October 18, 2025

RESULT REPORT Q2 FY26 | Sector: Cement

Dalmia Bharat

Low CUR and Rising Competition Weigh on Outlook - Downgrade to SELL

Rising Competition, Limited Pricing Power to Cap Growth

Revenue – 4% above our estimates: This was supported by a 8% YoY increase in NSR to Rs4,952/tn. On a sequential basis, the revenue decline was largely due to the seasonally weak Q2 (extended monsoon and festive period concentration) which impacted volumes. Sales volumes came in at 6.9 MT (+3% YoY, -1% QoQ).

EBITDA & EBITDA/tn – EBITDA/tn stood at Rs1,009 (+56% YoY, -20% QoQ): The strong YoY improvement was led by pricing tailwinds, stable energy costs (petcoke/coal ~USD100/tn), higher renewable power share (48.1%) and a decline in logistics costs. Sequential decline reflects seasonal demand weakness, 5% decline in realisation and lower operating leverage due to volume decline from the Q1 base.

APAT – Adj. PAT stood at Rs2.36 bn (+413% YoY, -38% QoQ), 20% below our estimate of Rs2.94 bn.

CUR Remains Low: Although DALBHARA's CUR inched up to 56% in Q2FY26 (vs. 54% in Q2FY25), the average utilization for H1FY26 remained low at 56%, despite strong positioning in its core markets (East and South). The industry is expected to witness a demand pick-up from H2FY26E onwards; however, we believe DALBHARA may face challenges from both regional and larger players in gaining market share. Hence, we do not foresee any significant improvement in the company's CUR in the near term.

Capex and Expansion Plans - As of now, the total installed cement capacity stands at 49.45mtpa, with plans to add another 6mtpa in FY27E, taking the total to 75mtpa by FY28E. New capacity additions of 12mtpa have already been identified (9mtpa in South + 3mtpa in West), while details of the remaining capacities are yet to be disclosed. During H1FY26, the company incurred a capex of ~Rs12bn against the full-year guidance of Rs30bn (earlier Rs40bn). Although the current capex levels are not a concern, higher exposure to oversupplied regions (i.e., South) may dent profitability in the near term.

Debt level at comfort level - Despite an increase in gross debt by Rs13.8bn in H1FY26, DALBHARA's leverage remains comfortable amid ongoing capex programs. The Net Debt-to-EBITDA ratio improved to 1.3x in H1FY26 compared to 0.46x in FY25, which still appears reasonable.

Valuation and View – Given the backdrop of low CUR, pricing pressure and heightened competition in key markets, despite improved cost efficiency, we are factoring in Revenue/EBITDA/Adj. PAT CAGR of 8%/18%/15% over FY25-FY28E. We roll forward our valuation to FY28E, assigning a 10x Sep'27E EV/EBITDA multiple (earlier 12x), arriving at a TP of Rs 1,732 (earlier Rs 2,197). We downgrade the stock to SELL from REDUCE. Key upside risk are higher CUR, better than estimated realization and better cost efficiency.

Snapshot Overview

Parameter	Q1 FY26	QoQ (%)	YoY (%)	vs Est	vs Bloom
Revenue	34,170	(6.0)	10.7	In-line	In-line
EBITDA	6,960	(21.2)	60.4	Miss	In-line
EBITDA Margin (%)	20.4	(392) bps	631 bps	Miss	In-line
Adj PAT	2,360	(38.1)	413.0	Miss	In-line

Source: Company, YES Sec

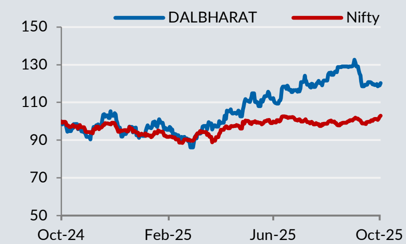
YES SECURITIES
INSTITUTIONAL EQUITIES

Reco	:	**SELL**
CMP	:	Rs 2,245
Target Price	:	Rs 1,732
Potential Return	:	-23%

Stock data (as on Oct 17, 2025)

Nifty	25,710
52 Week h/l (Rs)	2496 / 1601
Market cap (Rs/USD mn)	417220 / 4743
Outstanding Shares (mn)	188
6m Avg t/o (Rs mn):	875
Div yield (%):	0.4
Bloomberg code:	DALBHARA IN
NSE code:	DALBHARAT

Stock performance



	1M	3M	1Y
Absolute return	-8.3%	-0.3%	21.2%

Shareholding pattern (As of Sep'24 end)

Promoter	55.8%
FII+DII	26.6%
Others	1%

Δ in stance

(1-Yr)	New	Old
Rating	SELL	REDUCE
Target Price	1732	2197

Δ in earnings estimates

	FY26E	FY27E	FY28E
EPS (New)	63.0	63.0	61.4
EPS (Old)	42.5	67.1	NA
% Change	48.3	(6.1)	NA

Financial Summary

(Rs mn)	FY26E	FY27E	FY28E
Revenue	142,424	156,371	175,644
Growth	2	10	12
EBITDA	31,417	35,624	39,689
Margin	22	23	23
Adj PAT	11,834	11,831	11,526
Growth	54	(0)	(3)
EPS	63	63	61
ND/EBITDA	0.7	1.0	1.2
ROE	6.6	6.2	5.7
ROCE	6.5	6.3	5.9
EV/EBITDA	14.1	12.8	11.8

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Exhibit 1: Quarterly snapshot (Consolidated)

Y/E Mar (Rs mn)	Q2FY26	Q2FY25	YoY %	Q1FY26	QoQ%	Our Est.	Var. (%)	H1FY26	H1FY25	YoY%
Net Revenue	34,170	30,870	10.7	36,360	(6.0)	32,811	4.1	70,530	67,080	5.1
Total Expenses	27,210	26,530	2.6	27,530	(1.2)			54,740	56,050	(2.3)
COGS	5,050	4,450	13.5	4,670	8.1			9,720	10,500	(7.4)
Employee Expenses	2,260	2,190	3.2	2,270	(0.4)			4,530	4,470	1.3
Power & fuel	7,170	7,070	1.4	7,250	(1.1)			14,420	14,640	(1.5)
Freight Exp	7,280	7,360	(1.1)	7,950	(8.4)			15,230	15,660	(2.7)
Other Expenses	5,450	5,460	(0.2)	5,390	1.1			10,840	10,780	0.6
EBITDA	6,960	4,340	60.4	8,830	(21.2)	7,859	(11.4)	15,790	11,030	43.2
EBITDA (%)	20.4	14.1	631 bps	24.3	-392 bps	24.0	-358 bps	22.4	16.4	594 bps
D&A	3,220	3,360	(4.2)	3,220	-			6,440	6,530	(1.4)
Other income	660	730	(9.6)	490	34.7			1,150	1,230	(6.5)
Interest Expense	1,220	980	24.5	1,080	13.0			2,300	1,930	19.2
Exceptional/EO items	-	-	NA	160	(100.0)			160	(1,130)	(114.2)
Share JV/Associates	-	-	NA	-	NA			-	-	#DIV/0!
EBT	3,180	730	335.6	5,180	(38.6)			8,360	2,670	213.1
Tax	790	240	229.2	1,230	(35.8)			2,020	730	176.7
Minority Interest	30	30	-	20	50.0			50	70	(28.6)
Reported PAT	2,360	460	413.0	3,930	(39.9)			6,290	1,870	236.4
Adjusted PAT	2,360	460	413.0	3,810	(38.1)	2,944	(19.8)	6,170	2,718	127.0
Adjusted PAT (%)	6.9	1.5	542 bps	10.5	-357 bps			8.7	4.1	470 bps
Adj. EPS	12.6	2.4	419.7	20.3	(38.1)			32.9	14.5	127.0

Source: Company, YES Sec

Exhibit 2: Quarterly Operational Performance Analysis (Consolidated)

Particulars (Rs m)	Q2FY26	Q2FY25	YoY %	Q1FY26	QoQ%	Our Est.	Var. (%)	H1FY26	H1FY25	YoY%
Total Volumes (MMT)	6.9	6.7	3.0	7.0	(1.4)	6.4	8.1	13.9	14.1	(1.4)
NSR/te (Blended)	4,952	4,607	7.5	5,194	(4.7)	5,141	(3.7)	5,074	4,757	6.7
RM/te	732	664	10.2	667	9.7			699	745	(6.1)
Employees/te	328	327	0.2	324	1.0			326	317	2.8
Power/te	1,039	1,055	(1.5)	1,036	0.3			1,037	1,038	(0.1)
Freight/te	1,055	1,099	(4.0)	1,136	(7.1)			1,096	1,111	(1.3)
Others/te	790	815	(3.1)	770	2.6			780	765	2.0
Opex/te (Blended)	3,943	3,960	(0.4)	3,933	0.3	3,910	0.9	780	765	2.0
EBITDA/te (Blended)	1,009	648	55.7	1,261	(20.0)	1,232	(18.1)	1,136	782	45.2

Source: Company, YES Sec

KEY CON-CALL HIGHLIGHTS

- **Demand**
  - Industry demand was weak in Q1 and Q2FY26, growing at low single digits YoY due to erratic and heavy monsoons and flash floods, which disrupted construction activity.
  - September saw an additional temporary slowdown as channel partners adjusted to the new GST regime, leading to inventory destocking and postponement of non-critical purchases.
  - Management expects a stronger H2FY26, driven by improved consumer sentiment, pent-up demand, a good monsoon and supportive policy moves (e.g., RBI potentially allowing ECBs for real estate).
  - Over the longer term, industry demand is expected to grow at 7-8% CAGR through the decade, broadly tracking 1.2x GDP growth.

- **Pricing**
  - Cement prices remained broadly stable during Q2, despite a heavier monsoon, which management views as a key positive.
  - However, realisation declined 5% QoQ, a sharper fall than industry, due to regional and segmental mix changes.
  - The trade sales mix dropped to 62%, a four-year low, contributing to lower ASP.
  - Management reiterated that the full GST benefit (10% cut) has been passed on to customers and while short-term pricing is hard to predict, they are optimistic about price stability in H2 if demand improves.

- **Capex and Expansion Plans**
  - H1FY26 capex stood at Rs11.89 bn; full-year capex is estimated at Rs30 bn, lower than initial guidance owing to favorable supplier credit terms and deferrals of non-project capex.
  - Belgaum and Kadapa (12 MTPA) remain on schedule.
  - Umrangso clinker line (3.6 MTPA) in Assam began trial runs in September; commercial production is expected in Q3FY26. This will support 2-2.5 MTPA future grinding capacity in the North-East/East.
  - Jaisalmer greenfield (5-6 MTPA) - land acquisition and approvals are underway; clarity expected by March 2026.
  - The company maintains its 75 MTPA capacity target by FY28, with Rs100-105 bn capex committed and an additional Rs35-38 bn expected for Jaisalmer.
  - The outcome of the Jaypee transaction will also shape future inorganic capacity additions.

- **Cost Initiatives**
  - P&F costs/tn declined 2% YoY to Rs1,039/tn, with blended pet coke and coal costs stable at ~$100/tn QoQ
  - Pet coke prices have since risen to ~$116, posing some H2 cost pressure, which management aims to offset through efficiencies.

- RE now contributes 48% of power, with 93 MW commissioned this quarter; the company targets 576 MW of RE capacity by FY26, supporting structural cost reduction.
- Logistics cost declined 4% YoY to Rs1,055/tn despite higher lead distance, helped by logistics optimization and temporary railway surcharge relief.Cost initiatives target a Rs150-200/tn reduction over FY25-FY27.

- **Debt Structure**
  - Gross debt stood at Rs66.21 bn and net debt at Rs16.02 bn at Q2 end, higher sequentially due to mark-to-market decline in IEX treasury holdings.
  - Cost of borrowing fell to 6.9%, benefiting from external benchmark-linked loans adjusting to rate cuts.
  - The balance sheet remains strong with Net Debt/EBITDA at 0.56x, and management guided that even with ongoing expansions, leverage will remain below 2.1x Net Debt/EBITDA.

- **Other Details**
  - Incentive accrual guidance was revised down to Rs2.40 bn for FY26 (vs Rs3 bn earlier) post-GST cut; removal of coal compensation cess to benefit by Rs200 mn in H2FY26 and Rs500-550 mn annually thereafter.
  - A variable compensation structure (15-25% of pay) was introduced for senior and middle management from FY26, linked to company, individual, and safety performance metrics.
  - The company is progressively liquidating its IEX stake, which is non-core, subject to regulatory developments.
  - An interim dividend of Rs4/share was declared.

ANALYST VIEW & INVESTMENT THESIS

1-Year View

Although DALBHARA's CUR inched up to 56% in Q2FY26 (vs. 54% in Q2FY25), the average utilization for H1FY26 remained low at 56%, despite a strong presence in its core markets (i.e., East and South). The industry is expected to witness a demand pick-up from H2FY26E onwards; however, we believe DALBHARA may face challenges from both regional and larger players in gaining market share. Hence, we do not foresee any significant improvement in the company's CUR in the near term.

We estimate a volume CAGR of ~5% over FY25-FY28E, factoring in new capacity additions of 6 MTPA each in FY27E and FY28E. Of the total 12 MTPA planned additions, 9 MTPA will be in the southern region, where oversupply and competition remain high, leading us to assume lower utilization levels. Accordingly, we are factoring in an effective capacity of 61.45 MTPA for FY28E, compared to the company's stated target of 75mtpa.

Post the GST rate cut, although there could be a pricing opportunity for the industry, we do not anticipate any meaningful near-term price hikes unless input costs rise further. On a YoY basis, DALBHARA's realizations appear strong mainly due to a low base effect, despite higher sales from the premium segment. However, pricing pressure from peers is expected to persist in the near term. We are factoring in an average realization growth of 1-1.05% over FY27E-FY28E.

During the quarter, the overall cost structure increased due to 1. Higher energy costs, 2. A marginal rise in freight costs, and 3. A ~10% increase in raw material costs. However, we believe Q2FY26 is likely to remain a soft quarter, driven by monsoon-related maintenance shutdowns and elevated cost levels.

3-Year View

On the cost front, DALBHARA's opex/tn remained stable QoQ as well as YoY, despite multiple cost-optimization initiatives. Notably, freight costs were lower, supported by logistics optimization and relief from railway surcharges, even though lead distance increased, indicating higher sales in non-core markets during the quarter.

The ongoing cost optimization programs are expected to provide comfort going forward. We are assuming average cost savings of Rs54/tn over FY25-FY28E, driven by lower energy costs and operating leverage benefits.

Exhibit 3: Key monitorable

What to Watch	Why it Matters	Timeline
CUR at Key Markets	Higher the CUR better top-line growth	1.5-2 years
Realization Sustainability	Price discipline helps margin	Immediate
Cost Improvement	Key aspect to result in strong EBITDA/tn	Immediate

Source: Company, YES Sec

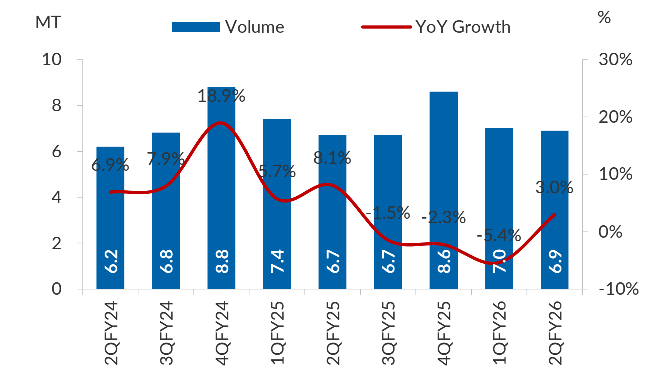
Exhibit 4: Valuation and key ratios

Valuation (x)	FY26E	FY27E	FY28E	Average (10y LPA)
P/E	36	36	37	42
P/BV	2	2	2	2
EV/EBITDA	14	13	12	13
ROCE (%)	7	6	6	6

Source: Company, YES Sec

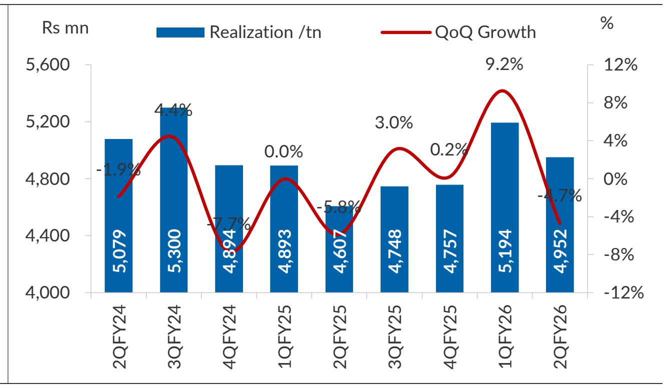
QUATERLY CHARTS & ANALYSIS

Exhibit 5: Volume increased by 3% YoY while declined by 1% QoQ



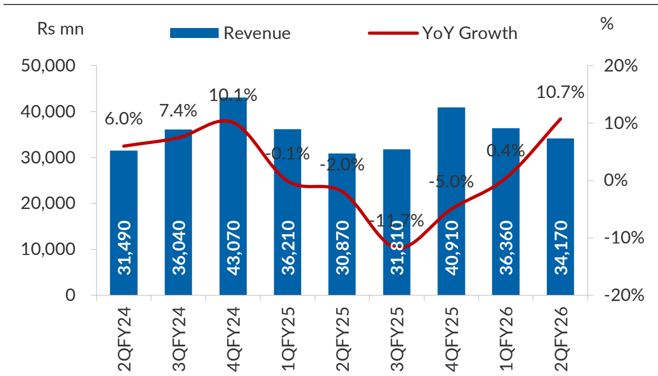
Source: Company, YES Sec

Exhibit 6: Realization/tn increased by 7% YoY while declined by 5% QoQ



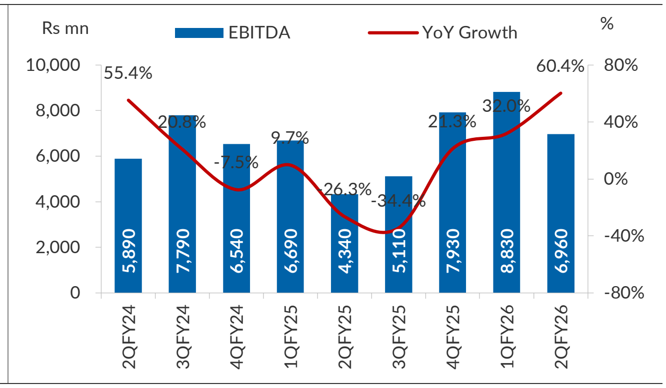
Source: Company, YES Sec

Exhibit 7: Revenue increased by 11% YoY while declined by 6% QoQ



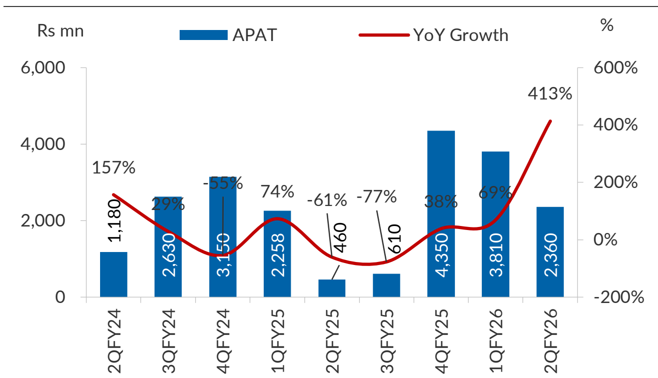
Source: Company, YES Sec

Exhibit 8: EBITDA increased by 60% YoY while declined by 21% QoQ



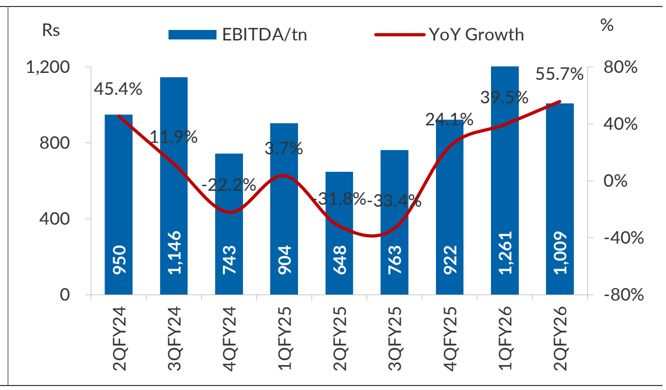
Source: Company, YES Sec

Exhibit 9: Adj. PAT increased by 413% YoY while decreased 38% QoQ



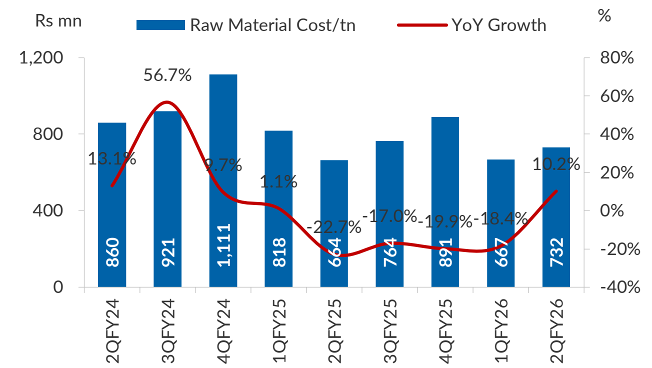
Source: Company, YES Sec

Exhibit 10: EBITDA/tn increased 56% YoY while declined 20% QoQ



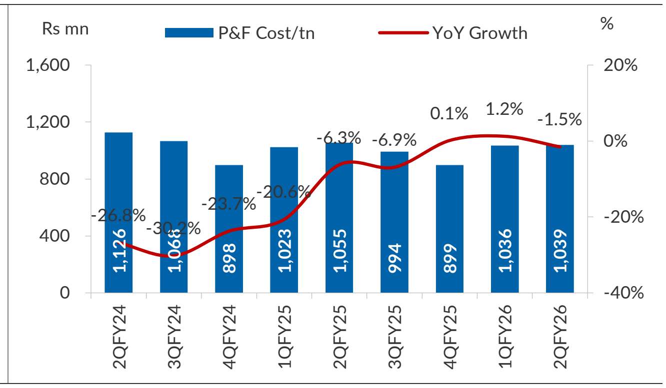
Source: Company, YES Sec

Exhibit 11: RM cost/tn increased by 10% YoY and QoQ



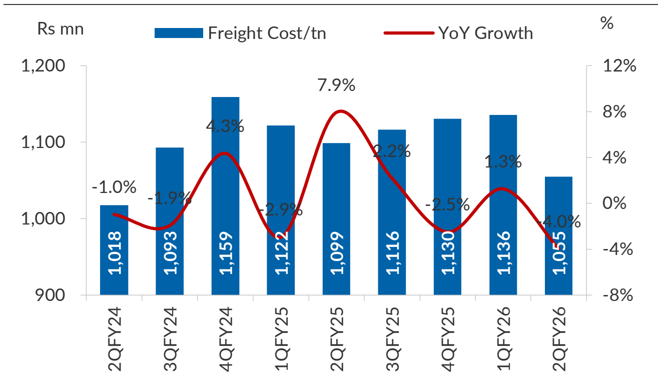
Source: Company, YES Sec

Exhibit 12: P&F Cost/tn declined 2% YoY and remained flat QoQ



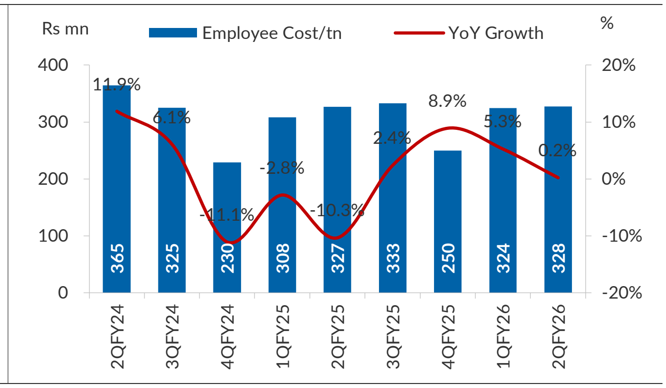
Source: Company, YES Sec

Exhibit 13: Logistics cost decreased 4% YoY and 7% QoQ



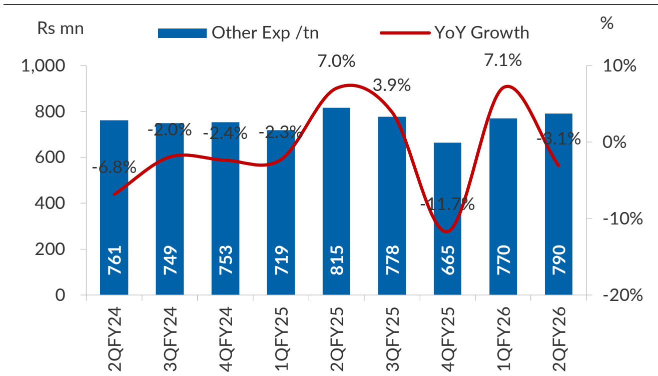
Source: Company, YES Sec

Exhibit 14: Employee cost/tn remained flat YoY while increased 1% QoQ



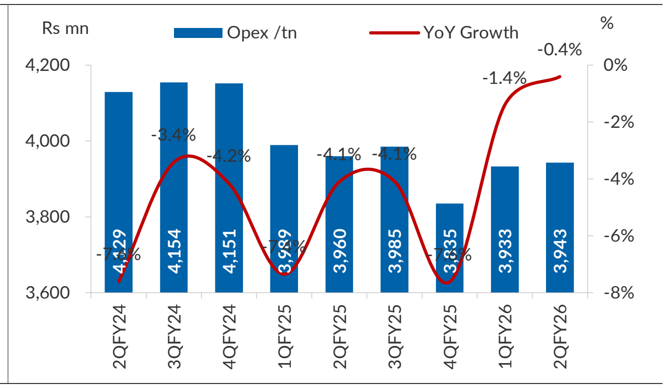
Source: Company, YES Sec

Exhibit 15: Other exp/tn declined by 3.1% YoY while increased 3% QoQ



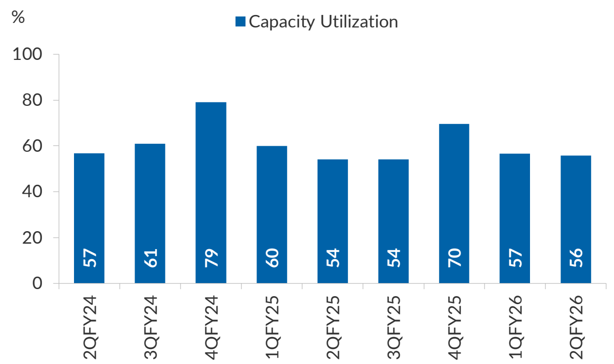
Source: Company, YES Sec

Exhibit 16: Opex/tn remained flat YoY and QoQ



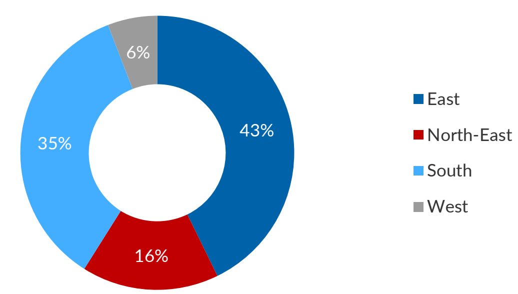
Source: Company, YES Sec

Exhibit 17: Capacity utilization declined to 56%



Source: Company, YES Sec

Exhibit 18: Current Regional Mix, with an expected addition of 6 MTPA each in the Western and Southern regions by the end of FY27



Source: Company, YES Sec

Exhibit 19: Annual Operational Performance Estimates (Consolidated)

Rs mn	New Estimates			Old Estimates			Change (%)		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Revenue	142,424	156,371	175,644	149,650	167,889	NA	(4.8)	(6.9)	NA
EBITDA	31,417	35,624	39,689	28,901	38,254	NA	8.7	(6.9)	NA
EBITDA Margin (%)	22.1	22.8	22.6	19.3	22.8	NA	276bps	(2)bps	NA
APAT	11,834	11,831	11,526	7,972	12,594	NA	48.4	(6.1)	NA
Adj. EPS (Rs)	63.0	63.0	61.4	42.5	67.1	NA	48.3	(6.1)	NA

Source: Company, YES Sec

Exhibit 20: Annual Operational Performance Estimates (Consolidated)

Operating Details	FY24	FY25	FY26E	FY27E	FY28E
Volume (mn mt)	28.8	29.4	29.7	32.3	36.0
YoY (%)	12.1	2.1	0.9	8.9	11.5
Utilization (%)	65	59	60	58	59
Realization (Rs)	5,101	4,755	4,800	4,837	4,875
YoY (%)	(3.3)	(6.8)	0.9	0.8	0.8
Cost per tonne (Rs)					
Raw Material Cost (Rs/mt)	939	792	697	722	767
Employee cost (Rs/mt)	302	301	306	310	313
Power & Fuel Cost (Rs/mt)	1,082	987	957	922	902
Freight Cost (Rs/mt)	1,112	1,118	1,068	1,078	1,093
Other Expenses (Rs/mt)	750	738	713	703	698
Blended EBITDA(Rs/tn)	**916**	**819**	**1,059**	**1,102**	**1,102**

Source: Company, YES Sec

Exhibit 21: Expansion Update

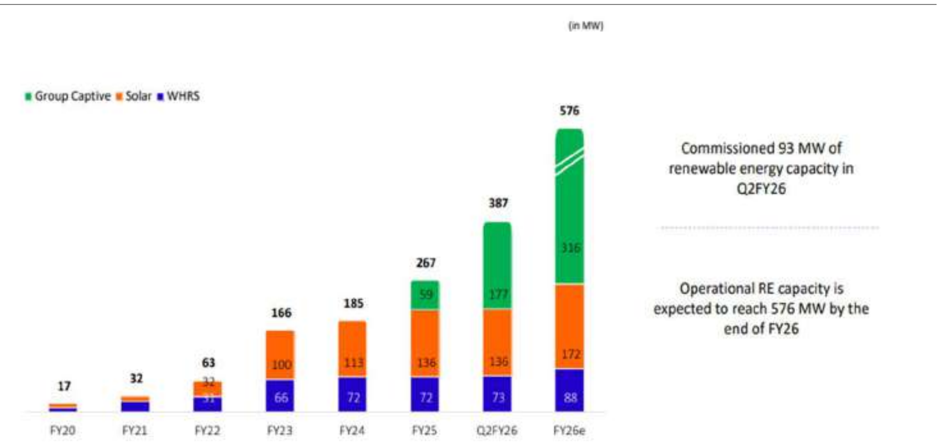
Source: Company, YES Sec

Exhibit 22: Clinker Capacity Expansion Plan

Figures in MnT	South	East	North East	West	Total
FY25	10.4	8.3	2.7	2.1	23.5
FY26	10.4	8.3	6.3	2.1	27.1
FY27	14.0	8.3	6.3	2.1	30.7
Q2 FY28	17.6	8.3	6.3	2.1	34.3

Source: Company, YES Sec

Exhibit 23: Renewable Power Update



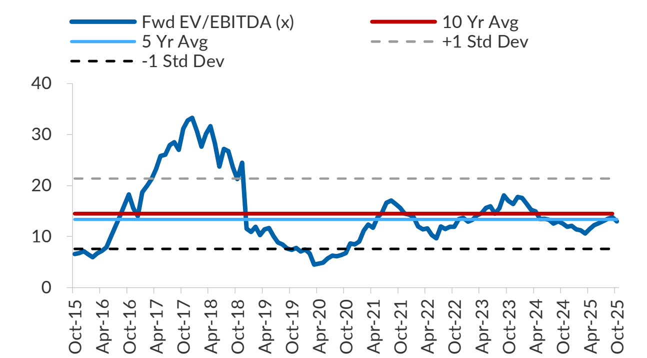
Source: Company, YES Sec

Exhibit 25: Valuation Summary

Valuation	Rs mn
Sep'27 e EBITDA (Rs mn)	37,657
Target Multiple (x)	10
EV (Rs mn)	376,565
Less: Net Debt (Rs mn)	51,241
Equity Value (Rs mn)	325,324
No of Shares (in mn)	188
Value of shares (Rs)	**1,732**
CMP (Rs)	2,245
Upside / (downside)	**-23%**

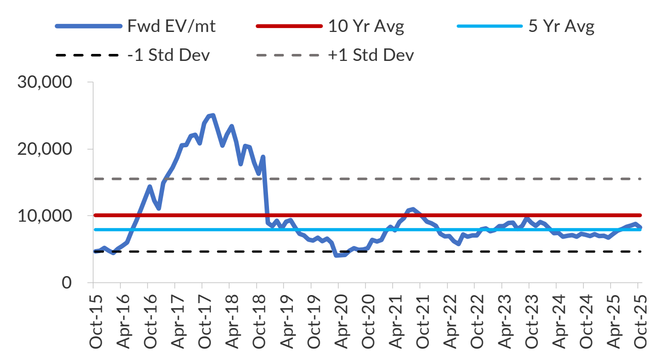
Source: Company, YES Sec

Exhibit 26: 1-yr forward EV/EBITDA band



Source: Company, YES Sec

Exhibit 27: 1-yr forward EV/te ($) band



Source: Company, YES Sec

FINANCIALS

Exhibit 28: Balance Sheet (Consolidated)

YE March (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
Sources of funds:					
Eq. Share Capital	380	380	380	380	380
Reserves & Surplus	163,590	173,360	183,504	193,645	203,481
Shareholders' Funds	**163,970**	**173,740**	**183,884**	**194,025**	**203,861**
Non-Controlling Interest	1,100	1,260	1,420	1,580	1,740
Total Loan Funds	48,050	57,020	70,603	74,546	80,658
Other liabilities	21,980	25,030	25,500	27,997	31,448
Total Liabilities	**277,490**	**302,260**	**323,852**	**346,507**	**371,802**
Application of funds:					
Net Block	149,330	163,570	203,761	228,278	253,063
Right of Use Assets	2,710	5,340	5,340	5,340	5,340
CWIP	22,840	24,970	7,000	11,250	11,250
Investments	44,630	51,600	52,100	47,100	43,600
Other non-current assets	18,140	17,930	16,298	17,941	19,977
Inventories	12,180	13,860	12,486	11,996	13,474
Trade Receivables	8,360	8,890	7,816	7,711	8,662
Cash & Bank Balances	5,820	1,580	4,258	650	(1,807)
Other current Assets	13,480	14,520	14,793	16,241	18,243
Total Current Assets	39,840	38,850	39,353	36,598	38,572
Trade Payables	13,160	15,390	12,877	16,280	18,286
Other Current Liabilities	29,230	29,820	29,568	32,079	35,809
Total Current Liabilities	42,390	45,210	42,445	48,359	54,095
Net Current Assets	33,820	31,060	31,319	17,601	10,271
Total Assets	**277,490**	**302,260**	**323,852**	**346,507**	**371,802**

Source: Company, YES Sec

Exhibit 29: Income statement (Consolidated)

YE March (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
Net Sales	146,910	139,800	142,424	156,371	175,644
Expenses:					
Raw Material Cost	27,030	23,280	20,675	23,333	27,629
Employee Cost	8,710	8,850	9,080	10,021	11,278
P&F Cost	31,160	29,030	28,407	29,817	32,514
Freight Cost	32,030	32,860	31,678	34,836	39,370
Other Expenses	21,590	21,710	21,168	22,739	25,165
EBITDA	26,390	24,070	31,417	35,624	39,689
Depreciation & Amortization	14,980	13,310	12,779	16,233	20,215
EBIT	11,410	10,760	18,638	19,391	19,474
Other Income	3,150	2,530	2,577	2,537	2,459
Finance Cost	3,860	3,990	5,223	5,940	6,352
Exceptional Items	-	(1,130)	-	-	-
PBT	10,700	8,170	15,992	15,987	15,581
Tax Expenses	2,160	1,180	3,998	3,997	3,895
Share in Profit / (Loss) of Asso and JV	-	-	-	-	-
Minority Interest	270	160	160	160	160
Profit from discontinued operations	(10)	-	-	-	-
RPAT	8,260	6,830	11,834	11,831	11,526
APAT	8,260	7,678	11,834	11,831	11,526

Source: Company, YES Sec

Exhibit 30: Cash Flow (Consolidated)

YE March (Rs mn)	FY24	FY25	FY26E	FY27E	FY28E
Operating profit before WC changes	26,430	24,180	33,994	38,161	42,148
Net chg in working capital	460	(2,300)	(581)	5,110	1,373
Income tax Paid	(540)	(710)	(3,998)	(3,997)	(3,895)
CFO	26,350	21,170	29,415	39,274	39,626
Adj. CFO	26,220	20,970	24,192	33,334	33,274
Capital expenditure	(28,270)	(26,640)	(35,000)	(45,000)	(45,000)
Other Investments	770	3,940	1,144	3,368	1,476
CFI	(27,500)	(22,700)	(33,856)	(41,632)	(43,524)
Adj FCF	(2,050)	(5,670)	(10,808)	(11,666)	(11,726)
Change in Equity	30	-	-	-	-
Debt (Incl. Interest)	4,500	2,040	14,044	6,391	9,495
Dividend	(1,690)	(1,690)	(1,690)	(1,690)	(1,690)
Others	(620)	(740)	(5,223)	(5,940)	(6,352)
CFF	2,220	(390)	7,131	(1,239)	1,453
Net chg in cash	1,070	(1,920)	2,690	(3,597)	(2,444)
Opening Cash & Eq	2,850	5,820	1,580	4,258	650
Othe Adj:	1,900	(2,320)	(12)	(12)	(12)
Closing Cash & Eq	5,820	1,580	4,258	650	(1,807)

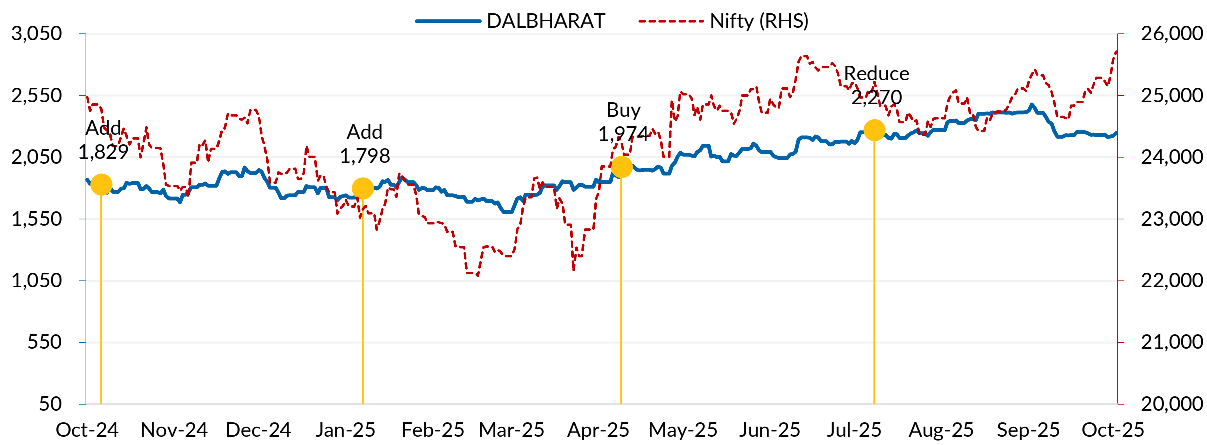
Source: Company, YES Sec

Exhibit 31: Ratio Analysis (Consolidated)

YE March	FY24	FY25	FY26E	FY27E	FY28E
Growth Ratio (%)					
Revenue	8	(5)	2	10	12
EBITDA	**13**	**(9)**	**31**	**13**	**11**
Adjusted PAT	(28)	(7)	54	(0)	(3)
Margin Ratios (%)					
Gross Profit	82	83	85	85	84
EBITDA	18	17	22	23	23
EBIT	10	10	15	14	12
Core PBT	5	5	9	9	7
Adjusted PAT	6	5	8	8	7
Return Ratios (%)					
ROE	5	5	7	6	6
ROCE	6	5	7	6	6
Turnover Ratios (days)					
Gross Block Turnover (x)	**1**	**1**	**1**	**0**	**0**
Adj OCF/Adj PAT (%)	317	273	204	282	289
Inventory	12	11	11	13	14
Debtors	19	16	17	20	21
Creditors	12	10	10	11	10
Cash conversion cycle	20	19	19	13	8
Solvency Ratio (x)					
Debt-equity	0	0	0	0	0
Net debt-equity	0	0	0	0	0
Gross Debt/EBITDA	2	2	2	2	2
Current Ratio	2	2	2	1	1
Interest coverage ratio	4	3	4	4	3
Dividend					
DPS	9	9	9	9	9
Dividend Yield (%)	0	0	0	0	0
Dividend Payout (%)	20	22	14	14	15
Per share Ratios (Rs)					
Basic EPS (reported)	44	36	63	63	61
Adjusted EPS	44	41	63	63	61
CEPS	124	112	131	149	169
BVPS	880	932	987	1,042	1,095
Valuation (x)*					
Adj P/E	48	45	36	36	37
P/BV	2	2	2	2	2
EV/EBITDA	15	14.7	14	13	12
EV/Sales	3	3	3	3	3
Adj Mcap / Core PBT	46	43	27	28	29
Adj Mcap / Adj OCF	13	14	15	11	11

Source: Company, YES Sec

Recommendation Tracker



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