

Astral's Q1FY27 results were broadly in line with consolidated EBITDA rising ~25% YoY and declining ~40% QoQ to INR 2.3bn. Adjusted PAT grew ~48% YoY and dipped 45% QoQ to INR 1.2bn. In the Plumbing segment, volume remained flat YoY (versus ~10% industry contraction) and dropped ~33% QoQ to ~56kt, while realisation rose 10% YoY/~2% QoQ to ~INR 187/kg. Consequently, EBITDA/kg improved ~27% YoY and fell ~16% QoQ to ~INR 35/kg. Management broadly maintained their FY27 guidance, targeting double-digit plumbing volume growth and 16–18% EBITDA margin. For Adhesives India, the company targets 15–20% revenue growth and 15–17% EBITDA margin in FY27, while the UK business is targeted to deliver 8–10% EBITDA margin. Factoring in Q1FY27 performance, we are marginally tweaking FY27–28E EPS estimates and introducing FY29E. We maintain ADD with a revised TP of INR 1,625 (earlier INR 1,600) based on 53x Jun'28E EPS post quarterly roll-over.

- **Q1FY27 result summary:** Astral reported broadly in-line results with consolidated EBITDA rising ~25% YoY and declining ~40% QoQ to INR 2.3bn. EBITDA margin expanded 107bps YoY and contracted 368bps QoQ to 14.7%. Adjusted PAT grew ~48% YoY and dipped 45% QoQ to INR 1.2bn. In the Plumbing segment, volume remained flat YoY and declined ~33% QoQ to ~56kt, while realisation rose 10% YoY/~2% QoQ to ~INR 187/kg. Consequently, EBITDA/kg improved ~27% YoY and fell ~16% QoQ to ~INR 35/kg. Adhesives & Paints revenue grew ~30% YoY and declined ~5% QoQ to INR 5.3bn, while EBITDA increased ~22% YoY and decreased ~5% QoQ to INR 457mn. At end-Jun'26, consolidated cash declined ~INR 14bn QoQ to INR 4.7bn.
- **What we like:** Reiterated guidance for FY27.
- **What we do not like:** Lower-than-estimated EBITDA in the Adhesives & Paints segment, and sequential decline in cash.
- **Earnings call KTAs:** i) Management reiterated FY27 Plumbing guidance with volume growth of double-digit with EBITDA margin at 16–18%. On Adhesives, the company maintained revenue growth guidance of 15–20% for India business with EBITDA margin of 15–17% for FY27. Additionally, they aim to deliver EBITDA margin of 8–10% for the UK business. On Paints, they remain confident of 20–25% YoY revenue growth with EBITDA margin of low single-digit in FY27. ii) Demand improved sharply May'26 onwards and grew in double-digit over the last 4.5 months, with ~40% volume growth in Jul'26 and double-digit growth in Aug'26 till date. This recovery was largely supported by dealer/distributor restocking. iii) The company believes the implementation of MIP would help in stabilisation of PVC prices; it would particularly protect the bottom price of PVC. iv) Both Kanpur and Hyderabad plants are ramping up well. Kanpur is majority sold out on strong local demand, while Hyderabad is operating at ~50% utilisation and gradually gaining traction in the local market; further expansion potential exists at both facilities. v) On Paints, the company has expanded into Gujarat, Rajasthan and Maharashtra in the West; in the South, three states have been completed, with two more states to be entered when appropriate. vi) On Speciality Chemicals, DSS in its first quarter has contributed standalone revenue/EBITDA of INR 67mn/INR 9mn. vii) Guided capex of INR 3–3.5bn for FY27; out of this, it has already incurred INR 1.37bn in Q1. viii) The company increased its Pipes & Fittings capacity from ~417kt to ~421kt in Q1, mainly via debottlenecking. While CPVC resin plant is expected be ready by Dec'26 and trial runs to commence in Q4FY27, full benefit is expected FY28 onwards.

Recommendation and Price Target

Current Reco.	ADD
Previous Reco.	ADD
Current Price Target (12M)	1,625
Upside/(Downside)	11.0%
Previous Price Target	1,600
Change	1.5%

Key Data – ASTRA IN

Current Market Price	INR1,464
Market cap (bn)	INR393.3/US\$4.1
Free Float (%)	45.4
Shares in issue (mn)	268.6
Diluted share (mn)	268.6
3-mon avg daily val (mn)	INR1,031.7/US\$10.9
52-week range	INR1,769/1,263
Sensex/Nifty	77,966/24,436
INR/US\$	95.3

Price Performance

%	1M	6M	12M
Absolute	9.8	-8.0	15.3
Relative*	9.3	-2.5	19.1

*To the NSE Nifty 50

Dharmesh Shah

dharmesh.shah@jmfll.com | Tel: (91 22) 66303541

Shouvik Chakraborty

shouvik.chakraborty@jmfll.com | Tel: (91 22) 66301692

Aakash Kedia

aakash.kedia@jmfll.com | Tel: (91 22) 66303493

Financial Summary

	(INR mn)				
Y/E Mar	FY25A	FY26A	FY27E	FY28E	FY29E
Net Sales	58,324	65,686	76,019	86,644	98,774
Sales Growth (%)	3.4	12.6	15.7	14.0	14.0
EBITDA	9,459	10,619	11,781	13,693	15,908
EBITDA Margin (%)	16.2	16.2	15.5	15.8	16.1
Adjusted Net Profit	5,238	5,592	6,643	7,860	9,359
Diluted EPS (INR)	19.5	20.8	24.7	29.3	34.8
Diluted EPS Growth (%)	-4.1	6.8	18.8	18.3	19.1
ROIC (%)	17.3	17.5	19.6	22.9	27.2
ROE (%)	15.4	14.6	15.4	16.0	16.7
P/E (x)	75.1	73.3	59.2	50.0	42.0
P/B (x)	10.9	9.7	8.6	7.5	6.6
EV/EBITDA (x)	41.2	36.3	32.3	27.4	23.1
Dividend Yield (x)	0.3	0.3	0.3	0.4	0.5

Source: Company data, JM Financial. Note: Valuations as of August 12, 2026

JM Financial Research is also available on: Bloomberg - JMFR <GO>, FactSet, LSEG and S&P Capital IQ

Please see Appendix I at the end of this report for Important Disclosures and Disclaimers and Research Analyst Certification.

Exhibit 1: Actuals versus estimates (Q1FY27)

INR mn	Actuals	Estimates		% Variation		Comments
		JMF	Consensus	JMF	Consensus	
Revenue	15,780	15,530	15,944	1.6	(1.0)	Broadly in line results
EBITDA	2,312	2,332	2,332	(0.8)	(0.9)	
EBITDA Margin (%)	14.7	15.0	14.6	(2.4)	0.2	
Adjusted PAT	1,202	1,174	1,177	2.4	2.2	
Volume (kt)	56	58		(2.8)		
Blended realisation (INR/kg)	187	188		(0.5)		
Blended EBITDA (INR/kg)	35	34		2.9		

Source: Company, JM Financial

Exhibit 2: Quarterly analysis – Consolidated

INR mn	Q1FY26	Q2FY26	Q3FY26	Q4FY26	Q1FY27	YoY (%)	QoQ (%)
Revenue	13,612	15,774	15,415	20,885	15,780	15.9	(24.4)
Raw material	8,251	9,530	9,248	12,482	9,376	13.6	(24.9)
Staff costs	1,419	1,466	1,477	1,542	1,695	19.5	9.9
Other expenses	2,093	2,210	2,317	3,032	2,397	14.5	(20.9)
Total expenditure	11,763	13,206	13,042	17,056	13,468	14.5	(21.0)
EBITDA	1,849	2,568	2,373	3,829	2,312	25.0	(39.6)
Depreciation	719	723	734	740	754	4.9	1.9
EBIT	1,130	1,845	1,639	3,089	1,558	37.9	(49.6)
Interest Expense	123	160	126	235	58	(52.8)	(75.3)
Other income	91	114	95	173	128	40.7	(26.0)
Profit Before Tax	1,098	1,799	1,608	3,027	1,628	48.3	(46.2)
Provision for Tax	306	451	366	836	426	39.2	(49.0)
Exceptional income/(expense)	-	-	(165)	(61)	-	NA	NA
Minority Interest	(19)	-	-	-	-	NA	NA
Share of profit from associates	-	-	-	-	-	NA	NA
Reported Profit	811	1,348	1,077	2,130	1,202	48.2	(43.6)
Adjustments	-	-	165	61	-	NA	NA
Adjusted Net Profit	811	1,348	1,242	2,191	1,202	48.2	(45.1)
Adjusted EPS (INR)	3.0	5.0	4.6	8.2	4.5	48.2	(45.1)
As % of net revenue	Q1FY26	Q2FY26	Q3FY26	Q4FY26	Q1FY27	YoY (bps)	QoQ (bps)
Raw material	60.6	60.4	60.0	59.8	59.4	(120)	(35)
Staff expenses	10.4	9.3	9.6	7.4	10.7	32	336
Other expenses	15.4	14.0	15.0	14.5	15.2	(19)	67
EBITDA	13.6	16.3	15.4	18.3	14.7	107	(368)
Adj. Net profit	6.0	8.5	8.1	10.5	7.6	166	(287)
Tax rate	27.9	25.1	22.8	27.6	26.2		

Source: Company, JM Financial

Exhibit 3: Quarterly segmental performance – Consolidated

INR mn	Q1FY26	Q2FY26	Q3FY26	Q4FY26	Q1FY27	YoY (%)	QoQ (%)
Plumbing							
Sales Volumes (kt)	56	61	62	84	56	0.1	(33.2)
Realisation (INR/kg)	170	183	174	183	187	10.0	2.5
EBITDA (INR/kg)	28	35	32	42	35	26.5	(15.7)
Revenues	9,539	11,186	10,720	15,342	10,505	10.1	(31.5)
EBITDA	1,565	2,129	1,953	3,519	1,983	26.7	(43.6)
EBITDA Margin (%)	16.4	19.0	18.2	22.9	18.9		
Adhesives & Paints							
Revenues	4,073	4,588	4,695	5,543	5,275	29.5	(4.8)
EBITDA	375	553	515	483	457	21.9	(5.4)
EBITDA Margin (%)	9.2	12.1	11.0	8.7	8.7		

Source: Company, JM Financial

Exhibit 4: Annual analysis – Consolidated

Key Assumptions	FY20	FY21	FY22	FY23	FY24	FY25	FY26	FY27E	FY28E	FY29E	CAGR (%)	
											FY20-26	FY26-29E
Operational Metrics												
Total												
Capacity (kt)	326	350	371	392	477	549	585	622	622	622	10.3	2.1
Realisation (INR/kg)	195	233	294	290	257	257	250	259	264	268	4.2	2.4
EBITDA/kg (INR/kg)	32	47	50	46	42	42	40	40	42	43	3.9	2.3
Plumbing												
Capacity (kt)	239	258	275	290	334	382	418	455	455	455	9.8	2.9
Volume (kt)	132	137	150	178	220	227	263	293	328	368	12.1	11.8
Utilisation (%)	55	53	54	61	66	59	63	64	72	81		
Realisation (INR/kg)	150	177	225	212	189	185	178	183	186	190	2.9	2.2
EBITDA/kg (INR/kg)	26	39	42	36	34	35	35	34	35	33	5.0	(2.0)
P&L (INR bn)												
Revenue	26	32	44	52	56	58	66	76	87	99	16.9	14.6
EBITDA	4	6	8	8	9	9	11	12	14	16	16.5	14.4
Adj. PAT	2	4	5	4	5	5	6	7	8	9	14.5	18.7
Balance Sheet (INR bn)												
Equity	15	19	23	27	32	36	41	46	52	60		
Net Cash	0	4	6	6	5	5	8	12	19	26		
Cash Flow (INR bn)												
OCF before NWC change	2	2	10	4	7	8	8	10	11	13		
Change in NWC	0	1	(1)	(1)	1	(2)	2	(1)	(0)	(1)		
Capex	(2)	(2)	(3)	(3)	(6)	(5)	(5)	(3.3)	(3)	(3)		
FCF	0	2	6	0	2	1	5	6	8	9		
Return Ratios (%)												
RoE	17.8	23.8	22.9	17.6	18.5	15.4	14.6	15.4	16.0	16.7		
RoCE	16.9	23.0	22.4	18.1	17.8	15.4	15.2	15.3	15.9	16.6		
RoIC	17.3	25.9	27.7	22.5	20.6	17.1	17.4	19.1	22.3	26.5		
Valuations (x)												
P/E								59.2	50.0	42.0		
EV/EBITDA								32.3	27.4	23.1		

Source: Company, JM Financial

Exhibit 5: Estimates revisions: We broadly tweak FY27-28E EPS estimates and introduce FY29E

INR mn	FY27E			FY28E			FY29E
	New	Old	% Change	New	Old	% Change	Introduced
Revenue	76,019	74,874	1.5	86,644	84,388	2.7	98,774
EBITDA	11,781	12,166	(3.2)	13,693	13,845	(1.1)	15,908
EBITDA margin (%)	15.5	16.2		15.8	16.4		16.1
Adjusted PAT	6,643	6,791	(2.2)	7,860	7,873	(0.2)	9,359

Source: JM Financial

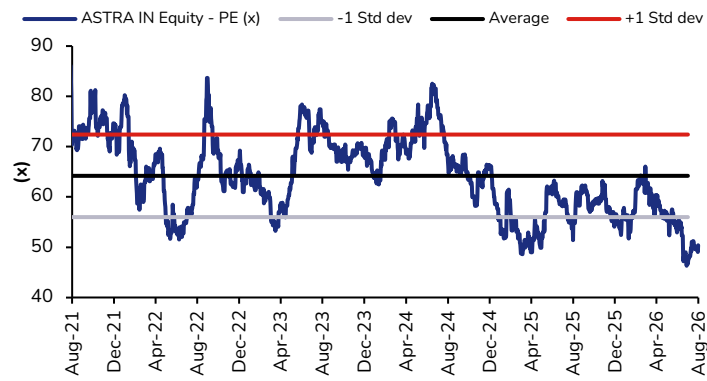
Exhibit 6: Retain ADD; revised TP of INR 1,625 on 53x Jun'28E EPS

P/E Method

Jun'28E EPS	30.7
Implied P/E multiple (x)	53
Target price (INR)	1,625
CMP (INR)	1,464
Upside (%)	11.0

Source: JM Financial

Exhibit 7: One-year forward P/E



Source: Bloomberg, JM Financial

Financial Tables (Consolidated)

Income Statement		(INR mn)				
Y/E Mar	FY25A	FY26A	FY27E	FY28E	FY29E	
Net Sales	58,324	65,686	76,019	86,644	98,774	
Sales Growth (%)	3.4	12.6	15.7	14.0	14.0	
Other Operating Income	-	-	-	-	-	
Total Revenue	58,324	65,686	76,019	86,644	98,774	
Cost of Goods Sold/Op. Exp	35,192	39,511	45,611	51,987	59,265	
Personnel Cost	5,179	5,904	6,790	7,808	8,979	
Other Expenses	8,494	9,652	11,837	13,157	14,623	
EBITDA	9,459	10,619	11,781	13,693	15,908	
EBITDA Margin (%)	16.2	16.2	15.5	15.8	16.1	
EBITDA Growth (%)	3.0	12.3	10.9	16.2	16.2	
Depn. & Amort.	2,434	2,916	3,065	3,377	3,618	
EBIT	7,025	7,703	8,716	10,315	12,290	
Other Income	413	473	516	562	613	
Finance Cost	413	644	291	299	306	
PBT before Excep. & Forex	7,025	7,532	8,941	10,579	12,596	
Excep. & Forex Inc./Loss(-)	-	-	-	-	-	
PBT	7,025	7,532	8,941	10,579	12,596	
Taxes	1,836	1,959	2,298	2,719	3,237	
Extraordinary Inc./Loss(-)	-	-226	-	-	-	
Assoc. Profit/Min. Int.(-)	-49	-19	-	-	-	
Reported Net Profit	5,238	5,366	6,643	7,860	9,359	
Adjusted Net Profit	5,238	5,592	6,643	7,860	9,359	
Net Margin (%)	9.0	8.5	8.7	9.1	9.5	
Diluted Share Cap. (mn)	269	269	269	269	269	
Diluted EPS (INR)	19.5	20.8	24.7	29.3	34.8	
Diluted EPS Growth (%)	-4.1	6.8	18.8	18.3	19.1	
Total Dividend + Tax	1,007	1,075	1,316	1,558	1,800	
Dividend Per Share (INR)	3.8	4.0	4.9	5.8	6.7	

Source: Company, JM Financial

Cash Flow Statement		(INR mn)				
Y/E Mar	FY25A	FY26A	FY27E	FY28E	FY29E	
Profit before Tax	7,025	7,532	8,941	10,579	12,596	
Depn. & Amort.	2,434	2,916	3,065	3,377	3,618	
Net Interest Exp. / Inc. (-)	-50	-41	-	-	-	
Inc (-) / Dec in WCap.	-1,718	2,134	-602	-409	-730	
Others	306	729	291	299	306	
Taxes Paid	-1,701	-1,874	-2,298	-2,719	-3,237	
Operating Cash Flow	6,296	11,396	9,397	11,127	12,553	
Capex	-5,394	-4,563	-3,250	-3,000	-3,000	
Free Cash Flow	902	6,833	6,147	8,127	9,553	
Inc (-) / Dec in Investments	221	-	-	-	-	
Others	47	-200	-	-	-	
Investing Cash Flow	-5,126	-4,763	-3,250	-3,000	-3,000	
Inc / Dec (-) in Capital	-	-	-	-	-	
Dividend + Tax thereon	-1,007	-1,007	-1,316	-1,558	-1,800	
Inc / Dec (-) in Loans	440	-561	-	-	-	
Others	-616	-1,714	-324	-299	-306	
Financing Cash Flow	-1,183	-3,282	-1,640	-1,857	-2,106	
Inc / Dec (-) in Cash	-13	3,351	4,507	6,270	7,447	
Opening Cash Balance	6,096	6,083	9,434	13,941	20,211	
Closing Cash Balance	6,083	9,434	13,941	20,211	27,658	

Source: Company, JM Financial

Balance Sheet		(INR mn)				
Y/E Mar	FY25A	FY26A	FY27E	FY28E	FY29E	
Shareholders Fund	36,927	40,579	45,906	52,208	59,767	
Share Capital	269	269	269	269	269	
Reserves & Surplus	35,901	40,310	45,637	51,939	59,498	
Preference Share Capital	-	-	-	-	-	
Minority Interest	757	-	-	-	-	
Total Loans	1,439	1,531	1,531	1,531	1,531	
Def. Tax Liab. / Assets (-)	469	595	595	595	595	
Other non-current liabilities / Lease Liabilities	893	1,005	972	972	972	
Total - Equity & Liab.	39,728	43,710	49,004	55,306	62,865	
Net Fixed Assets	26,885	28,620	28,805	28,428	27,809	
Gross Fixed Assets	32,930	38,096	41,346	44,346	47,346	
Intangible Assets	4,304	4,062	4,062	4,062	4,062	
Less: Depn. & Amort.	11,509	14,425	17,490	20,867	24,486	
Capital WIP	1,160	887	887	887	887	
Investments	-	-	-	-	-	
Current Assets	21,488	26,391	32,813	40,987	49,324	
Inventories	10,111	11,173	12,514	13,788	15,178	
Sundry Debtors	4,353	4,751	5,290	5,792	6,332	
Cash & Bank Balances	6,083	9,434	13,941	20,211	27,658	
Loans & Advances	13	7	7	7	7	
Other Current Assets	928	1,026	1,061	1,189	149	
Current Liab. & Prov.	10,750	14,178	15,491	16,986	17,146	
Current Liabilities	10,640	13,857	15,170	16,665	16,825	
Provisions & Others	110	321	321	321	321	
Net Current Assets	10,738	12,213	17,322	24,001	32,178	
Other Non Current Assets/ROU Assets	2,105	2,877	2,877	2,877	2,877	
Total - Assets	39,728	43,710	49,004	55,306	62,865	

Source: Company, JM Financial

Dupont Analysis		FY25A	FY26A	FY27E	FY28E	FY29E
Y/E Mar						
Net Margin (%)		9.0	8.5	8.7	9.1	9.5
Asset Turnover (x)		1.6	1.6	1.6	1.6	1.7
Leverage Factor (x)		1.1	1.1	1.1	1.1	1.1
RoE (%)		15.4	14.6	15.4	16.0	16.7

Source: Company, JM Financial

Key Ratios		FY25A	FY26A	FY27E	FY28E	FY29E
Y/E Mar						
BV/Share (INR)		134.6	151.1	170.9	194.3	222.5
ROIC (%)		17.3	17.5	19.6	22.9	27.2
ROE (%)		15.4	14.6	15.4	16.0	16.7
Net Debt/Equity (x)		-0.1	-0.2	-0.3	-0.4	-0.4
P/E (x)		75.1	73.3	59.2	50.0	42.0
P/B (x)		10.9	9.7	8.6	7.5	6.6
EV/EBITDA (x)		41.2	36.3	32.3	27.4	23.1
EV/Sales (x)		6.7	5.9	5.0	4.3	3.7
Debtor days		27	26	25	24	23
Inventory days		63	62	60	58	56
Creditor days		64	77	74	71	69

Source: Company, JM Financial

ASTRA – Recommendation history table

Date	Recommendation	Target Price	% Chg.
29-Jun-26	ADD	1,600	0.0
20-May-26	ADD	1,600	-2.4
6-Feb-26	ADD	1,640	-3.5
6-Nov-25	ADD	1,700	6.3
25-Sep-25	ADD	1,600	

ASTRA – Recommendation history chart



APPENDIX I

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

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Rating System: Definition of ratings	
Rating	Meaning
BUY	Expected return $\geq$ 15% over the next twelve months.
ADD	Expected return $\geq$ 5% and $<$ 15% over the next twelve months.
REDUCE	Expected return $\geq$ -10% and $<$ 5% over the next twelve months.
SELL	Expected return $<$ -10% over the next twelve months.

Note: For REITs (Real Estate Investment Trust) and InvIT (Infrastructure Investment Trust) total expected returns include dividends or DPU (distribution per unit)

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SEBI Registration Nos.: Stock Broker - INZ000163434, Research Analyst - INH000000610

Registered Office: 7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025, India.

Board: +91 22 6630 3030 | Fax: +91 22 6630 3488 | Email: jmfinancialresearch@jmfl.com | www.jmfl.com

Compliance Officer: Ms. Ashley Johnson | Tel: +91 22 6224 1862 | Email: ashley.johnson@jmfl.com

Grievance Officer: Ms. Ashley Johnson | Tel: +91 22 6224 1862 | Email: instcompliance@jmfl.com
