

Darkest before dawn

Higher losses in agriculture and property led to increased claims ratio i.e. 107.0%, +2,379/-274bps YoY/QoQ; this resulted in highest (since listing) underwriting losses of Rs 27.4bn. 3QFY20 reported loss was at Rs 10.4bn!

HIGHLIGHTS OF THE QUARTER

- Led by strong growth in property/crop/motor i.e. 48.2/28.4/22.7% YoY, NWP grew a 19.7% YoY. NEP growth was lower at 11.7% YoY (1.9% below estimates) to Rs 79.8bn.
- **CORs:** CORs (cal.) increased 3,099bps YoY to 129.2% as ICR increased 2,379bps YoY to 107.0%, while commission ratio spiked up by 790bps YoY to 21.9%.
- High ICR was as a result of unseasonal rainfalls (impacting crop.), flood claims from various parts of India, and high international CAT losses.
- Crop's share in 3Q/9MFY20 NWP was 19.6/34.8% but its share in underwriting losses was higher at 52.0/34.4%. Management stated that the price hikes were in the range of 13-15%, however floods and unseasonal rains have resulted in high losses in 9MFY20. Lower claim ratios are expected in FY21E.
- Property book reported underwriting losses of Rs 11.6bn (43.3% share). Losses from typhoon Hagibis in

FINANCIAL SUMMARY

(Rs mn)	3QFY20	3QFY19	YoY(%)	2QFY20	QoQ(%)	FY18	FY19	FY20E	FY21E	FY22E
Premium (NEP)	79,816	71,430	11.7	118,638	(32.7)	382,000	382,501	427,025	468,958	515,854
Operating profit	-10,091	12,985	NM	-8,100	NM	36,162	37,093	18,013	48,179	58,886
OP margin (%)	(12.6)	18.2	-3082bps	(6.8)	-582bps	9.5	9.7	4.2	10.3	11.4
APAT	-10,355	3,774	NM	-6,526	NM	31,456	27,576	17,612	39,638	45,238
AEPS	(5.9)	2.2	NM	(3.7)	NM	17.9	15.7	10.0	22.6	25.8
P/E (x)						13.3	15.2	23.7	10.5	9.2
P/ABV (x)						0.9	0.9	0.9	0.8	0.8
AROE (%)						7.0	6.9	(5.3)	9.6	9.9

Source: Company, HDFC sec Inst Research estimates

Japan, impacted property loss ratios in 3QFY20. Company has an CAT excess of loss cover at US\$25mn.

- Inv. book grew in-line to Rs 810bn (+0.8/1.5% YoY/QoQ) while inv. yields (net of provisions) improved to 8.6% (annualized, +50bps over estimates).
- GICRE has provided for Rs 3.12bn against provision of doubtful debts. We expect additional provisioning.
- Management stated that it will book investment gains to shore up solvency, which is now at 151%. Management expects some capital release in 4QFY20.
- According to the company ~80% of its foreign business has been renewed at 10-15% higher rates in CY20TD.
- Adj. for FV change (net of tax), GICRE's annualized ROE for 9MFY20 works out to -12.1%.
- **Near term outlook:** Expect stock price to consolidate.

STANCE

GICRE is India's largest reinsurer but continues to make high underwriting losses (9M COR: 116%). While price hikes in property will improve underwriting profits, high proportion of crop business will add to volatility. We estimate an FY22E adj. RoE at 9.9%, and thus value GICRE at 0.9x Dec-21E ABV less 5% discount. We rate GICRE a NEUTRAL with a TP of Rs 264.

INDUSTRY	GENERAL INSURANCE
CMP (as on 12 Feb 2020)	Rs 238
Target Price	Rs 264
Nifty	12,201
Sensex	41,566

KEY STOCK DATA

Bloomberg	GICRE IN
No. of Shares (mn)	1,754
MCap (Rs bn) / (\$ mn)	417/5,848
6m avg traded value (Rs mn)	135

STOCK PERFORMANCE (%)

52 Week high / low	Rs 334/154		
	3M	6M	12M
Absolute (%)	(15.4)	23.1	13.7
Relative (%)	(18.4)	12.5	(1.3)

SHAREHOLDING PATTERN (%)

	Sep-19	Dec-19
Promoters	85.8	85.8
FIs & Local MFs	12.0	12.0
FPIs	0.3	0.3
Public & Others	2.0	2.0
Pledged Shares	Nil	Nil

Source : BSE

Madhukar Ladha, CFA
 madhukar.ladha@hdfcsec.com
 +91-22-6171-7323

Keshav Binani
 keshav.binani@hdfcsec.com
 +91-22-6171-7325

NEP growth at 11.7% YoY was marginally (1.9%) short of expectations.

Claims ratio continues to remain elevated for the second consecutive quarter. Claims were higher owing to high losses in agriculture and property portfolio.

GICRE provided Rs 3.1bn on account of provision for doubtful debts.

The company has provided for exposure to stressed accounts like DHFL and RCAP.

GNPA/NNPA ratio was at 4.4/0.8% (+98/49bps QoQ)

Profit & Loss A/c

Particulars (Rs mn)	3QFY20	3QFY19	YoY (%)	2QFY20	QoQ (%)
Net premium written (NWP)	98,091	81,980	19.7	88,174	11.2
Net premiums earned (NEP)	79,816	71,430	11.7	118,638	(32.7)
Claims Incurred (net)	85,416	59,450	43.7	130,213	(34.4)
Commission (net)	21,500	11,491	87.1	11,135	93.1
Operating expenses	462	845	(45.3)	2,050	(77.5)
Premium deficiency	(164)	(26)	531.7	348	NM
Underwriting profit/(loss)	(27,399)	(330)	NM	(25,108)	NM
Investment Income	20,510	15,253	34.5	18,350	11.8
Provisions (Other than taxation)	82	80	2.0	79	3.2
Provisions (for doubtful debts)	3,121	1,858	68.0	1,263	147.1
Operating profits	(10,091)	12,985	NM	(8,100)	NM
Other income	586	(2,771)	NM	1,122	(47.8)
PBT	(9,505)	10,214	NM	(6,978)	NM
Tax	339	7,045	(95.2)	96	252.7
APAT	(9,844)	3,169	NM	(7,074)	NM
Share of Profit in Associates Companies	(512)	604	NM	548	NM
RPAT	(10,355)	3,774	NM	(6,526)	NM
Basic EPS	(5.9)	2.2	NM	(3.7)	58.7
Tax Rate (%)	(3.6)	69.0	NM	(1.4)	NM
Ratios (%)	3QFY20	3QFY19	YoY (bps)	2QFY20	QoQ (bps)
Claims ratio	107.0	83.2	2379bps	109.8	-274bps
Commission ratio	21.9	14.0	790bps	12.6	929bps
Expenses ratio	0.3	1.0	-69bps	2.7	-242bps
Combined ratio	129.2	98.2	3099bps	125.1	413bps
Combined (IRDAI)	128.9	97.3	3168bps	122.4	653bps

Note: We include other expenses in operating expenses for calculation of opex ratio. Hence our opex and combined ratios will differ marginally from the company reported numbers.

Source: Company, HDFC sec Inst Research

9MFY20 NEP growth at 11.5% YoY is largely in line with our FY20E estimate of 11.6%.

Company disclosed COR in domestic/foreign business at 112.5/143.0% for 9MFY20.

High loss ratios in foreign business were mainly on account of losses in the property portfolio.

In the foreign portfolio, management highlighted that ~70-80% of the book got renewed on 1st Jan, 2020. Avg. price hikes were better in the range of 10-15%.

9MFY20 over 9MFY19

Rs mn	1HFY20	1HFY19	YoY (%)	FY20E	9MFY20/FY20E (%)
Net premium written (NWP)	383,254	334,831	14.5	449,500	85.3
Net premiums earned (NEP)	366,866	329,142	11.5	427,025	85.9
Claims Incurred (net)	363,185	302,363	20.1	409,944	88.6
Commission (net)	61,501	50,220	22.5	73,718	83.4
Operating expenses	3,238	2,148	50.7	4,495	72.0
Premium deficiency	324	49	567.1	0	NM
Underwriting profit/(loss)	-61,382	-25,638	NM	-61,132	100.4
Investment Income	52,987	48,169	10.0	89,643	59.1
Provisions (Other than taxation)	235	236	(0.5)	10,499	2.2
Operating profits	8,521	3,277	160.0	18,013	47.3
Other income	2,263	4,325	(47.7)	2,763	81.9
PBT	-14,889	23,343	NM	20,776	(71.7)
Tax	495	6,198	(92.0)	4,176	11.8
PAT	-15,383	17,145	NM	16,600	(92.7)
Share of profit in associate companies	422	1,542	(72.6)	1,012	41.7
APAT	-14,961	18,687	NM	17,612	(84.9)
EPS	(8.5)	6.3	(235.4)	10.0	(84.9)
Tax rate (%)	(3.3)	26.6	NM	20.1	NM
Ratios (%)					
Claims	99.0	91.9	713bps	96.0	NM
Commission	16.0	15.0	105bps	16.4	NM
Opex	0.9	0.7	27bps	1.0	NM
Combined	116.0	107.5	845bps	113.4	NM
Combined (IRDAI)	115.1	106.9	818bps	113.4	NM

Source: Company, HDFC sec Inst Research

Fire business grew at a rapid pace (+48.2% YoY). The company has further hiked prices across other occupancies effective 1st Jan-20.

As ceding of higher priced domestic fire business continues, we should see better loss ratios in the property segment.

Health business showed material improvement in 3QFY20 as result of large gov. business getting completed.

Product mix

NWP (Rs mn)	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	YoY (%)	QoQ (%)
Agriculture	14,977	(7,995)	102,651	11,557	19,235	28.4	66.4
Fire	16,000	20,617	27,029	27,033	23,704	48.2	(12.3)
Motor	18,804	20,836	23,818	26,566	23,073	22.7	(13.1)
Health	15,528	9,821	24,087	5,560	14,373	(7.4)	158.5
Others	16,671	15,799	19,404	17,458	17,707	6.2	1.4
Total	81,980	59,078	196,989	88,174	98,091	19.7	11.2

Share (%)	3QFY19	4QFY19	1QFY20	2QFY20	3QFY20	YoY (bps)	QoQ (bps)
Agriculture	18.3	(13.5)	52.1	13.1	19.6	134bps	650bps
Fire	19.5	34.9	13.7	30.7	24.2	465bps	-649bps
Motor	22.9	35.3	12.1	30.1	23.5	59bps	-661bps
Health	18.9	16.6	12.2	6.3	14.7	-429bps	835bps
Others	20.3	26.7	9.9	19.8	18.1	-228bps	-175bps
Total	100.0	100.0	100.0	100.0	100.0		

Source: Company, HDFC sec Inst Research

Underwriting and operating profits

(Rs mn)	1QFY20	2QFY20	3QFY20	QoQ (%)
Underwriting profits				
Agriculture	(3,360)	(3,079)	(13,986)	NM
Fire	1,148	(13,642)	(11,644)	NM
Motor	(4,295)	1,133	(3,727)	NM
Health	677	(5,078)	(694)	NM
Others	(2,632)	(3,307)	3,135	NM
Total	(8,462)	(23,972)	(26,916)	NM

Operating profits

Agriculture	(240)	321	(9,914)	NM
Fire	3,692	(9,807)	(7,449)	NM
Motor	(1,837)	4,478	287	NM
Health	1,331	(3,954)	472	(111.9)
Others	(658)	(247)	5,849	NM
Total	2,288	(9,211)	(10,755)	NM

Source: Company, HDFC sec Inst Research

As the solvency is just above the statutory limit, we expect NEP growth to moderate in 4QFY20.

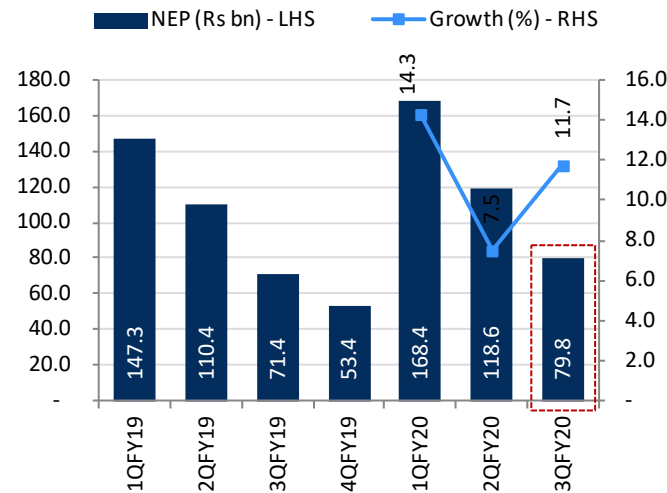
Underwriting losses continued to widen in 3QFY20 led by increase in underwriting losses in property and agriculture segment.

We expect company to post lower underwriting losses in 4QFY20.

Solvency ratio continues to decline and is now marginally above the statutory requirement of 150%.

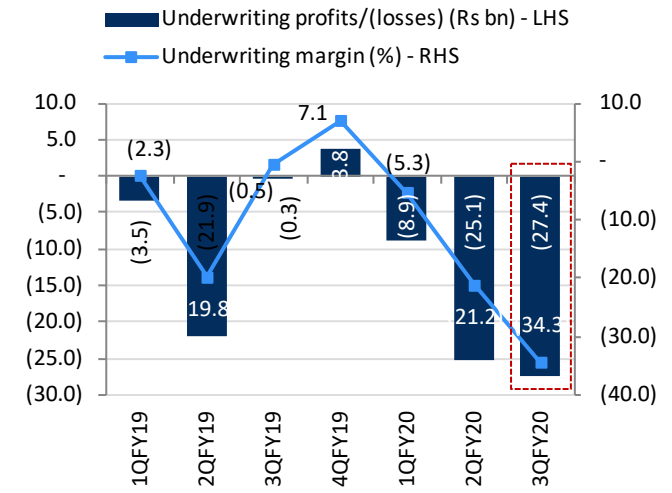
We expect company to book capital gains in 4QFY20 to support solvency.

NEP growth accelerated led by fire segment



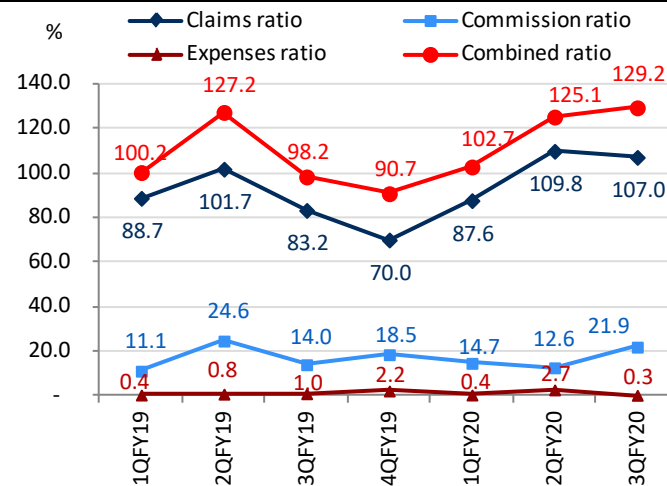
Source: Company, HDFC sec Inst Research

Underwriting losses widened in 3QFY20



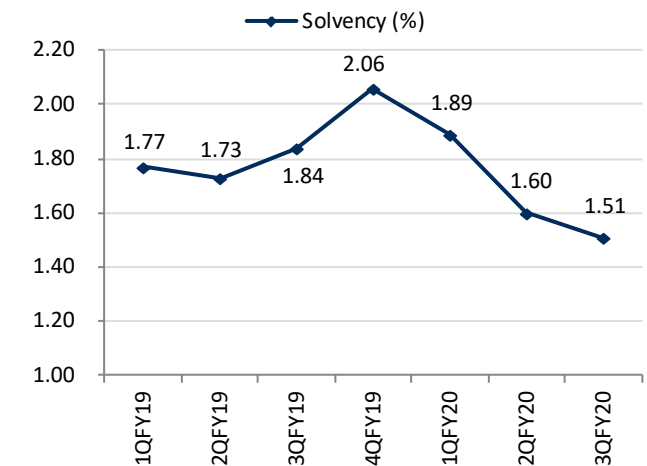
Source: Company, HDFC sec Inst Research
We include other expenses (shareholders a/c) in calculation of underwriting profits.

Combined ratios remained elevated in 3QFY20



Source: Company, HDFC sec Inst Research
We include other expenses for calculation of opex ratio.

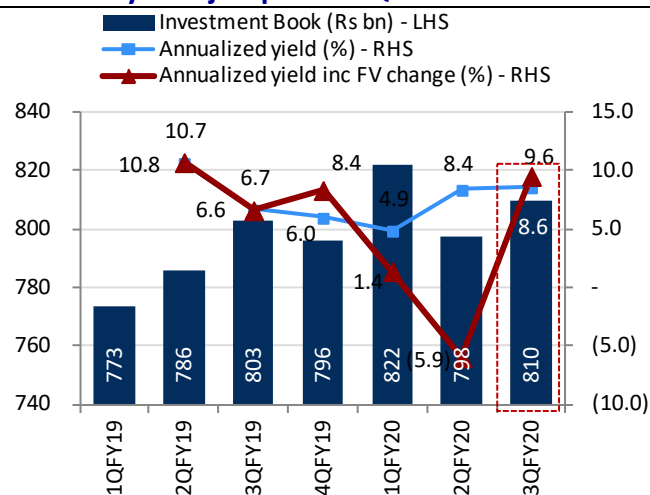
Solvency is marginally above the statutory limit



Source: Company, HDFC sec Inst Research

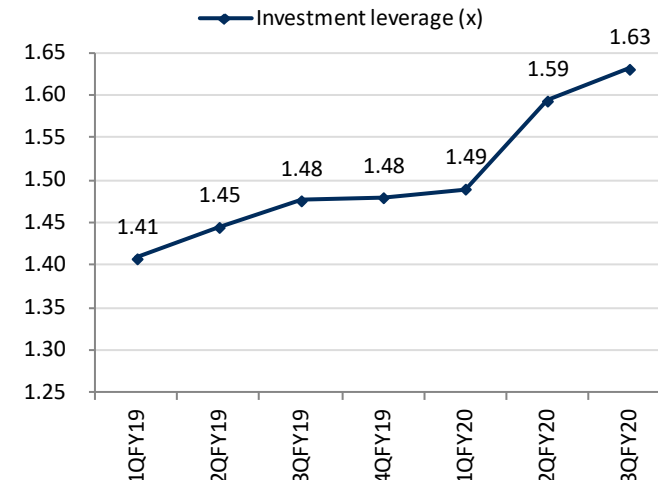
Investment book growth continues to remain lackluster at 0.8/1.5% YoY/QoQ to Rs 809.8bn.

Investment yields jumped in 3QFY20



Source: Company, HDFC sec Inst Research

Improving investment leverage



Source: Company, HDFC sec Inst Research
We include FV reserve in net worth.

Change in estimates

Rs mn	FY20E			FY21E			FY22E		
	Revised	Old	Change (%)	Revised	Old	Change (%)	Revised	Old	Change (%)
Net written premium	449,500	443,525	1.3	483,462	487,877	(0.9)	531,808	536,665	(0.9)
Net earned premium	427,025	428,888	(0.4)	468,958	473,241	(0.9)	515,854	520,565	(0.9)
COR (%)	113.4	104.8	860bps	104.1	104.1	0bps	103.5	103.5	0bps
COR (%) IRDAI	113.4	104.8	860bps	104.1	104.1	0bps	103.5	103.5	0bps
Underwriting profits #	(61,132)	(22,855)	167.5	(21,768)	(21,967)	(0.9)	(20,834)	(21,024)	(0.9)
PAT	17,612	39,007	(54.8)	39,638	44,688	(11.3)	45,238	51,970	(13.0)
Investment book	807,598	962,334	(16.1)	896,754	1,036,147	(13.5)	1,022,052	1,149,302	(11.1)
ROE (%)	(5.3)	9.2	-1450bps	9.6	9.4	16bps	9.9	9.9	4bps

Source: Company, HDFC sec Inst Research

Income statement

(Rs mn)	FY18	FY19	FY20E	FY21E	FY22E
Net earned premiums	382,000	382,501	427,025	468,958	515,854
Growth (%)	44.8%	0.1%	11.6%	9.8%	10.0%
Claims incurred	330,582	339,696	409,944	411,788	450,388
Commission (net)	63,801	61,164	73,718	74,103	80,981
Operating expenses	3,948	4,534	4,495	4,835	5,318
Foreign exchange loss/(gain)	656	(2,305)	-	-	-
Underwriting profit/(loss)	(16,987)	(20,589)	(61,132)	(21,768)	(20,834)
Investment Income	54,031	64,477	89,643	71,740	81,764
Provisions (Other than taxation)	882	6,795	10,499	1,794	2,044
Operating profit	36,162	37,093	18,013	48,179	58,886
Operating profit margin (%)	9.5	9.7	4.2	10.3	11.4
Interest expense	-	-	-	-	-
Other income	134	1,450	2,763	100	100
PBT	36,296	38,543	20,776	48,279	58,986
Tax	4,349	12,159	4,176	9,704	14,865
APAT	31,947	26,385	16,600	38,575	44,122
APAT Growth (%)	6.3%	-17.4%	-37.1%	132.4%	14.4%
RPAT	31,456	27,576	17,612	39,638	45,238
RPAT Growth (%)	0.2%	-12.3%	-36.1%	125.1%	14.1%
AEPS	17.9	15.7	10.0	22.6	25.8
EPS Growth (%)	-1.8%	-12.3%	-36.1%	125.1%	14.1%

Source: Company, HDFC sec Inst Research

Balance sheet

(Rs mn)	FY18	FY19	FY20E	FY21E	FY22E
SOURCES OF FUNDS					
Share Capital	4,386	8,772	8,772	8,772	8,772
Reserves	237,161	246,152	263,764	303,402	348,640
Total Shareholders Funds	241,547	254,924	272,536	312,174	357,412
Fair Value Change Account	298,343	304,240	247,258	255,780	265,374
Long-term Debt	-	-	-	-	-
Short-term Debt	-	-	-	-	-
Total Debt	-	-	-	-	-
Net Deferred Tax Liability	(175)	(26)	-	-	-
TOTAL SOURCES OF FUNDS	539,716	559,138	519,794	567,953	622,785
APPLICATION OF FUNDS					
Net Block	1,722	1,976	2,075	2,178	2,287
Investments	737,914	820,453	807,598	896,754	1,022,052
Loans	2,821	2,579	2,579	2,579	2,579
Total Non-current Assets					
Cash & Equivalents	142,571	129,331	145,188	150,067	154,756
Advances and Other assets	239,639	267,722	378,535	355,894	359,023
Total Current Assets	382,211	397,053	523,723	505,960	513,779
Current Liabilities	460,542	521,114	651,290	659,429	721,141
Provisions	124,410	141,809	164,892	180,089	196,772
Total Current Liabilities	584,951	662,923	816,181	839,519	917,912
Net Current Assets	(202,740)	(265,870)	(292,458)	(333,559)	(404,133)
TOTAL APPLICATION OF FUNDS	539,716	559,138	519,794	567,953	622,785

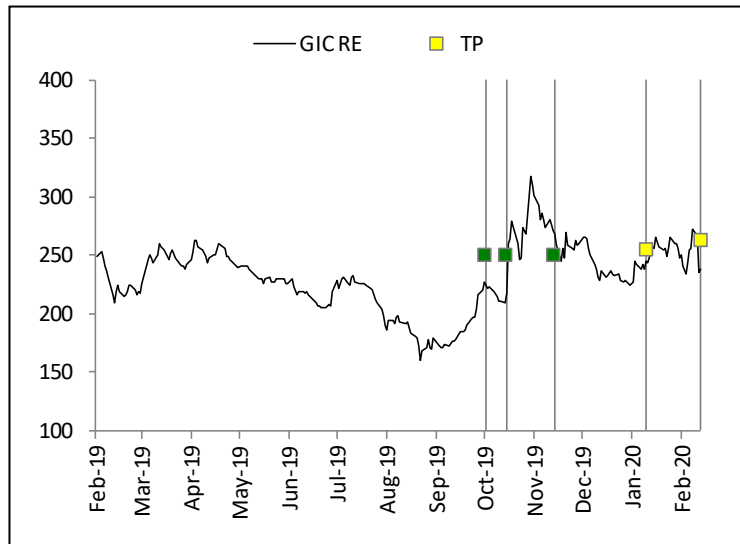
Source: Company, HDFC sec Inst Research

Key Ratios

	FY18	FY19	FY20E	FY21E	FY22E
PROFITABILITY (%)					
Claims ratio	86.5	88.8	96.0	87.8	87.3
Commission ratio	16.9	15.5	16.4	15.3	15.2
Expenses ratio	1.4	0.8	1.0	1.0	1.0
Combined ratio	104.9	105.1	113.4	104.1	103.5
Underwriting profit	(4.4)	(5.4)	(14.3)	(4.6)	(4.0)
Investment yield	7.3	8.2	2.8	8.8	8.8
Investment Income /NEP	13.9	15.1	18.5	14.9	15.5
EBIT	9.5	9.7	4.2	10.3	11.4
PAT	8.2	7.2	4.1	8.5	8.8
ROE	7.3	6.0	3.8	8.3	8.6
Adjusted ROE	7.0	6.9	(5.3)	9.6	9.9
Core RoCE	10.6	8.5	5.4	12.0	12.1
RoCE	7.3	6.0	3.8	8.3	8.6
EFFICIENCY					
Tax Rate (%)	12.0	31.5	20.1	20.1	25.2
Asset Turnover (x)	0.7	0.7	0.8	0.9	0.9
Claims os/NEP (x)	1.1	1.2	1.3	1.2	1.2
Technical reserves/NEP (x)	1.4	1.5	1.7	1.6	1.6
Investment leverage (x)	1.7	1.8	1.7	1.9	1.9
NWC (ex-cash) (days)	-330	-377	-374	-376	-395
Debt/EBIT (x)	NA	NA	NA	NA	NA
Net D/E	NA	NA	NA	NA	NA
Interest Coverage	NA	NA	NA	NA	NA
PER SHARE DATA					
AEPS (Rs/sh)	17.9	15.7	10.0	22.6	25.8
DPS (Rs/sh)	6.0	6.8	6.0	9.0	10.3
BV (Rs/sh)	256.7	266.7	259.6	285.8	315.7
VALUATION					
P/E	13.3	15.2	23.7	10.5	9.2
P/ABV	0.9	0.9	0.9	0.8	0.8
Dividend Yield (%)	2.5	2.8	2.5	3.8	4.3

Source: Company, HDFC sec Inst Research

RECOMMENDATION HISTORY



Date	CMP	Reco	Target
1-Oct-19	228	BUY	250
14-Oct-19	211	BUY	250
13-Nov-19	271	BUY	250
9-Jan-20	245	NEU	256
12-Feb-20	238	NEU	264

Rating Definitions

- BUY : Where the stock is expected to deliver more than 10% returns over the next 12 month period
- NEUTRAL : Where the stock is expected to deliver (-)10% to 10% returns over the next 12 month period
- SELL : Where the stock is expected to deliver less than (-)10% returns over the next 12 month period

Disclosure:

We, **Madhukar Ladha, CFA & Keshav Binani, CA**, authors and the names subscribed to this report, hereby certify that all of the views expressed in this research report accurately reflect our views about the subject issuer(s) or securities. HSL has no material adverse disciplinary history as on the date of publication of this report. We also certify that no part of our compensation was, is, or will be directly or indirectly related to the specific recommendation(s) or view(s) in this report.

Research Analyst or his/her relative or HDFC Securities Ltd. **does not have** any financial interest in the subject company. Also Research Analyst or his relative or HDFC Securities Ltd. or its Associate may have beneficial ownership of 1% or more in the subject company at the end of the month immediately preceding the date of publication of the Research Report. Further Research Analyst or his relative or HDFC Securities Ltd. or its associate **does not have** any material conflict of interest.

Any holding in stock –No

HDFC Securities Limited (HSL) is a SEBI Registered Research Analyst having registration no. INH000002475.

Disclaimer:

This report has been prepared by HDFC Securities Ltd and is solely for information of the recipient only. The report must not be used as a singular basis of any investment decision. The views herein are of a general nature and do not consider the risk appetite or the particular circumstances of an individual investor; readers are requested to take professional advice before investing. Nothing in this document should be construed as investment advice. Each recipient of this document should make such investigations as they deem necessary to arrive at an independent evaluation of an investment in securities of the companies referred to in this document (including merits and risks) and should consult their own advisors to determine merits and risks of such investment. The information and opinions contained herein have been compiled or arrived at, based upon information obtained in good faith from sources believed to be reliable. Such information has not been independently verified and no guaranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. Descriptions of any company or companies or their securities mentioned herein are not intended to be complete. HSL is not obliged to update this report for such changes. HSL has the right to make changes and modifications at any time.

This report is not directed to, or intended for display, downloading, printing, reproducing or for distribution to or use by, any person or entity who is a citizen or resident or located in any locality, state, country or other jurisdiction where such distribution, publication, reproduction, availability or use would be contrary to law or regulation or what would subject HSL or its affiliates to any registration or licensing requirement within such jurisdiction.

If this report is inadvertently sent or has reached any person in such country, especially, United States of America, the same should be ignored and brought to the attention of the sender. This document may not be reproduced, distributed or published in whole or in part, directly or indirectly, for any purposes or in any manner.

Foreign currencies denominated securities, wherever mentioned, are subject to exchange rate fluctuations, which could have an adverse effect on their value or price, or the income derived from them. In addition, investors in securities such as ADRs, the values of which are influenced by foreign currencies effectively assume currency risk. It should not be considered to be taken as an offer to sell or a solicitation to buy any security.

This document is not, and should not, be construed as an offer or solicitation of an offer, to buy or sell any securities or other financial instruments. This report should not be construed as an invitation or solicitation to do business with HSL. HSL may from time to time solicit from, or perform broking, or other services for, any company mentioned in this mail and/or its attachments.

HSL and its affiliated company(ies), their directors and employees may; (a) from time to time, have a long or short position in, and buy or sell the securities of the company(ies) mentioned herein or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.

HSL, its directors, analysts or employees do not take any responsibility, financial or otherwise, of the losses or the damages sustained due to the investments made or any action taken on basis of this report, including but not restricted to, fluctuation in the prices of shares and bonds, changes in the currency rates, diminution in the NAVs, reduction in the dividend or income, etc.

HSL and other group companies, its directors, associates, employees may have various positions in any of the stocks, securities and financial instruments dealt in the report, or may make sell or purchase or other deals in these securities from time to time or may deal in other securities of the companies / organizations described in this report.

HSL or its associates might have managed or co-managed public offering of securities for the subject company or might have been mandated by the subject company for any other assignment in the past twelve months.

HSL or its associates might have received any compensation from the companies mentioned in the report during the period preceding twelve months from the date of this report for services in respect of managing or co-managing public offerings, corporate finance, investment banking or merchant banking, brokerage services or other advisory service in a merger or specific transaction in the normal course of business.

HSL or its analysts did not receive any compensation or other benefits from the companies mentioned in the report or third party in connection with preparation of the research report. Accordingly, neither HSL nor Research Analysts have any material conflict of interest at the time of publication of this report. Compensation of our Research Analysts is not based on any specific merchant banking, investment banking or brokerage service transactions. HSL may have issued other reports that are inconsistent with and reach different conclusion from the information presented in this report.

Research entity has not been engaged in market making activity for the subject company. Research analyst has not served as an officer, director or employee of the subject company. We have not received any compensation/benefits from the subject company or third party in connection with the Research Report.

HDFC securities Limited, I Think Techno Campus, Building - B, "Alpha", Office Floor 8, Near Kanjurmarg Station, Opp. Crompton Greaves, Kanjurmarg (East), Mumbai 400 042 Phone: (022) 3075 3400 Fax: (022) 2496 5066 Compliance Officer: Binkle R. Oza Email: complianceofficer@hdfcsec.com Phone: (022) 3045 3600

HDFC Securities Limited, SEBI Reg. No.: NSE, BSE, MSEI, MCX: INZ000186937; AMFI Reg. No. ARN: 13549; PFRDA Reg. No. POP: 11092018; IRDA Corporate Agent License No.: HDF 2806925/HDF C000222657; SEBI Research Analyst Reg. No.: INH000002475; SEBI Investment Adviser Reg. No.: INA000011538; CIN - U67120MH2000PLC152193

Mutual Funds Investments are subject to market risk. Please read the offer and scheme related documents carefully before investing.