institutional equities

VISIT NOTE

KEY DATA

Rating	BUY
Sector relative	Outperformer
Price (INR)	276
12 month price target (INR)	339
52 Week High/Low	350/266
Market cap (INR bn/USD bn)	414/4.7
Free float (%)	55.0
Avg. daily value traded (INR mn)	641.0

SHAREHOLDING PATTERN

	Sep-25	Jun-25	Mar-25
Promoter	50%	50%	50%
FII	28.77%	28.61%	27.31%
DII	11.18%	11.1%	11.8%
Pledge	0%	0%	0%

FINANCIALS

Year to March	FY25A	FY26E	FY27E	FY28E
Revenue	509,796	515,280	530,850	585,055
EBITDA	55,241	54,128	62,253	69,500
Adjusted profit	39,264	38,548	43,111	48,361
Diluted EPS (INR)	26.2	25.7	28.7	32.2
EPS growth (%)	11.0	(1.8)	11.8	12.2
RoAE (%)	21.6	18.7	18.7	18.7
P/E (x)	10.6	10.8	9.7	8.6
EV/EBITDA (x)	6.4	6.9	6.6	6.6
Dividend yield (%)	3.6	3.6	4.0	4.7

(INR mn)

PRICE PERFORMANCE



Plant visit: Synergies, new growth paths

We visited Dahej regas plant, upcoming petrochem project and third jetty. Synergistic diversifications to cut cost and raise competitiveness.

Takeaways: i) Petchem project to have INR1.2bn opex cost savings (19% of FY25) from synergies with LNG regasification and 2% capex saving (INR4bn). ii) Third jetty to handle ethane and propane in addition to LNG; satisfies captive requirement for petchem and allows a diversified revenue stream. iii) 5mtpa greenfield Gopalpur terminal to hold an edge over other east coast terminals due to easier connection to gas grid with existing and upcoming demand centres to ensure elevated utilization. Retain 'BUY' with TP of INR339 on implied 12x FY27E PE, 19% RoE and current net-cash balance sheet.

Petchem project synergies—saving INR1.2bn opex, INR4bn capex

PLNG's upcoming INR207bn PDH-PP project (largest in India with 750ktpa propylene, 500ktpa polypropylene) is set to report cost synergies due to use of cold energy from LNG to cool down propylene (separated from propane by heating) to the tune of INR1.2bn (19% of FY25 opex ex-UoP provisioning) in addition to INR4bn (2% of project cost) capex saving. The company expects to switch between use of hydrogen (34ktpa by-product)/gas for its fuel needs. Deepak Phenolics shall have direct connectivity to PLNG's petchem compound for offtake of earlier tied-up 250ktpa propylene and 11ktpa hydrogen. Management expects to bridge 10% of the 5mtpa (10mtpa supply, 15mtpa demand) propylene gap in the domestic market. The project is likely to be commissioned in FY28, as originally maintained.

Third jetty optionality, Gopalpur terminal to open new growth paths

The under-construction third jetty at Dahej (INR20bn capex) is designed to handle ethane and propane (1,200ktpa each) in addition to LNG with the company open to running a tolling model or marketing the molecules. While ~75% of PLNG's propane handling capacity is set to cater to its own PDH-PP project, the balance and full ethane capacity is set to be utilised for other companies. Post renewal of the 7.5mtpa contract, rich gas from Qatar is not guaranteed with share of NGLs (ethane, propane and butane) set to fall. As a result, OPaL (1.1mtpa ethylene, 0.4mtpa propylene capacity) is likely to become a major off-taker due to easy logistics, ensuring better utilisation of the upcoming jetty. Management expects 5mtpa greenfield Gopalpur terminal to have elevated levels of utilisation as other east coast terminals are not connected to the National Gas Grid (NGG, 35km away from proposed site) along with existing and upcoming demand centres in Eastern India.

Positive long-term outlook; reiterate 'BUY'

PLNG shall benefit from: i) upcoming low-cost 5mtpa expansion at Dahej by end-FY26E; ii) completion of the KKBMPL, which will connect its Kochi terminal to the NGG; iii) huge liquefaction capacity coming up globally, putting spot LNG under pressure; and iv) long-term fixed quantity UoP contracts with annual 5% tariff hikes. Retain 'BUY' and TP at INR339 on undemanding implied 12x FY27E PE and 19% RoE.

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Tanay Kotecha tanav.kotecha@nuvama.com **Akshay Mane** akshav.mane@nuvama.com

Financial Statements

Income Statement (INR mn)

Year to March	FY25A	FY26E	FY27E	FY28E
Total operating income	509,796	515,280	530,850	585,055
Gross profit	66,817	61,678	69,765	80,500
Employee costs	2,194	2,413	2,775	2,983
Other expenses	9,382	5,137	4,736	8,016
EBITDA	55,241	54,128	62,253	69,500
Depreciation	8,062	8,465	8,888	9,333
Less: Interest expense	2,580	2,709	4,741	4,979
Add: Other income	8,153	8,561	8,989	9,438
Profit before tax	52,752	51,514	57,612	64,627
Prov for tax	13,488	12,966	14,501	16,267
Less: Other adj	0	0	0	0
Reported profit	39,264	38,548	43,111	48,361
Less: Excp.item (net)	0	0	0	0
Adjusted profit	39,264	38,548	43,111	48,361
Diluted shares o/s	1,500	1,500	1,500	1,500
Adjusted diluted EPS	26.2	25.7	28.7	32.2
DPS (INR)	10.0	10.0	11.0	13.0
Tax rate (%)	25.6	25.2	25.2	25.2

Balance Sheet (INR mn)

Dalance Sheet (mitth	Dalance oneet (intra inin)									
Year to March	FY25A	FY26E	FY27E	FY28E						
Share capital	15,000	15,000	15,000	15,000						
Reserves	178,824	202,372	228,983	257,844						
Shareholders funds	193,824	217,372	243,983	272,844						
Minority interest	0	0	0	0						
Borrowings	26,566	146,566	146,566	156,566						
Trade payables	25,620	25,243	25,711	28,126						
Other liabs & prov	16,110	16,110	16,110	16,110						
Total liabilities	268,009	411,180	438,259	479,535						
Net block	71,161	72,696	78,807	85,474						
Intangible assets	17,199	17,199	17,199	17,199						
Capital WIP	16,418	56,418	116,418	180,418						
Total fixed assets	104,778	146,312	212,424	283,091						
Non current inv	1,810	1,810	1,810	1,810						
Cash/cash equivalent	90,990	189,618	149,314	115,020						
Sundry debtors	32,669	35,293	36,360	40,072						
Loans & advances	14,874	14,874	14,874	14,874						
Other assets	13,429	13,812	14,017	15,208						
Total assets	268,009	411,180	438,259	479,535						

Important Ratios (%)

Year to March	FY25A	FY26E	FY27E	FY28E
Crude price (Brent)	78.2	70.0	70.0	70.0
Dahej total sales (mmt)	16.6	15.7	16.6	17.6
Dahej capacity (mmt)	17.5	17.5	22.5	22.5
EBITDA margin (%)	10.8	10.5	11.7	11.9
Net profit margin (%)	7.7	7.5	8.1	8.3
Revenue growth (% YoY)	(3.3)	1.1	3.0	10.2
EBITDA growth (% YoY)	6.1	(2.0)	15.0	11.6
Adj. profit growth (%)	11.0	(1.8)	11.8	12.2

Free Cash Flow (INR mn)

	,			
Year to March	FY25A	FY26E	FY27E	FY28E
Reported profit	52,752	51,514	57,612	64,627
Add: Depreciation	8,062	8,465	8,888	9,333
Interest (net of tax)	(4,867)	(5,852)	(4,248)	(4,460)
Others	3,143	0	0	0
Less: Changes in WC	(1,730)	(3,385)	(803)	(2,488)
Operating cash flow	43,977	37,777	46,949	50,745
Less: Capex	(14,568)	(50,000)	(75,000)	(80,000)
Free cash flow	29,409	(12,223)	(28,051)	(29,255)

Assumptions (%)

Year to March	FY25A	FY26E	FY27E	FY28E
GDP (YoY %)	7.2	7.0	6.8	6.2
Repo rate (%)	6.0	5.0	4.5	4.5
USD/INR (average)	84.4	87.5	87.0	86.7
Kochi total sales (mmt)	1.1	1.3	1.5	2.1
Kochi capacity (mmt)	5.0	5.0	5.0	5.0
PLNG's total sales (mmt)	17.8	17.0	18.1	19.7
Dahej tariff (INR/mmbtu)	63.7	66.8	70.2	73.7
Average opex (INR/mmbtu)	12.4	8.5	7.9	10.6
Kochi tariff (INR/mbtu)	89.3	93.8	98.5	103.4

Key Ratios

Year to March	FY25A	FY26E	FY27E	FY28E
RoE (%)	21.6	18.7	18.7	18.7
RoCE (%)	22.5	15.6	14.1	14.7
Inventory days	11	10	10	10
Receivable days	25	24	25	24
Payable days	22	20	20	19
Working cap (% sales)	4.9	5.5	5.5	5.4
Gross debt/equity (x)	0.1	0.7	0.6	0.6
Net debt/equity (x)	(0.3)	(0.2)	0	0.2
Interest coverage (x)	18.3	16.9	11.3	12.1

Valuation Metrics

Year to March	FY25A	FY26E	FY27E	FY28E
Diluted P/E (x)	10.6	10.8	9.7	8.6
Price/BV (x)	2.1	1.9	1.7	1.5
EV/EBITDA (x)	6.4	6.9	6.6	6.6
Dividend yield (%)	3.6	3.6	4.0	4.7

Source: Company and Nuvama estimates

Valuation Drivers

Year to March	FY25A	FY26E	FY27E	FY28E
EPS growth (%)	11.0	(1.8)	11.8	12.2
RoE (%)	21.6	18.7	18.7	18.7
EBITDA growth (%)	6.1	(2.0)	15.0	11.6
Payout ratio (%)	38.2	38.9	38.3	40.3

Q2FY26 review in exhibits

Exhibit 1: EBITDA down 7% YoY (in line with our estimates, -9% versus consensus) on 5% lower volumes and 15% higher opex

PLNG (INR mn)	Q2FY26	Q2FY25	YoY	Q1FY26	QoQ	Nuvama Est.	Var (%)	Consensus	Var (%)
Revenue from operations	110,091	130,218	-15%	118,799	-7%	136,198	-19%	120,073	-8%
EBITDA	11,173	12,005	-7%	11,597	-4%	11,231	-1%	12,258	-9%
Adjusted PAT	8,058	8,476	-5%	8,506	-5%	8,083	0%	8,644	-7%
Volumes (mt)									
Long-term LNG	2.07	2.09	-1%	2.24	-8%	2.19	-5%		
Self LNG spot	-	0.11	NM	-	NM	0.04	-100%		
Third party LNG	2.26	2.34	-3%	1.94	17%	2.00	13%		
Total	4.34	4.55	-5%	4.18	4%	4.22	3%		

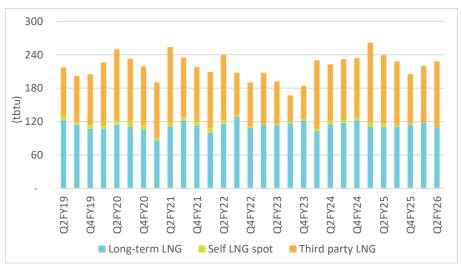
Source: Company, Nuvama Research

Exhibit 2: Dahej volumes down 6% YoY; Kochi volumes up 21% YoY due to offtake from BPCL refinery

ТВТИ	Q2FY26	Q2FY25	YoY %	Q1FY26	QoQ %	Nuvama est.	vs. estimates
Dahej Volumes							
Long-term LNG	95	96	-1%	105	-10%	101	-6%
Self LNG spot	-	6	NM	-	NM	2	NM
Third party LNG	116	123	-6%	102	14%	105	10%
Total Dahej sales	211	225	-6%	207	2%	208	1%
Dahej terminal utilization (%)							
Kochi Volumes							
Long-term LNG	14	14	0%	13	8%	14	0%
Self LNG spot	-	-	NM	-	NM	-	NM
Third party LNG	3	-	NM	-	NM	-	NM
Total Kochi sales	17	14	21%	13	31%	14	21%
Kochi terminal utilization (%)							

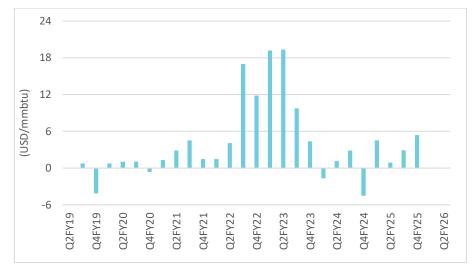
Source: Company, Nuvama Research

Exhibit 3: Total volumes at 228tbtu, down 5% YoY/up 4% QoQ



Source: Company, Nuvama Research

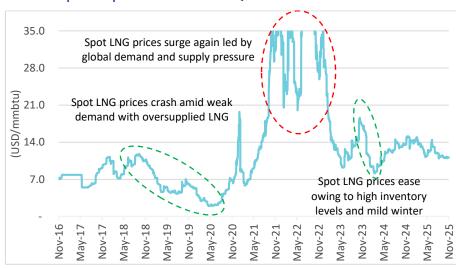
Exhibit 4: Marketing margins NA during Q2FY26 on nil spot/short-term volumes



Source: Company, Nuvama Research

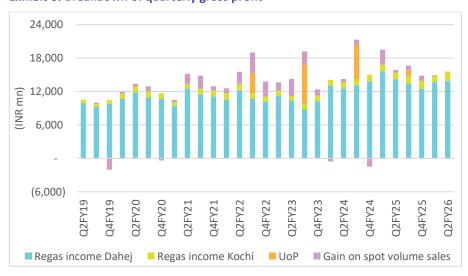
NA — not applicable

Exhibit 5: Spot LNG prices down 9% YoY in Q2



Source: Bloomberg, Nuvama Research

Exhibit 6: Breakdown of quarterly gross profit



Source: Company, Nuvama Research

Exhibit 7: Quarterly financial snapshot (INR mn)

PLNG (INR mn)	Q2FY26	Q2FY25	YoY	Q1FY26	QoQ	FY25	FY26E	FY27E	FY28E
Revenue from operations	110,091	130,218	-15%	118,799	-7%	509,796	515,280	530,850	585,055
Cost of materials consumed	94,494	114,371	-17%	103,869	-9%	442,979	453,602	461,085	504,556
Gross profit	15,597	15,847	-2%	14,930	4%	66,817	61,678	69,765	80,500
Employee expenses	599	520	15%	635	-6%	2,194	2,413	2,775	2,983
Impairment loss (net of reversal)	1,572	1,842	-15%	1,384	14%	2,948	(1,940)	(3,402)	(733)
Other expenses	2,254	1,480	52%	1,313	72%	6,434	7,077	8,139	8,749
EBITDA	11,173	12,005	-7%	11,597	-4%	55,241	54,128	62,253	69,500
Depreciation & Amortization	2,108	1,963	7%	2,070	2%	8,062	8,465	8,888	9,333
EBIT	9,065	10,042	-10%	9,528	-5%	47,179	45,663	53,365	60,167
Finance costs	609	654	-7%	590	3%	2,580	2,709	4,741	4,979
Other Income	2,371	2,016	18%	2,423	-2%	8,153	8,561	8,989	9,438
РВТ	10,827	11,404	-5%	11,361	-5%	52,752	51,514	57,612	64,627
Total Tax Expenses	2,769	2,928	-5%	2,855	-3%	13,488	12,966	14,501	16,267
Adjusted Profit	8,058	8,476	-5%	8,506	-5%	39,264	38,548	43,111	48,361
Exceptional items	-	-	NA	-	NA	-	-	-	-
Reported Profit	8,058	8,476	-5%	8,506	-5%	39,264	38,548	43,111	48,361
No. of shares outstanding	1,500	1,500	0%	1,500	0%	1,500	1,500	1,500	1,500
Adjusted EPS (INR/sh)	5.4	5.7	-5%	5.7	-5%	26.2	25.7	28.7	32.2
Adjusted P/E ratio (x)						10.6	10.8	9.7	8.6
EV/EBITDA (x)						5.7	6.2	6.1	6.1
Return on Average Equity						21.6%	18.7%	18.7%	18.7%
As a % of net revenues									
Gross Profit	14.2%	12.2%		12.6%		13.1%	12.0%	13.1%	13.8%
EBITDA	10.1%	9.2%		9.8%		10.8%	10.5%	11.7%	11.9%
PBT	9.8%	8.8%		9.6%		10.3%	10.0%	10.9%	11.0%
Adjusted Profit	7.3%	6.5%		7.2%		7.7%	7.5%	8.1%	8.3%

Source: Company, Nuvama Research

Gas: Price plummet imminent by H2CY26

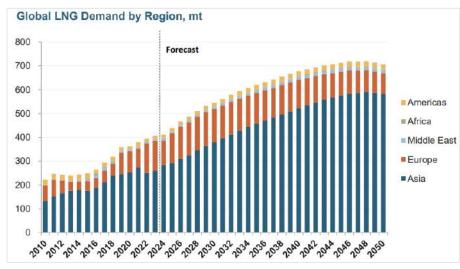
Limited supply uptick until CY26

FGE anticipates limited supply growth in the LNG market in 2025E owing to delays in project commissioning and outage risks. This may provide a floor to LNG spot prices in the short term. Therefore, strong supply growth is expected only from H2CY26E.

The recent milder winter helped maintain healthy gas/LNG inventories in the EU and Asia. That said, a colder winter this year compared with last year can trigger stronger YoY gas/LNG demand growth in Asia and Europe. Higher prices in the EU and NEA gas/LNG markets can limit YoY demand growth through 2025E. With Russian gas supply through Ukraine to the EU cutting off from January 1,2025, FGE expects an impact of 7–7.5mtpa LNG supply going in to the EU.

LNG demand remains resilient despite the energy transition. Although there is much discussion about renewables and clean energy, security and reliability of energy supply still firmly favours natural gas. Asia remains the heart of the LNG market and drives strong demand growth. Developing Asian economies have begun to shun coal, thereby further supporting LNG demand.

Exhibit 8: Global LNG demand by region (MT)



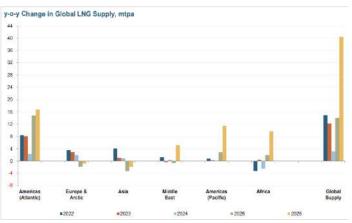
Source: FGE

Exhibit 9: LNG demand versus supply growth by region



Source: FGE LNG ODS

Exhibit 10: Huge LNG capacity (40mtpa) to unleash in CY26E



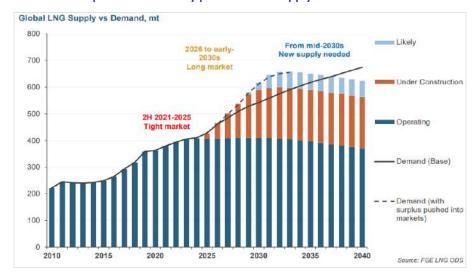
Source: FGE

LNG market to rebalance by CY26; tightness may emerge from CY31

CY26–31: CY26 onwards, a wave of supply shall hit the market (~40mtpa). The extent of additions shall sustain until CY31E with 200mtpa capacity under construction. Europe continues to soak up LNG to phase out coal while lower prices attract Asian players back into the market. Some US LNG shut-ins would also help balance the market. Despite low prompt prices, established LNG buyers and IOCs should look to support pre-FID projects.

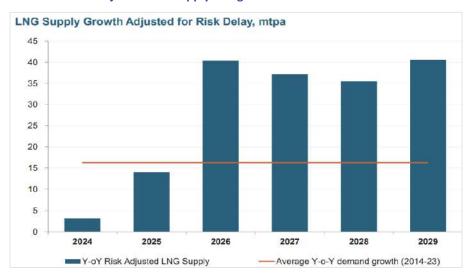
Post CY31: In the absence of FIDs over 2025–27, tightness could emerge from 2031.

Exhibit 11: Surplus demand likely post-CY26 on supply additions



Source: FGE LNG ODS

Exhibit 12: Risk-adjusted LNG supply YoY growth



Source: FGE

Under Construction LNG
Capacity by Start-Up Year, mt

60
40
40
30
20
10
2024 2025 2026 2027 2028 2029

Africa Americas Asia

Europe Middle East

Exhibit 13: Huge capacity to be unleashed in CY25/26; US to be largest LNG supplier

Source: FGE

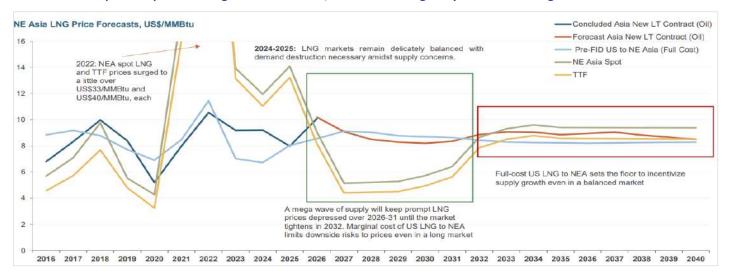
Pressure on crude-linked LNG contracts likely

Given expectations of a fall in spot LNG prices beginning CY26, slopes of long-term crude-linked contracts are likely to face some pressure in the near term hereon. Current slopes of long-term LNG contracts are in the range of 12–13% with expectations of contraction to 11% over coming years.

Exhibit 14: Near-term LNG spot price forecast: Normal winter and low supply to support CY25E prices; plunge likely in CY26E

Source: Refinitiv, ICE, CME, and FGE

Exhibit 15: Asia spot LNG price convergence at USD8.5-9/mmbtu following likely weakness during CY26-31



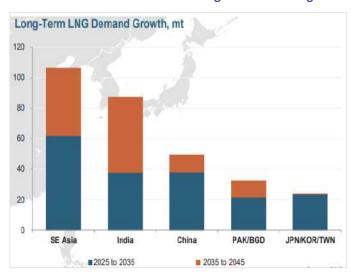
Source: FGE

Exhibit 16: Japan/China LNG demand to flatten over 2035-45*



Source: FGE

Exhibit 17: India's LNG demand strong in near and long-term



Source: FGE

^{*} India's LNG demand to continue to surge

Company Description

PLNG is the largest domestic player in India importing, storing and regasifying LNG. It has a unique risk-free business model, generating revenue by charging regasification margins on imported LNG.

Moreover, supply- and demand-side risks are hedged through a long-term sourcing contract with Ras-Gas Qatar and offtake contracts from three of its promoters: Gail India, Indian Oil Corporation (IOCL) and Bharat Petroleum Corporation (BPCL). Expansion of its Dahej terminal to 22.5mtpa is likely to be completed by FY26-end. It also has a 5mmtpa terminal at Kochi.

Investment Theme

Volume growth is key to PLNG's prospects, and that would be driven by ramping up utilization in the 5mtpa LNG terminal at Kochi and expansion of the Dahej LNG terminal to 22.5mmtpa. The Kochi terminal has been commissioned though LNG offtake could be a variable due to pipeline issues.

Besides, weak industrial demand could lead to lower marketing margin on spot cargoes. Key upside triggers are clarity on utilisation rate post expansion at Dahej and new terminal at Kochi.

Key Risks

- Current annual escalation of 5% in re-gasification charges may not persist after a while if it begins to affect demand.
- Prolonged gap between long-term RasGas and spot-LNG prices could result in deferment/lowering of term LNG volumes.
- High gas prices may lower demand for R-LNG, thus making it unviable for PLNG to source more long-term supplies.
- Increase in domestic gas production and start of other LNG terminals in the country could affect PLNG's utilisation.

Additional Data

Management

Chairman	Pankaj Jain
Managing Director & CEO	Akshay Kumar Singh
Director (Finance) & CFO	Vinod Kumar Mishra
Director(Technical)	Pramod Narang
Auditor	M/s V. Sankar Aiyar & Co., Chartered Accountants

Recent Company Research

Date	Title	Price	Reco
10-Nov-25	In-line Q2; growth projects on track; Result Update	278	Buy
28-Jul-25	Q1 miss; capturing new demand markets; <i>Result Update</i>	301	Buy
20-May-25	Q4 beat; upside to volume growth; Result Update	317	Buy

Holdings - Top 10*

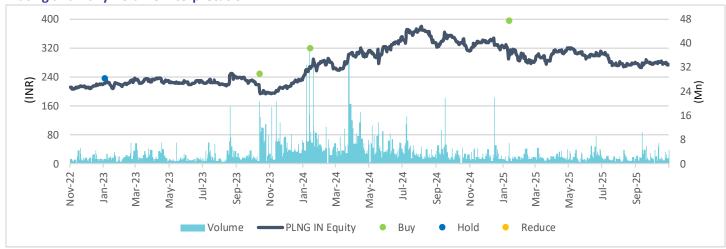
	% Holding		% Holding
Bharat Petroleu	12.50	Kotak Mahindra	2.35
Oil & Natural G	12.50	Vanguard Group	2.06
Indian Oil Corp	12.50	Blackrock Inc	1.87
GAIL India Ltd	12.50	FMR LLC	1.58
SBI Funds Manag	5.26	Republic of Sin	1.29

^{*}Latest public data

Recent Sector Research

Date	Name of Co./Sector	Title
14-Nov-25	Indraprastha Gas	Q2 miss; growth and margin moves in play; <i>Result Update</i>
12-Nov-25	Gujarat Gas	Q2 weak; Morbi recovery uncertain; Result Update
11-Nov-25	ONGC	In-line Q2; growth projects underway; <i>Result Update</i>

Rating and Daily Volume Interpretation



Source: Bloomberg, Nuvama research

Rating Rationale & Distribution: Nuvama Research

Rating	Expected absolute returns over 12 months	Rating Distribution
Buy	15%	205
Hold	<15% and >-5%	68
Reduce	<-5%	37

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