Kotak Mahindra Bank

24 October, 2022

Reuters: KTKM.BO; Bloomberg: KMB IN

2QFY23 Result Update

Strong earnings momentum; outlook positive

Kotak Mahindra Bank (KMB) reported strong earnings for 2QFY23, driven by credit growth, margin expansion and lower delinquencies. Advances grew by 4.9% QoQ (25.1% YoY), broadly led by all the segments. The Mortgage portfolio continued to report strong growth at 6% QoQ (40% YoY) while the share of unsecured loans inched up to 8.7% vs 5.8% in 1QFY23. Given the resilient asset quality and favourable risk-adjusted returns, the management indicated that the focus will be to build the unsecured book, which is likely to be margin accretive. Calculated NIM expanded by 73bps YoY on the back of re-pricing of floating rate loans and sharp increase in credit/deposit ratio. Deposits growth was moderate at 2.8% QoQ (11.5% YoY), while TD growth came in at 7.5% QoQ (24% YoY). Moreover, the management indicated that increase in the cost of deposits and scale-up of the agency business are likely to augment the liability profile. We believe that NIM is likely to normalise going forward due to pressure from higher cost of funds (CoF). Asset quality improved QoQ, driven by lower gross delinquencies. Credit cost was negligible as the bank reversed Rs0.44bn of covid provisions. SMA balances and the restructured book declined QoQ, suggesting positive asset quality outlook. We maintain BUY on KMB with a target price (TP) of Rs2,289 (SOTP-based). Consolidated net profit increased by 21% YoY to Rs36.08bn. Consolidated ROA stood at 2.61% vs 2.36% in 2QFY22.

Advances growth strong, deposits traction moderate: KMB's total advances growth came in at 4.9% QoQ (24.9% YoY) to Rs2,940bn. Growth was largely driven by high yielding retail loans, including credit cards/PL, BL, consumer durables/retail micro finance and mortgage loans at 81%/82%/120%/40% YoY. The share of unsecured credit continued to inch up and the management expects it to be capped at 15% of the total advances. In corporate loans, pricing pressure persisted and hence the bank focused on credit substitutes. Deposit mobilisation was moderate at 2.8% QoQ (11.5% YoY) to Rs3,252bn as CASA deposits growth was muted. CASA composition stood at the lowest in the last 11 quarters at 56.2%. The management indicated that HNI and affluent customers have shifted to liquid funds and alternate assets, which are offering higher interest rates, impacting SA deposits. Moreover, the management is confident of building a granular liability franchise as the Govt agency business picks up momentum and also by offering higher rates on deposits.

Asset quality improved due to lower delinquencies: The bank's gross delinquency declined on a sequential basis to Rs9.8bn while recoveries & upgrades stood at Rs3.3bn. As a result, GNPA/NNPA improved QoQ to 2.08%/0.55% vs 2.24%/0.62% in 1QFY23. The overall restructured book declined to Rs9.9bn, 0.34% of the total advances while the SMA 2 book declined to Rs1.2bn from Rs1.6bn in 1QFY23. The bank continues to hold covid-related provisions at Rs6.5bn and total provisions (including standard, specific, covid-related and others) stand at ~Rs65bn. The management indicated that the overall collection efficiency in all the segments is improving and does not envisage any potential stress going forward.

BUY

Sector: Banking

CMP: Rs1,902

Target Price: Rs2,289

Upside: 20%

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Key Data

Current Shares O/S (mn)	1,985.7
Mkt Cap (Rsbn/US$bn)	3,778.2/45.7
52 Wk H / L (Rs)	2,253/1,630
Daily Vol. (3M NSE Avg.)	2,517,207

Price Performance (%)

	1 M	6 M	1 Yr
Kotak Mahindra Bank	0.5	10.1	(12.4)
Nifty Index	1.4	2.4	(3.0)

Source: Bloomberg

Y/E Mar (Rsmn)	Q2FY23	Q2FY22	Q1FY23	YoY (%)	QoQ (%)
Interest Income	80,928	65,963	73,385	22.7	10.3
Interest Expense	29,934	25,757	26,415	16.2	13.3
Net Interest Income	**50,994**	**40,206**	**46,970**	**26.8**	**8.6**
Reported NIM (%)	***5.17***	***4.45***	***4.92***	72 bps	25 bps
Non Interest Income	19,542	18,126	12,438	7.8	57.1
Total Income	**70,536**	**58,332**	**59,408**	20.9	18.7
Staff Cost	14,147	11,774	11,728	20.2	20.6
Other Op Exp	20,714	15,356	19,847	34.9	4.4
Total Operating Expenses	34,861	27,130	31,575	28.5	10.4
Cost to Income (%)	*49.4*	*46.5*	*53.2*	*291 bps*	*-373 bps*
Pre-Provisioning Operating Profit	**35,675**	**31,202**	**27,833**	14.3	28.2
Provisions	1,370	4,240	236	-67.7	480.8
PBT	**34,305**	**26,962**	**27,597**	27.2	24.3
Tax	8,498	6,642	6,885	28.0	23.4
-effective tax rate	*24.8*	*24.6*	*24.9*	*14 bps*	*-18 bps*
PAT	**25,807**	**20,320**	**20,712**	27.0	24.6
Deposits (in Rsbn)	3,252	2,917	3,165	11.5	2.8
Advances (in Rsbn)	2,940	2,350	2,802	25.1	4.9

Source: Company, Nirmal Bang Institutional Equities Research

NII growth led by strong loan growth and margin expansion: NII increased by 26.8% YoY and 8.6% QoQ. This strong growth can be attributed to two factors: (1) 24.9% YoY growth in loans and (2) margin expansion. Calculated NIM stood at 4.89%, up 73bps YoY and 33bps QoQ as credit yields inched up by 76bps YoY to 8.9% while funding cost expanded by 33bps YoY (39bps QoQ) to 3.5%. Moreover, credit/deposits ratio expanded to 90% vs 81% in 2QFY22 and increase in proportion of advances in asset mix would have further supported margin. We believe that margin is likely to normalise as the bank is witnessing credit growth in high yielding unsecured credit. But, as the focus is to grow the granular deposits franchise, the cost of deposits is likely to increase at a faster pace going forward.

2QFY23 results concall key takeaways

Balance sheet:

- Management indicated that the economy is in a benign phase of credit growth cycle.
- Strong demand was witnessed across segments such as CV, Tractors, MSME, unsecured retail, MFI and home loans.
- Unsecured book (including MFI) continued to report strong traction and now contributes ~8.5% to the total book vs 7.5% in 1QFY23. The management re-iterated that the proportion of the same is expected to be capped at ~15% of the total book.
- On the liability front, focus continues to be on the granular retail book.
- SA deposits witnessed some pressure as high net worth individuals and affluent customers shifted to fixed income or liquid funds where returns are higher. SA balances with less than Rs1mn are holding up well.
- CA deposits were impacted as the bank witnessed a drop in custody balances of FPI accounts. The management indicated that as the government agency business picks up, growth in granular deposits is likely to increase going forward.
- Traction in retail TD deposits remained strong and reported 20% YoY growth
- Average LCR stood at ~119%

Corporate and SME segment

- SME segment continued to remain the key focus area. Growth in NTB is faster compared to credit growth
- Within the SME segment, the bank is witnessing good traction in demand for term loans. However, it takes times to convert the same into loans
- In 1HFY23, the bank offered SME loans through seven more branches and would continue to expand in tier 2 cities going forward
- The bank continued to witness pricing pressure in corporate loans. Thus, the bank focused on short-term credit substitutes in 2QFY23
- Mid-corporate segment is witnessing traction with favourable risk-adjusted returns
- CRE segment is witnessing robust demand, but there have been some lumpy repayments, resulting in some pressure on growth in the segment
- Asset quality in the ECLGS book remained healthy, similar to the overall portfolio

Vehicle Finance

- Goods freight demand and utilisation remained healthy, leading to strong growth. Bus segment has also picked up momentum
- Overall disbursements in CV financing segment increased significantly
- Construction Equipment disbursements picked up from Sept'22 after witnessing moderate demand for the first two months of the quarter
- Tractors segment is witnessing healthy demand in both segments - new and used tractors
- Collection efficiency remained healthy in the segment

MFI

- MFI segment's growth momentum remains strong. MFI book is almost double on YoY basis
- Collection efficiency is nearly back to pre-pandemic levels
- The focus is to grow the MFI business in semi-urban and rural areas, primarily in agri & allied segment

Consumer asset

- Demand for home loans is still holding well despite higher interest ratesi
- Card acquisition stood at 7.2 lakh cards while spends registered ~93% YoY growth in the credit card segment
- Majority of credit cards sourced are through internal asset and liability customers
- Consumption Finance (EMI business) is doing well and the bank did 6 lakh units in the quarter

Business banking

- Overall business banking is witnessing pick-up in demand, driven by better utilisation rates and capex demand
- Overall businesses are facing challenges due to high input costs, currency volatility and rising interest rates
- In majority of the business banking customers, the bank is the sole banker to the business and offers a range of banking services
- Around 85% of the business banking portfolio is eligible for PSL
- Overall bounce rate in the segment is better than pre-covid levels

Asset quality:

- The management does not envisage any potential stress and thus expects the credit cost to remain under control
- Slippages stood at Rs9.8bn, of which Rs3.3bn got upgraded within the quarter
- The restructured book, including MSME restructuring, stood at 0.34% of advances
- SMA 2 book declined to Rs1.98bn vs Rs1.6bn in 1QFY23

P&L:

- The proportion of floating / fixed rate book stood at 70%/30%. In the fixed rate book, ~10% book is having less than 1 year duration
- Re-pricing of on EBLR rate loans is 3 months while majority of MCLR book is in 6 months bracket. Moreover, in 2QFY23, a large part of the increase in NIM was due to higher growth in unsecured loans
- Employee costs increased on a sequential basis as in 1QFY23 the bank had written back cost on account of rising interest rates. Moreover, the bank witnessed higher growth in DA expenses.

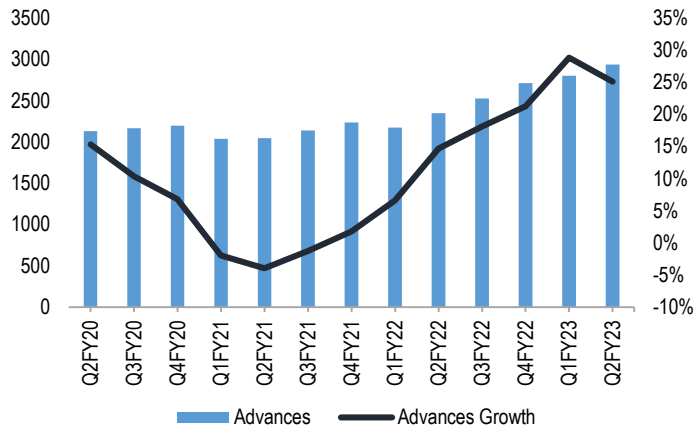
Investments

- Majority of the investment book, which (G-sec and bond book) has maturity of ~1 year
- Total HTM book stands at 35% of the total investments book

Quarterly Snapshot							
Y/E Mar (Rsmn)	**Q2FY22**	**Q3FY22**	**Q4FY22**	**Q1FY23**	**Q2FY23**	***YoY (%)***	***QoQ (%)***
Net Interest Income	**40,206**	**43,343**	**45,214**	**46,970**	**50,994**	*26.8*	*8.6*
Total Income	**58,332**	**56,980**	**63,477**	**59,408**	**70,536**	*20.9*	*18.7*
Total Operating Expenses	**27,130**	**29,970**	**30,078**	**31,575**	**34,861**	*28.5*	*10.4*
Pre-provisioning Operating Profit	**31,202**	**27,010**	**33,399**	**27,833**	**35,675**	*14.3*	*28.2*
Provisions	4,240	-1,317	-3,062	236	1,370	*-67.7*	*480.8*
PBT	**26,962**	**28,327**	**36,461**	**27,597**	**34,305**	*27.2*	*24.3*
Tax	6,642	7,018	8,787	6,885	8,498	*28.0*	*23.4*
PAT	**20,320**	**21,309**	**27,674**	**20,712**	**25,807**	*27.0*	*24.6*
EPS (Rs)	10	11	14	10	13	*26.9*	*24.6*
Key Ratios (%)	**Q2FY22**	**Q3FY22**	**Q4FY22**	**Q1FY23**	**Q2FY23**	***YoY (%)***	***QoQ (%)***
Yield on advances	8.2	8.1	8.0	8.2	8.9	*76 bps*	*71 bps*
Cost of Funds	3.2	3.1	3.0	3.2	3.5	*33 bps*	*39 bps*
NIM	4.2	4.3	4.4	4.6	4.9	*73 bps*	*33 bps*
Cost to Income	46.5	52.6	47.4	53.2	49.4	*291 bps*	*-373 bps*
RoA	2.0	2.1	2.6	1.9	2.4	*36 bps*	*44 bps*
RoE	12.5	12.7	15.6	11.3	14.0	*157 bps*	*268 bps*
CRAR	23.1	23.3	22.7	22.8	22.6	*-50 bps*	*-20 bps*
Balance Sheet (Rsmn)	**Q2FY22**	**Q3FY22**	**Q4FY22**	**Q1FY23**	**Q2FY23**	***YoY (%)***	***QoQ (%)***
Advances	2,349,650	2,529,350	2,712,536	2,801,710	2,940,232	*25.1*	*4.9*
Deposits	2,917,111	3,052,860	3,116,841	3,164,830	3,252,032	*11.5*	*2.8*
CA Deposits	532,800	570,970	646,620	570,620	601,620	*12.9*	*5.4*
SA Deposits	1,234,790	1,258,210	1,244,720	1,268,290	1,224,480	*-0.8*	*-3.5*
CASA deposits	1,767,590	1,829,180	1,891,340	1,838,910	1,826,100	*3.3*	*-0.7*
CASA Ratio (%)	60.6	59.9	60.7	58.1	56.2	*-444 bps*	*-195 bps*
Asset Quality (Rsmn)	**Q2FY22**	**Q3FY22**	**Q4FY22**	**Q1FY23**	**Q2FY23**	***YoY (%)***	***QoQ (%)***
GNPA	76,580	69,830	64,700	63,790	62,100	*-18.9*	*-2.6*
NNPA	24,914	20,040	17,370	17,490	16,300	*-34.6*	*-6.8*
GNPA (%)	3.2	2.7	2.3	2.24	2.08	*-111 bps*	*-16 bps*
NNPA (%)	1.1	0.8	0.6	0.62	0.55	*-51 bps*	*-7 bps*
PCR (%)	67.5	71.3	73.2	72.6	73.8	*629 bps*	*117 bps*

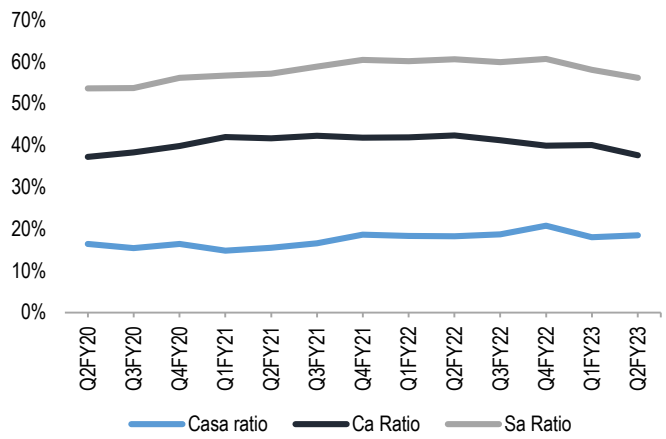
Quarterly Du-pont (%)	**Q2FY22**	**Q3FY22**	**Q4FY22**	**Q1FY23**	**Q2FY23**
NII	4.0	4.2	4.3	4.4	4.7
Non-interest income	1.8	1.3	1.7	1.2	1.8
Total income	5.8	5.5	6.0	5.6	6.5
Opex	2.7	2.9	2.8	3.0	3.2
PPOP	3.1	2.6	3.2	2.6	3.3
Provision	0.4	-0.1	-0.3	0.0	0.1
PBT	2.7	2.7	3.4	2.6	3.2
Tax	24.6	24.8	24.1	24.9	24.8
ROA	2.0	2.1	2.6	1.9	2.4
Leverage(x)	6.2	6.1	6.0	5.8	5.9
ROE	12.5	12.7	15.6	11.3	14.0

Exhibit 1: Advances and Advances Growth (%)



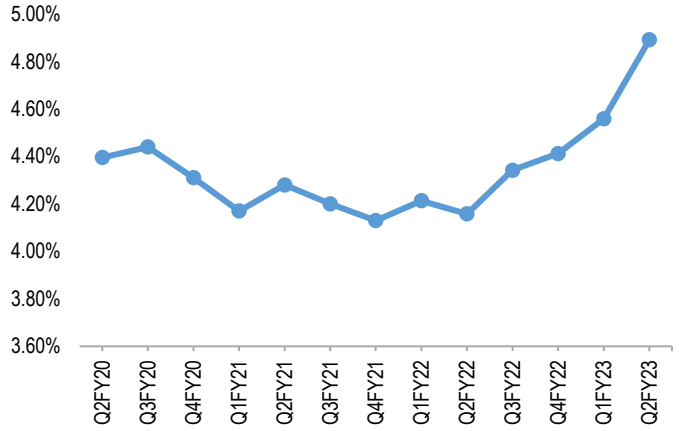
Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 2: CASA Ratio (%)



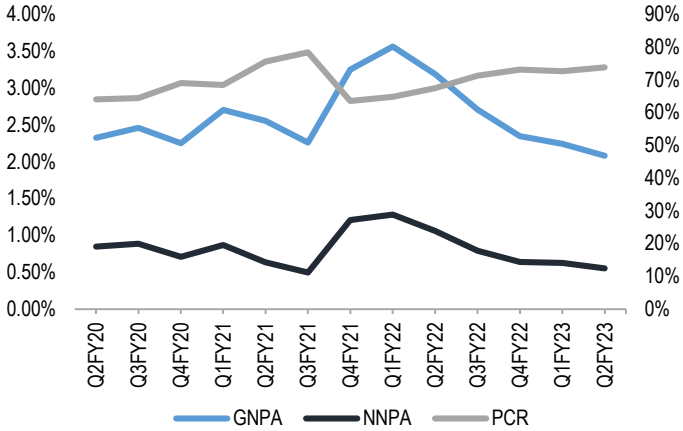
Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 3: NIM (%)



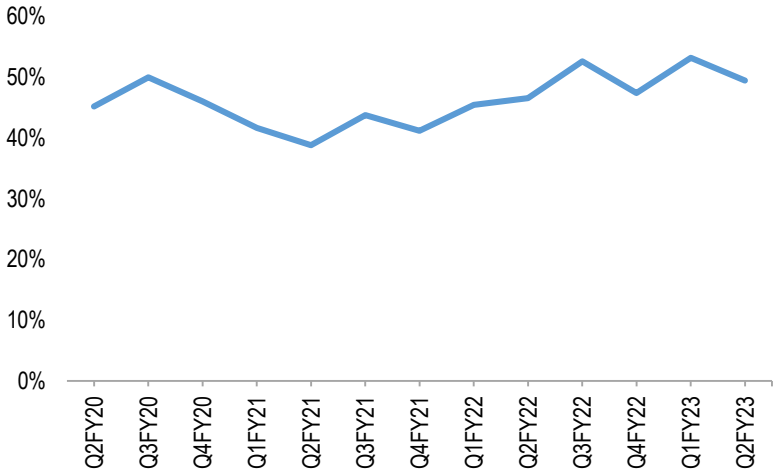
Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 4: Asset Quality Metrics (%)



Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 5: Cost to Income Ratio (%)



Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 6: SOTP valuation

Entity	Valuation methodology	Holding	Value per share (INR)
			FY24E
Kotak Mahindra Bank - standalone	3.4x FY24E ABV	100.0%	1,659
Kotak Life Insurance	3x FY24E GWP	100.0%	409
Kotak AMC	35x FY24E EPS	100.0%	105
Kotak Prime	1.2x FY24E BV	100.0%	63
Kotak Securities	25x FY24E EPS	100.0%	87
Kotak Investments	2x FY24E BV	100.0%	30
Kotak General Insurance	5x FY24E NWP	100.0%	25
Kotak Capital	25x FY24E EPS	100.0%	11
Others	1x BV	100.0%	11
Holding co. discount (%)			15%
Value of subs (INR per share)			**630**
Value of total (INR per share)			**2,289**

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 7: Financial summary

Y/E March (Rsmn)	FY21	FY22	FY23E	FY24E	FY25E
Net interest income	153,397	168,179	202,416	235,434	274,084
Pre-provisioning Operating profit	122,147	120,509	135,423	171,262	204,868
PAT	69,648	85,722	92,912	115,602	135,526
P/E (x) (Consol)	37.7	31.2	31.2	25.7	22.1
P/BV (x) (Consol)	4.4	3.8	3.4	3.0	2.6
EPS (Rs)	35.1	43.2	46.8	58.2	68.3
BV (Rs)	319.0	365.1	409.2	464.5	529.4
Gross NPAs (%)	*3.3*	*2.3*	*2.0*	*1.8*	*1.8*
Net NPAs (%)	*1.2*	*0.6*	*0.5*	*0.4*	*0.4*
RoA (%)	*1.9*	*2.1*	*2.0*	*2.2*	*2.2*
RoE (%)	*12.5*	*12.6*	*12.1*	*13.3*	*13.7*

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 8: Actual performance versus our estimates

(Rsmn)	Q2FY23	Q2FY22	Q1FY23	*YoY (%)*	*QoQ (%)*	Q2FY23E	*Devi. (%)*
Net interest income	50,994	40,206	46,970	*26.8*	*8.6*	47,830	*6.6*
Pre-Provisioning Operating Profit	35,675	31,202	27,833	*14.3*	*28.2*	32,972	*8.2*
PAT	25,807	20,320	20,712	*27.0*	*24.6*	21,554	*19.7*

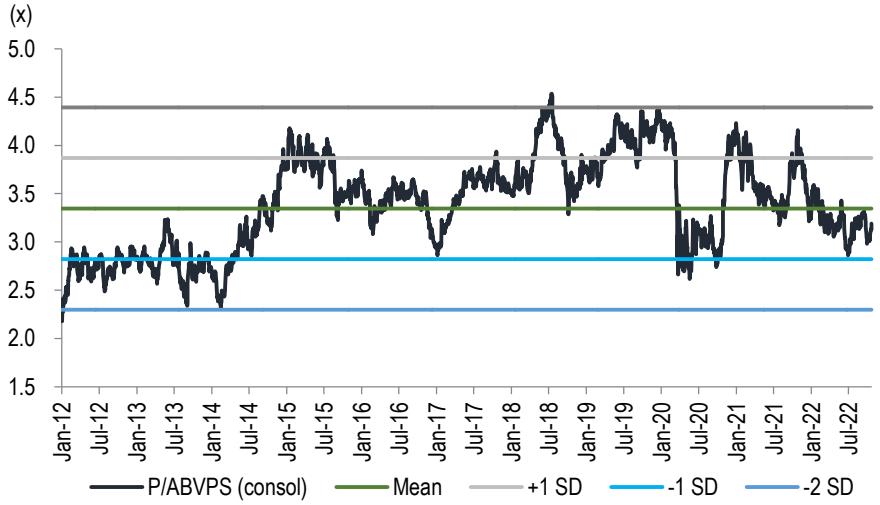
Source: Company, Nirmal Bang Institutional Equities Research N.B.

Exhibit 9: Change in our estimates

	Revised Estimate			Earlier Estimate			*% Revision*		
	FY23E	FY24E	FY25E	FY23E	FY24E	FY25E	*FY23E*	*FY24E*	*FY25E*
Net Interest Income (Rsmn)	202,416	235,434	274,084	195,785	225,530	260,998	*3.4*	*4.4*	*5.0*
NIMs (%)	*4.6*	*4.6*	*4.6*	*4.5*	*4.5*	*4.5*	*11 bps*	*10 bps*	*12 bps*
Operating Profit (Rsmn)	135,423	171,262	204,868	132,300	167,387	197,183	*2.4*	*2.3*	*3.9*
Profit after tax (Rsmn)	92,912	115,602	135,526	89,758	114,050	134,149	*3.5*	*1.4*	*1.0*
Loan Book (Rsbn)	3,242	3,796	4,407	3,152	3,659	4,247	*2.9*	*3.8*	*3.8*
ABVPS (Rs)	401	456	520	399	454	517	*0.4*	*0.5*	*0.5*

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 10: One-year forward P/ABV



Source: Company, Nirmal Bang Institutional Equities Research

Financial statements

Exhibit 11: Income statement

Y/E March (Rsmn)	FY21	FY22	FY23E	FY24E	FY25E
Interest income	268,403	270,388	320,299	375,407	435,067
Interest expenses	115,006	102,209	117,884	139,973	160,983
Net interest income	**153,397**	**168,179**	**202,416**	**235,434**	**274,084**
Non-interest income	54,592	63,544	72,117	94,755	110,155
Total income	**207,988**	**231,723**	**274,533**	**330,188**	**384,239**
Operating expenses	85,841	111,214	139,110	158,927	179,371
Pre-Provisioning Operating profit	**122,147**	**120,509**	**135,423**	**171,262**	**204,868**
Provisions	29,117	6,896	11,746	17,330	24,406
PBT	93,030	113,613	123,677	153,931	180,461
Taxes	23,382	27,891	30,766	38,329	44,935
PAT	**69,648**	**85,722**	**92,912**	**115,602**	**135,526**

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 12: Key ratios

Y/E March	FY21	FY22	FY23E	FY24E	FY25E
Growth (%)					
NII growth	13.6	9.6	20.4	16.3	16.4
Pre-provision profit growth	21.9	-1.3	12.4	26.5	19.6
PAT growth	17.1	23.1	8.4	24.4	17.2
Business (%)					
Deposit growth	6.6	11.3	13.6	16.4	15.7
Advance growth	1.8	21.3	19.5	17.1	16.1
CD	79.9	87.0	91.6	92.1	92.4
CASA	60.4	60.7	57.1	58.2	59.0
Operating efficiency (%)					
Cost-to-income	41.3	48.0	50.7	48.1	46.7
Cost-to-assets	2.3	2.7	3.0	3.0	2.9
Spread (%)					
Yield on advances	8.4	7.8	8.5	8.5	8.4
Yield on investments	7.6	6.5	5.9	6.2	6.2
Cost of deposits	3.7	3.2	3.4	3.4	3.4
Yield on assets	7.5	6.9	7.3	7.4	7.4
Cost of funds	3.8	3.2	3.3	3.4	3.4
NIMs	4.3	4.3	4.6	4.6	4.6
Capital adequacy (%)					
Tier I	21.4	21.7	21.0	20.8	20.6
Tier II	0.9	1.0	1.0	1.0	1.0
Total CAR	22.3	22.7	22.0	21.8	21.6
Asset quality (%)					
Gross NPAs	3.3	2.3	2.0	1.8	1.8
Net NPAs	1.2	0.6	0.5	0.4	0.4
PCR	63.6	73.2	74.1	75.8	76.1
Net slippage	1.1	1.9	1.5	1.1	1.1
Credit cost	0.9	0.2	0.3	0.4	0.5
Return (%)					
RoE	12.5	12.6	12.1	13.3	13.7
RoA	1.9	2.1	2.0	2.2	2.2
Per share					
EPS	35.1	43.2	46.8	58.2	68.3
BV	319.0	365.1	409.2	464.5	529.4
ABV	305.4	356.3	400.6	456.0	520.0
Valuation data					
P/E (Consol)	37.7	31.2	31.2	25.7	22.1
P/BV (Consol)	4.4	3.8	3.4	3.0	2.6
P/ABV (Consol)	4.6	3.8	3.4	3.0	2.7

Source: Company, Nirmal Bang Institutional Equities Research

Exhibit 13: Balance sheet

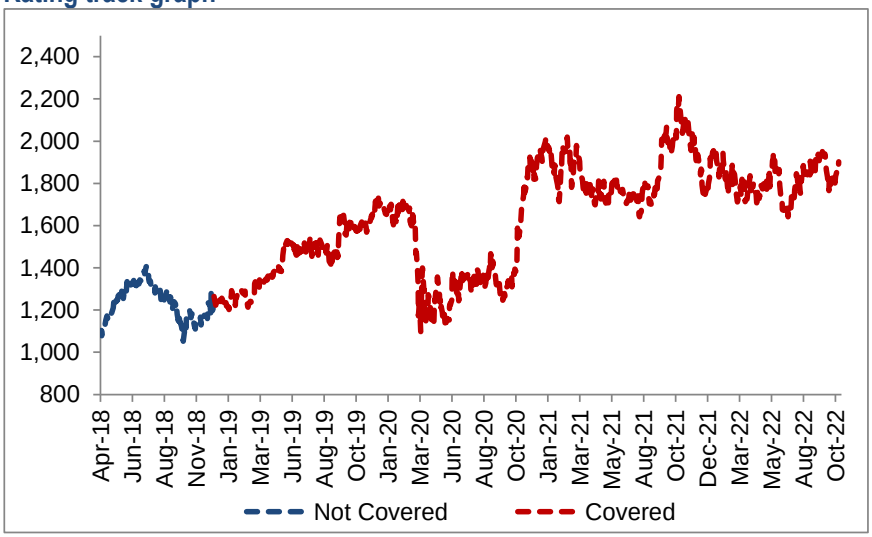
Y/E March (Rsmn)	FY21	FY22	FY23E	FY24E	FY25E
Share capital	9,909	9,923	9,927	9,927	9,927
Reserves & surplus	622,361	714,641	802,578	912,400	1,041,151
Shareholders' funds	**632,270**	**724,565**	**812,505**	**922,328**	**1,051,078**
Deposits	**2,801,000**	**3,116,841**	**3,540,539**	**4,120,124**	**4,768,548**
Borrowings	236,506	259,671	212,725	282,552	314,189
Other liabilities	165,088	192,894	298,638	374,113	420,577
Total liabilities	**3,834,886**	**4,294,284**	**4,864,900**	**5,699,610**	**6,554,885**
Cash/equivalent	396,265	429,239	450,392	528,321	559,101
Advances	2,236,886	2,712,536	3,241,605	3,795,810	4,406,501
Investments	1,050,992	1,005,802	994,615	1,166,709	1,346,925
Fixed & others assets	150,742	146,706	178,288	208,770	242,358
Total assets	**3,834,886**	**4,294,284**	**4,864,900**	**5,699,610**	**6,554,885**

Source: Company, Nirmal Bang Institutional Equities Research

Rating track

Date	Rating	Market price (Rs)	Target price (Rs)
13 December 2018	Buy	1,237	1,558
22 January 2019	Buy	1,267	1,559
8 April 2019	Buy	1,336	1,561
2 May 2019	Buy	1,387	1,638
8 July 2019	Buy	1,517	1,751
23 July 2019	Buy	1,454	1,676
7 October 2019	Buy	1,563	1,830
23 October 2019	Buy	1,629	1,905
4 December 2019	Accumulate	1,649	1,781
8 January 2020	Accumulate	1,655	1,781
21 January 2020	Accumulate	1,617	1,757
27 March 2020	Buy	1,390	1,658
9 April 2020	Buy	1,188	1,658
14 May 2020	Buy	1,186	1,463
9 July 2020	Buy	1,463	1,614
28 July 2020	Buy	1,322	1,578
23 September 2020	Buy	1,271	1,639
7 October 2020	Buy	1,338	1,633
27 October 2020	Buy	1,410	1,642
26 November 2020	Accumulate	1,862	1,840
08 January 2021	Accumulate	1,952	1,973
27 January 2021	Accumulate	1,795	1,910
21 February 2021	Accumulate	1,942	1,950
4 May 2021	Accumulate	1,724	1,926
27 July 2021	Accumulate	1,739	1,922
26 September 2021	Accumulate	2,028	2,048
27 October 2021	Accumulate	2,210	2,115
30 January 2022	Accumulate	1,891	2,115
21 February 2022	Buy	1,842	2,240
05 May 2022	Buy	1,776	2,134
24 July 2022	Buy	1,826	2,117
19 September 2022	Buy	1,930	2,281
24 October 2022	Buy	1,902	2,289

Rating track graph



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Stock Ratings Absolute Returns

BUY > 15%

ACCUMULATE -5% to15%

SELL < -5%

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