating Ratios (%)</b>				
EBITDA / Net Sales	31.6	28.3	26.8	26.1
PAT / Net Sales	NA	0.4	(0.7)	0.9
Inventory Days	42.5	31.6	31.0	31.0
Debtor Days	82.7	97.5	91.3	91.3
<b>Return Ratios (%)</b>				
RoNW	(37.6)	(14.0)	(15.5)	19.4
RoCE	11.5	13.9	14.4	16.6
RoIC	10.6	14.2	13.5	15.1
<b>Valuation Ratios (x)</b>				
EV / EBITDA	6.7	6.0	5.9	5.0
P/E (Diluted)	NA	NA	NA	49.8
EV / Net Sales	2.1	1.7	1.6	1.3
Market Cap / Sales	0.8	0.6	0.5	0.5
Price to Book Value (Diluted)	9.4	10.4	12.0	9.7
<b>Solvency Ratios (x)</b>				
Net Debt / Equity	14.7	18.8	23.0	17.4
Debt / EBITDA	4.3	4.1	4.1	3.5
Current Ratio	1.0	1.0	1.2	1.3
<b>Quick Ratio</b>	<b>0.8</b>	<b>0.8</b>	<b>1.0</b>	<b>1.0</b>

Source: Company, ICICI Direct Research

**Exhibit 25: ICICI Direct coverage universe (Roads & Construction)**

Sector / Company	CMP		M Cap	EPS (₹)			P/E (x)			V/EBITDA (x)			P/B (x)			RoE (%)			
	(₹)	TP(₹)		Rating	(₹ Cr)	FY19	FY20E	FY21E	FY19	FY20E	FY21E	FY19	FY20E	FY21E	FY19	FY20E	FY21E	FY19	FY20E
KNR Constructions (KNRCON)	247	300	Buy	3,473	18.7	17.0	19.0	13.2	14.5	13.0	8.7	7.9	6.5	2.5	2.1	1.8	19.0	16.2	17.8
PNC Infratech (PNCINF)	200	255	Buy	5,131	11.9	16.6	16.9	16.2	12.0	11.8	11.4	7.3	6.7	2.4	2.1	1.8	14.4	17.1	15.0
Ashoka Buildcon (ASHBUI)	106	120	Hold	2,667	-1.4	-1.4	2.1	NA	NA	49.8	6.0	5.9	5.0	NA	NA	9.7	NA	NA	19.4
NCC (NAGCON)	50	70	Buy	3,303	9.4	6.5	7.2	5.3	7.6	7.0	3.6	4.6	4.4	0.6	0.6	0.6	11.9	7.8	7.9

Source: Company, ICICI Direct Research

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Hold: -5% to 15%;

Reduce: -15% to -5%;

Sell: <-15%



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