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July 19, 2025

RESULT REPORT Q1 FY26 | Sector: Energy

Reliance Industries Ltd

Consumer businesses continue strong momentum; O2C and upstream declines

Reliance Industries (RIL) reported a weak Q1FY26 with consolidated EBITDA/Adj. PAT at Rs429/218.6bn, as continued momentum in consumer businesses was offset by weaker O2C and upstream. The O2C EBITDA declined 3.8% QoQ despite a stronger GRM of ~USD11/bbl, impacted by planned shutdowns, lower throughput and higher feedstock/freight costs, though firm transport fuel cracks and better petchem deltas provided partial relief. Upstream EBITDA declined YoY on natural decline in KG D6 volumes (-7.5% YoY), lower CBM pricing, and elevated maintenance costs. Retail and Digital delivered 12.5%/19.9% YoY EBITDA growth, with strong subscriber additions (+9.9mn QoQ) and ARPU at Rs208.8 supporting Jio's performance. Net debt stood at Rs1,175.8bn (+Rs4.9bn QoQ) while capex moderated to Rs298.8bn. RIL's capex over FY26e is expected to remain high due to investments in expansions and new energy projects. Maintain BUY with a TP of Rs 1,640/shr.

Result Highlights

- **Performance:** The consolidated net revenue at Rs 2,436bn was up 5.1% YoY but down 6.8% QoQ. EBITDA/Adj. PAT at Rs 429/218.6bn was up 10.7/25.3% YoY and -2.1%/-3.3% QoQ. Digital and Retail segments drove earnings on YoY and QoQ basis while O2C and upstream were a drag. The assumed GRM was better on YoY and QoQ basis but was impacted by shutdowns at the refinery while petchem continued to support the performance. The higher other income on sale of listed investments (Asian Paints) and lower tax rate drives the bottom line.
- **O2C** EBITDA at Rs 145.1bn was firm, up 10.8% YoY, down 3.8% QoQ due to planned maintenance impacting throughput (19.1mmt, down 3.5% YoY and 5.9% QoQ). Sequentially lower volumes and higher feedstock/freight costs were partly offset by better transportation fuel cracks (Gasoline +16% YoY, Diesel +7%, ATF +8%) and improved polymer deltas (PP +13%, PVC +4%). Domestic placement saw robust growth in MS (+38.6% YoY) and HSD (+34.2% YoY), with Jio-bp expanding its network to ~2,000 outlets and 6,292 EV charge points. Cracker and polyester chain margins remained constrained due to global oversupply.
- The **domestic upstream segment** delivered a muted print with revenue down 1.4% YoY and EBITDA at Rs 49.96bn, down 4.1% YoY and 2.5% QoQ. Natural decline in KG D6 gas production (down 7.5% YoY) and lower CBM prices (~USD9.9/mmbtu, down 14.6%) offset the benefit from higher KG D6 gas realizations (USD9.97/mmbtu, up 7.6%) and a 11% YoY increase in CBM volumes. Maintenance costs weighed on margins while Phase-II of CBM's multi-lateral drilling campaign commenced execution.
- The **Retail** sales were strong at Rs 841.7bn, focus remained on Digital commerce and Consumer business, improving operating efficiencies on stronger footfalls and strengthened digital channels. EBITDA for Retail/RJIO was at Rs 63.8/166.9bn up 12.5/19.9% YoY and down 5.1/ up 5.3% QoQ. The robust growth in Telecom EBITDA is attributed to the tariff hikes where the ARPU rose to Rs 208.8 and rapid 5G adoption supporting subscribers' addition by 9.9mn (to 498.1mn subs), traction in FTTH supported the overall growth as well.

Exhibit 1: Snapshot Overview

Parameter	Q4 FY25	QoQ (%)	YoY (%)	vs Est	vs Bloom
Revenue	2,436,320	(6.8)	5.1	Miss	Beat
EBITDA	429,050	(2.1)	10.7	Miss	Beat
EBITDA Margin (%)	18	-64 bps	-36 bps	Miss	Miss
Adj PAT	218,590	(3.3)	25.3	Miss	Beat

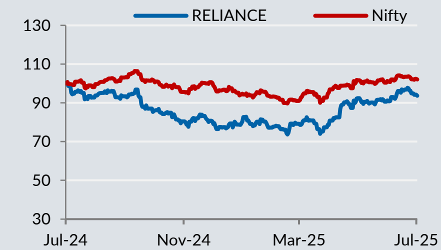
Source: Bloomberg, YES Sec

Reco	:	BUY
CMP	:	Rs 1,476
Target Price	:	Rs 1,640
Potential Return	:	+11%

Stock data (as on Jul 18, 2025)

Nifty	24,968
52 Week h/l (Rs)	1606 / 1115
Market cap (Rs/USD mn)	19979340 / 232043
Outstanding Shares (mn)	13,533
6m Avg t/o (Rs mn):	15,853
Div yield (%):	0.4
Bloomberg code:	RELIANCE IN
NSE code:	RELIANCE

Stock performance



	1M	3M	1Y
Absolute return	3.2%	15.8%	-7.0%

Shareholding pattern (As of Jun'25 end)

Promoter	49.1%
FII+DII	37.6%
Others	11.3%

Δ in stance

(1-Yr)	New	Old
Rating	BUY	BUY
Target Price	1640	1550

Δ in estimates

(1-Yr)	FY25	FY26e	FY27e
EPS (New)	60.1	67.5	75.4
EPS (Old)	60.1	67.5	75.4
% Change	-	-	-

Financial Summary

(Rs bn)	FY25	FY26E	FY27E
Revenue	9,801.4	12,210.8	13,143.3
YoY Growth	7.2	24.6	7.6
EBIDTA	1,654.4	1,911.4	2,114.2
OPM %	16.9	15.7	16.1
PAT	813.1	913.9	1,019.9
YoY Growth	2.9	12.4	11.6
ROE	8.4	8.7	8.9
EPS	60.1	67.5	75.4
P/E	24.7	22.0	19.7
BV	746.1	807.6	877.0
EV/EBITDA	13.7	11.7	10.6

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ANALYST VIEW & INVESTMENT THESIS

1-Year View:

O2C: RIL's O2C business is expected to maintain better GRMs in FY26 (above USD10.5/bbl), aided by superior feedstock flexibility and scale benefits from the sharp recovery in middle distillate cracks, with diesel and ATF making up over half its yield slate. Diesel cracks in Europe and Asia have surged since end Jun'25, pushing GRMs upwards. Optimization of feed mix, improved polymer deltas, and sulphur price recovery (up 117% YoY) provided partial cushion in Q4. With record throughput levels and cost efficiencies in place, margin delivery should remain resilient. Petchem margins have begun to stabilize after prolonged weakness, with management seeing green shoots in pricing power across polymers. RIL's FY27 capacity pipeline of 1.5mmtpa PVC/CPVC, 1mmtpa specialty polyester, and a carbon fiber facility positions it well to benefit from a cyclical upturn. Near-term upside, however, is capped by excess capacity in Asia and subdued polyester chain deltas.

Upstream: KG D6 gas production remains firm despite natural field depletion and maintenance-related disruptions, CBM output to continue its upward trajectory. While volume recovery in FY26 is likely to be limited, the upstream segment remains structurally profitable with strong FCF generation. Additionally, a successful multilateral well campaign in CBM and rising realizations suggest a stable outlook for the segment over the near term.

Retail: The retail segment remains a core growth driver with strong sales growth and continued expansion in physical and digital formats. The expansion of digital commerce and increased penetration into Tier II–IV towns provide scale runway. While the segment experiences marginal EBITDA volatility due to seasonality, the structural growth story remains intact with deeper vertical integration, brand partnerships, and increasing wallet share per customer.

Digital: Reliance Jio's digital ecosystem continues to gain strength, supported by subscriber additions and a rise in ARPU, driven by tariff hikes and 5G adoption. The FTTH rollout is gaining traction and will further support ARPU accretion. With the current phase of capex moderating and monetization cycles accelerating, Jio is well-positioned to drive meaningful earnings growth in FY26, particularly as the next round of tariff revisions materialize.

3-Year View:

O2C: Reliance's O2C segment is structurally geared to benefit from a tight refining supply-demand balance globally, as slower net capacity additions and environmental regulations restrict new buildouts. Over FY26–28, GRMs are expected to remain strong in the USD9–11/bbl range. A pivot toward value-added chemicals and derivatives enhances margin quality, while superior logistics and integration allow RIL to outperform regional peers. The medium-term petchem outlook is supported by capacity commissioning and an expected demand revival in Asia. By FY27, RIL will add significant capacity in PVC, CPVC, and specialty polyester; higher-margin, less commoditized segments. These expansions, along with the carbon fiber facility at Hazira, should help diversify revenue mix and improve margin resilience. A recovery in China's demand base and better global inventory positioning are key upside triggers, while backward integration continues to anchor profitability.

Upstream: The upstream portfolio will remain a stable earnings contributor, albeit without major volume expansion. KG D6 production is expected to gradually decline, but efforts to optimize reservoir performance and enhance recovery could extend field life. CBM production, aided by additional well drilling and efficiency gains, will partially offset KG D6 decline. Furthermore, RIL's early-stage work on coal gasification, natural hydrogen, and helium adds long-term optionality, particularly if aligned with India's push for import substitution and energy security.

Retail: Over the next three years, Reliance Retail is poised to consolidate its leadership with expansion across grocery, electronics, fashion, and pharmacy. Deeper penetration of JioMart, scaling up of in-house brands, and a unified omni-channel backend will drive operational efficiency. The company is also integrating newer business formats like premium grocery (Freshpik), quick commerce, and private label expansion. With execution and scale, Retail is expected to contribute ~25-30% of consolidated EBITDA by FY28 and could see a standalone value unlock in future.

Digital: Jio Platforms is strategically placed to benefit from India's digital evolution. Over FY26-28, ARPU gains from further tariff hikes, increased monetization of 5G use-cases, and expanded fiber broadband will drive strong earnings compounding. RIL's digital infrastructure spanning edge computing, enterprise solutions, and IoT is likely to deepen its presence in B2B and enterprise verticals. With capital intensity moderating and monetization kicking in across fixed wireless access, home broadband, and enterprise SaaS, Digital could emerge as the highest ROCE business across the group.

New Energy: Reliance's USD10bn New Energy pivot will gather momentum over the next three years with phased commissioning of its integrated solar (20GW), battery (30GWh), and electrolyzer manufacturing facilities. With execution timelines set for end-CY25 to CY26, initial revenue visibility may begin from FY27. The Jamnagar Giga Complex, including the bioenergy R&D center and 55 CBG plants, is expected to become a cornerstone of RIL's energy transition strategy. If executed as per plan, New Energy could offer both earnings diversification and ESG-led re-rating potential over the medium term.

Peer Benchmarking:

- **Key Segments:** RIL continues to outperform all Indian peers on GRM (refining) due to its complex configuration. A leading player in Retail and Telecom continuing its decision on pricing and gaining market share.
- **Growth:** RIL offers multi-engine growth across O2C, upstream, retail, digital, and new energy. While OMCs are pursuing capex-led expansion in refining, RIL's petchem capacity ramp-up and green energy build-out (solar, battery, electrolyzer) provide both scale and diversification not matched by peers.
- **Valuation:** Trades at 11.7/10.5x EV/EBITDA and 21.9/19.6x PER for FY26e/27e.

Is it time to accumulate / trim / stay put?

Accumulate on dips; risk-reward favourable if GRMs stay above USD10/bbl, Telecom increase in APRU and subscriber base and Retail double digit growth.

Tactical or strategic buy?

Strategic long-term BUY/HOLD driven by scale, retail/digital monetization, and execution in New Energy verticals.

Wait for trigger confirmation or take early position?

Take early position as GRM upcycle plays out and execution in Retail/Digital sustains growth momentum; optionality from New Energy assets provides longer-term rerating potential.

Exhibit 2: Earnings snapshot

Particulars (Rs mn)	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	YoY (%)	QoQ (%)	FY24	FY25	YoY (%)
Revenue	**2,317,840**	**2,315,350**	**2,399,860**	**2,613,880**	**2,436,320**	**5.1**	**(6.8)**	**9,010,640**	**9,646,930**	**7.1**
Expenditure	1,930,190	1,924,770	1,961,970	2,175,560	2,007,270	4.0	(7.7)	7,388,310	7,992,490	8.2
-Raw Material	1,534,580	1,529,020	1,529,590	1,703,700	1,526,500	**(0.5)**	**(10.4)**	5,853,430	6,296,890	7.6
-Staff Cost	70,710	66,490	71,550	76,840	72,320	2.3	(5.9)	256,790	285,590	11.2
- Other Expenses	324,900	329,260	360,830	395,020	408,450	**25.7**	**3.4**	1,278,090	1,410,010	10.3
Operating Profit	**387,650**	**390,580**	**437,890**	**438,320**	**429,050**	10.7	(2.1)	**1,622,330**	**1,654,440**	**2.0**
OPM(%)	16.7	16.9	18.2	16.8	17.6	-36 bps	-64 bps	18.0	17.1	-85 bps
Other Income	39,830	48,760	42,140	49,050	61,950	55.5	26.3	160,570	179,780	12.0
Depreciation	135,960	128,800	131,810	134,790	138,420	**1.8**	**2.7**	508,320	531,360	4.5
Interest	59,180	60,170	61,790	61,550	70,360	18.9	14.3	231,180	242,690	5.0
Sh of Profits from JV/Associates/Sub	(30.0)	2,220.0	1,260.0	1,770.0	1,020.0	n.a.	**(42.4)**	3,870.0	5,220.0	34.9
Excpnl Loss/(Profit)	-	-	-	-	-	n.a.	n.a.	-	-	n.a.
PBT	**232,310**	**252,590**	**287,690**	**292,800**	**283,240**	**21.9**	**(3.3)**	**1,047,270**	**1,065,390**	**1.7**
Tax	57,860	59,360	68,390	66,690	64,650	11.7	(3.1)	257,070	252,300	(1.9)
Adj PAT	**174,450**	**193,230**	**219,300**	**226,110**	**218,590**	**25.3**	**(3.3)**	**790,200**	**813,090**	**2.9**
Adj PAT	**174,450**	**193,230**	**219,300**	**226,110**	**218,590**	25.3	(3.3)	**790,200**	**813,090**	**2.9**

Exhibit 3: Operating highlights

Particulars	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	YoY (%)	QoQ (%)	FY24	FY25	YoY (%)
Segmental Revenue (Rs mn)	**2,864,920**	**2,878,050**	**2,982,850**	**3,204,710**	**3,054,980**	6.6	(4.7)	**11,094,900**	**11,930,530**	7.5
Oil to Chemicals (O2C)	1,571,330	1,555,800	1,495,950	1,646,130	1,548,040	(1.5)	(6.0)	5,647,490	6,269,210	11.0
Oil & Gas	61,790	62,220	63,700	64,400	61,030	(1.2)	(5.2)	244,390	252,110	3.2
Organised Retail	756,300	763,250	903,510	886,370	841,720	11.3	(5.0)	3,068,480	3,309,430	7.9
Digitial Services	354,700	380,550	397,330	408,610	419,490	18.3	2.7	1,329,380	1,541,190	15.9
Others	120,800	116,230	122,360	199,200	184,700	52.9	(7.3)	805,160	558,590	(30.6)
Segmental EBITDA (Rs mn)	**387,650**	**390,580**	**437,890**	**438,320**	**429,050**	10.7	(2.1)	**1,622,330**	**1,654,440**	2.0
Oil to Chemicals (O2C)	130,930	124,130	144,020	150,800	145,110	10.8	(3.8)	623,930	549,880	(11.9)
Oil & Gas	52,100	52,900	55,650	51,230	49,960	(4.1)	(2.5)	201,910	211,880	4.9
Organised Retail	56,720	58,610	68,400	67,210	63,810	12.5	(5.1)	230,820	250,940	8.7
Digitial Services	149,440	161,390	166,400	172,780	183,120	22.5	6.0	566,970	650,010	14.6
Others	(1,540)	(6,450)	3,420	(3,700)	(12,950)	740.9	250.0	(1,300)	(8,270)	536.2
Calculated GRMs (USD/bbl)	10.5	9.6	11.0	10.7	11.0	4.8	2.8	12.8	10.5	(18.6)
Volumes										
Feedstock Throughput (mmt)	19.8	20.2	20.2	20.3	19.1	(3.5)	(5.9)	78.2	80.5	2.9
Production Volumes meant for Sale (mmt)	17.7	17.7	17.9	17.9	17.3	(2.3)	(3.4)	67.8	71.2	5.0
Transportation Fuels	11.6	11.2	11.9	12.0	11.4	(1.7)	(5.0)	43.7	46.7	6.9
Polymers	1.4	1.5	1.5	1.6	1.5	7.1	(6.3)	5.6	6.0	7.1
Fiber Intermediates	0.7	0.8	0.8	0.8	0.7	-	(12.5)	3.4	3.1	(8.8)
Polyesters	0.7	0.7	0.7	0.7	0.7	-	0.0	2.4	2.8	16.7
Chemicals and Others	3.3	3.5	3.0	2.8	3.0	(9.1)	7.1	3.2	3.1	(0.8)

Particulars	Q1 FY25	Q2 FY25	Q3 FY25	Q4 FY25	Q1 FY26	YoY (%)	QoQ (%)	FY24	FY25	YoY (%)
RJIO Opertional metrics										
Subscribers (mn nos)	489.7	478.8	482.1	488.2	498.1	1.7	2.0	459.7	488.2	6.2
ARPU (Rs/month)	181.7	195.1	203.3	206.2	208.8	14.9	1.3	181.4	196.6	8.4
EBITDA margins (%)										
Organised Retail	7.5	7.7	7.6	7.6	7.6	1.1	(0.0)	7.5	7.6	0.9
Digitial Services	52.6	53.1	52.8	52.8	54.0	2.8	2.3	52.6	52.8	0.5
RIL debt break up (Rs bn)										
Total gross debt	3,049	3,363	3,505	3,475	3,384	11.0	(2.6)	2,957	3,475	17.5
Less: cash and cash equivalents	1,926	2,199	2,350	2,304	2,209	14.7	(4.2)	1,780	2,304	29.5
Net debt	1,123	1,164	1,155	1,171	1,176	4.7	0.4	1,177	1,171	(0.5)
Total Capex (Rs bn)	288	340	323	360	299	3.8	(17.1)	1,318	1,311	(0.5)

KEY RESULT HIGHLIGHTS

Exhibit 4: EBITDA split – Consolidated

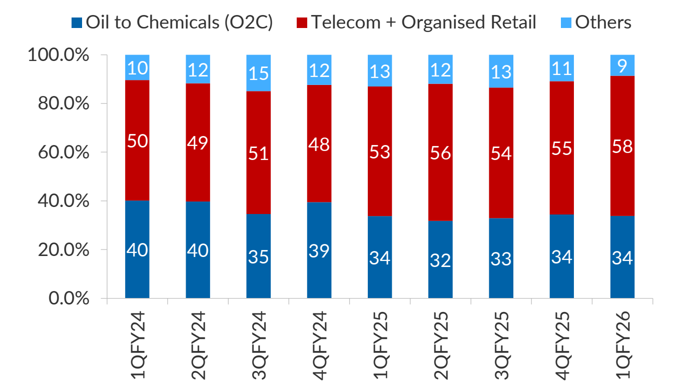
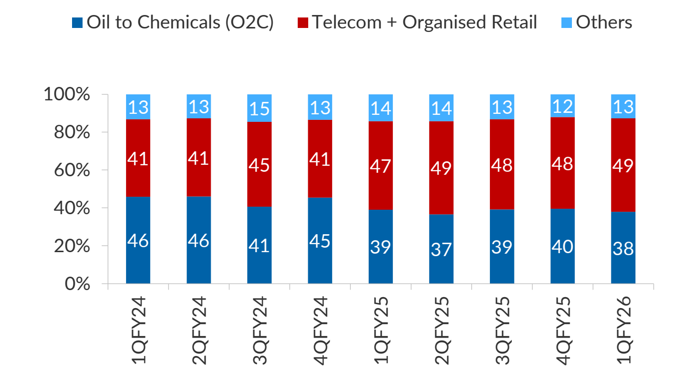


Exhibit 5: EBIT split – Consolidated



Source: Company, YES Sec

SEGMENTAL HIGHLIGHTS

Oil to Chemical (O2C)

Oil to Chemical (O2C)	1QFY25	1QFY26	YoY(%)	4QFY25	QoQ(%)
Revenue (Rs mn)	1,571,330	1,548,040	(1.5)	1,646,130	(6.0)
EBITDA (Rs mn)	130,930	145,110	10.8	150,800	(3.8)
EBIT (Rs mn)	106,860	125,210	17.2	131,390	(4.7)
Total Throughput (mmt)	19.8	19.1	(3.5)	20.3	(5.9)
Production meant for sale (mmt)	17.7	17.3	(2.3)	17.9	(3.4)
Transportation Fuels	11.6	11.4	(1.7)	12.0	(5.0)
Polymers	1.4	1.5	7.1	1.6	(6.3)
Fiber Intermediates	0.7	0.7	-	0.8	(12.5)
Polyesters	0.7	0.7	-	0.7	-
Chemicals and Others	3.3	3.0	(9.1)	2.8	7.1
USD/bbl					
RILs GRMs (our assumptions)	10.5	11.0	4.8	10.7	2.8
Singapore GRMs	3.5	5.6	61.8	3.1	82.8

Exhibit 6: Crude Thruput (MMT) & Cap. Utilization (%)

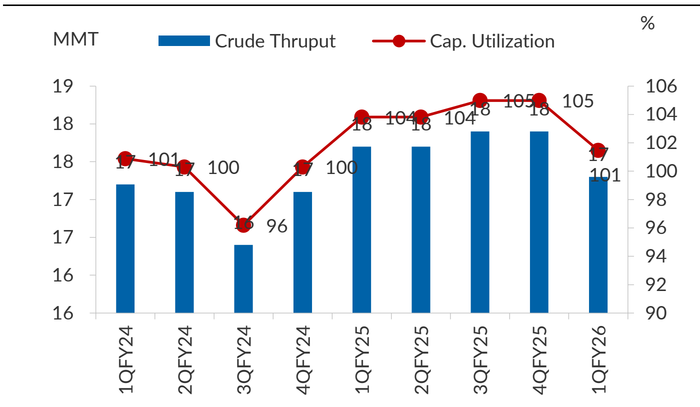
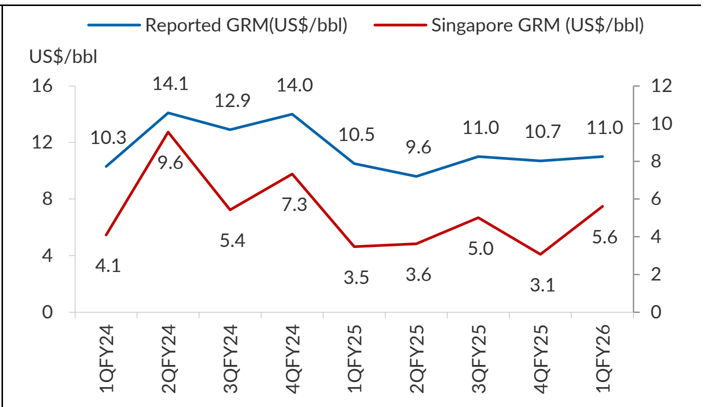


Exhibit 7: Margins and Operating Expense

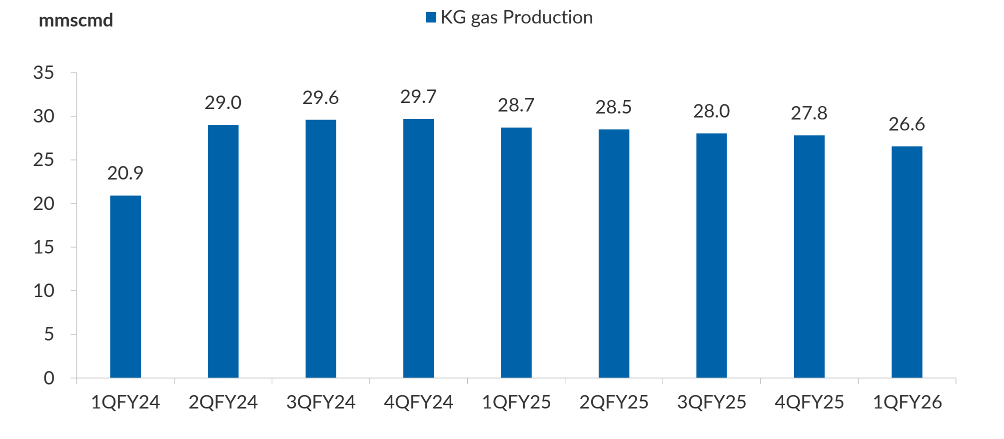


Source: Company, YES Sec; Note: Reported GRMs as per our calculations

Upstream

Oil & Gas Performance	1QFY25	1QFY26	YoY(%)	4QFY25	QoQ (%)
Domestic E&P					
Revenue (Rs mn)	61,620	60,780	(1.4)	63,930	(4.9)
EBIT (Rs mn)	38,700	35,410	(8.5)	37,880	(6.5)
KG-D6 gas production (mmscmd)	28.7	26.6	(7.5)	27.8	(4.6)

Exhibit 8: KG gas Production



Source: Company, YES Sec

Retail

Retail Performance	1QFY25	1QFY26	YoY(%)	4QFY25	QoQ (%)
Revenue (Rs mn)	756,300	841,720	11.3	886,370	(5.0)
EBITDA (Rs mn)	56,720	63,810	12.5	67,210	(5.1)
EBITDA Margins (%)	7.5	7.6	8 Bps	7.6	0 bps
EBIT (Rs mn)	40,020	48,660	21.6	53,140	(8.4)
EBIT Margins (%)	5.3	5.8	49 Bps	6.0	-21 bps
Net profit (Rs mn)	25,490	32,710	28.3	35,190	(7.0)
Other details					
Registered Customers (mn)	316	358	13.3	349	2.6
mn Sq ft	81.3	77.6	(4.6)	77.4	0.3
Total Retail Stores (nos)	18,918	19,592	3.6	19,340	1.3

Exhibit 9: Retail Revenue & EBITDA Margin

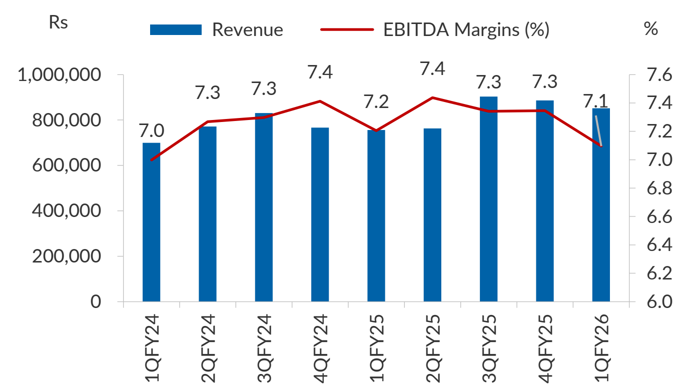
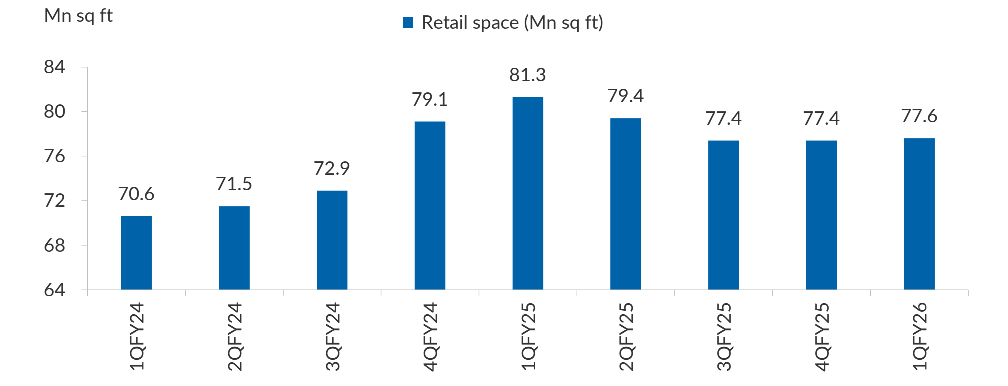


Exhibit 10: Retail Store count (nos)

Source: Company, YES Sec

Exhibit 11: Retail Space



Source: Company, YES Sec

Telecom – Jio Platforms

RJIO Performance	1QFY25	1QFY26	YoY(%)	4QFY25	QoQ (%)
Operating revenue (Rs mn)	264,780	308,820	16.6	300,180	2.9
EBITDA (Rs mn)	139,200	166,900	19.9	158,520	5.3
EBITDA Margins (Rs mn)	52.6	54.0	147 Bps	52.8	124 bps
EBIT (Rs mn)	83,130	104,860	26.1	99,270	5.6
Net profit (Rs mn)	54,450	67,110	23.3	66,420	1.0
Operational Highlights					
Subscribers (mn nos)	489.7	498.1	1.7	488.2	2.0
Net adds (mn nos)	7.9	9.9	25.3	6.1	62.3
ARPU (Rs/month)	181.7	208.8	14.9	206.2	1.3

Exhibit 12: RJIO APRU

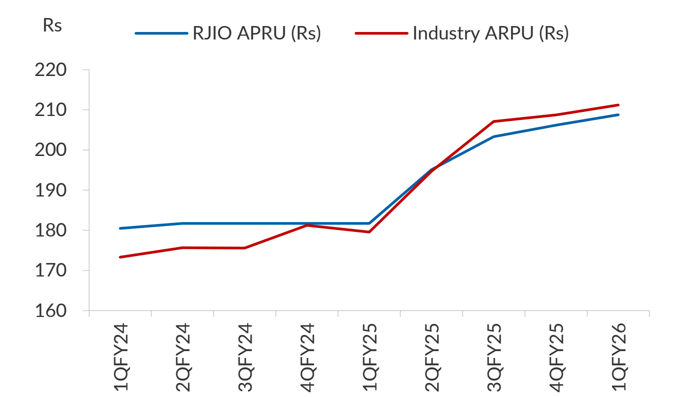
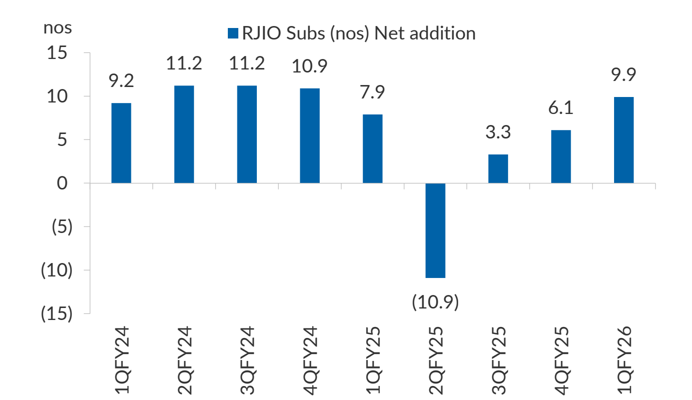


Exhibit 13: RJIO Subs (nos) Net addition



Source: Company, YES Sec

Exhibit 14: Subscriber market share

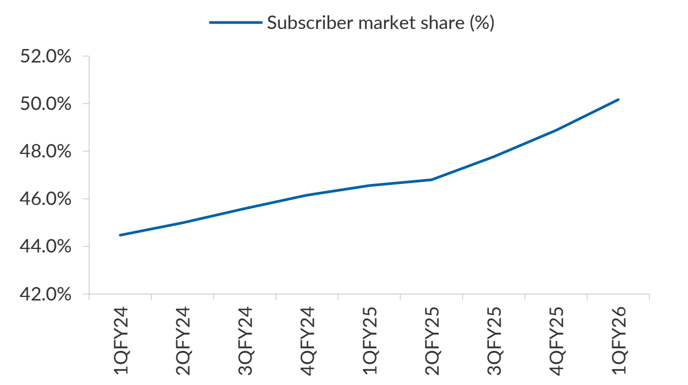
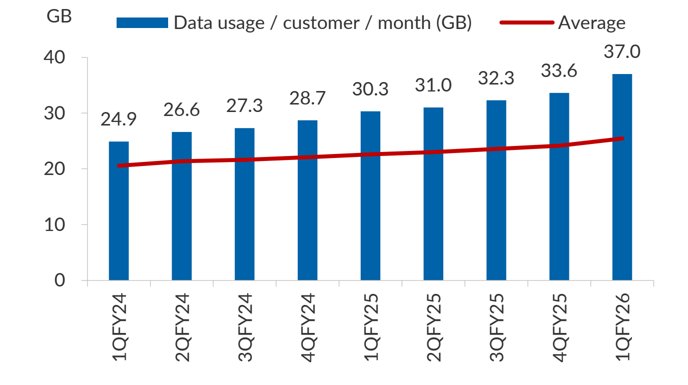


Exhibit 15: Data Usage



Source: Company, YES Sec

Exhibit 16: Total Capex

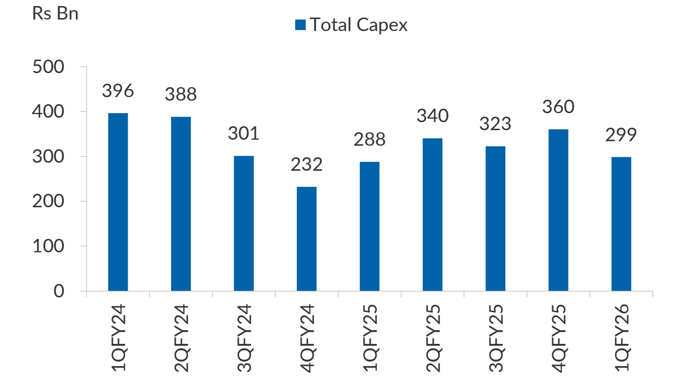
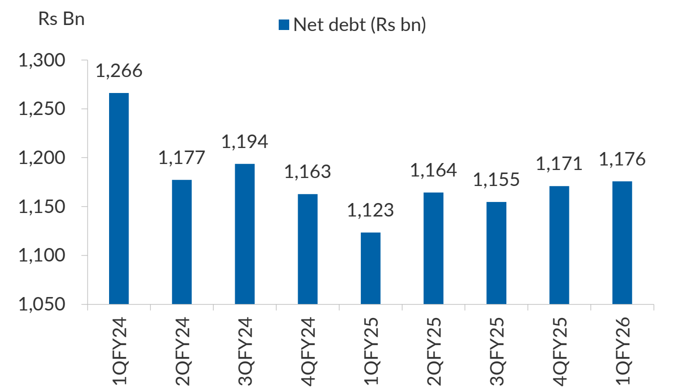
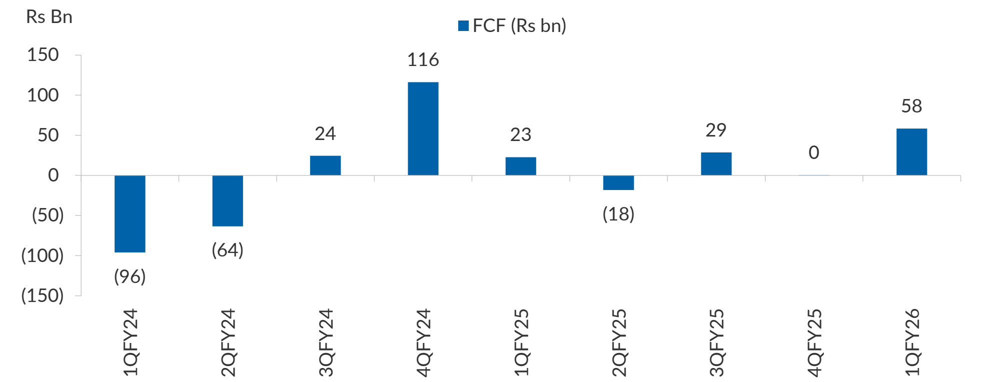


Exhibit 17: Net debt



Source: Company, YES Sec

Exhibit 18: FCF



Source: Company, YES Sec

VIEW & VALUATION

BUY with a TP of Rs 1,640/sh.

Exhibit 19: Key Monitorable & Triggers

What to Watch	Why it Matters	Timeline
Petchem capacity commissioning (PVC/CPVC, Polyester)	Adds margin-accretive volumes; diversifies downstream mix	By FY27
KG-D6 gas production trends	Volume stability and realization support upstream earnings	Ongoing
CBM ramp-up through new well campaigns	Offsets KG-D6 decline; enhances upstream resilience	FY26
Tariff hikes in Jio	Direct ARPU lever; drives EBITDA growth in Digital business	FY26 & FY27
FTTH and enterprise monetization in Jio	Expands high-margin, sticky revenue base in Digital segment	FY26–FY27
Retail network and private label expansion	Scale and margin improvement driver; contributes to EBITDA mix shift	FY26–FY28
5G monetization and fixed wireless access	Enhances network utilization and digital revenue potential	FY26–FY27
Capex execution in New Energy (solar, battery, electrolyzer)	Key to green transition thesis; potential long-term value unlock	CY25–CY26

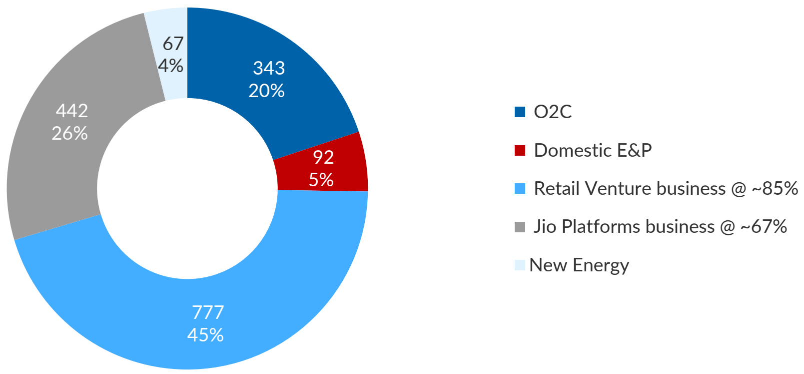
We recommend a BUY rating on RIL with a TP of Rs 1,640/sh. Expectation of elevated capex levels due to the ongoing 5G rollout, planned petrochemical capacity expansion, and planned foray into renewable energy and acquisitions in retail. However, in the longer run, investments in petrochemical and renewable capacities, along with the 5G rollout, Retail growth, New energy contribution have the potential to drive revenue growth.

Our target price is premised upon an operating earnings CAGR of ~13% over FY25-27e where O2C and upstream contribution to EBITDA is ~28%, rest would come from consumer biz, Digital/ Retail in FY27. We maintain a BUY rating on the stock on SOTP basis at a TP of Rs 1,640/share. The O2C contributes Rs343, upstream Rs92, and Jio platforms and Retail at Rs 442/777. New Energy piece adds Rs67 and a reduction of Rs80 of Net debt.

Exhibit 20: Valuation Table

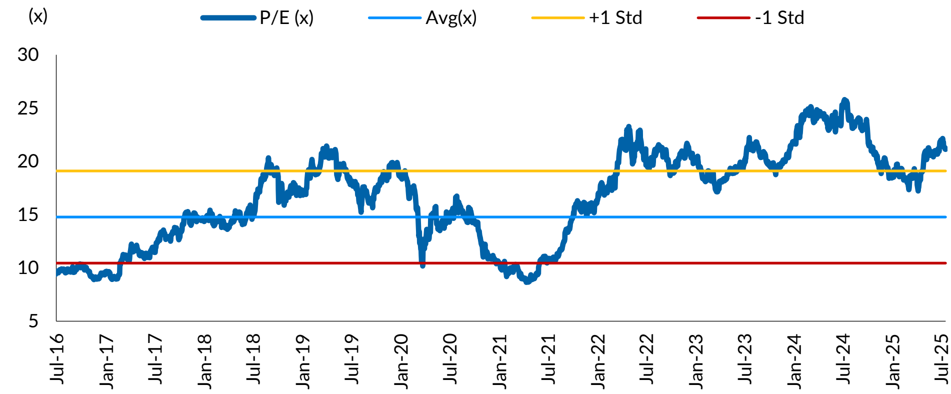
SOTP	EBITDA (Rs bn)	Multiple	EV (Rs bn)	EV (USD bn)	Rs/Share	Comments
OIL AND GAS BUSINESS (EV)						
O2C	594	7.8	4,635	53.6	343	Global Multiple at 7.8x
Domestic E&P	208	6.0	1,245	14.4	92	At 6x EBITDA
EV OF OIL TO CHEMICALS (O2C)			**4,635**	**53.6**	**343**	
EV OF STANDALONE BUSINESS			**5,881**	**68.0**	**435**	
CONSUMER BUSINESS (EV)						
Retail Venture business @ ~85%	343	36.0	10,511	121.5	777	DMART at 40x EBITDA
Jio Platforms business @ ~67%	893	10.0	5,983	69.2	442	Bharti Airtel at 11x EBITDA
EV OF CONSUMER BUSINESS			**15,326**	**177**	**1,133**	
New Energy			906	10.5	67	
TOTAL EV OF BUSINESS			**22,073**	**255**	**1,631**	
Total Debt			3,731	43.1	276	
Cash and Current Investments			2,645	30.6	195	
NET DEBT			**1,086**	**12.5**	**80**	
FAIR VALUE			**22,195**	**257**	**1,640**	

Exhibit 21: SOTP Mix



Source: Company, YES Sec

Exhibit 22: PER (x) band, one-year-forward



Source: Company, YES Sec

Exhibit 23: Estimate Revisions

Metric	Old Est (FY27E)	New Est	% Change	Reason
Revenue	13,143.3	13,143.3	0.0	No change
EBITDA	2,114.2	2,114.2	0.0	No change
EPS	75.4	75.4	0.0	No change

Exhibit 24: Valuation Snapshot

Valuation Metric	FY25	FY26E	FY27E	5Y Avg
P/E (x)	24.7	22.0	19.7	25.8
EV/EBITDA (x)	13.7	11.7	10.6	14.5
ROCE (%)	8.6	9.2	9.6	9.6

FINANCIALS

Exhibit 25: Income statement

Y/e 31 Mar (Rs mn)	FY23	FY24	FY25	FY26E	FY27E
Revenue	8,913,110	9,144,720	9,801,360	12,210,812	13,143,304
Total Expense	7,491,490	7,522,390	8,146,920	10,299,390	11,029,127
Operating Profit	**1,421,620**	**1,622,330**	**1,654,440**	**1,911,422**	**2,114,178**
Other Income	117,340	160,570	179,780	171,970	180,569
Depreciation	403,030	508,320	531,360	599,958	670,983
EBIT	1,135,930	1,274,580	1,302,860	1,483,435	1,623,763
Interest	195,710	231,180	242,690	297,434	301,616
Extraordinary Item	4,180	-	-	-	-
share of profit/loss of Associates and JVs	240	3,870	5,220	5,500	5,500
PBT	944,640	1,047,270	1,065,390	1,191,501	1,327,647
Tax	203,760	257,070	252,300	277,638	307,735
PAT	740,880	790,200	813,090	913,863	1,019,912
Adj. PAT	**740,880**	**790,200**	**813,090**	**913,863**	**1,019,912**
Eps	**54.8**	**58.4**	**60.1**	**67.5**	**75.4**

Exhibit 26: Balance sheet

Y/e 31 Mar (Rs mn)	FY23	FY24	FY25	FY26E	FY27E
Equity capital	67,660	67,660	135,320	135,320	135,320
Reserves	8,221,150	9,190,220	9,960,940	10,793,611	11,732,331
Net worth	**8,288,810**	**9,257,880**	**10,096,260**	**10,928,931**	**11,867,651**
Debt	3,343,920	3,461,420	3,695,750	3,695,750	3,695,750
Deferred tax liab (net)	1,731,710	1,805,130	1,878,630	1,878,630	1,878,630
Capital Employed	**13,364,440**	**14,524,430**	**15,670,640**	**16,503,311**	**17,442,031**
Fixed assets	10,032,870	11,038,510	12,372,210	12,665,987	13,497,636
Investments	2,355,600	2,256,720	2,423,810	2,423,810	2,423,810
Net working capital	975,970	1,229,200	874,620	1,413,514	1,520,584
Inventories	1,400,080	1,527,700	1,460,620	2,007,257	2,160,543
Sundry debtors	284,480	316,280	421,210	434,906	468,118
Cash & Bank Balance	686,640	972,250	1,065,020	1,364,720	1,458,134
Other current assets	1,314,640	1,448,400	1,758,340	1,754,260	1,754,260
Sundry creditors	1,471,720	1,783,770	1,867,890	2,184,948	2,357,791
Other liabilities	1,238,150	1,251,660	1,962,680	1,962,680	1,962,680
Application of Funds	**13,364,440**	**14,524,430**	**15,670,640**	**16,503,311**	**17,442,031**

Exhibit 27: Cash flow statement

Y/e 31 Mar (Rs mn)	FY23	FY24	FY25	FY26E	FY27E
PBT	948,010	1,047,270	1,060,170	1,191,501	1,327,647
Add: Depreciation & amortization	403,190	508,320	531,360	599,958	670,983
Add: Interest expense	195,710	231,180	242,690	297,434	301,616
Less: Interest/Dividend Income Received	(112,780)	(108,340)	(129,840)	-	-
(Inc)/Dec in working capital	(196,340)	63,660	237,240	(239,194)	(13,656)
Tax paid	(62,970)	(119,610)	(119,250)	(277,638)	(307,735)
Other operating Cash Flow	(24,500)	(34,600)	(35,340)	-	-
Cash flow from operating activities	**1,150,320**	**1,587,880**	**1,787,030**	**1,572,061**	**1,978,855**
Capital expenditure	(1,409,880)	(1,528,830)	(1,399,670)	(893,734)	(1,502,633)
Add: Interest/Dividend Income Received	111,230	107,230	159,383	-	-
Inc/(Dec) in investments	386,300	285,790	(135,063)	-	-
Cash flow from investing activities	**(912,350)**	**(1,135,810)**	**(1,375,350)**	**(893,734)**	**(1,502,633)**
Inc/(Dec) in share capital	5,190	209,220	220	-	-
Inc/(Dec) in debt	366,690	56,940	162,910	-	-
Interest Paid	(216,500)	(371,730)	(410,240)	(297,434)	(301,616)
Dividend Paid	(50,830)	(60,890)	(71,800)	(81,192)	(81,192)
Others	-	-	-	-	-
Cash flow from financing activities	**104,550**	**(166,460)**	**(318,910)**	**(378,626)**	**(382,808)**
Net cash flow	**342,520**	**285,610**	**92,770**	**299,700**	**93,414**

Exhibit 28: Du-pont analysis

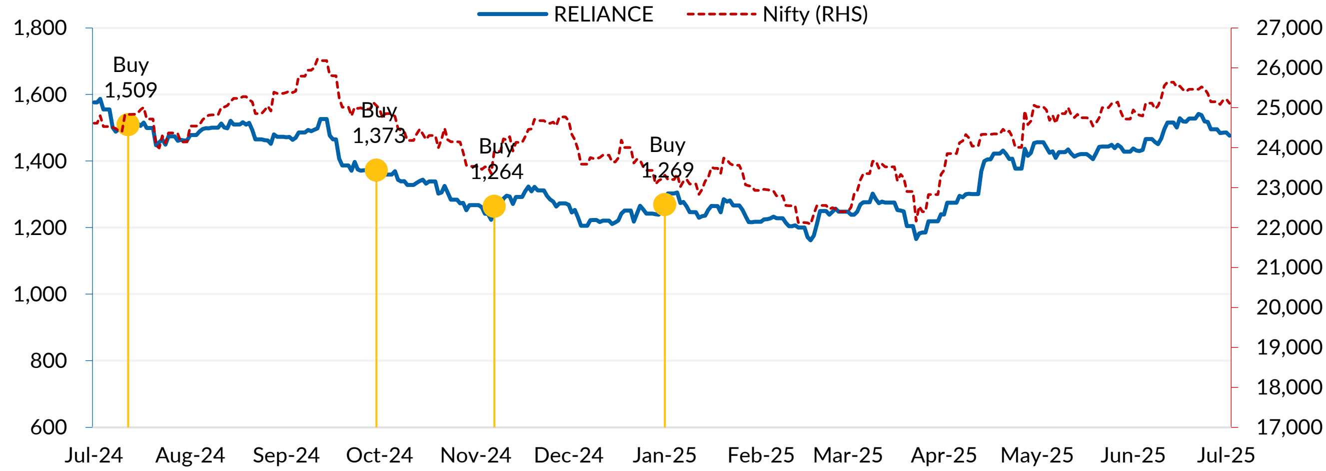
Y/e 31 Mar (Rs mn)	FY23	FY24	FY25	FY26E	FY27E
Tax burden (x)	0.8	0.8	0.8	0.8	0.8
Interest burden (x)	0.8	0.8	0.8	0.8	0.8
EBIT margin (x)	0.1	0.1	0.1	0.1	0.1
Asset turnover (x)	0.6	0.5	0.5	0.6	0.6
Financial leverage (x)	1.8	1.9	1.9	1.9	1.9
RoE (%)	8.6	9.0	8.4	8.7	8.9

Exhibit 29: Ratio analysis

Y/e 31 Mar	FY23	FY24	FY25	FY26E	FY27E
Growth matrix (%)					
Revenue growth	13.0	2.6	7.2	24.6	7.6
Op profit growth	(20.8)	14.1	2.0	15.5	10.6
EBIT growth	(31.0)	12.2	2.2	13.9	9.5
Net profit growth	(46.0)	6.7	2.9	12.4	11.6
Profitability ratios (%)					
OPM	15.9	17.7	16.9	15.7	16.1
EBIT margin	12.7	13.9	13.3	12.1	12.4
Net profit margin	8.3	8.6	8.3	7.5	7.8
RoCE	8.8	9.1	8.6	9.2	9.6
RoE	8.6	9.0	8.4	8.7	8.9
RoA	4.8	4.7	4.4	4.6	4.8
Per share ratios					
EPS	54.8	58.4	60.1	67.5	75.4
Dividend per share	13.4	11.4	9.5	6.0	6.0
Cash EPS	84.5	96.0	99.4	111.9	125.0
Book value per share	612.5	684.1	746.1	807.6	877.0
Valuation ratios					
P/E	27.1	25.4	24.7	22.0	19.7
P/CEPS	12.5	15.5	12.8	13.2	11.8
P/B	1.7	2.2	1.7	1.8	1.7
EV/EBIDTA	16.0	13.9	13.7	11.7	10.6
Payout (%)					
Dividend payout	16.0	16.0	16.0	15.3	17.4
Tax payout	21.6	24.5	23.7	23.3	23.2
Liquidity ratios					
Debtor days	11.6	12.6	15.7	13.0	13.0
Inventory days	60.4	71.0	66.9	61.4	69.0
Creditor days	74.7	79.0	81.8	71.8	75.2

Reliance Industries Ltd

Recommendation Tracker



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REDUCE: Downside between 0% to -10% over 12 months

SELL: Downside greater than -10% over 12 months

NOT RATED / UNDER REVIEW

HARSHRAJ VIJAY AGGARWAL
Digitally signed by HARSHRAJ VIJAY AGGARWAL
Date: 2025.07.19 12:52:33 +05'30'

MOHAMMAD UVAIS IQBAL KHATRI
Digitally signed by MOHAMMAD UVAIS IQBAL KHATRI
Date: 2025.07.19 12:53:15 +05'30'

ABOUT YES SECURITIES (INDIA) LIMITED

YES Securities (India) Limited ('YSIL') is a subsidiary of YES Bank Limited ('YBL'). YSIL is a Securities and Exchange Board of India (SEBI) registered Stock broker holding membership of National Stock Exchange (NSE), Bombay Stock Exchange (BSE), Multi Commodity Exchange (MCX) & National Commodity & Derivatives Exchange (NCDEX). YSIL is also a SEBI-registered Investment Adviser and Research Analyst. YSIL is also a Sponsor and Investment Manager of Alternate Investment Fund - Category III (YSL Alternates) and AMFI registered Mutual Fund Distributor. The Company is also a registered Depository Participant with CDSL and NSDL.