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Initiating coverage

Power

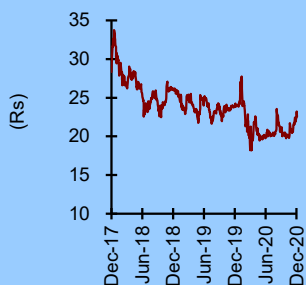
Target price: Rs34

Shareholding pattern

| | Mar '20 | Jun '20 | Sep '20 |
|-------------------------|---------|---------|---------|
| Promoters | 71.0 | 71.0 | 71.0 |
| Institutional investors | | | |
| MFs and others | 18.8 | 18.7 | 18.7 |
| Banks / FIs | 5.8 | 5.9 | 6.1 |
| Insurance Cos. | 0.6 | 0.6 | 0.6 |
| FIs | 7.7 | 7.7 | 7.7 |
| Others | 4.7 | 4.5 | 4.3 |
| | 10.2 | 10.3 | 10.3 |

Source: NSE

Price chart



INDIA

NHPC

ICICI Securities

BUY

100% Green; 7% dividend yield

Rs22

NHPC Ltd, the largest hydroelectric power generation company in India, has 7GW operational capacity split 98%/2% in favour of hydro/renewables, making it the largest 'completely green' power generating company in India. Its regulated business model and capacity addition outlook (5 under-construction projects) provides earnings certainty, while ever improving operational performance resulting in higher incentives will provide the extra fillip to earnings. As a result, PAT is estimated to increase by 51% over FY20-FY24E (11% CAGR). Green credentials and hydro's must-run status backed by stricter RPO compliance requirements provide further comfort. We initiate coverage on the stock with BUY rating and DCF based target price of Rs34.

- **Earnings CAGR of 11% over FY20-24E led by capacity addition:** Increase in standalone capacity from 5,551MW to 8,351MW in FY24E takes regulated equity from Rs129bn at FY20-end to Rs221bn in FY24E, at CAGR of 14.5%. Further earnings boost is expected from revision of TLDP-IV's tariff order and Parbati-III reverting to original design energy post Parbati-II's commissioning (cumulative >Rs2bn p.a. addition to PAT). Considering commissioning of Parbati-II (800MW) in FY23 and Subansiri Lower (2GW) in FY24 (construction in full swing), NHPC's expected earnings CAGR for the period FY20-24E clocks 10.9% to reach Rs45.5bn (vs Rs30bn in FY20). Core RoE is expected to increase to 18% by FY24E from 17% currently.
- **High regulatory certainty; no expectation of RoE revision:** NHPC's earnings and revenue is set according to CERC tariff guidelines, which has maintained the existing RoE structure for 2019-2024. For NHPC, blended average RoE is ~16% (although core RoE is higher due to incentives earned). Although the next tariff guideline revision of CERC is in 2024-29, we do not expect any change to the existing RoE structure due to hydro projects' long gestation period and their strategic importance for the nation, as well as grid stability and peaking requirements.
- **'Completely green' and must run status to result in 100% offtake:** As per the draft Electricity Act (Amendment), 2020, hydro generation will now be considered renewable. Also, scope of RPO has been expanded to include hydro with stricter compliance, assuring 100% offtake. With 98%/2% of its installed capacity based on hydro/renewables, NHPC is the only 'completely green' PSU generating company as well as the largest in the country. It also spends significantly on CSR activities.
- **High dividend yield and attractive valuations:** NHPC follows the GoI mandated dividend policy (higher of 5% of net worth or 30% of PAT), which translates to >Rs1.5/sh. At CMP of Rs22/share, the stock is trading at 6.2 P/E and 0.6 P/B of FY23E basis. Its dividend yield is >7%. We value the stock on DCF basis and initiate with a BUY rating at a target price of Rs34.

| Market Cap | Rs217bn/US\$2.9bn | Year to Mar | FY20 | FY21E | FY22E | FY23E |
|-------------------------|-------------------|--------------------|--------|--------|--------|---------|
| Reuters/Bloomberg | NHPC.BO/ NHPC IN | Revenue (Rs mn) | 87,354 | 86,687 | 89,391 | 108,108 |
| Shares Outstanding (mn) | 10,045 | EBITDA (Rs mn) | 30,072 | 28,617 | 29,560 | 34,997 |
| 52-week Range (Rs) | 28/18 | Net Income (Rs mn) | 3.0 | 2.8 | 2.9 | 3.5 |
| Free Float (%) | 29.0 | EPS (Rs) | 14.3 | (4.8) | 3.3 | 18.4 |
| FII (%) | 4.3 | P/E (x) | 7.2 | 7.6 | 7.4 | 6.2 |
| Daily Volume (US\$'000) | 1,836 | CEPS (Rs) | 4.5 | 4.2 | 4.2 | 5.2 |
| Absolute Return 3m (%) | 5.6 | EV/E (x) | 9.8 | 9.8 | 10.1 | 7.7 |
| Absolute Return 12m (%) | (4.7) | Dividend Yield | 6.9 | 6.9 | 7.2 | 7.5 |
| Sensex Return 3m (%) | 20.0 | RoCE (%) | 6.9 | 6.2 | 5.8 | 7.0 |
| Sensex Return 12m (%) | 10.6 | RoE (%) | 10.0 | 9.1 | 9.0 | 10.1 |

Please refer to important disclosures at the end of this report

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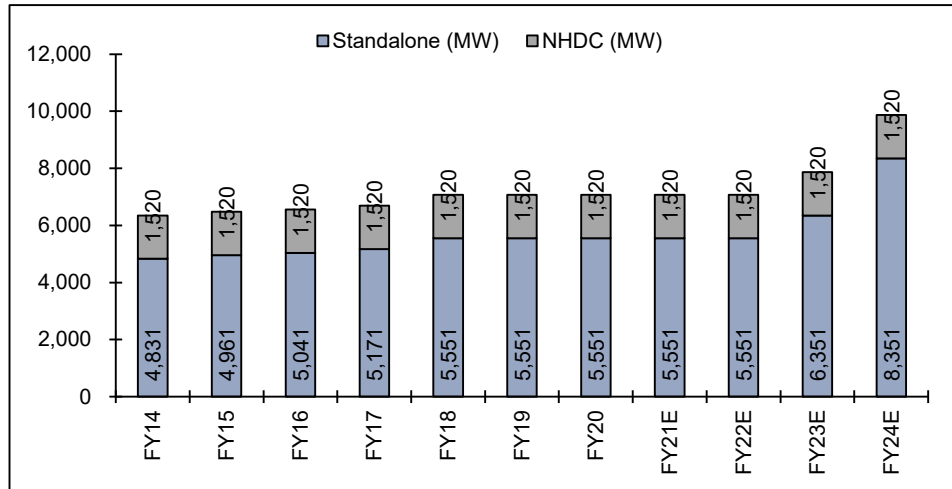
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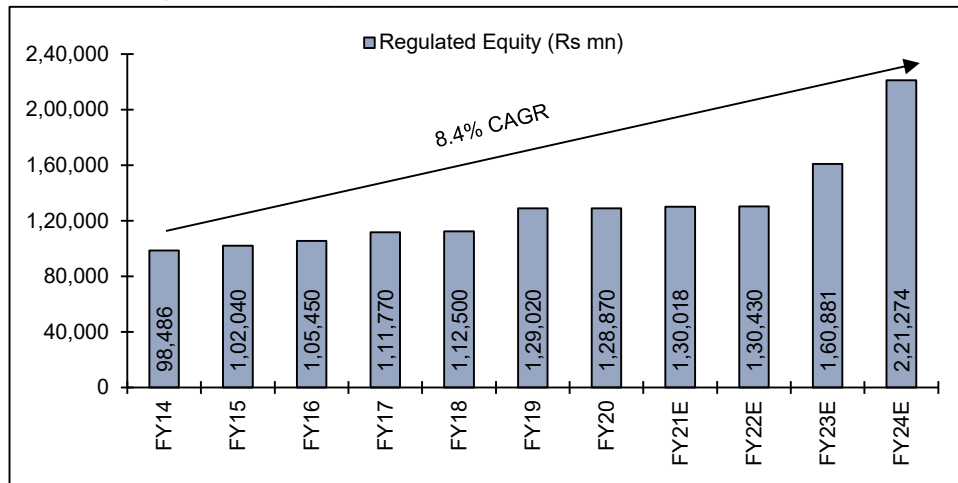
Story in charts

Chart 1: Consolidated capacity to increase to 9,871MW by FY24E



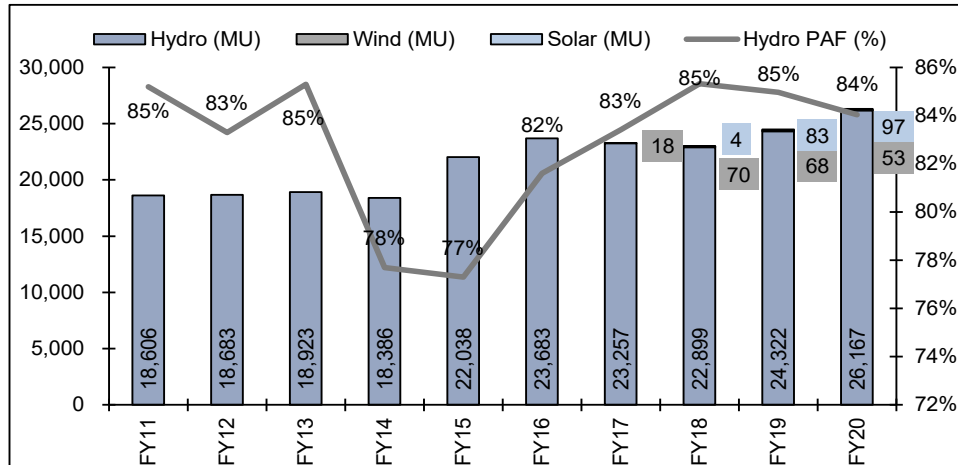
Source: Company, I-Sec research

Chart 2: Regulated equity increases to Rs221bn at 8.4% CAGR for FY14-24E



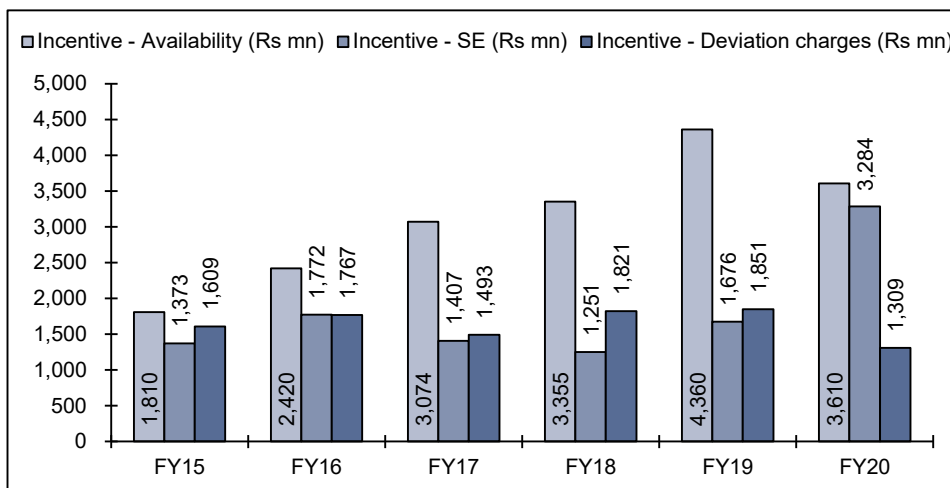
Source: Company, I-Sec research

Chart 3: NHPC's generation grew at CAGR of 4% during FY11-FY20, while PAF has been consistently above 80% since FY16



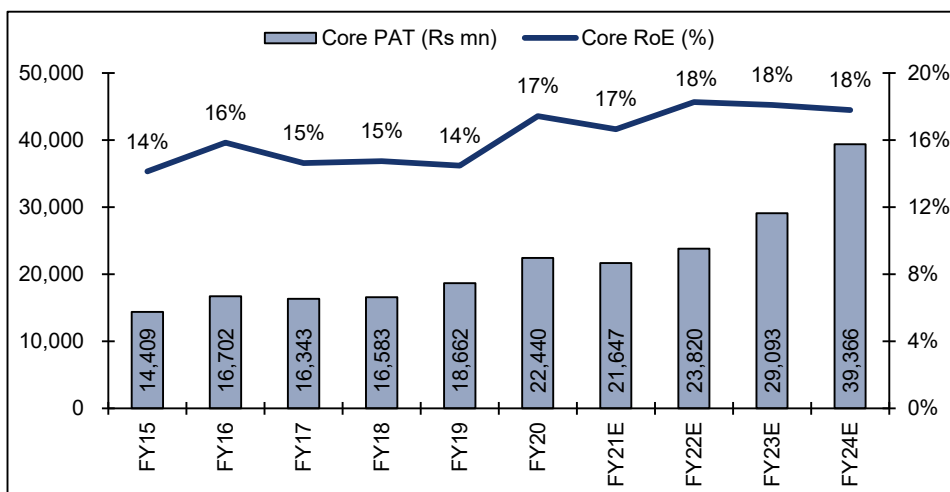
Source: Company, I-Sec research

Chart 4: PAF improvement, higher water flow resulted in higher incentives



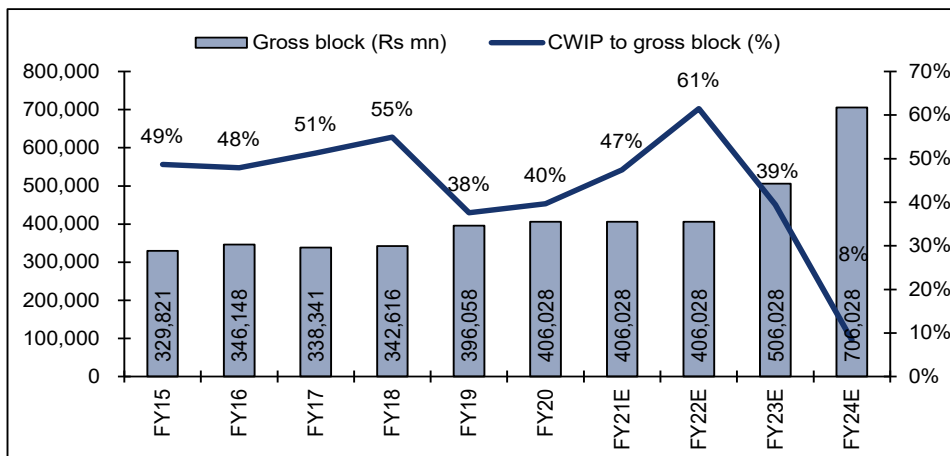
Source: Company, I-Sec research

Chart 5: Core PAT and core RoE are consistently increasing on capacity addition and improved operational performance



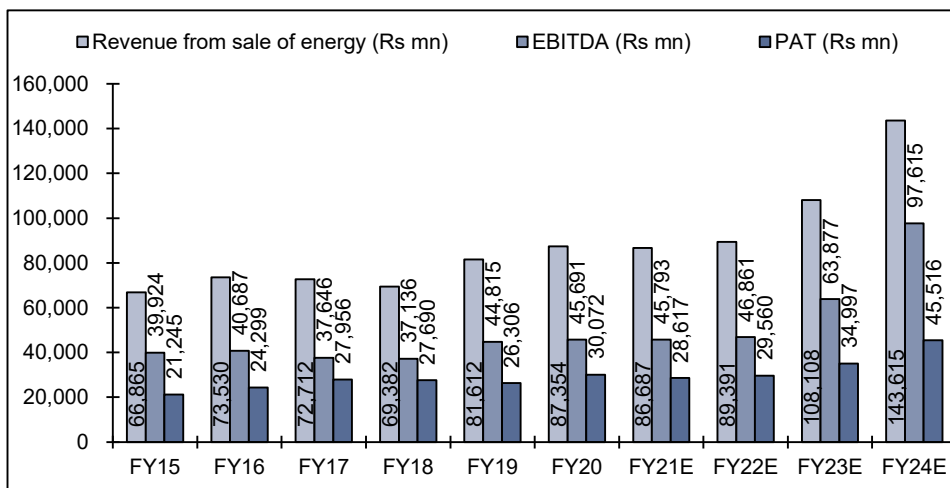
Source: Company, I-Sec research

Chart 6: CWIP to gross block to significantly decline as Parbati-II & Subansiri are commissioned



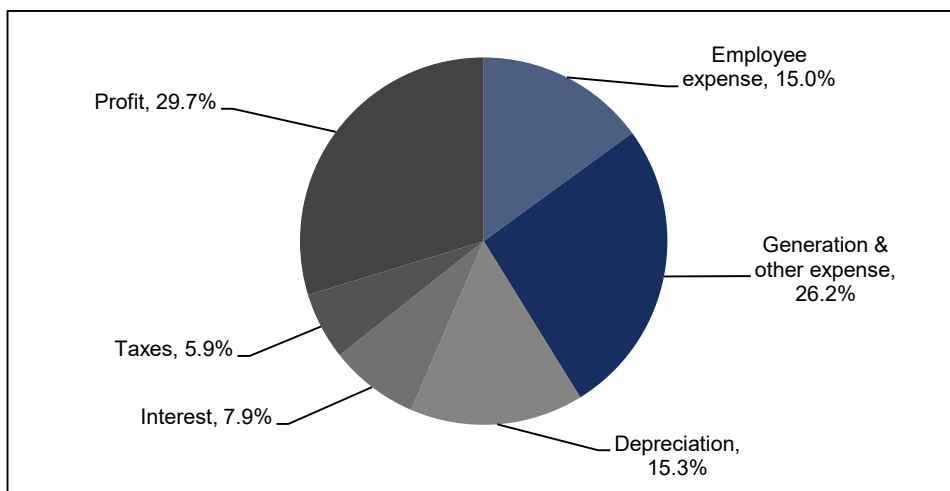
Source: Company, I-Sec research

Chart 7: Revenue, EBITDA and profit trends



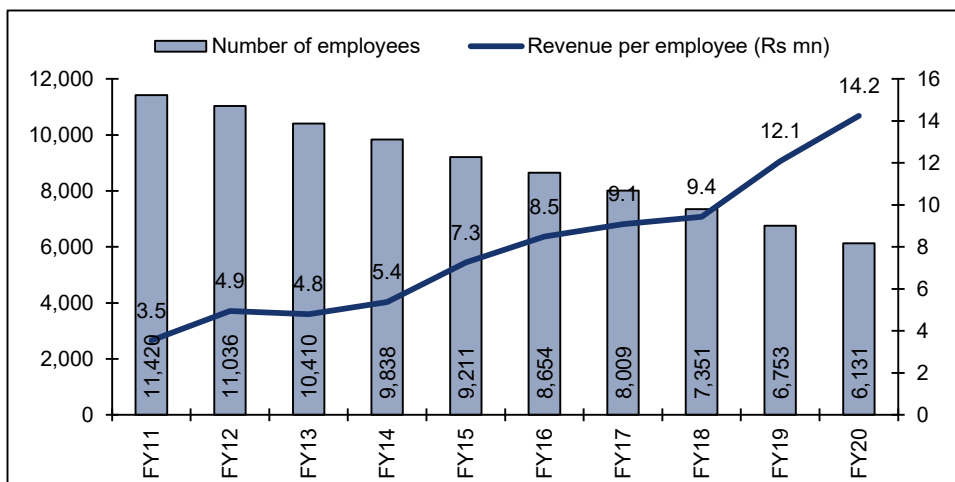
Source: Company, I-Sec research

Chart 8: FY20 income statement break-up



Source: Company, I-Sec research

Chart 9: PAT/employee is increasing as number of employees have almost halved in the past 10 years

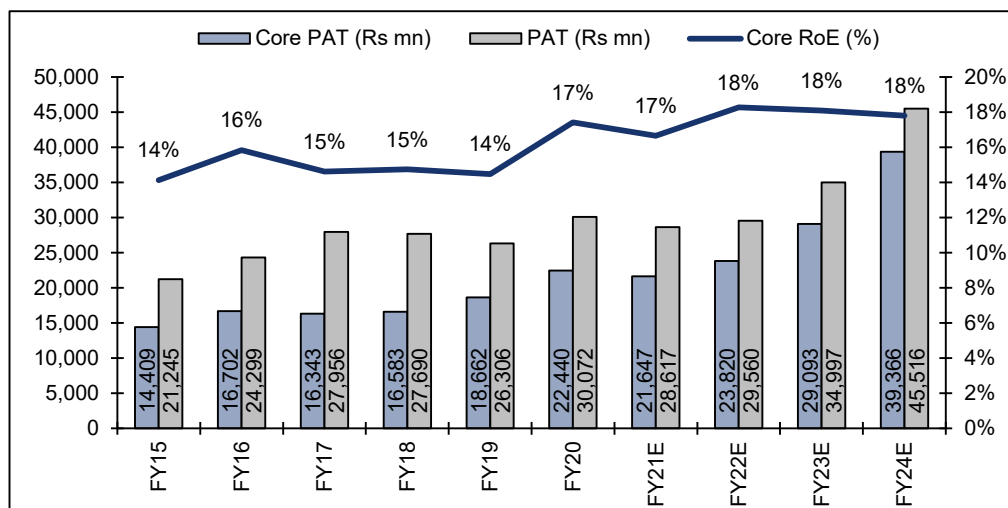


Source: Company, I-Sec research

Earnings CAGR of 11% over FY20-24E led by capacity addition

As per our estimates, considering the commissioning of Parbati-II in FY23 and Subansiri Lower in FY24, NHPC's expected earnings CAGR during FY20-24E can clock 10.9% to reach Rs45.5bn (vs Rs30bn in FY20). This will be on the back of increase in standalone capacity from 5,551MW currently to 8,351MW in FY24E, which consequently takes the regulated equity from Rs129bn at FY20-end to Rs221bn in FY24E, at a CAGR of 14.5%. Parbati-II, which is a run-of-the-river (RoR) project with small pondage, will add 800MW by early FY23 (4x200MW at Himachal Pradesh; units 1&2 have already been successfully synchronized while tunnel boring activities are ongoing for units 3&4). Subansiri Lower, which is a RoR pondage-based project and where work restarted in Dec'19, will add another 2,000MW by FY24 (8x250MW). NHPC's capex is estimated to range between Rs50-60bn annually for the next 2-3 years. Core RoE is expected to improve and reach 18% by FY24E.

Chart 10: PAT, core PAT and core RoE are on an increasing trajectory



Source: Company, I-Sec research

Three other projects totaling 2,124MW are currently under construction –

- Teesta VI HEP** (Sikkim), which was acquired through NCLT (from Lanco) in Oct'19, is currently a 100% subsidiary, but NHPC is expected to merge it with its standalone entity, which will help in cheaper debt funding of the project. It is a 500MW (4x125MW) plant with design energy of 2,400MU, and an estimated project cost of Rs57.5bn (at Jul'18 price level), which includes NHPC's bid amount of Rs9bn for acquisition. The plant is expected to commission by FY25. The board of directors of Lanco Teesta HEP has been reconstituted and the project has already received CCEA approval for acquisition and execution of the balance work. Two lots of civil work, one lot of HM and 4 lots of E&M work have already been awarded.

- **Kiru HEP** (Jammu & Kashmir) is being executed through Chenab Valley Power Projects Private (CVPPPL), which is a JV between NHPC Ltd (49.89%), Jammu & Kashmir State Power Development Corporation (49.89%) and PTC India (0.22%). It is a 624MW (4*156MW) project with design energy of 2,272MU, and the current estimated cost of the project is Rs42.9bn (Jul'18 price level). Tenders for all the three packages for the project – civil, HM and E&M – have been awarded in Feb'20 and the project is estimated to commission by FY25. While the first year tariff is Rs4.27/unit, levelised tariff is Rs4.64/unit for the project.
- **Pakal Dul HEP** (Jammu & Kashmir) is also being executed through CVPPPL. It is a 1,000MW (4*250MW) project with design energy of 3,330MU, and the current estimated cost of the project is Rs81.1bn (Mar'13 price levels). Pakal Dul project work is being executed through five packages of major components – HRT-TBM, dam, power house, HM and E&M – and LoA for all the packages have been issued. The project is estimated to commission by FY26. While the first year tariff is Rs4.54/unit, levelised tariff is Rs4.28/unit for the project.

The commissioning of the above three projects will take the consolidated capacity to **12GW by FY26**.

In addition, **Ratle HEP** (850MW) has also received administrative approval for the MoU signed for the project execution on 28th Nov'20. This will kick off the tendering and construction activities and the estimated project completion time is 36 months from the start of construction. This project will be executed through Jammu Hydro Power Corporation – which will be a new JV between NHPC and JKPDPC. The estimated cost of the project is Rs53bn.

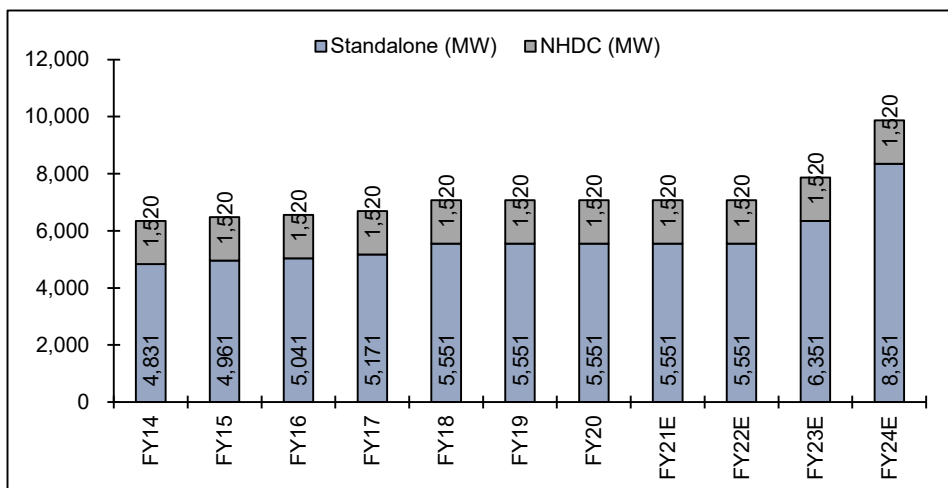
Nine other projects totaling 7,221MW are under clearance stage (on consolidated basis), which are expected to get commissioned over FY25-30, hence, implying further 13% CAGR in capacity. And with central and state governments pushing to clear pending hydro projects and expediting pending approvals, NHPC's growth potential is visible for the next 8-10 years.

Table 1: Brief profile of under-construction projects

| S. No. | Project | State/UT | No. of units | Installed capacity (MW) | Design Energy (MU) | CCEA est. cost (Price level; Rs mn) | Anticipated project cost | Prov. Exp (till Sep'20; Rs mn) | Expected commissioning |
|--------------------|------------------|--------------------------|--------------|-------------------------|--------------------|-------------------------------------|--------------------------|--------------------------------|------------------------|
| Standalone | | | | | | | | | |
| 1 | Subansiri Lower | Assam/ Arunachal Pradesh | 8 | 2,000 | 7,422 | 62,853 | 199,924 | 125,171 | Q1FY24 |
| 2 | Parbati II | HP | 4 | 800 | 3,125 | 39,196 | 98,976 | 84,516 | Q4FY22 |
| Subsidiary | | | | | | | | | |
| 1 | Lanco Teesta HPL | Sikkim | 4 | 500 | 2,400 | 5,748 | | | |
| JV | | | | | | | | | |
| 1 | Pakal Dul | J&K | 4 | 1,000 | 3,330 | 81,120 | | | Q2FY25 |
| 2 | Kiru | J&K | 4 | 624 | 2,272 | 42,880 | | | Q2FY24 |
| Grand Total | | | | 4,924 | 18,549 | | | | |

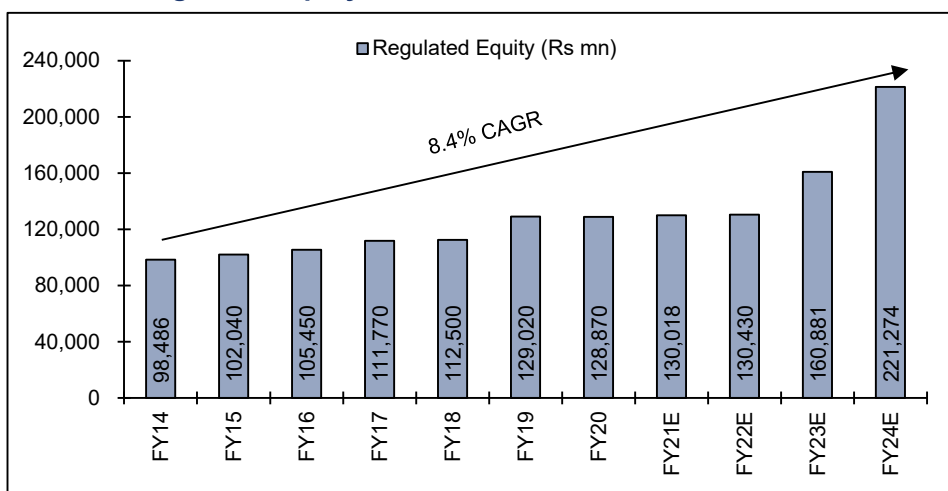
Source: Company, I-Sec research

Chart 11: Consolidated capacity to increase to 9.9GW by FY24E



Source: Company, I-Sec research

Chart 12: Regulated equity increases to Rs221bn, at 8.4% CAGR for FY14-24E



Source: Company, I-Sec research

Subansiri Lower project restart provides significant growth boost

Construction activity at Subansiri started in 2006, but stopped since 2011 due to agitation by local pressure groups. Thereafter, a number of committees appraised the project and suggested remedial measures, and by FY18-19, all technical apprehensions related to the project were assuaged and legal hurdles cleared. The project then received a favourable verdict from the NGT in Aug'19, wherein it dismissed the plea to reconstitute the environment ministry committee.

Stuck for nine years, construction activities have now resumed on full swing, especially post monsoons. The project is estimated to add Rs12bn to NHPC's earnings (RoE), and this can further increase by an estimated Rs800m-1bn due to secondary energy-based incentives, since water flow in the river is extremely good.

Brief overview and current (Oct'20) status of the project:

- 2,000MW (8x250MW) capacity reservoir-based project, with design energy of 7,422MU, situated on Subansiri river (a tributary of Brahmaputra) at the border of Arunachal Pradesh and Assam.
- Revised cost of the project is Rs204bn (at Jan'20 price level). Nearly Rs125bn has been cumulatively spent on the project till Sep'20.
- First unit is expected to commission by Mar'22. Thereafter, the company estimates commissioning of the remaining seven units within 12-15 months.
- The project is expected to commission by FY24. It will add >Rs60bn to NHPC's regulated equity.
- NAPAf is expected to be 85-90%.
- Levelised tariff is Rs5.16/unit.
- Work restarted from 15th Oct'19 after clearance from NGT. However, work initially remained suspended for a month during Mar'20-Apr'20 due to the Covid-19 led lockdown and further got affected due to monsoon from May'20 till Sep'20. Thereafter, work has resumed at full swing.
- MoA has been signed with the government of Assam for implementation of the project in Aug'19 and for resumption of construction activities in Oct'19.
- The project is of national importance and is being monitored by the MoP on a regular basis.

Parbati-II project expected to be commissioned by FY23; will reduce under recovery of Parbati-III as well

For Parbati-II project, all major work related to the commissioning of the project has been completed except 2.5km of HRT. Once commissioned, the project, which is upstream on Parbati river, will help revert Parbati-II project (downstream) to its original design energy of 1,963MU and thereby, reduce its current under recovery on that account. In total, including the positive impact of ~Rs1bn due to Parbati-II, the project is estimated to add Rs6-7bn to NHPC's earnings (RoE).

Brief overview and current (Oct'20) status of the project:

- 800MW (4x200MW) capacity RoR with small pondage project having design energy of 3,125MU, situated on Parbati river in Kullu district of Himachal Pradesh.
- Revised cost of the project is Rs99bn (at Apr'20 price level). Nearly Rs85bn has been cumulatively spent on the project till Sep'20.
- The project is expected to commission by FY23. It will add >Rs30bn to NHPC's regulated equity.
- All units have been synchronised with grid at part load using water from Jiwa Nallah (stream). But poor geology of the head race tunnel has challenged the tunnel excavation completion, where 29km out of 31.5km has been completed by Oct'20, but the balance 2.5km is taking more than usual time. NHPC has now deployed tunnel boring machines from one side and drilling blast mechanism from

the other side of the tunnel and expects to complete the work in the next 12-18 months.

- Levelised tariff is Rs5.6/unit.

TLDP-IV project cost revision will also add Rs1.1bn to profitability

CERC is in the process of finalising the tariff order of TLDP-IV. Located in West Bengal, tariff order for the 160MW project was based on the original cost of Rs10bn. But the cost escalated due to various factors and the revised project cost at the time of commissioning in Aug'16 was Rs18.2bn. The approval for the revised cost was pending at the central government level due to which CERC was unable to issue the revised tariff order. But now CERC has recognised board level approval as enough for it to go ahead with the tariff order. The order is expected in FY21 itself. This will add another ~Rs1.1bn p.a. to NHPC's profit. Additionally, it will receive arrears (from its commissioning on Aug'16) which may add another ~Rs4bn (extraordinary income).

High regulatory certainty and no expectation of RoE revision going forward

NHPC's earnings and revenue are set according to CERC tariff guidelines. For 2019-2024 period, CERC has set RoE at 15.5% (cost plus) for run-of-the-river projects and 16.5% for pondage-based projects. For NHPC, due to a good mix of both the projects, blended average RoE is ~16%.

The company earns incentives of Rs8-9bn (~8%), while another Rs5bn (5%) are costs which are not pass through (Rs3bn of performance related pay (PRP), Rs1bn of CSR, etc). Hence, the company earns 2-3% higher RoE as net incentives over and above the regulated equity, implying core RoE of 18%.

While the next tariff guideline revision of CERC (2024-29) is some time away, we do not expect any change to the existing RoE structure due to the fact that hydro projects have a long gestation period and are strategically important for the nation as well as for grid stability and peaking requirements. Further, only 36% of the total hydro-electric potential of India (149GW) has been tapped till date (Nov'20).

Board approval now enough for tariff order approval from CERC

In another significant development for hydro projects during CY20, CERC has now taken a stance that it will go ahead with finalising revised tariff orders even if the project receives a board level or CEA approval for its revised cost. Earlier, CERC used to go ahead with finalising revised tariff approval only after the approval from the CCEA, which used to take a lot of time. This development will help NHPC expedite the tariff order process, since now there is a significantly higher certainty that it will receive the tariff order at the time of commissioning itself, and no truing-up will be required at a later date. This change has already helped in case of TLDP-IV project.

Table 2: India's hydro potential – river basin-wise (installed capacity above 25MW)

| River basin | Total capacity (MW) | Capacity under operation (MW) | Capacity under construction (MW) |
|------------------------|---------------------|-------------------------------|----------------------------------|
| Indus | 33,832 | 14,294 | 4,736 |
| Ganga | 20,711 | 5,317 | 1,645 |
| Brahmaputra | 66,065 | 4,274 | 3,553 |
| Central Indian rivers | 4,152 | 3,147 | 400 |
| Western flowing rivers | 9,430 | 5,632 | 100 |
| Eastern flowing rivers | 14,511 | 8,249 | 960 |
| Total | 148,701 | 40,914 | 11,394 |

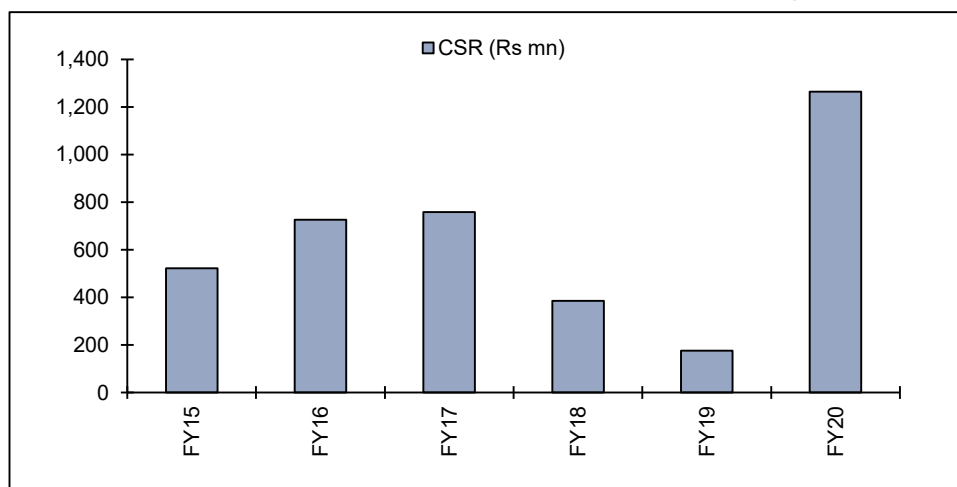
Source: CEA, I-Sec research

“Only green” and must run status to result in 100% offtake despite higher tariff in initial years

As per the draft Electricity Act Amendment, 2020, **hydro generation will now be considered as renewable generation**. Scope of RPO has also been expanded to include hydro sources and compliance to RPO has been made stricter as per the amendment. Further, a ‘National Renewable Energy Policy’ is being proposed, in consultation with states and the Centre, to promote generation of electricity from renewable sources of energy. Minimum percentage of purchase of electricity from renewable and hydro sources of energy will be prescribed. Also, from grid stability and peaking requirement perspectives, hydro power is a must for all the states. All these factors point towards 100% offtake for hydro power in years to come.

With consolidated entity having 98.6% of its installed capacity based on hydro power and the balance based on renewables (50MW solar and 50MW wind), NHPC is the **only completely ‘green’ PSU genco and the largest completely green power generating company in the country**. It also spends significantly on CSR activities. This places it at a very high pedestal in terms of carbon emission in the ESG framework.

Chart 13: NHPC has spent Rs3.8bn on CSR activities during FY15-20

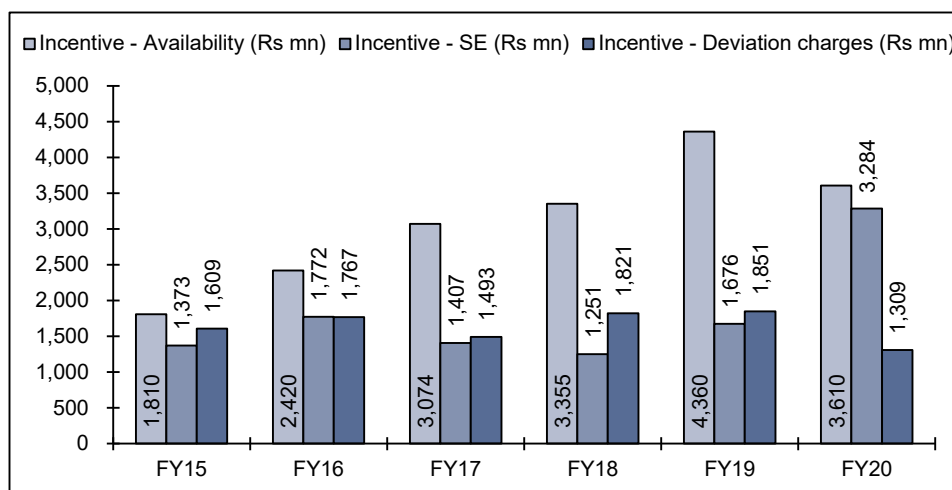


Source: Company, I-Sec research

Higher water flow, reservoir levels and improved operational performance leading to higher incentives

NHPC earned >30% incentives (Rs8.2bn) on its RoE for FY20 on account of availability, secondary energy and deviation charges, which comprised 27% of the total PAT (incentive as % of total PAT has averaged 25% during FY16-20). Based on the current performance and capacity (NHPC generation across plants averages 10% over design energy, thereby taking the post-tax core RoE to 17-18%), we estimate a cumulative incentive run-rate of Rs8-9bn annually on current operational capacity. This will further increase once Parbati-II and Subansiri Lower projects are commissioned (by an estimated Rs1-1.5bn).

Chart 14: PAF improvement and higher water flow have resulted in higher incentives



Source: Company, I-Sec research

NHPC earns following incentives

- Secondary energy-based incentives:** Incentives are earned in case generation is higher than design energy. NHPC earns Rs1.2/unit for each unit of generation above design energy. Since water flow in most projects has been good in the last few years, mainly due to normal-to-good monsoons, NHPC has been able to earn >Rs3bn annually over the past few years on this front.
- Availability-based incentives:** This is received in case the plant's availability is higher than the normative annual PAF (NAPAF).
- Deviation charges-based incentives:** As per the CERC (DSM and related matters) regulations.

Parbati-III water flow related issue resolution post Parbati-III commissioning to add further Rs1bn annually to NHPC’s RoE

Parbati-III, which is downstream on Parbati river, has original design energy of 1,963MU. Due to lower water flow as a consequence of Parbati-II commissioning delay, the design energy at the time of its testing post commissioning came out to be lower than the original due to which the plant loses ~Rs1bn of RoE every year. With the commissioning of Parbati-II, Parbati-III is expected to revert to its original design energy levels (and may even earn incentives based on higher secondary energy since the water flow is good), and add Rs1bn p.a. to NHPC’s RoE.

Table 3: Overview of reservoir storage levels across regions during CY20 – storage levels across regions during the year have generally been higher than last 10 years’ average storage levels

| Region | No. of reservoirs monitored | Capacity at full res. level (BCM) | Storage as % of FRL | | | | | | | | | | | | | | |
|---------|-----------------------------|-----------------------------------|---------------------|-----------|--------------------|--------------|-----------|--------------------|--------------|-----------|--------------------|--------------|-----------|--------------------|--------------|-----------|--------------------|
| | | | 17.12.2020 | | | 1.10.2020 | | | 25.6.2020 | | | 26.3.2020 | | | 2.1.2020 | | |
| | | | Current year | Last year | Last 10 years avg. | Current year | Last year | Last 10 years avg. | Current year | Last year | Last 10 years avg. | Current year | Last year | Last 10 years avg. | Current year | Last year | Last 10 years avg. |
| North | 8 | 19.17 | 52 | 73 | 64 | 74 | 91 | 86 | 38 | 36 | 29 | 48 | 47 | 31 | 68 | 65 | 55 |
| East | 19 | 19.65 | 69 | 85 | 73 | 79 | 85 | 79 | 37 | 16 | 19 | 64 | 44 | 47 | 83 | 63 | 68 |
| West | 42 | 35.24 | 87 | 90 | 62 | 93 | 92 | 73 | 34 | 10 | 17 | 57 | 24 | 36 | 86 | 41 | 53 |
| Central | 23 | 45.27 | 78 | 83 | 67 | 90 | 87 | 80 | 39 | 20 | 19 | 56 | 36 | 37 | 81 | 56 | 56 |
| South | 36 | 52.81 | 79 | 79 | 58 | 87 | 87 | 70 | 25 | 12 | 18 | 41 | 25 | 26 | 75 | 47 | 52 |
| India | 128 | 172.13 | 76 | 82 | 63 | 87 | 88 | 76 | 33 | 17 | 19 | 52 | 32 | 34 | 79 | 52 | 56 |

Source: CWC, I-Sec research

Note: Green coloured highlighted box depicts storage levels equal to or higher than last 10 years’ average

Long-term growth prospects intact with several projects under clearance/pipeline

Nine projects totaling 7,221MW are under clearance stage (on consolidated basis), which are expected to get commissioned over FY24-28, hence, implying further 13% CAGR in capacity. And with central and state governments pushing to clear pending hydro projects and expediting pending approvals, NHPC's growth potential is visible for the next 8-10 years.

Table 4: Overview of projects under clearance

| S. No. | Project | State/UT | No. of units | Installed capacity (MW) | Design Energy (MU) | CCEA est. cost (Price level; Rs mn) |
|-------------------|--------------------|-------------------|--------------|-------------------------|--------------------|-------------------------------------|
| Standalone | | | | | | |
| 1 | Kotli Bhel-IA | Uttarakhand | 3 | 195 | 1,026 | 23,210 |
| 2 | Teesta-IV | Sikkim | 4 | 520 | 2,252 | 58,110 |
| 3 | Dibang | Arunachal Pradesh | 12 | 2,880 | 11,223 | 298,390 |
| 4 | Tawang-I | Arunachal Pradesh | 3 | 600 | 2,963 | 53,420 |
| 5 | Tawang-II | Arunachal Pradesh | 4 | 800 | 3,622 | 67,690 |
| | Total | | | 4,995 | 21,086 | 500,820 |
| Subsidiary | | | | | | |
| 1 | Loktak D/S | Manipur | 2 | 66 | 334 | 13,290 |
| JV | | | | | | |
| 1 | Kwar | J&K | 4 | 540 | 1,976 | 49,480 |
| 2 | Ratle | J&K | 5 | 850 | 3,137 | 52,820 |
| 3 | Chamkharchhu | Bhutan | | 770 | 3,344 | 70,207 |
| | Grand Total | | | 12,216 | 50,962 | |

Source: Company, I-Sec research

Table 5: Four more hydro projects totaling 2,080MW are under pipeline

| S. No. | Project | State/UT | Installed capacity (MW) |
|--------|----------------|------------------|-------------------------|
| 1 | Bursar | J&K | 800 |
| 2 | Garba Tawaghat | Uttarakhand | 630 |
| 3 | Dugar | Himachal Pradesh | 500 |
| 4 | Goriganga-II A | Uttarakhand | 150 |
| | Total | | 2,080 |

Source: Company, I-Sec research

Recent developments in a few large under-clearance projects

Ratle HEP (850MW; 4x205MW + 30MW) has also received administrative approval for the MoU signed for the project execution on 28th Nov'20. This will kick off tendering and construction activities and the estimated project completion time is 36 months from the start of construction. This project will be executed through Jammu Hydro Power Corporation – which will be a new JV between NHPC (51%) and JKPCDC (49%). The design energy of the project is 3,137MU and estimated cost is Rs53bn (Nov'18 price level).

Dibang HEP (2,880MW; 12x240MW), situated in Arunachal Pradesh, has received the approval from public investment board (PIB) of the Department of Expenditure, Government of India. Approval from CCEA is expected in FY22. The design energy of the project is 11,223MU and estimated cost is ~Rs300bn (Oct'19 price level).

Renewables and power trading ventures have the potential to scale-up rapidly

Currently, NHPC has two operational renewable projects – 50MW solar PV plant in Rajasthan and 50MW wind power plant in Tamil Nadu.

Table 6: Overview of operational renewable assets

| S. No. | Project | State/UT | Installed capacity (MW) | Design Energy (MU) | Commissioning year | Capital cost (as on FY19-end; Rs mn) | Tariff (FY19) (Rs/kWh) |
|--------|--------------|----------------------|-------------------------|--------------------|--------------------|--------------------------------------|------------------------|
| 1 | Wind | Jaisalmer, Rajasthan | 50 | 94 | 2016 | 3,304 | 3.67 |
| 2 | Solar | Theni/Dindigul, TN | 50 | 106 | 2018 | 2,906 | 4.41 |
| | Total | | 100 | 200 | | 6,210 | |

Source: Company, I-Sec research

NHPC is looking to expand significantly on renewables front, particularly through large scale floating solar projects and large solar parks (UMREPP) across the country:

- 500 MW floating solar project in Odisha:** MoU has been signed between NHPC Limited and Green Energy Development Corporation of Odisha (GEDCOL) in Jul'20 to form a JV to plan & develop techno-commercially feasible floating solar power projects of 500 MW in a phased manner, preferably in packages of 50MW each in Odisha under UMREPPs scheme of MNRE at an estimated investment of Rs25bn.
- 500 MW floating solar project in Telangana:** A JV between NHPC and Telangana State Renewable Energy Development Corporation (TSREDCO) is under discussion for jointly exploring and developing viable floating solar power projects with an aggregate capacity of 500MW in reservoir across the state. The approval is presently held up due to the ongoing Covid-19 pandemic.
- 50 MW floating solar project, Kerala:** The project is located in West Kallada, Kerala. Kerala State Electricity Board (KSEB) has given its consent for implementation of the full 50MW in one go under UMREPP Scheme of MNRE. Notice Inviting Tender (NIT) for EPC bids has been issued on June 30, 2020. PPA is under discussion with KSEB.
- Explorations at other locations:** Development of UMREPPs at other locations is also being explored under the MNRE Scheme.
- 140 MW NHPC solar park in Odisha:** MNRE has provided its in-principle approval for enhancement of solar park capacity (from 100 MW to 140 MW) in Odisha, through two projects – 40MW in Ganjam District and 100 MW in Deogarh District. Approvals of State Technical Committee for both the projects have also been obtained and lands identified.
- 65MW solar power project in Uttar Pradesh:** Bundelkhand Saur Urja (BSUL), a JV between NHPC and UPNEDA has been formed to set up 65MW solar project (scaled up from 32MW) at Jalaun, UP. A fresh EPC tender has been invited for the project.
- 1,200MW solar park:** BSUL has also received in-principle approval from MNRE to develop 1,200MW solar power park in Jalaun, UP.

- **Other utility scale solar projects:** NHPC is also exploring the possibilities of other utility scale solar projects in different states/UTs such as Telangana (293 MW), Tamil Nadu (25X25 MW) and Leh (50 MW).
- **Kerala Wind Power Project (72MW):** NHPC has signed MoU with Power Department, Government of Kerala to develop wind power projects in the state. Kerala State Electricity Board (KSEB) has given its consent to explore the possibilities for implementation of entire 72MW. Necessary exploration of power evacuation arrangements and additional land for scaling up the project is in progress.

Power trading can become another large business

As part of business expansion and diversification, NHPC ventured into **power trading** in FY19 after receiving category-I trading licence in Apr'18 from CERC for interstate trading of electricity pan-India. NHPC is also registered at DEEP (Discovery of Efficient Electricity Price) e-bidding portal and has obtained trader membership in Indian Energy Exchange (IEX) and Power Exchange of India (PXIL). The company traded 2,022MU with turnover of Rs7bn (including agency nature of Power Trading Business) during FY20. The company has successfully executed tenders for Uttar Pradesh, Andhra Pradesh, Tamil Nadu and J&K during FY20.

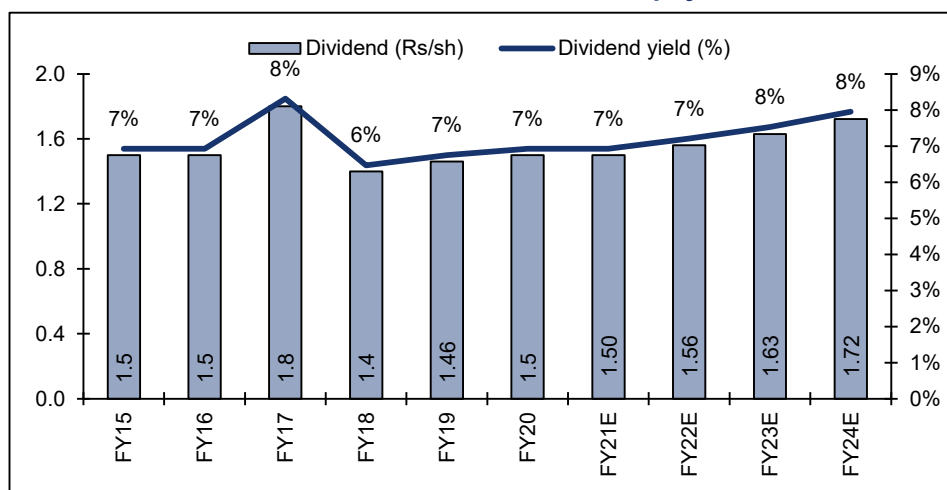
NHPC has also completed the letter of awards to developers for **2GW grid connected ISTS solar PV projects**. PPA and PSA have been signed for the entire capacity (PSA for 1,680MW at tariff of Rs2.55/unit and for 320MW at tariff of Rs2.56/unit for 25years). NHPC will earn **trading margins of Rs0.07/unit** during the period.

High dividend yield and attractive valuations; RoE to improve

High dividend yield

Being a PSU, NHPC follows the dividend policy as mandated by the government of India in which it has to payout higher of 5% of net worth or 30% of PAT for the year as annual dividends. In NHPC’s case, currently 5% of net worth is higher at ~Rs15bn, and it is committed to payout the same. This translates to Rs1.5/sh. From FY24, with a PAT of ~45bn, post Rs15bn dividend and Rs11bn debt repayment, the company is left with Rs19bn which it aims to deploy as equity capex (at 30% equity capex requirement, company can easily do Rs60-70bn capex annually). The company intends to keep minimum cash balance (Rs20-25bn) going forward.

Chart 15: NHPC to remain a consistent dividend payer



Source: Company, I-Sec research

At CMP of Rs22/share, the stock is trading at 6.2 P/E and 0.6 P/B of FY23E basis. Its dividend yield is >7%. We value the stock on DCF basis and initiate with a **BUY** rating at a target price of Rs34.

Table 7: Valuation based on DCF

| Component | Value (Rs mn) |
|------------------------------|----------------|
| Standalone core business NPV | 325,429 |
| NHDC stake (JV, 51%) | 15,000 |
| Cash | 5,000 |
| Total | 345,429 |
| Per share | 34 |

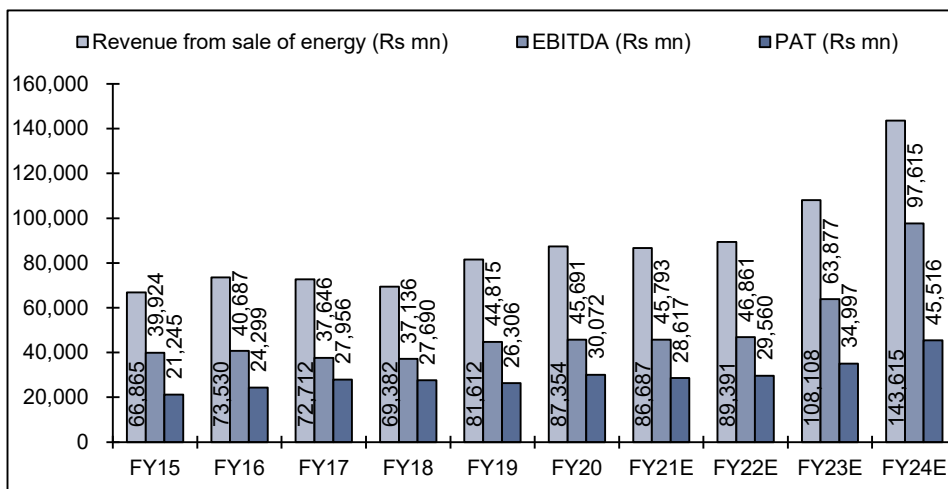
Source: I-Sec research

Risk to our thesis

- Delay in project commissioning
- Disallowance of project capex leading to lower profit
- Any adverse regulatory changes lowering regulated RoE by CERC in 2024-29 regulations

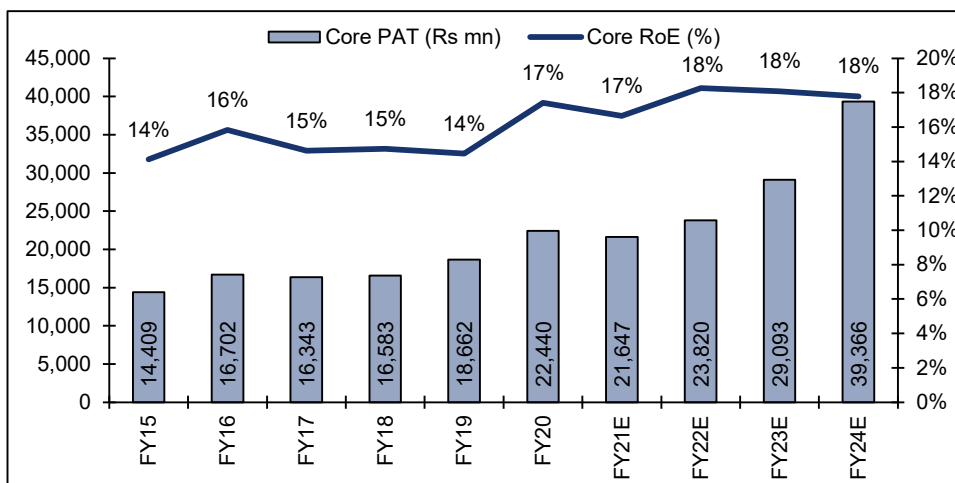
Key financial trends

Chart 16: Revenue, EBITDA and EBITDA margin



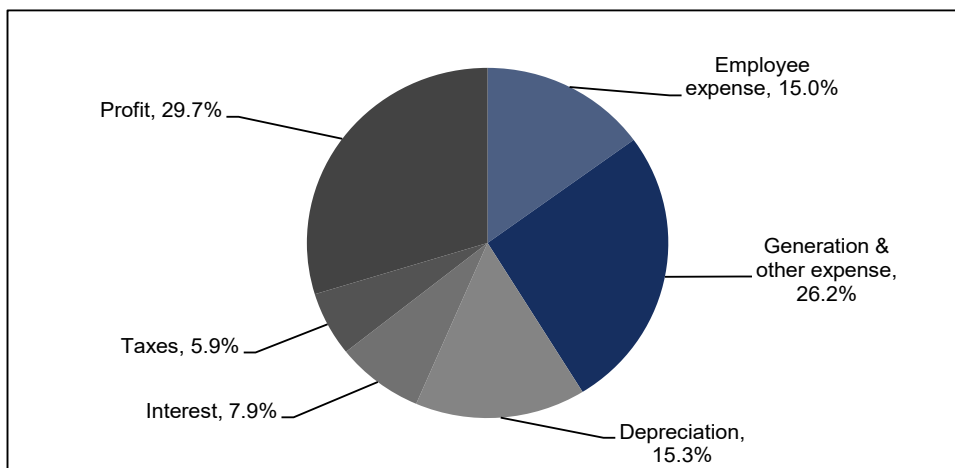
Source: Company, I-Sec research

Chart 17: Core PAT and core RoE are improving YoY



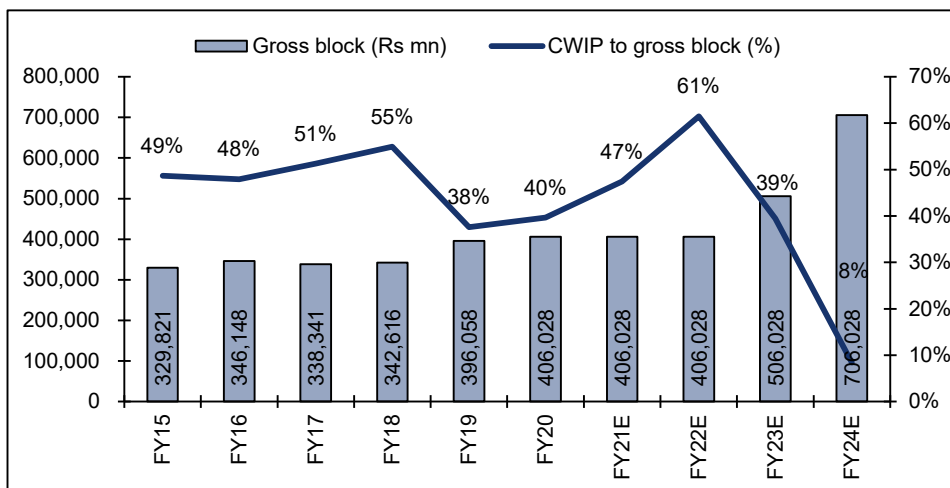
Source: Company, I-Sec research

Chart 18: FY20 income statement break-up



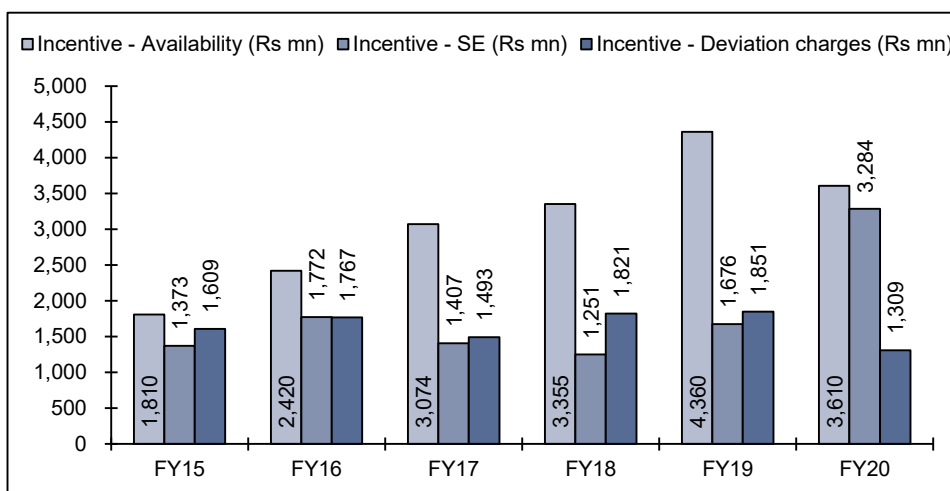
Source: Company, I-Sec research

Chart 19: Gross block and CWIP to gross block



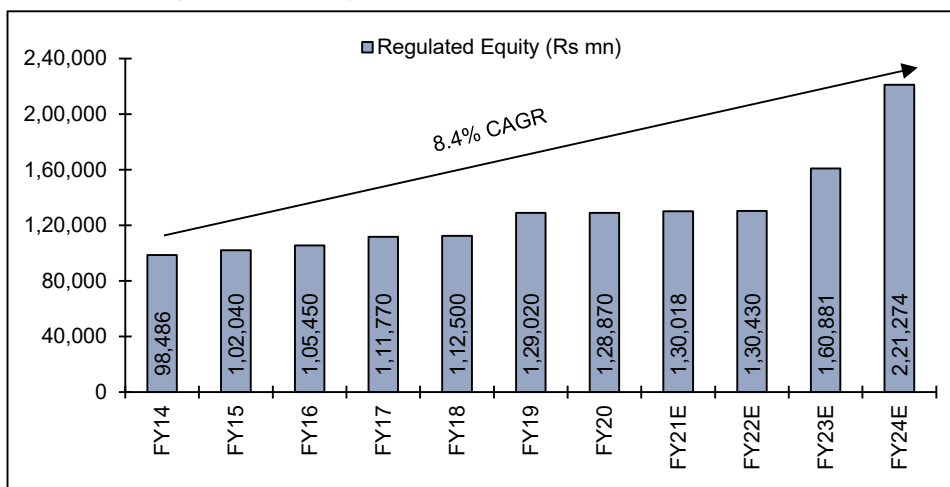
Source: Company, I-Sec research

Chart 20: Incentives



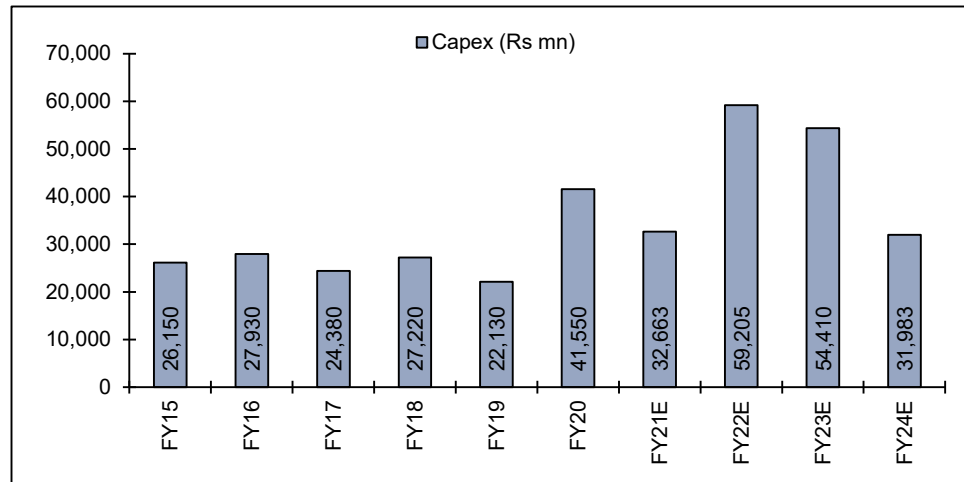
Source: Company, I-Sec research

Chart 21: Regulated equity



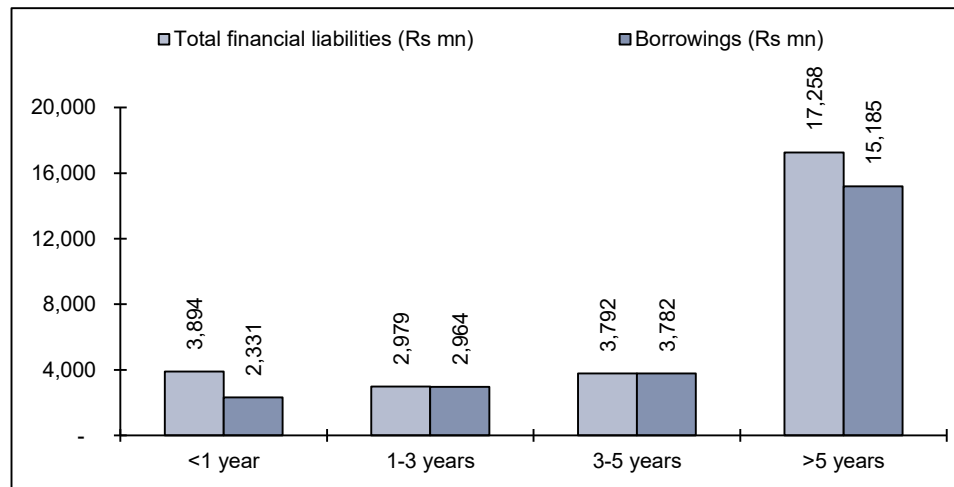
Source: Company, I-Sec research

Chart 22: Capex



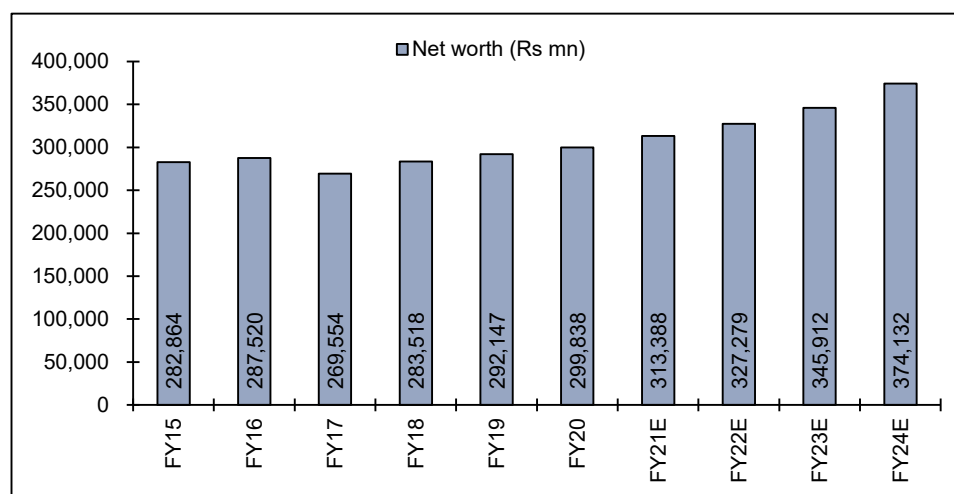
Source: Company, I-Sec research

Chart 23: Debt profile



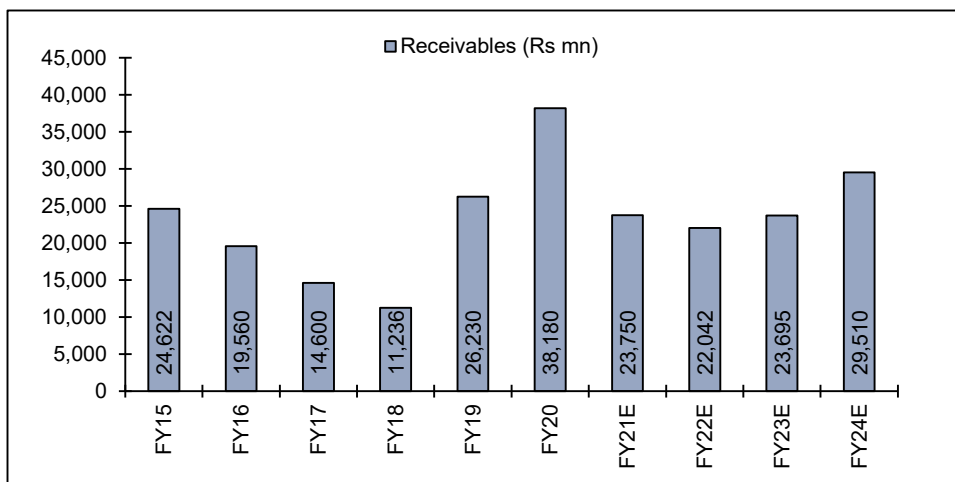
Source: Company, I-Sec research

Chart 24: Net worth



Source: Company, I-Sec research

Chart 25: Receivables



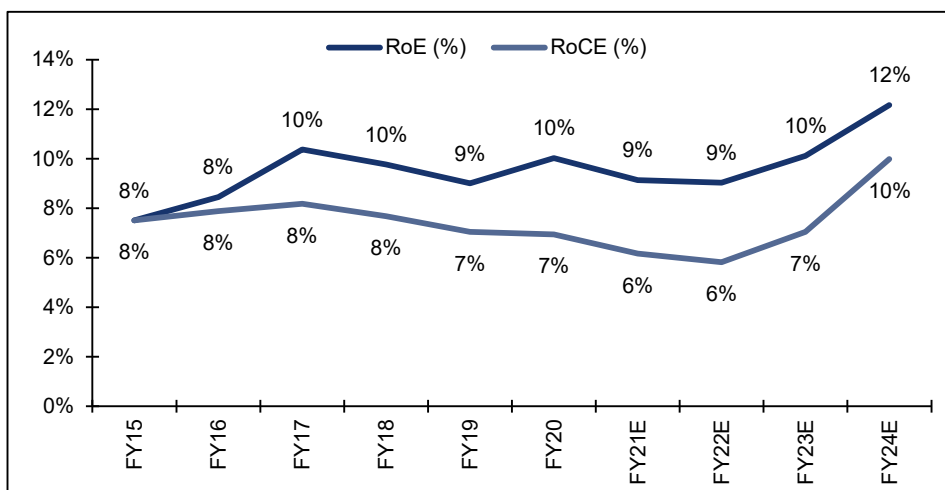
Source: Company, I-Sec research

Table 8: NHPC receivables – top 5 discoms’ over the past three years

| S. No. | FY18 | | FY19 | | FY20 | |
|-----------------------------------|-----------------|----------------|---------------|----------------|---------------|----------------|
| | Discom | Amount (Rs mn) | Discom | Amount (Rs mn) | Discom | Amount (Rs mn) |
| Total receivables | | | | | | |
| 1 | PDD, J&K | 6,245 | PDD, J&K | 9,770 | PDD, J&K | 14,500 |
| 2 | BYPL, Delhi | 1,799 | UPPCL, UP | 7,800 | UPPCL, UP | 12,800 |
| 3 | UPPCL, UP | 879 | BYPL, Delhi | 2,410 | JDVNL, Raj | 1,570 |
| 4 | WBSSEDCL, WB | 782 | PSPCL, Punjab | 1,880 | PSPCL, Punjab | 1,350 |
| 5 | PSPCL, Punjab | 491 | WBSSEDCL, WB | 1,070 | WBSSEDCL, WB | 1,260 |
| Receivables >45/60 days | | | | | | |
| 1 | PDD, J&K | 5,419 | PDD, J&K | 6,840 | PDD, J&K | 13,890 |
| 2 | BYPL, Delhi | 1,799 | UPPCL, UP | 5,730 | UPPCL, UP | 12,260 |
| 3 | MeCL, Meghalaya | 123 | BYPL, Delhi | 2,150 | JDVNL, Raj | 1,430 |
| 4 | JDVNL, Raj | 87 | PSPCL, Punjab | 340 | PSPCL, Punjab | 980 |
| 5 | | | | | WBSSEDCL, WB | 890 |

Source: Company, I-Sec research

Chart 26: RoE, RoCE

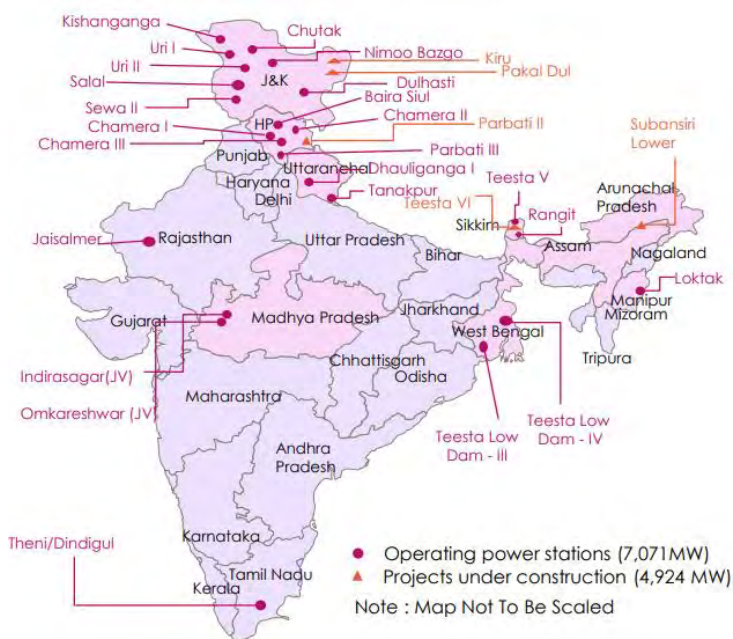


Source: Company, I-Sec research

Company brief and history

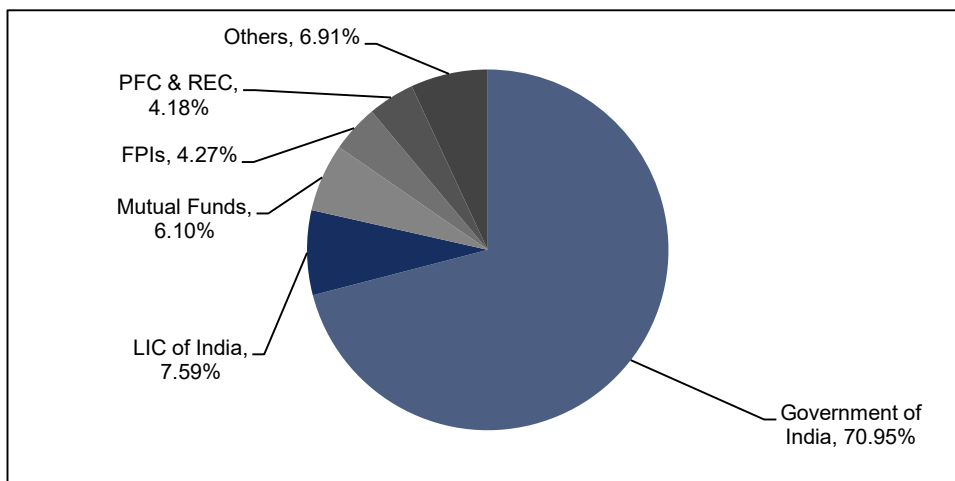
Incorporated in 1975, NHPC Ltd is a Mini Ratna-I PSU, with majority shareholding by government of India (70.95%). The company has 24 operational projects – 20 hydro projects totaling 5,451MW, one solar PV (50MW) and one wind (50MW) under the standalone entity, and two projects through NHDC Ltd (JV with the government of Madhya Pradesh). The installed capacity of the projects range from 44MW Chutak HEP to the ongoing 2,000MW Lower Subansiri HEP. The company has pan-India presence. Further, it has 4,924MW of projects under construction (5 projects), 7,221MW under clearance (9 projects) and 2,080MW under pipeline (2 projects) – all hydro power projects. On renewables front, the company is planning to install over 2GW in the next few years. It has also diversified successfully into power trading.

Chart 27: Overview of plant locations



Source: Company

Chart 28: Shareholding profile (Sep'20-end)



Source: BSE, I-Sec research

Table 9: Overview of operational assets - Standalone

| S. No. | Project name | State/UT | No. of units | Installed capacity (MW) | Design Energy (MU) | Commissioning year | Capital cost (FY19-end Rs mn) | Tariff (FY19) (Rs/kWh) | Project Type |
|-------------------------|--------------|----------------------|--------------|-------------------------|--------------------|--------------------|-------------------------------|------------------------|------------------------|
| 1 | Baira Siul | HP | 3 | 180 | 779 | Sep-81 | 2,049 | 2.04 | RoR with small pondage |
| 2 | Loktak | Manipur | 3 | 105 | 448 | May-83 | 1,954 | 3.86 | Storage |
| 3 | Salal | J&K | 6 | 690 | 3,082 | Nov-87 | 10,501 | 2.34 | RoR |
| 4 | Tanakpur | Uttarakhand | 3 | 94 | 452 | Apr-92 | 4,213 | 3.30 | RoR |
| 5 | Chamera-I | HP | 3 | 540 | 1,665 | Apr-94 | 20,919 | 2.28 | Storage |
| 6 | Uri-I | J&K | 4 | 480 | 2,587 | Apr-97 | 34,425 | 2.10 | RoR |
| 7 | Rangit | Sikkim | 3 | 60 | 339 | Feb-00 | 5,049 | 3.81 | RoR with pondage |
| 8 | Chamera-II | HP | 3 | 300 | 1,500 | Feb-04 | 20,186 | 2.01 | RoR with pondage |
| 9 | Dhauliganga | Uttarakhand | 4 | 280 | 1,135 | Oct-05 | 17,691 | 2.43 | RoR with pondage |
| 10 | Dulhasti | J&K | 3 | 390 | 1,907 | Mar-07 | 52,429 | 5.99 | RoR with pondage |
| 11 | Teesta-V | Sikkim | 3 | 510 | 2,573 | Mar-08 | 27,967 | 2.33 | RoR with pondage |
| 12 | Sewa-II | J&K | 3 | 120 | 534 | Jun-10 | 11,517 | 5.48 | RoR with pondage |
| 13 | Chamera-III | HP | 3 | 231 | 1,108 | Jun-12 | 21,291 | 5.48 | RoR with pondage |
| 14 | Chutak | J&K | 4 | 44 | 213 | Jan-13 | 9,374 | 8.73 | RoR |
| 15 | TLDP-III | West Bengal | 4 | 132 | 594 | Mar-13 | 19,315 | 4.75 | RoR with pondage |
| 16 | Nimoo Bazgo | J&K | 3 | 45 | 239 | Jan-13 | 10,720 | 10.03 | RoR with pondage |
| 17 | Uri-II | J&K | 4 | 240 | 1,124 | Feb-14 | 23,314 | 5.14 | RoR |
| 18 | Parbati-III | HP | 4 | 520 | 1,963 | May-14 | 27,221 | 3.08 | RoR with pondage |
| 19 | TLDP-IV | West Bengal | 4 | 160 | 720 | Aug-16 | 18,230 | 2.89 | RoR with small pondage |
| 20 | Kishanganga | J&K | 3 | 330 | 1,713 | Mar-18 | 58,127 | 4.10 | RoR with pondage |
| Total | | | | 5,451 | 24,674 | | 396,488 | 3.34 | |
| RE (standalone) | | | | | | | | | |
| 1 | Wind | Jaisalmer, Rajasthan | | 50 | 94 | 2016 | 3,304 | 3.67 | |
| 2 | Solar | Theni/ Dindigul, TN | | 50 | 106 | 2018 | 2,906 | 4.41 | |
| Total | | | | 100 | 200 | | 6,210 | | |
| Standalone total | | | | 5,551 | 24,874 | | 402,698 | 3.35 | |

Source: Company, I-Sec research

Table 10: Overview of operational assets - Subsidiary

| S. No. | Project name | State/UT | No. of units | Installed capacity (MW) | Design Energy (MU) | Commissioning year | Capital cost (FY19-end; Rs mn) | Tariff (FY19) (Rs/kWh) | Project Type |
|--------------|--------------|----------|--------------|-------------------------|--------------------|--------------------|--------------------------------|------------------------|--------------|
| 1 | Indrasagar | MP | 8 | 1,000 | 1,443 | 2005 | 48,651 | 3.71 | Storage |
| 2 | Omkareshwar | MP | 8 | 520 | 677 | 2007 | 31,527 | 5.96 | Storage |
| Total | | | | 1,520 | 2,120 | | 80,178 | | |

Source: Company, I-Sec research

Table 11: Overview of under-construction assets

| S. No. | Project name | State/UT | No. of units | Installed capacity (MW) | Design Energy (MU) | CCEA est. cost (price level; Rs mn) | Anticipated project cost | Prov. Exp (till Sep'20; Rs mn) | Expected commissioning |
|--------------------|------------------|--------------------------|--------------|-------------------------|--------------------|-------------------------------------|--------------------------|--------------------------------|------------------------|
| Standalone | | | | | | | | | |
| 1 | Subansiri Lower | Assam/ Arunachal Pradesh | 8 | 2,000 | 7,422 | 62,853 | 199,924 | 125,171 | Q2FY24 |
| 2 | Parbati II | HP | 4 | 800 | 3,125 | 39,196 | 98,976 | 84,516 | Q4FY22 |
| Subsidiary | | | | | | | | | |
| 1 | Lanco Teesta HPL | Sikkim | 4 | 500 | 2,400 | 5,748 | | | |
| JV | | | | | | | | | |
| 1 | Pakal Dul | J&K | 4 | 1,000 | 3,330 | 81,120 | | | Q2FY25 |
| 2 | Kiru | J&K | 4 | 624 | 2,272 | 42,880 | | | Q2FY24 |
| Grand Total | | | | 4,924 | 18,549 | | | | |

Source: Company, I-Sec research

Table 12: Overview of projects under clearance

| S. No. | Project name | State/UT | No. of units | Installed capacity (MW) | Design Energy (MU) | CCEA est. cost (price level; Rs mn) |
|-------------------|--------------------|-------------------|--------------|-------------------------|--------------------|-------------------------------------|
| Standalone | | | | | | |
| 1 | Kotli Bhel-IA | Uttarakhand | 3 | 195 | 1,026 | 23,210 |
| 2 | Teesta-IV | Sikkim | 4 | 520 | 2,252 | 58,110 |
| 3 | Dibang | Arunachal Pradesh | 12 | 2,880 | 11,223 | 298,390 |
| 4 | Tawang-I | Arunachal Pradesh | 3 | 600 | 2,963 | 53,420 |
| 5 | Tawang-II | Arunachal Pradesh | 4 | 800 | 3,622 | 67,690 |
| | Total | | | 4,995 | 21,086 | 500,820 |
| Subsidiary | | | | | | |
| 1 | Loktak D/S | Manipur | 2 | 66 | 334 | 13,290 |
| | | | | | | JV |
| 1 | Kwar | J&K | 4 | 540 | 1,976 | 49,480 |
| 2 | Ratle | J&K | 5 | 850 | 3,137 | 52,820 |
| 3 | Chamkharchhu | Bhutan | | 770 | 3,344 | 70,207 |
| | Grand Total | | | 12,216 | 50,962 | |

Source: Company, I-Sec research

Table 13: Overview of projects under pipeline

| S. No. | Project name | State/UT | Installed capacity (MW) |
|--------|----------------|------------------|-------------------------|
| 1 | Bursar | J&K | 800 |
| 2 | Garba Tawaghat | Uttarakhand | 630 |
| 3 | Dugar | Himachal Pradesh | 500 |
| 4 | Goriganga-II A | Uttarakhand | 150 |
| | Total | | 2,080 |

Source: Company, I-Sec research

Financial summary (standalone)

Table 14: Profit and loss statement

(Rs mn, year ending Mar 31)

| | FY16 | FY17 | FY18 | FY19 | FY20 | FY21E | FY22E | FY23E |
|---------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Operating Income (Sales) | 73,530 | 72,712 | 69,382 | 81,612 | 87,354 | 86,687 | 89,391 | 108,108 |
| Operating Expenses | 32,843 | 35,066 | 32,246 | 36,797 | 41,663 | 40,894 | 42,530 | 44,231 |
| EBITDA | 40,687 | 37,646 | 37,136 | 44,815 | 45,691 | 45,793 | 46,861 | 63,877 |
| % margins | 55.3 | 51.8 | 53.5 | 54.9 | 52.3 | 52.8 | 52.4 | 59.1 |
| Depreciation & Amortisation | 13,591 | 13,884 | 13,955 | 15,900 | 15,453 | 13,347 | 12,298 | 17,640 |
| Gross Interest | 10,721 | 10,732 | 9,223 | 8,949 | 7,954 | 6,047 | 5,514 | 10,757 |
| Other Income | 9,921 | 14,577 | 14,206 | 9,248 | 10,362 | 8,500 | 7,000 | 7,200 |
| Recurring PBT | 26,296 | 27,606 | 28,163 | 29,214 | 32,646 | 34,899 | 36,049 | 42,679 |
| Add: Extraordinaries | 5,509 | 7,140 | 623 | 8,234 | 3,436 | - | - | - |
| Less: Taxes | 7,506 | 6,790 | 1,096 | 11,142 | 6,010 | 6,282 | 6,489 | 7,682 |
| - Current tax | 7,450 | 7,066 | 6,278 | 6,498 | 6,024 | 6,282 | 6,489 | 7,682 |
| - Deferred tax | 56 | (276) | (5,182) | 4,645 | (14) | - | - | - |
| Net Income (Reported) | 24,299 | 27,956 | 27,690 | 26,306 | 30,072 | 28,617 | 29,560 | 34,997 |
| Recurring Net Income | 24,299 | 27,956 | 27,690 | 26,306 | 30,072 | 28,617 | 29,560 | 34,997 |

Source: Company data, I-Sec research

Table 15: Balance sheet

(Rs mn, year ending Mar 31)

| | FY16 | FY17 | FY18 | FY19 | FY20 | FY21E | FY22E | FY23E |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Assets | | | | | | | | |
| Total Current Assets | 98,593 | 55,509 | 44,380 | 55,768 | 75,863 | 83,687 | 88,571 | 99,434 |
| of which cash & cash eqv. | 58,779 | 15,331 | 14,724 | 3,906 | 3,891 | 16,648 | 27,842 | 38,989 |
| Total Current Liabilities & Provisions | 55,384 | 37,017 | 38,048 | 38,178 | 35,952 | 34,000 | 34,000 | 34,000 |
| Net Current Assets | 43,208 | 18,493 | 6,332 | 17,590 | 39,912 | 49,687 | 54,571 | 65,434 |
| Investments | 15,964 | 21,003 | 22,096 | 23,662 | 34,052 | 35,155 | 37,360 | 41,770 |
| of which | | | | | | | | |
| Strategic/Group | 15,964 | 21,003 | 22,096 | 23,662 | 34,052 | 35,155 | 37,360 | 41,770 |
| Other Marketable | - | - | - | - | - | - | - | - |
| Net Fixed Assets | 394,595 | 383,406 | 388,319 | 387,455 | 393,887 | 412,100 | 456,802 | 489,162 |
| of which | | | | | | | | |
| intangibles | | | | | | | | |
| Capital Work-in-Progress | 165,757 | 173,501 | 188,140 | 148,981 | 160,977 | 192,537 | 249,537 | 199,537 |
| Goodwill & other long term assets | 42,510 | 90,548 | 100,881 | 129,210 | 142,333 | 142,333 | 142,333 | 142,333 |
| Total Assets | 496,277 | 513,450 | 517,628 | 557,916 | 610,184 | 639,275 | 691,065 | 738,698 |
| Liabilities | | | | | | | | |
| Borrowings | 183,853 | 192,267 | 186,021 | 190,558 | 232,238 | 247,779 | 285,679 | 314,679 |
| Deferred Tax Liability | 8,457 | 36,647 | 31,454 | 36,106 | 36,412 | 36,412 | 36,412 | 36,412 |
| Equity Share Capital | 110,707 | 102,593 | 102,593 | 100,450 | 100,450 | 100,450 | 100,450 | 100,450 |
| Face Value per share (Rs) | 10 | 10 | 10 | 10 | 10 | 10 | 10 | 10 |
| Reserves & Surplus | 176,813 | 166,961 | 180,925 | 191,697 | 199,388 | 212,938 | 226,828 | 245,461 |
| Net Worth | 287,520 | 269,554 | 283,518 | 292,147 | 299,838 | 313,388 | 327,279 | 345,912 |
| Other long term liabilities | 16,448 | 14,981 | 16,635 | 39,104 | 41,695 | 41,695 | 41,695 | 41,695 |
| Total Liabilities | 496,277 | 513,450 | 517,628 | 557,916 | 610,184 | 639,275 | 691,065 | 738,698 |

Source: Company data, I-Sec research

Table 16: Cashflow statement*(Rs mn, year ending Mar 31)*

| | FY16 | FY17 | FY18 | FY19 | FY20 | FY21E | FY22E | FY23E |
|--|---------------|-----------------|---------------|---------------|----------------|---------------|-----------------|---------------|
| Operating Cash flow | 33,193 | 33,889 | 35,496 | 38,325 | 41,748 | 41,964 | 41,858 | 52,637 |
| Working Capital Changes | 15,807 | 44,539 | 1,714 | (3,927) | (17,014) | 4,331 | 4,824 | 3,840 |
| Capital Commitments | (20,614) | (14,964) | (15,304) | (14,925) | (27,087) | (31,560) | (57,000) | (50,000) |
| Free Cash Flow | 28,386 | 63,464 | 21,906 | 19,473 | (2,353) | 14,736 | (10,318) | 6,477 |
| Cash flow from Investing Activities | 12,621 | 663 | 7,673 | 3,275 | (4,476) | 7,398 | 4,795 | 2,790 |
| Issue of Share Capital | - | - | - | - | - | - | - | - |
| Buyback of shares | - | (26,259) | - | (6,062) | - | - | - | - |
| Inc (Dec) in Borrowings | 1,038 | (5,339) | (5,009) | 7,008 | 42,527 | 15,541 | 37,900 | 29,000 |
| Dividend paid | (17,347) | (29,964) | (13,785) | (11,490) | (22,375) | (15,068) | (15,669) | (16,364) |
| Extraordinary Items | - | - | - | - | - | - | - | - |
| Chg. in Cash & Bank balance | 10,087 | (11,345) | (529) | 53 | (32) | 16,560 | 11,194 | 11,146 |

Source: Company data, I-Sec research

Table 17: Key ratios*(Year ending Mar 31)*

| | FY16 | FY17 | FY18 | FY19 | FY20 | FY21E | FY22E | FY23E |
|---------------------------------------|-------|-------|-------|-------|---------|-------|--------|-------|
| Per Share Data (Rs) | | | | | | | | |
| EPS(Basic Recurring) | 2.2 | 2.7 | 2.7 | 2.6 | 3.0 | 2.8 | 2.9 | 3.5 |
| Diluted Recurring EPS | 2.2 | 2.7 | 2.7 | 2.6 | 3.0 | 2.8 | 2.9 | 3.5 |
| Recurring Cash EPS | 3.4 | 4.1 | 4.1 | 4.2 | 4.5 | 4.2 | 4.2 | 5.2 |
| Dividend per share (DPS) | 1.5 | 1.8 | 1.4 | 1.5 | 1.5 | 1.5 | 1.6 | 1.6 |
| Book Value per share (BV) | 26.0 | 26.3 | 27.6 | 29.1 | 29.8 | 31.2 | 32.6 | 34.4 |
| Growth Ratios (%) | | | | | | | | |
| Operating Income | 8.1 | (1.1) | (4.6) | 17.6 | 7.0 | (0.8) | 3.1 | 20.9 |
| EBITDA | 1.9 | (7.5) | (1.4) | 20.7 | 2.0 | 0.2 | 2.3 | 36.3 |
| Recurring Net Income | 14.4 | 15.1 | (1.0) | (5.0) | 14.3 | (4.8) | 3.3 | 18.4 |
| Diluted Recurring EPS | 14.4 | 24.1 | (1.0) | (3.0) | 14.3 | (4.8) | 3.3 | 18.4 |
| Diluted Recurring CEPS | 6.7 | 19.2 | (0.5) | 3.5 | 7.9 | (7.8) | (0.3) | 25.8 |
| Valuation Ratios (x) | | | | | | | | |
| P/E | 9.9 | 7.9 | 8.0 | 8.3 | 7.2 | 7.6 | 7.4 | 6.2 |
| P/CEPS | 6.3 | 5.3 | 5.3 | 5.2 | 4.8 | 5.2 | 5.2 | 4.1 |
| P/BV | 0.8 | 0.8 | 0.8 | 0.7 | 0.7 | 0.7 | 0.7 | 0.6 |
| EV / EBITDA | 9.0 | 10.6 | 10.6 | 9.0 | 9.8 | 9.8 | 10.1 | 7.7 |
| EV / Operating Income | 5.0 | 5.5 | 5.7 | 5.0 | 5.1 | 5.2 | 5.3 | 4.6 |
| EV / Operating FCF | 12.8 | 6.3 | 18.0 | 20.8 | (189.5) | 30.4 | (46.1) | 76.1 |
| Operating Ratio | | | | | | | | |
| SG&A cost / Revenue | 28.9 | 26.6 | 24.3 | 24.0 | 27.7 | 29.0 | 29.2 | 25.1 |
| Operating expenses / Revenue | 44.7 | 48.2 | 46.5 | 45.1 | 47.7 | 47.2 | 47.6 | 40.9 |
| Other Income / PBT (%) | 37.7 | 52.8 | 50.4 | 31.7 | 31.7 | 24.4 | 19.4 | 16.9 |
| Effective Tax Rate (%) | 23.4 | 20.3 | 21.8 | 17.4 | 16.7 | 18.0 | 18.0 | 18.0 |
| NWC / Total Assets (%) | (3.1) | 0.6 | (1.6) | 2.5 | 5.9 | 5.2 | 3.9 | 3.6 |
| Inventory Turnover (days) | 9.5 | 9.5 | 10.8 | 11.6 | 10.4 | 10.6 | 10.1 | 9.8 |
| Receivables (days) | 100.1 | 74.9 | 57.7 | 117.3 | 159.5 | 140.0 | 110.0 | 90.0 |
| Payables (days) | 13.6 | 15.3 | 20.6 | 17.9 | 26.7 | 26.7 | 26.7 | 26.7 |
| Net D/E Ratio (x) | 0.4 | 0.7 | 0.6 | 0.6 | 0.8 | 0.7 | 0.8 | 0.8 |
| Return/Profitability Ratio (%) | | | | | | | | |
| Recurring Net Income Margins | 33.0 | 38.4 | 39.9 | 32.2 | 34.4 | 33.0 | 33.1 | 32.4 |
| RoCE | 7.9 | 8.2 | 7.7 | 7.0 | 6.9 | 6.2 | 5.8 | 7.0 |
| RoNW | 8.5 | 10.4 | 9.8 | 9.0 | 10.0 | 9.1 | 9.0 | 10.1 |
| Dividend Payout Ratio | 0.7 | 0.7 | 0.5 | 0.6 | 0.5 | 0.5 | 0.5 | 0.5 |
| Dividend Yield | 6.9 | 8.3 | 6.5 | 6.7 | 6.9 | 6.9 | 7.2 | 7.5 |
| EBITDA Margins | 55.3 | 51.8 | 53.5 | 54.9 | 52.3 | 52.8 | 52.4 | 59.1 |

Source: Company data, I-Sec research

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