

HYUNDAI MOTOR INDIA

RESULT UPDATE

KEY DATA

Rating	BUY
Sector relative	Neutral
Price (INR)	2,414
12 month price target (INR)	2,900
52 Week High/Low	2,890/1,542
Market cap (INR bn/USD bn)	1,961/22.1
Free float (%)	17.5
Avg. daily value traded (INR mn)	2,472.3

SHAREHOLDING PATTERN

	Sep-25	Jun-25	Mar-25
Promoter	82.50%	82.50%	82.50%
FII	7.34%	7.08%	7.17%
DII	7.73%	7.75%	7.00%
Pledge	0.00%	0.00%	0.00%

FINANCIALS

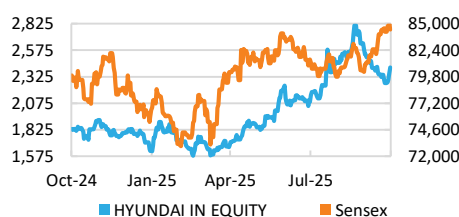
(INR mn)

Year to March	FY25A	FY26E	FY27E	FY28E
Revenue	691,929	706,104	801,250	897,185
EBITDA	89,538	95,450	109,099	124,268
Adjusted profit	56,402	60,686	70,259	81,487
Diluted EPS (INR)	69.4	74.7	86.5	100.3
EPS growth (%)	(6.9)	7.6	15.8	16.0
RoAE (%)	41.8	32.8	30.4	28.7
P/E (x)	34.6	32.1	27.8	23.9
EV/EBITDA (x)	20.9	19.7	17.2	15.0
Dividend yield (%)	0.9	0.9	1.1	1.3

CHANGE IN ESTIMATES

	Revised estimates		% Revision	
Year to March	FY26E	FY27E	FY26E	FY27E
Revenue	706,104	801,250	-1	-1
EBITDA	95,450	109,099	-1	-6
Adjusted profit	60,686	70,259	0	-6
Diluted EPS (INR)	74.7	86.5	0	-6

PRICE PERFORMANCE



Steady ride in Q2; launches to drive growth

Revenue/EBITDA grew 1%/10% YoY to INR174.6bn/24.3bn, broadly in line with our estimates. Factoring in higher costs relating to the new Talegaon plant, we are cutting FY26–28E EPS by up to 10%.

HMI has plans for 26 launches by FY30E (including seven new models) beginning with the new-gen Venue in Nov-25. Over next 18 months, launches and refreshes—including a compact SUV and micro E-SUV—are expected to drive domestic revenue CAGR of 7% while deeper penetration in EMs shall compound exports revenue at 14% over FY25–28E. Overall, we project revenue/EBITDA CAGR of 9%/12% with an average RoIC of 46%. Retain 'BUY' with a TP of INR2,900 (earlier INR3,200) based on 33x Sep-27E core EPS plus cash of INR91/share.

Q2FY26 EBITDA broadly in line with estimate

Revenue inched up 1% YoY to INR174.6bn (our estimate: INR176.1bn), broadly in-line. Volume dipped 1% YoY to 190,921 units, whereas realisation grew 2% YoY to INR914,557/unit. EBITDA rose 10% YoY to INR24.3bn (estimate: INR24.1bn), broadly in-line. EBITDA margin expanded 110bp YoY/60bp QoQ to 13.9% driven by a favourable product mix, higher exports and cost-reduction initiatives. All in all, PAT grew 14% YoY to INR15.7bn (our estimate: INR15.6bn), broadly in line with estimate.

Robust launch pipeline across powertrains

HMI has a robust pipeline of 26 models by FY30E. Of the 26 models, seven launches are new nameplates. In Nov-25, a new-gen Venue is planned with Level 2 ADAS, 65-plus advanced safety features, 12.3" display and other cosmetic updates. The next 18 months shall be particularly exciting; our checks/media reports indicate the possibility of a Verna facelift, an Exter facelift, a new compact SUV based on the Bayon platform (watch out Maruti Fronx) and a new micro E-SUV (face-off with Tata Punch EV). This should ratchet up HMI's domestic market share from 14% in FY25 to 15% by FY28E. It is also poised to benefit from a better share of SUVs and premiumisation given increasing adoption of sunroofs, ADAS and automatics. We are building in a domestic volume/revenue CAGR of 5%/7% for FY25–28E.

Cutting-edge tech, distribution aid from parentco

Global parentco is the third-largest global mass-market PV player with a presence in 200-plus countries and 40-plus models. Global R&D spends at 2.5% of revenue over past four years—USD2.9bn/year—help it offer latest technology. This in turn helps HMI's portfolio expansion, not to mention access to a global distribution network. We expect HMI's exports volume/revenue CAGR to be 12%/14% over FY25–28E led by continued growth in Latam and Africa, and recovery in Asia and the Middle East.

Financials

Year to March	2Q FY26	2Q FY25	YoY (%)	1Q FY26	QoQ (%)
Net Revenue	174,608	172,604	1.2	164,129	6.4
EBITDA	24,289	22,053	10.1	21,852	11.2
Adjusted Profit	15,723	13,755	14.3	13,692	14.8
Diluted EPS (INR)	19.3	16.9	14.3	16.9	14.8

Financial Statements

Income Statement (INR mn)

Year to March	FY25A	FY26E	FY27E	FY28E
Total operating income	691,929	706,104	801,250	897,185
Gross profit	192,225	206,889	234,180	260,446
Employee costs	23,112	27,749	33,082	35,398
Other expenses	79,575	83,690	91,999	100,780
EBITDA	89,538	95,450	109,099	124,268
Depreciation	21,053	22,634	24,335	26,271
Less: Interest expense	1,272	769	740	725
Add: Other income	8,700	8,869	9,655	11,378
Profit before tax	75,913	80,915	93,679	108,650
Prov for tax	19,511	20,229	23,420	27,162
Less: Other adj	0	0	0	0
Reported profit	56,402	60,686	70,259	81,487
Less: Excp.item (net)	0	0	0	0
Adjusted profit	56,402	60,686	70,259	81,487
Diluted shares o/s	813	813	813	813
Adjusted diluted EPS	69.4	74.7	86.5	100.3
DPS (INR)	21.0	21.0	25.9	30.1
Tax rate (%)	25.7	25.0	25.0	25.0

Important Ratios (%)

Year to March	FY25A	FY26E	FY27E	FY28E
Gross profit margin (%)	27.8	29.3	29.2	29.0
Staff cost % sales	3.3	3.9	4.1	3.9
Other expenses % sales	11.5	11.9	11.5	11.2
EBITDA margin (%)	12.9	13.5	13.6	13.9
Net profit margin (%)	8.2	8.6	8.8	9.1
Revenue growth (% YoY)	(0.9)	2.0	13.5	12.0
EBITDA growth (% YoY)	(2.0)	6.6	14.3	13.9
Adj. profit growth (%)	(6.9)	7.6	15.8	16.0

Assumptions

Year to March	FY25A	FY26E	FY27E	FY28E
Dom. volumes (units)	598,666	571,286	639,930	698,350
Growth (%)	(2.6)	(4.6)	12.0	9.1
Export volumes (units)	163,386	186,260	208,611	229,472
Growth (%)	0.1	14.0	12.0	10.0
Realization (INR/unit)	907,981	932,094	944,268	966,980
Growth (%)	1.1	2.7	1.3	2.4

Valuation Metrics

Year to March	FY25A	FY26E	FY27E	FY28E
Diluted P/E (x)	34.6	32.1	27.8	23.9
Price/BV (x)	12.0	9.4	7.6	6.2
EV/EBITDA (x)	20.9	19.7	17.2	15.0
Dividend yield (%)	0.9	0.9	1.1	1.3

Source: Company and Nuvama estimates

Balance Sheet (INR mn)

Year to March	FY25A	FY26E	FY27E	FY28E
Share capital	8,125	8,125	8,125	8,125
Reserves	154,839	198,462	247,643	304,685
Shareholders funds	162,965	206,587	255,769	312,810
Minority interest	0	0	0	0
Borrowings	7,918	7,471	7,322	7,177
Trade payables	105,130	103,415	112,960	121,569
Other liabs & prov	3,390	2,760	7,039	10,532
Total liabilities	290,653	331,713	396,116	466,674
Net block	69,100	105,213	150,775	194,396
Intangible assets	1,951	2,049	2,151	2,259
Capital WIP	47,184	58,339	58,339	58,339
Total fixed assets	118,235	165,601	211,265	254,994
Non current inv	0	0	0	0
Cash/cash equivalent	85,792	77,711	84,538	99,356
Sundry debtors	23,891	24,381	27,666	30,978
Loans & advances	0	0	0	0
Other assets	50,640	51,678	58,641	65,663
Total assets	290,653	331,713	396,116	466,674

Free Cash Flow (INR mn)

Year to March	FY25A	FY26E	FY27E	FY28E
Reported profit	67,213	72,046	84,024	97,272
Add: Depreciation	21,053	22,634	24,335	26,271
Interest (net of tax)	(4,425)	769	740	725
Others	(559)	0	0	0
Less: Changes in WC	(28,860)	(3,081)	381	(631)
Operating cash flow	34,749	71,331	85,123	95,388
Less: Capex	(52,929)	(70,000)	(70,000)	(70,000)
Free cash flow	(18,180)	1,331	15,123	25,388

Key Ratios

Year to March	FY25A	FY26E	FY27E	FY28E
RoE (%)	41.8	32.8	30.4	28.7
RoCE (%)	54.1	42.4	39.6	37.5
Inventory days	25	25	24	24
Receivable days	13	12	12	12
Payable days	84	76	70	67
Working cap (% sales)	(6.4)	(5.8)	(5.7)	(5.4)
Gross debt/equity (x)	0	0	0	0
Net debt/equity (x)	(0.5)	(0.4)	(0.3)	(0.3)
Interest coverage (x)	53.8	94.6	114.6	135.2

Valuation Drivers

Year to March	FY25A	FY26E	FY27E	FY28E
EPS growth (%)	(6.9)	7.6	15.8	16.0
RoE (%)	41.8	32.8	30.4	28.7
EBITDA growth (%)	(2.0)	6.6	14.3	13.9
Payout ratio (%)	30.3	28.1	30.0	30.0

Q2FY26 conference call: Key takeaways

- **2025 retail performance:** i) **Festive season (22nd Sep–23rd Oct):** Retail sales grew 23% YoY driven by 16% growth in hatchbacks, 47% in sedans and 21% in SUVs. Within SUVs, Exter and Venue together posted 28% growth, though Venue's momentum was somewhat constrained by supply limitations ahead of the model changeover. ii) **Sep–Oct versus Jan–Aug:** Combined retail sales for September and October were up 20% led by hatchbacks (+23%), sedans (+11%), SUVs (+21%) with Exter plus Venue (+31%).
- **Exports:** Q2 export volumes jumped 22% YoY led by strong demand in emerging markets—up 35% in the Middle East & Africa and 11% in Mexico. Management now expects to exceed the earlier full-year export guidance of 7–8% supported by sustained global demand.
- **Margin drivers:** EBITDA margin expanded 110bp YoY/60bp QoQ to 13.9%, driven by a favorable product mix, higher exports, and cost-reduction initiatives. While there was some commodity cost pressure in Q2, it was largely offset by localization efforts and value engineering measures. Management expects some commodity cost pressure in Q3, but remains confident of mitigating the impact through ongoing cost optimisation. Commercialisation of the Talegaon plant will weigh on margins in the near term due to lower initial scale, alongside higher depreciation, labor costs, and factory overheads, which are expected to be 20–25% higher than current levels at the Chennai plant.
- **Product pipeline:** i) All-new Venue is set to launch on November 4, with bookings already underway and strong initial customer response. The model will feature ADAS Level 2 and 65-plus advanced safety features. ii) A dedicated EV model is slated for launch in 2027.
- **Market share:** While market share faced some pressure in recent quarters, management expects improvement following the launch of the all-new Venue in Nov-25.
- **Domestic powertrain mix (H1FY26 versus H1FY25):** Petrol: 62% versus 70%, Diesel: 22% versus 18%, CNG 15% versus 12% and EV at 1.3% versus 0.1%. There has been an increase in CNG share driven by strong customer response to the dual-cylinder technology and the launch of more variants.
- **Domestic segment mix (H1FY26 versus H1FY25):** SUV: 70% versus 68%, Hatchback: 17% versus 20% and Sedan: 13% versus 12%. SUVs continue to gain traction across both urban and rural markets, especially post-GST reforms. Exter and Venue served as key beneficiaries to this gain.
- **Shift towards SUVs:** SUVs continue to dominate HMI's portfolio, contributing over 70% of total volumes, driven by strong traction in the Exter and Venue models. The recent GST reforms have further supported demand and are expected to sustain momentum, particularly in the compact SUV segment.
- **Share of first-time buyers** has risen to over 40% compared with 29% five years ago, reflecting HMI's widening customer base.
- **Rural penetration** for the company rose to a record 23.6% in Q2FY26 (versus ~23% in Q1FY26). The rural market remains a key growth pillar with ongoing initiatives toward channel expansion and deeper market penetration.

- **Discounts** stood at 3.2% of ASP in Q2FY26, down from 3.4% in Q1FY26, with management indicating that discount levels have now peaked.
- **Royalty expense** stood at 2.8% for the quarter.
- **Channel inventory:** Current inventory levels stand around three and a half weeks, down from the five-week average seen over the past six months. The decline is seasonal and typical post the festive period.
- **Localisation** levels have reached 82% (versus 78% last year) with a target to reach 90% by FY30, driven by localisation of high-tech powertrain components and deeper integration, reaching Tier-3 suppliers.
- **Other operating income** grew 31% QoQ, driven by higher duty drawback and export incentives on increased exports, and accrual of the Tamil Nadu government incentive. Additional Maharashtra government incentives will start accruing from Oct-25, supporting margins ahead.
- **Talegaon plant:** Phase 1 of the Talegaon facility with annual capacity of 170,000 units was commissioned on October 1. The new Venue will be the first model produced here, and the plant is expected to play a key role in supporting future export demand.

Exhibit 1: Changes in estimates: Reducing FY26–28E EPS up to 10%, mainly factoring in higher costs related to new Talegaon plant

INR mn	Old estimates			New estimates			Variance (%)		
	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E	FY26E	FY27E	FY28E
Volume (units)	758,353	854,421	946,709	757,546	848,541	927,822	0	-1	-2
Net revenues	711,553	812,181	918,641	706,104	801,250	897,185	-1	-1	-2
EBITDA	96,059	115,537	135,664	95,450	109,099	124,268	-1	-6	-8
Adjusted Profit	60,810	75,026	90,097	60,686	70,259	81,487	0	-6	-10
Diluted EPS (INR)	74.8	92.3	110.9	74.7	86.5	100.3	0	-6	-10

Source: Nuvama Research

Exhibit 2: Key revenue assumptions: 9% CAGR over FY25–28E

Particulars	FY25	FY26E	FY27E	FY28E	CAGR% (FY25-28E)
Volume (units)					
Domestic	598,666	571,286	639,930	698,350	5
YoY (%)	(2.6)	(4.6)	12.0	9.1	
Exports	163,386	186,260	208,611	229,472	12
YoY (%)	0.1	14.0	12.0	10.0	
Total Volumes	762,052	757,546	848,541	927,822	7
YoY (%)	(2.0)	(0.6)	12.0	9.3	
Realization (INR/unit)	907,981	932,094	944,268	966,980	2
YoY (%)	1.1	2.7	1.3	2.4	
Revenue (INRmn)	691,929	706,104	801,250	897,185	9
YoY (%)	(0.9)	2.0	13.5	12.0	

Source: Company, Nuvama Research

Exhibit 3: Quarterly snapshot (consolidated; INR mn); EBITDA broadly in line with estimate

Year to March	2Q FY26	2Q FY25	YoY (%)	1Q FY26	QoQ (%)
Net revenues	174,608	172,604	1.2	164,129	6.4
Raw material	122,535	125,231	(2.2)	116,082	5.6
Staff costs	6,181	5,493	12.5	6,242	(1.0)
Other expenses	21,602	19,827	9.0	19,952	8.3
Total expenditure	150,319	150,551	(0.2)	142,276	5.7
EBITDA	24,289	22,053	10.1	21,852	11.2
Depreciation	5,175	5,185	(0.2)	5,281	(2.0)
EBIT	19,114	16,868	13.3	16,571	15.3
Less: Interest Expense	167	292	(42.9)	247	(32.6)
Add: Other income	2,312	1,923	20.3	2,148	7.6
Add: Prior period items					
Add: Exceptional items	0	0		0	
Profit before tax	21,260	18,498	14.9	18,472	15.1
Less: Provision for Tax	5,537	4,744	16.7	4,780	15.8
Less: Minority Interest					
Add: Share of profit from associates					
Reported Profit	15,723	13,755	14.3	13,692	14.8
Adjusted Profit	15,723	13,755	14.3	13,692	14.8
No. of Diluted shares outstanding	813	813		813	
Adjusted Diluted EPS	19.3	16.9	14.3	16.9	14.8
As a % revenues					
Year to March	2Q FY26	2Q FY25	bps change (YoY)	1Q FY26	bps change (QoQ)
Gross margins	29.8	27.4	238	29.3	55
Raw material	70.2	72.6	(238)	70.7	(55)
Staff costs	3.5	3.2	36	3.8	(26)
Other expenses	12.4	11.5	88	12.2	22
EBIDTA	13.9	12.8	113	13.3	60
Adjusted net profit	9.0	8.0	104	8.3	66
Tax rate (% PBT)	26.0	25.6	40	25.9	17
Per unit analysis					
Year to March	2Q FY26	2Q FY25	YoY (%)	1Q FY26	QoQ (%)
NRV/unit	914,557	899,264	1.7	909,810	0.5
RM/unit	641,812	652,451	(1.6)	643,474	(0.3)
Emp/unit	32,377	28,618	13.1	34,602	(6.4)
Other exps/unit	113,147	103,299	9.5	110,600	2.3
EBITDA/unit	127,222	114,896	10.7	121,133	5.0
Adj PAT/unit	82,351	71,662	14.9	75,900	8.5

Source: Company, Nuvama Research

Company Description

Incorporated in 1996, Hyundai Motor India (HMI) is a subsidiary of Hyundai Motor Company (HMC), South Korea. HMI has been the second-largest PV player in India since FY99 and currently offers 14 models in its product portfolio. The company forms a critical part of HMC's global exports hub with exports to Africa, the Middle East and other countries, including Bangladesh, Nepal, Bhutan and Sri Lanka. HMI has three manufacturing plants—two in Chennai, Tamil Nadu, with a combined installed capacity of 824,000 vehicles, and one in Talegaon, Maharashtra. The Talegaon plant will add 250,000 units of capacity by FY28E, of which 170,000 units of capacity has already been commissioned.

Investment Theme

Over the past ten years, HMI's success rate—ability to recover product development cost in four years—has been an industry-best 100%. This shall power a steady growth drive given HMI's robust pipeline of 26 new models and refreshes by FY30E. Of the 26 models, seven launches are new nameplates, six are full-model changes, six are derivatives and remaining seven are facelifts/product enhancements. Management is focussing on a multi-powertrain strategy with a plan to have 13 ICE, five EV, eight Hybrid and six CNG models in FY30E.

The next 18 months shall be particularly exciting; our checks/media reports indicate the possibility of a new-gen Venue, a Verna facelift, an Exter facelift, a new compact SUV based on the Bayon platform (watch out Maruti Fronx) and a new micro E-SUV (faceoff with Tata Punch EV). This should ratchet up HMI's domestic market share from 14% in FY25 to 15% by FY28E. HMI is also poised to benefit from a better share of SUVs and premiumisation given increasing adoption of sunroofs, ADAS and automatics. We are building in a domestic volume/revenue CAGR of 5%/7% for FY25–28E.

HMC is the third-largest global mass-market PV player with revenue of USD129bn in CY24, presence in 200-plus countries and 40-plus models. Global R&D spends at 2.5% of revenue over past four years—USD2.9bn/year—help it offer latest automotive technology. This in turn helps HMI fast-track portfolio expansion and fill white spaces, not to mention access to a global distribution network for sale of HMI models. We reckon HMI's exports volume/revenue CAGR shall be 12%/14% over FY25–28E led by continued growth in Latam and Africa, and recovery in Asia and Middle East.

We project total revenue/EBITDA CAGR of 9%/12% over FY25–28E, with an average ROIC of 46%. We reiterate 'BUY' with a TP of INR2,900 based on 33x Sep-27E core EPS plus cash of INR91/share.

Key Risks

- Slower-than-expected domestic/overseas growth due to muted customer sentiment.
- Market share pressure, should new products fail or competitive intensity rise.
- Margin pressures due to higher discounting or adverse currency/ commodity prices.

Additional Data

Management

Chairman & MD	Unsoo Kim
COO	Tarun Garg
CFO	Wangdo Hur
CMO	Gopalakrishnan Chathapuram Sivaramakrishnan
Auditor	B S R & Co. LLP

Holdings – Top 10*

% Holding		% Holding	
HDFC AMC	2.80	ICICI Prudential AMC	0.63
Vanguard Group	0.76	Goldman Sachs Group	0.26
Nippon Life	0.73	UTI AMC	0.24
Blackrock Inc	0.69	Franklin Resources	0.23
Axis AMC	0.67	Schroders PLC	0.20

*Latest public data

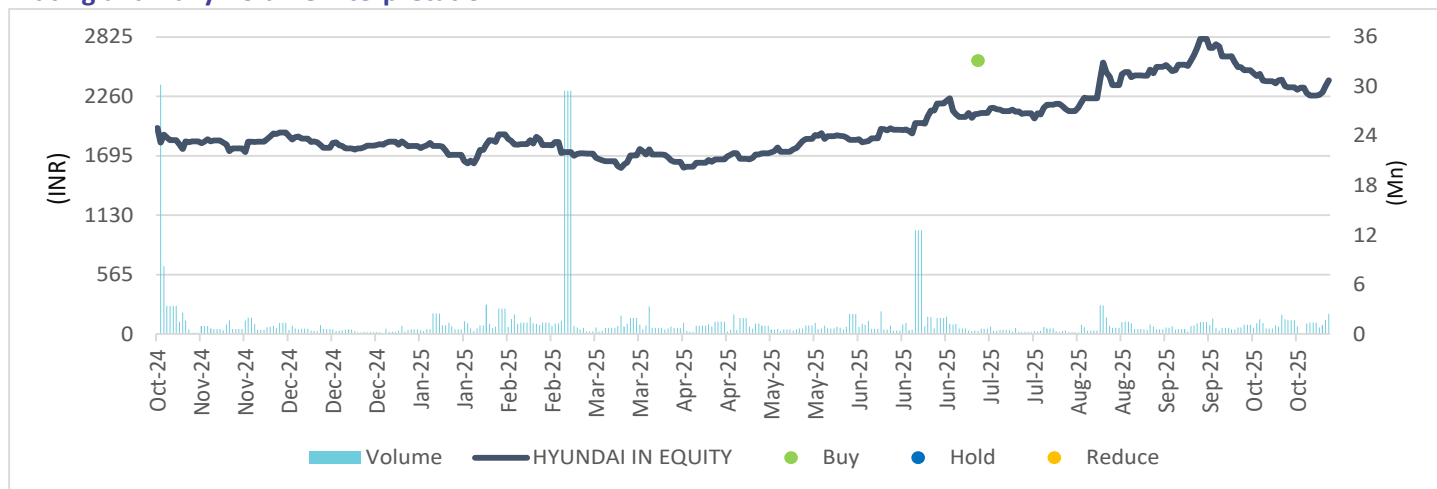
Recent Company Research

Date	Title	Price	Reco
15-Oct-25	Reiterates aggressive product line-up; <i>Company Update</i>	2,412	Buy
30-Jul-25	Q1 beat; launches to drive growth ; <i>Result Update</i>	2,087	Buy
10-Jul-25	Promising drive: Model-led momentum; <i>Initiating Coverage</i>	2,095	Buy

Recent Sector Research

Date	Name of Co./Sector	Title
28-Oct-25	TVSL	In line Q2; outlook remains intact; <i>Result Update</i>
28-Oct-25	Automobiles	PV and CV to grow YoY; tractor to declin; <i>Sector Update</i>
06-Oct-25	Automobiles	Autos to surge with double-digit Q2 grow; <i>Sector Update</i>

Rating and Daily Volume Interpretation



Source: Bloomberg, Nuvama research

Rating Rationale & Distribution: Nuvama Research

Rating	Expected absolute returns over 12 months	Rating Distribution
Buy	15%	205
Hold	<15% and >-5%	68
Reduce	<-5%	37

DISCLAIMER

Nuvama Wealth Management Limited (defined as “NWML” or “Research Entity”) a company duly incorporated under the Companies Act, 1956 (CIN No L67110MH1993PLC344634) having its Registered office situated at 801- 804, Wing A, Building No. 3, Inspire BKC, G Block, Bandra Kurla Complex, Bandra East, Mumbai – 400 051 is regulated by the Securities and Exchange Board of India (“SEBI”) and is licensed to carry on the business of broking, Investment Adviser, Research Analyst and other related activities. Name of Compliance officer: Mr. Abhijit Talekar, E-mail address: researchcompliance@nuvama.com Contact details +91 9004510449 Investor Grievance e-mail address- grievance.nwm@nuvama.com

This Report has been prepared by NWML in the capacity of a Research Analyst having SEBI Registration No. INH000011316 and Enlistment no. 5723 with BSE and distributed as per SEBI (Research Analysts) Regulations 2014. This report does not constitute an offer or solicitation for the purchase or sale of any financial instrument or as an official confirmation of any transaction. Securities as defined in clause (h) of section 2 of the Securities Contracts (Regulation) Act, 1956 includes Financial Instruments and Currency Derivatives. The information contained herein is from publicly available data or other sources believed to be reliable. This report is provided for assistance only and is not intended to be and must not alone be taken as the basis for an investment decision. The user assumes the entire risk of any use made of this information. Each recipient of this report should make such investigation as it deems necessary to arrive at an independent evaluation of an investment in Securities referred to in this document (including the merits and risks involved), and should consult his own advisors to determine the merits and risks of such investment. The investment discussed or views expressed may not be suitable for all investors.

This information is strictly confidential and is being furnished to you solely for your information. This information should not be reproduced or redistributed or passed on directly or indirectly in any form to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject NWML and associates, subsidiaries / group companies to any registration or licensing requirements within such jurisdiction. The distribution of this report in certain jurisdictions may be restricted by law, and persons in whose possession this report comes, should observe, any such restrictions. The information given in this report is as of the date of this report and there can be no assurance that future results or events will be consistent with this information. This information is subject to change without any prior notice. NWML reserves the right to make modifications and alterations to this statement as may be required from time to time. NWML or any of its associates / group companies shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. NWML is committed to providing independent and transparent recommendation to its clients. Neither NWML nor any of its associates, group companies, directors, employees, agents or representatives shall be liable for any damages whether direct, indirect, special or consequential including loss of revenue or lost profits that may arise from or in connection with the use of the information. Our proprietary trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein. Past performance is not necessarily a guide to future performance. The disclosures of interest statements incorporated in this report are provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. The information provided in these reports remains, unless otherwise stated, the copyright of NWML. All layout, design, original artwork, concepts and other Intellectual Properties, remains the property and copyright of NWML and may not be used in any form or for any purpose whatsoever by any party without the express written permission of the copyright holders.

NWML shall not be liable for any delay or any other interruption which may occur in presenting the data due to any reason including network (Internet) reasons or snags in the system, break down of the system or any other equipment, server breakdown, maintenance shutdown, breakdown of communication services or inability of the NWML to present the data. In no event shall NWML be liable for any damages, including without limitation direct or indirect, special, incidental, or consequential damages, losses or expenses arising in connection with the data presented by the NWML through this report.

We offer our research services to clients as well as our prospects. Though this report is disseminated to all the customers simultaneously, not all customers may receive this report at the same time. We will not treat recipients other than intended recipients as customers by virtue of their receiving this report.

NWML and its associates, officer, directors, and employees, research analyst (including relatives) worldwide may: (a) from time to time, have long or short positions in, and buy or sell the Securities, mentioned herein or (b) be engaged in any other transaction involving such Securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the subject company/company(ies) discussed herein or act as advisor or lender/borrower to such company(ies) or have other potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of research report or at the time of public appearance. (c) NWML may have proprietary long/short position in the above mentioned scrip(s) and therefore should be considered as interested. (d) The views provided herein are general in nature and do not consider risk appetite or investment objective of any particular investor; readers are requested to take independent professional advice before investing. This should not be construed as invitation or solicitation to do business with NWML

NWML or its associates may have received compensation from the subject company in the past 12 months. NWML or its associates may have managed or co-managed public offering of securities for the subject company in the past 12 months. NWML or its associates may have received compensation for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. NWML or its associates may have received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. NWML or its associates have not received any compensation or other benefits from the Subject Company or third party in connection with the research report. Research analyst or his/her relative or NWML's associates may have financial interest in the subject company. NWML and/or its Group Companies, their Directors, affiliates and/or employees may have interests/ positions, financial or otherwise in the Securities/Currencies and other investment products mentioned in this report. NWML, its associates, research analyst and his/her relative may have other potential/material conflict of interest with respect to any recommendation and related information and opinions at the time of publication of research report or at the time of public appearance.

Participants in foreign exchange transactions may incur risks arising from several factors, including the following: (i) exchange rates can be volatile and are subject to large fluctuations; (ii) the value of currencies may be affected by numerous market factors, including world and national economic, political and regulatory events, events in equity and debt markets and changes in interest rates; and (iii) currencies may be subject to devaluation or government imposed exchange controls which could affect the value of the currency. Investors in securities such as ADRs and Currency Derivatives, whose values are affected by the currency of an underlying security, effectively assume currency risk.

Research analyst has served as an officer, director or employee of subject Company in the last 12 month period ending on the last day of the month immediately preceding the date of publication of the Report.: No

NWML has financial interest in the subject companies: No

NWML's Associates may have actual / beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report.

Research analyst or his/her relative may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report

NWML has actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of publication of research report: No

Subject company may have been client during twelve months preceding the date of distribution of the research report.

There were no instances of non-compliance by NWML on any matter related to the capital markets, resulting in significant and material disciplinary action during the last three years. A graph of daily closing prices of the securities is also available at www.nseindia.com

Artificial Intelligence (“AI”) tools may have been used (i) during the information gathering stage for compiling or collating the data from-(a) publicly available data sources; (b) databases to which NWML subscribes; and (c) internally generated research data, and/or (ii) for compiling summaries of the report.

Analyst Certification:

The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

Additional Disclaimers**Disclaimer for U.S. Persons**

This research report is a product of NWML, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution by NWML only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor.

In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors, NWML has entered into an agreement with a U.S. registered broker-dealer, Nuvama Financial Services Inc. (formerly Edelweiss Financial Services Inc.) ("NFSI"). Transactions in securities discussed in this research report should be effected through NFSI.

Disclaimer for U.K. Persons

The contents of this research report have not been approved by an authorised person within the meaning of the Financial Services and Markets Act 2000 ("FSMA").

In the United Kingdom, this research report is being distributed only to and is directed only at (a) persons who have professional experience in matters relating to investments falling within Article 19(5) of the FSMA (Financial Promotion) Order 2005 (the "Order"); (b) persons falling within Article 49(2)(a) to (d) of the Order (including high net worth companies and unincorporated associations); and (c) any other persons to whom it may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons").

This research report must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this research report relates is available only to relevant persons and will be engaged in only with relevant persons. Any person who is not a relevant person should not act or rely on this research report or any of its contents. This research report must not be distributed, published, reproduced or disclosed (in whole or in part) by recipients to any other person.

Disclaimer for Canadian Persons

This research report is a product of NWML, which is the employer of the research analysts who have prepared the research report. The research analysts preparing the research report are resident outside the Canada and are not associated persons of any Canadian registered adviser and/or dealer and, therefore, the analysts are not subject to supervision by a Canadian registered adviser and/or dealer, and are not required to satisfy the regulatory licensing requirements of the Ontario Securities Commission, other Canadian provincial securities regulators, the Investment Industry Regulatory Organization of Canada and are not required to otherwise comply with Canadian rules or regulations regarding, among other things, the research analysts' business or relationship with a subject company or trading of securities by a research analyst.

This report is intended for distribution by NWML only to "Permitted Clients" (as defined in National Instrument 31-103 ("NI 31-103")) who are resident in the Province of Ontario, Canada (an "Ontario Permitted Client"). If the recipient of this report is not an Ontario Permitted Client, as specified above, then the recipient should not act upon this report and should return the report to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any Canadian person.

NWML is relying on an exemption from the adviser and/or dealer registration requirements under NI 31-103 available to certain international advisers and/or dealers. Please be advised that (i) NWML is not registered in the Province of Ontario to trade in securities nor is it registered in the Province of Ontario to provide advice with respect to securities; (ii) NWML's head office or principal place of business is located in India; (iii) all or substantially all of NWML's assets may be situated outside of Canada; (iv) there may be difficulty enforcing legal rights against NWML because of the above; and (v) the name and address of the NWML's agent for service of process in the Province of Ontario is: Bamac Services Inc., 181 Bay Street, Suite 2100, Toronto, Ontario M5J 2T3 Canada.

Disclaimer for Singapore Persons

In Singapore, this report is being distributed by Nuvama Investment Advisors Private Limited (NIAPL) (Previously Edelweiss Investment Advisors Private Limited ("EIAPL")) (Co. Reg. No. 201016306H) which is a holder of a capital markets services license and an exempt financial adviser in Singapore and (ii) solely to persons who qualify as "institutional investors" or "accredited investors" as defined in section 4A(1) of the Securities and Futures Act, Chapter 289 of Singapore ("the SFA"). Pursuant to regulations 33, 34, 35 and 36 of the Financial Advisers Regulations ("FAR"), sections 25, 27 and 36 of the Financial Advisers Act, Chapter 110 of Singapore shall not apply to NIAPL when providing any financial advisory services to an accredited investor (as defined in regulation 36 of the FAR. Persons in Singapore should contact NIAPL in respect of any matter arising from, or in connection with this publication/communication. This report is not suitable for private investors.

Disclaimer for Hong Kong persons

This report is distributed in Hong Kong by Nuvama Investment Advisors (Hong Kong) Private Limited (NIAHK) (Previously Edelweiss Securities (Hong Kong) Private Limited (ESHK)), a licensed corporation (BOM -874) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to Section 116(1) of the Securities and Futures Ordinance "SFO". This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The report also does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of any individual recipients. The Indian Analyst(s) who compile this report is/are not located in Hong Kong and is/are not licensed to carry on regulated activities in Hong Kong and does not / do not hold themselves out as being able to do so.

INVESTMENT IN SECURITIES MARKET ARE SUBJECT TO MARKET RISKS. READ ALL THE RELATED DOCUMENTS CAREFULLY BEFORE INVESTING. REGISTRATION GRANTED BY SEBI, MEMBERSHIP OF RAASB AND CERTIFICATION FROM NISM IN NO WAY GUARANTEE PERFORMANCE OF NWML OR PROVIDE ANY ASSURANCE OF RETURNS TO INVESTORS AND CLIENTS.

Abneesh Roy

Head of Research Committee

Abneesh.Roy@nuvama.com
